























### MADE OF PEOPLE ANNUA

ANNUAL REPORT 2019





AT THE HEART OF OUR BUSINESS AND INNOVATION

PEOPLE AT THE BASIS OF A STEADFAST

> FINANCIAL STATEMENTS

PEOPLE AS PILLARS OF THE **VISION WE ADVOCATE** FOR THE FUTURE





**06** Message from the CEO Results made of people 08 SONAE MC in brief 10 The management team 12 PEOPLE AT THE HEART OF OUR BUSINESS AND INNOVATION 14 The market where we operate **16** Our strategy and business portfolio **18** Our role in the value chain 20 Our value creation model 22 Our performance in 2019 28 PEOPLE AS PILLARS OF THE VISION WE ADVOCATE FOR THE FUTURE **30** Our stakeholders **32** Our sustainability commitments 34 Our progress **36** Environment. For the future of the planet 52 Community. Proximity and Engagement 64 People. The engine of our success **74** GRI Disclosures 104 PEOPLE AT THE BASIS OF A STEADFAST LEADERSHIP 106 Our corporate governance principles 108 Our remuneration policy 110 Our approach to internal control and risk management 120 FINANCIAL STATEMENTS 122 Consolidated financial statements **202** Separate financial statements 239 Statutory Audit Report

246 Report and Opinion of the Statutory Audit Board

250 APPENDIX

**252** Glossary

254 About this report

SONAE MC | Annual Report 2019 SONAE MC | Annual Report 2019



# RESULTS MADE OF PEOPLE

2019 was a hugely successful year for Sonae MC. Against a backdrop of profound transformation in the industry on a worldwide scale and growing competitiveness in the domestic market, we consolidated our solid leadership position in the Portuguese food retail market. We safeguarded the delicate balance between growth, profitability, and sustainable development.

We know that the road to success is a long one and that it does not boil down to the results and achievements attained in the past year. It is but a small stretch of the journey we have been on for over 35 years. We have repeatedly anticipated trends in the sector and aligned our business model with the expectations and concerns of our Customers while seeking to secure the future of our planet for the next generations.

In 2019, Sonae MC's turnover saw exceptional growth, the highest recorded in the last 11 years, benefiting from positive like-for-like sales performance across all banners. It also saw the implementation of our expansion plan, namely in the proximity segment, and the strategic Arenal acquisition which paved the way for us to develop our international Health, Wellness, and Beauty business activity. In terms of operational profitability, we remain an international reference thanks to the effective management of our margin mix and disciplined effort in operational excellence. This enabled us to accommodate investments in our value proposition and implement our ambitious portfolio development plans. It is also important to note that in the past year we strengthened our capital structure while increasing our medium-term liquidity. These results reflect the trust placed in us by Customers who visit our stores every day. They validate the strategy outlined and highlight the extraordinary performance of our teams, and the willingness to innovate and be different, which is part of our DNA.

We assess our success factor beyond that of numbers, and in this sense 2019 was marked by essential contributions to sustainable development. Our organisation places sustainability at its core, guided by a set of demanding short, medium, and long-term targets and ambitions in line with the United **Nations Sustainable Development Goals and** the Principles of the UN Global Compact. Our conduct was once again guided by respect for diversity and the demand for transparency and inclusion across all interactions within and outside of Sonae MC. The initiatives we implemented enabled us to cement genuine relationships of trust with all the interest groups with whom we interact, namely, Customers, Suppliers, authorities, the Shareholder, Employees, and society as a whole.

We are mindful of the role we play in the global fight against climate change, both when it comes to our business activities, and the relationships we have with the different stakeholders in the value chain, to achieve the goals we committed to under the Paris Pledge for Action. We are also aware of how important it is to influence the future of food, putting major trends into perspective, discussing

innovative production methods, anticipating new needs, and raising awareness for healthier and more sustainable eating habits.

We remain committed to encouraging the uniqueness of our People and in implementing a culture whereby everyone feels valued and respected so that each person can work to their full potential. We believe this is the only way in which we can create a shared goal and

achieve the best results.

Finally, as I write this message, Portugal and the rest of the world are facing a period of great turbulence associated to the COVID-19 pandemic. Within this environment of deep uncertainty, the outlook for 2020 is being adjusted accordingly. Notwithstanding, we can foresee that the negative impacts of this crisis on the world economy will be significant. In unprecedented times, we are prepared to protect our People, defend our businesses, and simultaneously provide the fundamental purpose of service and support to our Suppliers, partners, and the entire Portuguese population, contributing to overcome this tremendous challenge!

Tomorrow, just as today, our results will made of People. Our People.



LUÍS MOUTINHO





#### **GREAT TEAMS GENERATE OUTSTANDING RESULTS**

Sonae MC is the leading food retailer in Portugal, continuously focused on consumers. More than three decades of sustained growth have led to the development of several reference banners in the markets in which it operates. Over 1,200 stores (including franchised) throughout Portugal and Spain, and more than 34,000 Employees ensure our circa 4 million customer families are satisfied. We generate wealth for the country, and we do so responsibly and conscientiously, always underpinned by innovation and sustainability, which are a part of our DNA. We pursue our business in a very vast ecosystem, preferring to forge close relationships based on trust with all our stakeholders. We adopt international best practices, which sets us apart in the business areas in which we operate and enables us to offer a wide range of high-quality products and services at incredibly competitive prices. Our People are at the heart of our success, and that is why Sonae MC values its human capital, investing in the integration, development, and respect of its Employees. Our ambition is to continue to be market

leaders in the business areas in which we

operate, conscious of the fact that we can

always do more and better. This is our

motto.

CONTINENTE

**OUR BANNERS** 

CONTINENTE

CONTINENTE

CONTINENTE

arenal

Maxmat



wells

Dr.Wellis



·B·A·G·G·A·







home ostory

NUMBERS THAT SET US APART

+€4,700M

+34,000 EMPLOYEES

+1.200<sub>STOPES</sub>



#### WE ARE RECOGNISED FOR OUR PRODUCTS AND SERVICES We seek to offer outstanding experiences, developing

trusted own brands that meet Customer demands, and are at the top of their preferences. We are incredibly proud that our efforts have been recognised.



estética







CONSUMER CHOICE AWARD (ESCOLHA DO CONSUMIDOR) AND THE EXCELLENTIA CHOICE AWARD (ESCOLHA DO CONSUMIDOR EXCELENTIA)

**ENGAGEMENT** 

TRUSTED BRAND AWARD (MARCA DE CONFIANÇA) GREAT TASTE AND FLAVOUR OF THE YEAR AWARDS

(SABOR DO ANO)

WE PROMOTE EMPLOYEE

Employee well-being and development is a priority. We value each and every Employee. Their contribution is key to Sonae MC's success. Our high regard for meritocracy, talent management, and job creation earned us various accolades.



HUMAN RESOURCES



500 LARGEST AND BEST COMPANIES AWARD (500 MAIORES E



EXPRESSO AWARD (PRÉMIOS EXPRESSO

#### WE CONTRIBUTE TO A MORE SUSTAINABLE WORLD

Our firm commitment to fostering the responsible use of resources, creating more sustainable long-term business models, and a more equal society is apparent in our operations. As such, Sonae MC was distinguished for its efforts in this regard.



- ENVIRONMENT

AWARD

(MARCA DE

CONFIANÇA

TRUSTED BRAND

**WBCSD** 

WBCSD LEADING WOMEN AWARD

MASTERS OF DISTRIBUTION -SUSTAINABILITY AWARD

2019

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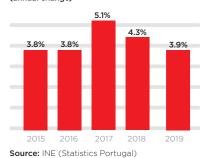


THE LEADERSHIP COMMITTEE

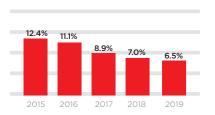
- Miguel Páscoa Vieira Águas Logistics and IT
- Logistics and
- 2. João António Palmeira Pereira Afonso Food Trade
- 3. Luís Miguel Mesquita Soares Moutinho
- Isabel Sofia Bragança Simões Barros Human Resources and Sustainability
- 5. Maria Inês Martins Valadas Health, Wellness & Beauty
- 6. José Manuel Cardoso Fortunato
- Store Operations, Marketing and Digital
- 7. David Pedro Oliveira Parente Ferreira Alves Non-food Trade and E-commerce
- 8. Rui Manuel Teixeira Soares de Almeida CFO and Expansion



#### Nominal GDP Growth (annual change)

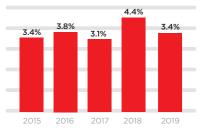


#### Unemployment rate (% of active population)



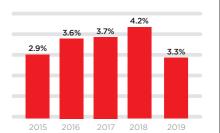
Source: INE (Statistics Portugal)

#### Disposable income (annual change)



Source: INE (Statistics Portugal)

#### Private consumption (annual change)



Source: INE (Statistics Portugal)

#### A DYNAMIC MARKET

#### ECONOMIC RECOVERY DRIVES CONSUMPTION

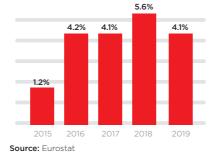
Economic activity in Portugal gained a new impetus in recent years, mainly stimulated by increased domestic demand and a continued rise in private spending, which boosted recovery and sustained GDP growth. In this context, private consumption benefitted from high levels of confidence amongst economic agents and provided for more favourable financing conditions. Improvements in labour market conditions, namely job creation, also contributed to economic growth. In general terms, the Portuguese economy performed strongly. The positive performance and the growing importance of the Tourism and Real Estate sectors are also of note.

#### A HIGHLY COMPETITIVE FOOD RETAIL SECTOR

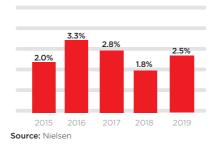
In the European context, the food retail market in Portugal is highly competitive. More than two-thirds of the market is held by modern distribution through domestic and foreign operators that exercise their activity supported in the formats of hypermarket, supermarket, proximity and convenience, discounter & online.

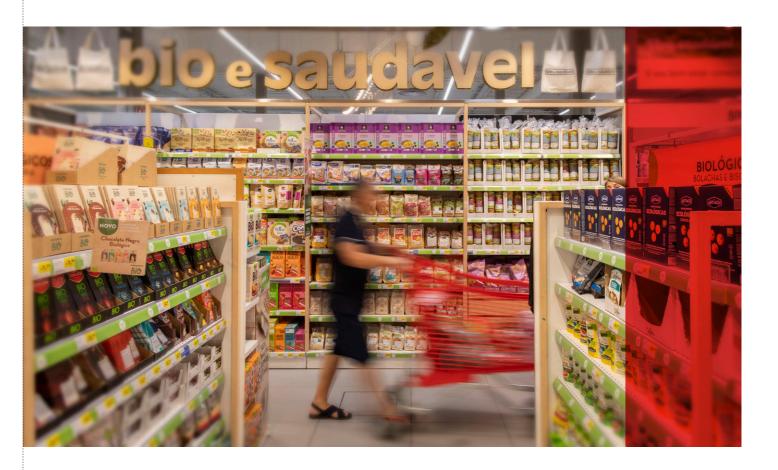
In recent years, the Portuguese market experienced a considerable intensification in competition, which is visible through the significant increase in the number of stores opened, and the corresponding gross sales area.

#### Retail sales Hypermarkets and Supermarkets (nominal annual change)



Gross sales area Food Retail market (annual change)





#### NEW TRENDS TRANSFORM THE SECTOR ON A DAILY BASIS



Shifting consumer behaviours: Digital savvy and increasingly connected; experience driven, demanding personalization; seeks easy access, speed, and ready-made solutions (including grab & go, home delivery, ready-to-eat).



New routes to consumer: Omnichannel characterized by increased relevance of online channel; offline channel increasingly digitized to engage Customers and drive experience and loyalty; offline presence for convenience, geared towards developing Customer relationships.



Changing economics: Structural shift in retailers operating capabilities from labor-based operation to automation; using vertical integration opportunities to explore new profit pools and horizontal integration for gains in scale and synergies.



**Evolving Supplier landscape:** Evolving to a larger and more fragmented Supplier base, by-passing retailers and engaging directly with consumers.



New and intensified competition: Rise of integrated platforms/converging solutions, leveraged on ease of use in shopping experience for user; new business models emerging competing for Customer "share of stomach" driven by a trend for easy, fast, ready-made meals, available in a convenient format.



Rise of digital/tech/data analytics /Artificial intelligence (AI): Increasingly personalized and predictive shopping experiences; flexible supply chain benefitting from ubiquitous AI/data analytics and new technologies to manage and predict inventory needs; robotics, drones, and automated tech.

#### A SUCCESS MODEL FOUNDED ON A VISION FOR FUTURE GROWTH

Our success stems from a clear vision of how our business will progress in the medium-term, founded upon an unequivocal orientation towards profitable growth.

We are focused on reinforcing our fresh, own brand and healthy nutrition offers. We strive to maintain our price leadership and to continue developing our value perception alongside our Customers.

We endeavour to continuously develop our store portfolio, particularly in the proximity segment, in parallel to developing a differentiating omnichannel offer, leveraging renowned digital assets.

We invested in the accelerated expansion of our Health, Wellness & Beauty business as a pillar of future

We believe in the importance of leadership as a critical success factor for any business. We are backed by a highly experienced management team with in-depth knowledge of the local market and the Portuguese food retail market, which is committed to implementing the best international management practices, and in creating sustainable value for all our stakeholders.

#### **OUR VALUES**

PEOPLE AT OF OUR

**AMBITION** 

INNOVATION

CORPORATE RESPONSIBILITY

FRUGALITY AND EFFICIENCY

COOPERATION AND INDEPENDENCE

#### PILLARS OF ACTION AND STRATEGIC PRIORITIES



TRUST AND

INTEGRITY

To drive in-store traffic and basket size

- Improve Customer value
- Optimise the fresh food product offer
- own brand assortment
- Expand the healthy nutrition



To promote best-in-class efficiency

- Increase the agility and
- focusing on sales productivity



#### To explore major growth avenues

- Accelerate store expansion in
- & Beauty business

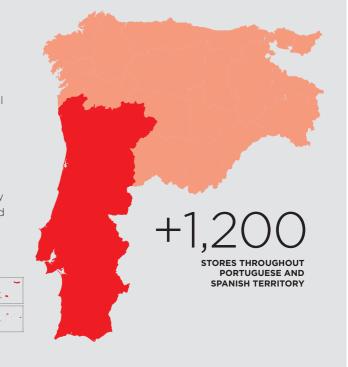


#### A DIVERSIFIED AND INNOVATIVE PORTFOLIO

Sonae MC is the leader in the food retail sector in Portugal and is present in several business areas through a multiformat and omnichannel portfolio of banners and formats, which are complementary to each other, and are an integral part of the daily lives of millions of families.

Our value proposition centres around food retail by way of five distinct formats and is complemented by our new growth businesses, so that we can offer our Customers an all-encompassing experience.

Our network across the different business areas has already surpassed 1,200 stores throughout Portuguese territory and northern Spain.



#### **FOOD RETAIL**



CONTINENTE

SUPERMARKETS

CONTINENTE

CONTINENTE



#### **NEW GROWTH BUSINESSES**



arenal PERFUMERY AND PARA-PHARMACIES











VETERINARY SERVICES

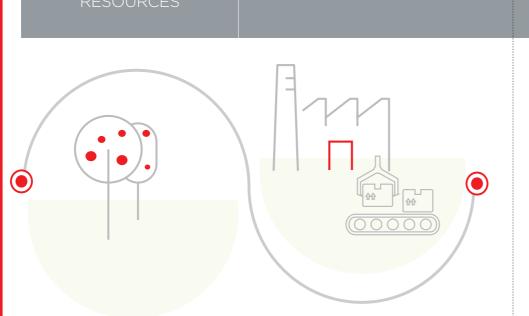
Maxmat DIY RETAIL







#### TO CREATE AN IMPACT **THROUGHOUT** THE VALUE CHAIN



DISTRIBUTION

CUSTOMER



At Sonae MC. our ambition is to create a positive and meaningful impact within the value chain with the aim of making a relevant contribution to its overall equilibrium.

We believe that enhanced sustainability and optimisation of the value chain are fundamental pillars, and in this spirit, we seek to build strong relationships with producers and other Suppliers. We invest in improving efficiency and effectiveness throughout our distribution and logistics network. We remain focused on continuing to guarantee memorable shopping experiences for our Customers while continuously striving to meet their needs and expectations.

In carrying out our activities across different areas of business, we favour the use of sustainable (and, whenever possible, Portuguese) raw materials, to protect ecosystems and preserve natural resources.

We seek to contribute to the development of increasingly sustainable, innovative, and highquality products by fostering a close relationship with our Suppliers and partners.

PRODUCTION

We maintain a constant focus on increasing efficiency and effectiveness throughout our distribution network and our logistics infrastructure to mitigate negative impacts for the Planet. We regularly check-in with our Customers to ascertain their preferences and concerns, and we seek to offer them unique and stand-out experiences across our different platforms and formats, in our quest to promote mutually rewarding and longlasting relationships.

We aim to contribute to the harmonious and sustainable development of our society, by providing quality and balanced product offerings, and by implementing initiatives which promote healthier lifestyles and conscientious consumption, inclusive systems, and social protection.

### AN INTEGRATED AND SUSTAINABLE APPROACH TO VALUE CREATION

MAIN RESOURCES BUSINESS MODEL KEY RESULTS VALUE CREATED

ECONOMIC AND FINANCIAL

- Invested capital of €2,372m with reference return on capital employed figures
- Conservative capital structure with leverage ratios at conservative levels

KNOWLEDGE AND INTELLECTUAL CAPITAL

- 34,898 Employees performing more than 300 different functions
- Distinctive competencies in developing retail businesses
- Innovation ecosystem with centralised support and acceleration
- ~370 Employees allocated to R&D projects

NATURE

- 2,094,402 GJ in energy consumption
- 565,499 GJ in fuel consumption related to the contracted fleet and Employees vehicles
- 783,837 m³ water consumption

RELATIONSHIPS

- Circa 85% of purchases made in 2019 were sourced from Suppliers with whom we have a relationship of 5 years or more
- Circa 85% of Portuguese families are our Customers
- Member of several industry associations and/or civil society forums

DIGITAL

- The leading e-commerce business in Portugal
- Stand-out loyalty programme with ~4 million active accounts. A revamped loyalty app with over 1 million users
- A high brand awareness with ~2 million followers on Facebook
- Expertise and advanced competencies in data analytics and digital

FACILITIES AND REAL ESTATE

- A multi-format store network comprised of 1,228 stores, of which 890 are Company operated stores
- Efficient logistics infrastructure with 5 distribution centres, 3 production centres and 1 dark store

<sup>1</sup>Data does not include Arenal.



ASSORTMENT
MANAGEMENT AND
PRODUCT DEVELOPMENT



SOURCING, PROCUREMENT AND STORAGE



LOGISTICS AND TRANSPORT



IN-STORE AND ONLINE OPERATIONS



MARKETING, SALES AND CUSTOMER LOYALTY



CUSTOMER SERVICE AND AFTER-SALES

- Underlying EBITDA margin 10.2%
- €91m free cash-flow generation
- Total net debt / Underlying EBITDA ratio of 3.3x
- More than 889,880 training hours
- 350 new own brand FMCG SKUs launched in 2019
- Registered 10 patent requests
- ~200 R&D projects
- 4% reduction in electricity consumption por sqm of sales area
- 13% reduction of GHG emissions
- More than 4,430 tonnes of virgin plastic avoided as at end of 2019
- Increased sourcing from local Suppliers to ~80%
- Supported more than 1,000 institutions
- Received more than 100 awards
- Strong growth in online sales
- Personalised offers based on Customer loyalty data analysis
- Continente brand with 100% top of mind awareness
- More than 2,000 new Employees, as a direct result of opening 91 Company operated stores and the Arenal acquisition
- 154 collection points for online orders ("Click & Go")
- Expansion of logistics infrastructure

#### SHAREHOLDER

€75m

dividends

GOVERNMENT

~€22m

income tax expense

**EMPLOYEES** 

~€570m

Employees benefits expense

**planet** ~€7m

investment in promoting ecoefficiency

COMMUNITIES

~€9m

community support

suppliers ~€3,280m

cost of purchasing goods



#### A MEMORABLE YEAR

#### ROBUST FCONOMIC ACTIVITY

In 2019, the macroeconomic climate in Portugal remained favourable, with sustained GDP growth of 2.0%1 and the first budget surplus in democracy (0.2%1 of the GDP). This positive performance benefited from a benign consumer environment, driven by high levels of consumer confidence, a continued improvement in labour market conditions (progressing to full employment), and an increase in household disposable income. It is also worth highlighting that inflation rates stood at 0.3% in 2019, falling sharply compared to the previous year.

#### A CHALLENGING COMPETITIVE ENVIRONMENT

Taking a closer look at the food retail market in Portugal, in 2019, we witnessed a more competitive landscape, which maintained a high level of dynamism characterised by the following factors:

- i. A significant increase in terms of supply, resulting from an expansion in sales area in Portugal of circa 2.5%<sup>2</sup>, which corresponds to ~60 thousand sam... as a consequence of an increase in sales area from incumbent operators and the entry of new competitors.
- ii. A ramp-up in the convenience and proximity store format as a response to new patterns of consumer behaviour
- iii. A slight increase in promotional sales activities, which remained at high levels.

iv. Continued strong sales of own brand goods. Notwithstanding, and despite this demanding landscape, nominal growth in terms of demand was more significant than in terms of supply. Retail sales grew nominally by 4.1%<sup>3</sup> benefitting, more specifically, from the positive momentum in private consumption.

Sources: <sup>1</sup>INE (Statistics Portugal); <sup>2</sup>Nielsen and <sup>3</sup>Eurostat

#### A CONSISTENT STRATEGIC EXECUTION

In 2019, Sonae MC grew with profitability once again and created sustainable value for its stakeholders, strengthening its market share and cementing its leadership position in the Portuguese food-based retail sector.

This solid performance was the result of an assertive strategic execution, capitalising significant investment in the Company's fundamental cornerstones of the value proposition, in exploring new growth avenues and in maintaining a best-inclass efficiency profile.

#### CONTINENTE BOM DIA 500

An innovative concept for convenience stores characterised by a gross sales area of between 300 and 600 sqm. These stores offer a streamlined product range and an optimised operating model (100% self-service). The first unit opened in the second quarter, in the city of Porto, Portugal.





#### CARTÃO CONTINENTE LOYALTY APP

The loyalty APP was relaunched in 2019, offering a revamped user experience and several highly relevant services for Customers. By the end of the year, circa 1 million users had registered.

The new services include e-invoices and digital payments, which are completely integrated with the loyalty

During the period, Sonae MC developed a set of important initiatives and structural measures, as highlighted below:

i. The consolidation of its leadership position in terms of value thanks to increased price competitiveness complemented by greater efficiency in promotional activities.

- ii. The regualification and enhancement of the fresh product offer resulting in gains in market share. The excellent results seen in the Fruits & Vegetables categories are worthy of highlight, as are the initiatives pertaining to the Meat & Fish counters.
- iii. The continuous innovation in own brand goods within the FMCG and non-food categories, by developing product assortment and launching new products, thus securing an increase in market share during the period to leadership benchmark levels.
- iv. The investment made in expanding the convenience and proximity store formats via the opening of 13 Continente Bom Dia stores and 3 Continente Modelo stores. Of note was the launch of the pilot store under the new ultra-close proximity store concept.
- Enhancement of the Company's omnichannel offer, with a significant impact, felt in the growth of online sales supported by improved service levels and Customer experience, and an increase in the number of Click & Go collection points, which surpassed 150.
- vi. Data exploration and the development of analytical models to aid decision-making processes.
- vii. The acceleration of a digital relationship with the Customer, driven by more Customers adhering to the Company's digital offerings. Of note is the new Continente loyalty card APP.
- viii. The effervescence in the Health, Wellness & Beauty segment was maintained. It resulted in sustained growth for the more mature businesses, and entry into the Spanish market via the strategic Arenal acquisition.





#### ARENAL

A retailer specialised in para-pharmacy and perfumery. Arenal is market leader in the northwestern region of Spain and was acquired by Sonae MC at the beginning of 2019. It is positioned as a one-stop-shop for health and beauty, enabling the Company to leverage its joint assets and combined capabilities with the Well's banner.

#### SOLID PROFITABLE GROWTH

In 2019, Sonae MC confirmed its capability to safeguard the delicate balance between growth and operating profitability The Company trading activities accelerated during the year, leading to record sales and an increase in volumes.

The Company outpaced the market, growing sales by +9.2% in total and 3.0% on a like-for-like basis, to an annual amount of 4,702 million Euro, demonstrating a solid performance across all formats and key categories.

Operating profitability remained at benchmark levels, benefitting from a buoyant turnover, effective margin mix management, and a continuous focus on cost discipline and improvements in productivity and effectiveness of internal operations, leveraging digitisation and automation opportunities.

In 2019, Sonae MC's underlying EBITDA totalled 480 million Euro, which corresponds to a stable margin of 10.2% over turnover. This compares positively with historical data

because it represents an increase of +57 million Euro compared to the same period in 2018.

This solid performance enabled us to accommodate the impacts of added competition, invest in growing the business, and ease the pressures on operating costs, namely labour costs.

Net income from continuing operations surpassed 132 million Euro, thus reflecting the noteworthy trading activities and operating performance during the period.

#### A DISCIPLINED APPROACH FOR **INVESTMENTS**

As at the end of December 2019. Sonae MC realised investments to the sum of 309 million Euro as detailed below:

- i. The fulfilment of the Company's expansion plan resulting in opening 91 Company operated stores, including 13 close proximity supermarkets. On the back of this, at the end of 2019, the store network was comprised of 1,228 stores (including franchise) and 911 thousand sqm. of gross sales area.
- ii. The programmed refurbishment effort as defined for a select number of food retail units with elevated potential to generate gains in productivity and/or

- improved Customer experience. They included 13 substantial regualification interventions that were completed during the period, to ensure they remain as references in terms of modernisation.
- iii. Fulfilment of the Arenal acquisition, endorsing the enhancement of the non-food retail portfolio and the internationalisation of the Health, Wellness & Beauty by entering into the Spanish market.
- iv. Other structural investments in technology, logistics platform, and real estate to pursue business objectives.

#### STRENGTHENED CAPITAL STRUCTURE

As at 31 December 2019, Sonae MC's net financial debt amounted to 591 million Euro, 16 million Euro less than that posted at the end of the previous year, reflecting the Company's strong capacity for cash flow generation. During the period, the Company strengthened its capital structure, which remained well-balanced and robust, reflected in a total net debt to underlying EBITDA ratio of 3.3x. The Company also increased its medium-term liquidity by concluding several refinancing operations to help optimise funding costs and extend medium-term debt maturity.



#### EIB FINANCING

In 2019. Sonae MC obtained financing from the EIB to invest in reducing the environmental impacts of its food retail activity, namely regarding the energy efficiency of its stores, and to promote the use of renewable energy.

#### **OUR PERFORMANCE IN 2019**

#### **ENHANCED SUSTAINABILITY** COMMITMENTS

The sustainability initiatives continue to play a vital role in Sonae MC's business model and strategy and are structured on three fundamental cornerstones of intervention: Environment, Community, and People.

In 2019, Sonae MC strengthened its commitment to reduce its carbon footprint, and sought to cement its active role of being an accountable key player in society. The Company also promoted diversity, integration, and Employee development in fostering a favourable working environment. These initiatives are set within a framework guided by clear objectives and ambitious goals.

With regards to the Environment, the Company remained focused on reducing food waste decreasing shrinkage and driving operational optimisation, and launched new products adapted to a circular economy.

In 2019, Sonae MC reduced its carbon emissions (direct and indirect) and improved its energy efficiency, a notable feat, particularly within a backdrop of portfolio expansion. One of the cornerstones of our efforts centred on launching a strategy for the responsible use of plastics.

With regards to Community, 2019 was marked by significant initiatives to promote healthy nutrition namely by optimising the nutritional content in Continente own brand products.

In parallel, the Company remained committed to ensuring an ever-increasing sustainable and transparent value chain, with visible efforts regarding fisheries, namely concerning the origin and product traceability. Our continuous efforts in supporting local communities by promoting responsible behaviour and supporting projects geared towards social inclusion are also worthy of highlight.



#### NUTRITIONAL OPTIMISATION

In 2019, the Continente banner improved the nutritional content of more than 100 own brand products by reducing salt, sugar, and/or saturated fats. This initiative was aimed at optimising the nutritional content of Continente own brand products in a quest to address the growing concerns of consumers in matters related to health and well-being.

Regarding its People, 2019 features as a year in which the Company invested heavily in Employee development though significant investments in training, and also by way of attracting young talent, via many integrated programmes used to identify high potential candidates.

Throughout 2019, several initiatives aimed at incentivising greater integration and balance between personal and professional life were launched, namely the "Flex it Up" Programme

Sonae MC also defined several short/medium-term measures on the back of a multi-level plan for gender equality in the Company, seeking to increasingly promote diversity and inclusion.

#### "FLEX IT UP"

In 2019, Sonae MC launched a programme to promote a better work-life integration for its Employees. The main measures include working remotely, flexible hours, reduced working hours, unpaid leave, and extra vacation days.

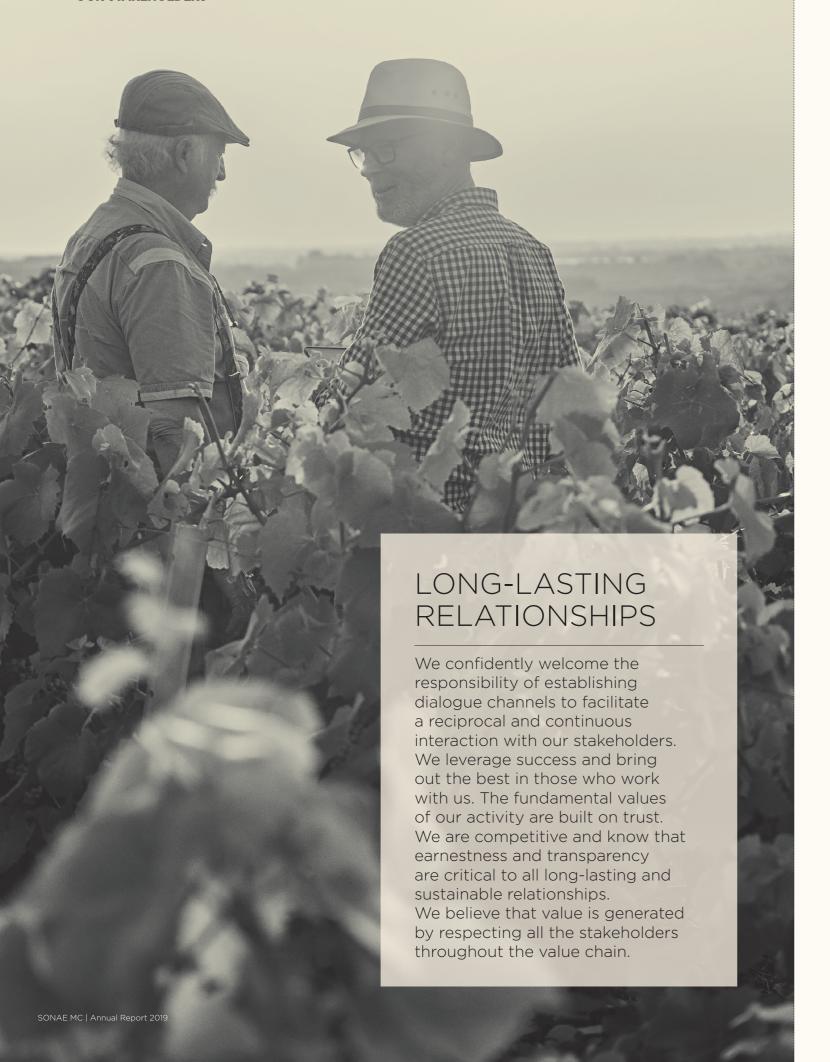


#### A CONSERVATIVE **OUTLOOK FOR**





#### **OUR STAKEHOLDERS**



#### **STAKEHOLDERS**

#### DIALOGUE CHANNELS KEY ISSUES



Sonae MC focuses its actions primarily on developing a relationship based on transparency and trust with its Customers, built on competitive and responsible value propositions, tailored to their needs

- Engaging with Customers at our stores and through Continente online platform
- Engaging with Customers at online order pick-up points ("Click & Go" and delivery addresses provided by Customers)
- · Communication campaigns and brand

- activation initiatives
- Social media and Sonae MC website
- Market studies and focus groups
- Sonae Ombudsman
- Customer care call centre

- Quality and safety of products and services
- Transparent and authentic communication and
- · Product sustainability, origin, and traceability
- Environmental, nutritional information and
- product certifications • Observance and compliance with Customer
- personal data protection laws
- Employee working environments and conditions.
- · Product innovation and services
- Customer relationship management



Sonae MC places significant value on the professional and personal development of its Employees, fostering inclusive working environments and promoting equal opportunities, where each Employee is committed and proactive and forges relationships of mutual respect, cooperation, honesty, and clear

- Meetings and recurrent interactions in a professional environment
- · Get-togethers and other informal events for Employees (e.g., Christmas dinner and gettogethers/off-site management gatherings)
- Training courses and conferences
- Internal communication Intranet
- Forums and knowledge sharing groups
- Employee satisfaction surveys
- Annual performance appraisals

- · Anti-corruption or bribery
- · Diversity and inclusion
- Transparent and authentic communication
- Talent attraction and retention
- Employee working environments and conditions
- Remuneration and career progression criteria
- Respect for Human Rights
- Human capital development



Sonae MC aims at building longterm partnerships and trust-based relationships with its Suppliers, acting with loyalty and good faith, and not tolerating any form of abuse, bribery, corruption, or money laundering. Sonae MC selects its Suppliers based on clear and impartial criteria, geared towards promoting sustainability and in line with principles of economic rationality.

- Partnership projects with Suppliers
- Meetings and other business interactions
- · General supply contracts
- "Clube de Produtores Continente" (Continente Producers Club - CPC)
- Supplier performance assessments
- Supplier pulse surveys Suppliers portal
- Inspections and audits

- Anti-corruption or bribery Transparent and authentic communication
- · Product sustainability, origin, and traceability
- Employee working environments and
- conditions
- Supplier relationship management



Sonae MC aims at generating sustainable long-term value for its Shareholder, in a sustainable manner and strict compliance with its corporate values and those of our society. Sustainability is in our DNA and that is why continuously improving and expanding reporting practices on FSG (Environment, Social, and Governance) issues, is a natural step for us.

- · Meetings and other interactions with the Shareholder
- · Meetings and other interactions with research analysts
- Corporate presentations
- Periodic financial communications
- Shareholders' General Meeting
- Meetings with Governing Bodies and
- Profitability and scale of the business
- · Anti-corruption or bribery · Responsible investment
- · Crisis and risk management
- Reputation and brand management
- Transparent and authentic communication
- · Product sustainability, origin, and traceability
- Diversity and inclusion
- Talent attraction and retention
- Employee working environment and
- Energy consumption, renewable energies, and energy efficiency



Sonae MC pursues its business with a vision to create long-term value, respecting the principles of sustainability and environmental and corporate social responsibility.

- Meetings and other interactions with public entities and policymakers
- Membership of retail associations • Meetings and other interactions with
- financial institutions Meetings and other interactions with communication/marketing companies
- and those operating in areas of social responsibility
- Presentations, conferences, and other public meetings
- Events and festivals for the community in general

- Anti-corruption or bribery
- Transparent and authentic communication
- Product sustainability, origin, and traceability
- · Diversity and inclusion
- Talent attraction and retention
- Community engagement
- Employee working environment and
- Impact of the use of plastic on the planet
- Biodiversity protection • Energy consumption, use of renewable
- energies, and energy efficiency



#### WE WANT TO INSPIRE THOSE AROUND US

Sustainability is in our DNA, and that is why Sonae MC strives to leave a positive heritage and reduce potential negative impacts resulting from the activities it carries out across the various business areas in which it operates. We follow a sustainable business model based on an economic, environmental, and social alliance that drives relationships of trust with our Supplies, brings us closer to local communities, motivates our Employees, adds value to businesses, and strives to meet the expectations and needs of Customers.

The ambition that drives us and keeps us in a perpetual state of not feeling wholly satisfied, stimulates the continuous creation of value for our Shareholder and society as a whole. Through mindful management, we seek a balance between financial, human, and intellectual, natural, real estate, digital, social, and relational capital. We know that true value creation is only possible through

proactive and interactive dialogue with our stakeholders to identify topics that are, in fact, relevant to the various interest groups. By comparing these topics with their importance to our business, we were able to identify material aspects to Sonae MC, capable of creating value for the Company and society, in the short, medium, and long-term. This recurring analysis helps guide our process of strategic reflection, namely with regards to sustainability, and sustains the development of clear lines of action to address material aspects. It also helped us select the GRI (Global Reporting Initiative) standards disclosed in this report.

To guide and focus our interventions, we group material aspects into three key pillars with underlying value creation capabilities in the present, which influence how we behave with a view to a better and sustainable future: Environment, Community, and People.

#### SUSTAINABILITY: AN INTEGRATED APPROACH



#### **ENVIRONMENT** FOR THE FUTURE OF THE PLANET

- **Carbon emissions -** we pursue
- Energy efficiency we see
- Use and management of materials
- Food waste we are committed to



#### PROXIMITY AND **ENGAGEMENT**

- Sustainable and local supply chain -
- Healthy eating and sustainable
- Support to local communities w



#### PEOPLE THE ENGINE OF OUR SUCCESS

We value human capital as the basis of

- Diversity and inclusion we promote
- Human capital development we
- Employee health, safety, and well-being - we strive to help our

#### ALIGNMENT WITH SUSTAINABLE DEVELOPMENT GOALS









### A RELEVANT CONTRIBUTION TO SUSTAINABLE DEVELOPMENT

| PILLARS OF ACTION | COMMITMENTS  | METRICS  | RESULTS 2019                   | CHANGE COMPARED<br>TO 2018 |
|-------------------|--|--|--------------------------------|----------------------------|
| ENVIRONMENT       | Reduce energy consumption by continuously improving asset efficiency                               | Electricity consumption per sqm of sales area                      | 497.3 kWh/sqm                  | -3.9%                      |
|                   | Reduce carbon footprint in the context of the energy transition to a carbon neutral economy        | GHG emissions (scope 1 and 2) per sqm of sales area                | 202.2 kg CO <sub>2</sub> e/sqm | -19.9%                     |
|                   | Stimulate a circular economy for plastics avoiding its conversion into waste                       | Recycled plastic in % as a total of virgin plastic mapped out      | 29.3%                          | 6.5pp                      |
| COMMUNITY         | Support local Suppliers seeking to strengthen ties between production and large distribution       | Percentage of fresh products purchased from national Suppliers     | 85.3%                          | 1.8pp                      |
|                   | Foster sustainability throughout the supply chain contributing to the preservation of biodiversity | Percentage of fish sourced from sustainable methods or aquaculture | 62.2%                          | 3.2pp                      |
|                   | Support local communities promoting solidary citizenship and social inclusion                      | Direct community support   | €9.3m                          | 2.2%                       |
| PEOPLE            | Incentivise a gender balance strengthening representativeness of women in leadership positions     | Percentage of women in leadership positions                        | 35.4% <sup>1</sup>             | 0.6pp                      |
|                   | Develop a stimulating work environment which fosters Employee well-being and productivity          | Absenteeism rate   | 5.1%                           | 0.0pp                      |
|                   | Promote Employee protection, contributing towards their health and safety in the workplace         | Workplace accident frequency rate                                  | 9.82                           | -1.9                       |

<sup>1</sup>Data does not include Arenal and Go Natural Restaurants <sup>2</sup>Data does not include Arenal



#### ENVIRONMENT

### FOR THE FUTURE OF THE PLANET

environment is synonymous with preserving the future, and is an intention we implement across all the business areas in which we operate. With this goal, we aim to achieve an informed and responsible conduct throughout the value chain. We want to continue growing

#### CARBON EMISSIONS

#### CLIMATE PROTECTION IS CENTRAL TO OUR ACTIVITY

Businesses are a significant contributor to climate change from an energy consumption perspective and Greenhouse Gas (GHG) emissions. Hence, it is vital that we map out and understand the environmental impact of goods and services, so that we can do our part to fight climate change.

This diagnostic study allows us to rethink and innovate the way companies run their businesses to meet the commitments set out in the Paris Pledge for Action, which the Sonae Group subscribed to, in order to limit global temperature rise up to 1.5 degrees Celsius.

KEY HIGHLIGHTS

#### OUR APPROACH

#### ALIGNMENT WITH THE SUSTAINABLE **DEVELOPMENT GOALS**







#### **OUR ACTIVITY**

#### FIGHTING CLIMATE CHANGE

At the end of 2018, Sonae MC decided to step up its position on this issue and, to this end, carried out an internal reflection process that culminated in the approval of our vision and corresponding long-term Environmental Sustainability Strategy. Our Environmental Sustainability Strategy is based on five main pillars of action, which are naturally inter-connected: (1) energy and climate change, (2) circular economy, (3) responsible sourcing, (4) responsible offering, and (5) communication. In addition to this, an internal governance model and an environmental roadmap were designed, including the respective mechanisms to monitor implementation.



Our strategy is aligned with complying to the commitments taken on by subscribing to the Paris Pledge for Action. This encompasses all Sonae Group companies and was developed by the Sonae Sustainability Advisory Group and associated working groups whereby we are represented. We played a decisive role in this group regarding the diagnostic process to establish objectives and identify priority areas

In 2019, alongside other Sonae Group companies, the Sonae Companies Charter of Principles for CO<sub>2</sub> & Climate Change was drawn up. Priority action pillars were defined, such as assessing business exposure to climate risks and determining mitigation measures, and increasing their resilience; promoting the efficiency and flexibility of energy consumption in our activities; decarbonization of the energy matrix, through electricity consumption, production and acquisition of electricity produced from renewable sources, the implementation of carbon offset actions developing lowcarbon products and services, stimulating informed

consumer decisions; and holding climate change awareness campaigns and education initiatives directed at Employees, Customers, and partners.

We also defined reduction targets of Greenhouse Gas (GHG) emissions for scopes 1 and 2 according to the Science-Based Target Initiative (SBTI) methodology. This is a business support platform to establish and validate emission reduction targets compatible with the Paris Agreement. Roadmaps were also designed to help achieve the objectives. As a result of this analysis, we committed to reduce our scope 1 and 2 emissions by 55% (compared to 2018) in 2030.

#### **IDENTIFYING EXPOSURE TO ENVIRONMENTAL RISKS**

The Task Force on Climate-related Financial Disclosure (TCFD) develops recommendations based on voluntary financial disclosure of information related to the impacts of climate

In 2019, we initiated a process to analyse and map out the main climate risks transversal to all Sonae Group companies, with the aim of incorporating TCFD recommendations. When material risks are identified, they will be materialised in monetary terms in line with the TCFD methodology, defined by the Financial Stability Board. In this way, we believe that we can prepare ourselves to be even more resilient in light of the consequences resulting from climate change.

#### SCORE A- AWARDED FOR THE CARBON DISCLOSURE **PROJECT**

In 2019, the Sonae Group was awarded an "A-" score by the Carbon Disclosure Project (CDP). This recognition, on a global scale, positions Sonae in the group of companies that lead the fight against climate change and adopt best-known practices. The retail sector average, both globally and in Europe, was "C". Only 30% of companies in this sector are at Sonae's performance level.



#### CARBON DIOXIDE PERFORMANCE

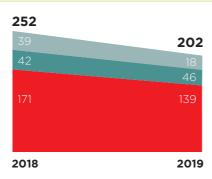
In 2019, we posted total GHG emissions of 177,496 t  $\rm CO_2e$ . This represents a 13% reduction compared to 2018 (204,521 t  $\rm CO_2e$ ), although the values are not entirely comparable, given our organic growth in Portugal in 2019, and the extension in scope of this indicator to include current activities in Spain as a result of the Arenal acquisition in 2019. The amount is broken down into 52,849 t  $\rm CO_2e$  under scope 1 emissions (30% of the total carbon footprint), 115,809 t  $\rm CO_2e$  under scope 2 emissions (65% of the carbon footprint), and 8,837 t  $\rm CO_2e$  under scope 3 emissions.

Scope 1 emissions, associated with the use of fossil fuels (CO<sub>a</sub>, CH<sub>a</sub> and N<sub>a</sub>O), and those resulting from fugitive emissions of refrigerant gases, calculated based on the purchase records of the different types gases each year, recorded a sharp decline of 17%, despite organic growth in Portugal and the Arenal acquisition and the subsequent increase in logistics activity. These were reflected in the increased fossil fuel consumption of the contracted fleet used to transport goods and of vehicles allocated to Employees. This is due to the drastic reduction in emissions from refrigerant gases leakages with high GWP (Global Warming Potential), as a result of the programme to replace fluorinated gases with natural gases and cold service systems with new equipment which run on 100% natural refrigerant gases, or in other cases by substituting gases with higher GWP for gases with lower GWP.

With regards to scope 2 emissions, mostly linked to electricity consumption and the main GHG emission source (65%), we recorded a decrease compared to 2018 (-13%), considering market-based emissions. This significant reduction is mainly associated with increased electricity consumption originating from our photovoltaic central power stations, and the reduction in the emission factor associated to the electricity acquired. Regarding scope 3 GHG emissions, we have only reported on those associated with waste management. We aim to focus more on this type of emission in 2020. Our objective is to extend our analysis to a greater number of topics considered material aspects for our business. Thus, scope 3 emissions resulting from waste management decreased by around 0.1% in 2019 compared to 2018.

In analysing specific GHG emissions for scopes 1 and 2, based on the sales area in 2019, we note that these emissions amounted to 202.2 kg  $\rm CO_2e/sqm$ , corresponding to a 20% decrease compared to 2018.

CARBON DIOXIDE EQUIVALENT EMISSIONS PER SQM OF SALES AREA (kg CO<sub>2</sub>e/sqm)



- Emissions related to refrigerant gas leakage (scope 1)
- Emissions related to transport and other fuels (scope 1)
- Emissions related to electricity consumption (scope 2)

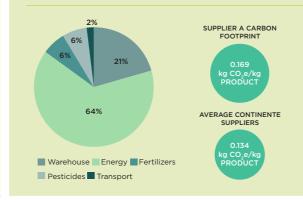
#### "FOOTPRINT SONAF" TOOL

In 2019, we implemented a tool to calculate the carbon and water footprints of the different types of products we sell, specifically designed for Sonae MC. This tool is called "Footprint Sonae." By the end of the year, we had completed 40 calculation models covering more than 20 fruit, vegetable, meat, dairy and egg products.

This tool also includes a portal to assist producers. It means that the large number of producers who are already part of the project have access to their footprints on a product basis, for each type of product they sell to Continente (see example below).

This tool brings added value because it enables each producer to identify areas which contribute the most to their footprint, and to invest in targeted improvement initiatives. The tool also allows producers to compare their footprint against the average Continente Suppliers for that type of product.

CARBON FOOTPRINT FOR ORANGES AS SOLD BY SUPPLIER A



#### REFRIGERANT GASES

We place emphasis on improving the efficiency of our cold production facilities, without overlooking the problematic use of F-Gases. For this reason, in 2019, we remained on-track with our efforts developed in the past years to implement alternative solutions to those commonly used with regards to the use of refrigerant gases. The aim was to drastically reduce or even completely eradicate the use of GWP (Global Warming Potential) gases, such as R404 and R427 gases.

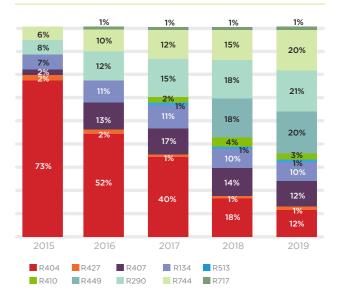
To this end, we developed several initiatives in recent years aimed at promoting the use of natural refrigerant gases, or the replacement of high GWP F-Gases for low GWP F-Gases

The cold production systems in all our new stores run on gases with a GWP of 5 or less, such as R290, R744 (CO<sub>2</sub>), and R717 (NH<sub>3</sub>). Sometimes they are supplemented with other less aggressive refrigerant gases, such as R134. Regarding existing stores, we have implemented a replacement programme. We either replace fluorinated gases (substituting R404 for R407), when the refrigeration equipment still has a reasonable lifespan, or completely replace cold service systems with new equipment running on 100% natural refrigerant gases.

The gains in the use of refrigerant gases in our facilities, shown in the chart, illustrate the success achieved in the past 5 years, reflected in the significant reduction of high GWP fluorinated gases. In 2019, we achieved a reduction of 62 pp in R404 and R427 gases, compared to 2015, despite the significant increase in the number of stores over the same period. We can also note an increase in the use of natural gases R290, R744, and R717. Together, they correspond to a rise of 28 pp in 2019, compared to 2015. The use of intermediate GWP gases has stabilised. This is visible in the slight reduction in their use in the last 2 years.



#### EVOLUTION OF THE USE OF REFRIGERANT GASES



#### GEEnesis - GHG EMISSIONS CALCULATION TOOL

In 2019, Sonae MC developed its own tool - GEEnesis - to calculate GHG emissions according to the Greenhouse Gas Protocol. This standard is the most widely used in the world and recommended by the Science-Based Target Initiative (SBTI). This is a crucial step in monitoring GHG emissions more accurately. given the complexity of our operations, and to join SBTI. The tool became operational in 2019 to calculate scopes 1 and 2 for GHG emissions. We are working on adapting the tool to enable the calculation of scope 3 GHG emissions and hope to complete this in 2020. This poses an additional challenge because scope 3 emissions consider indirect emissions linked to our activities, which occur at external sources that we do not control, hence measuring it becomes a more complex and time-consuming exercise.



#### **ENERGY EFFICIENCY**

# IMPROVING THE ENERGY EFFICIENCY OF OUR OPERATIONS

Given the strong correlation between fossil fuel consumption and climate change, there is great concern to minimise the environmental impacts, and be more efficient in the use of energy resources.

The wide range of resources involved in the retail value chain create unique opportunities to operate increasingly more efficiently. It also creates the responsibility to promote operations based on a competitive and resilient development model, centred on efficient consumption of natural and energy resources throughout the value chain.

#### OUR APPROACH

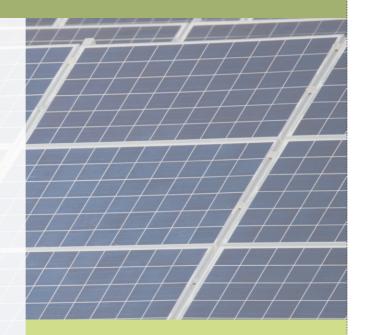
use of renewable energy sources at Sonae MC, we created the "Trevo" (Clover) project, aimed at implementing our energy policy. The steps taken within this scope include the roll-out of measures to rationalise energy consumption, installing photovoltaic central power stations for self-consumption, and the flexibilization of energy consumption.

ALIGNMENT WITH THE SUSTAINABLE DEVELOPMENT GOALS









**KEY HIGHLIGHTS** 

497 kWh/sqm

SPECIFIC ELECTRICITY
CONSUMPTION (-4%
COMPARED TO 2018)

14,150 MWh

> GENERATED FROM RENEWABLE SOURCES (+21% COMPARED TO 2018)

9.9 MWp

INSTALLED (+11% COMPARED TO 2018)

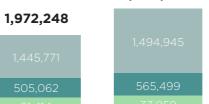
#### **OUR BUSINESS**

#### ENERGY PERFORMANCE

In 2019, Sonae MC accounted for a total of 2,094,402 GJ in energy consumption, up 9% year-on-year due to organic growth in Portugal and the extension in scope of this indicator to include current activities in Spain, as a result of the Arenal acquisition in 2019, and, as such, is not entirely comparable with 2018. This figure, considering the current perimeter, comprises 1,494,945 GJ of electricity and 599,458 GJ of fuels, corresponding to 71% and 29% of energy consumption, respectively.

Electricity consumption increased by 3% (415,262 MWh, in 2019) due to the above-mentioned reasons. Notwithstanding, specific electricity consumption stood at 497.3 kWh/sgm, corresponding to a 4% decrease compared to 2018 (517.5 kWh/sgm). This means that, despite the increase in our store network, namely in the proximity format (Continente Bom Dia stores), with greater associated specific consumption, as a result of a higher percentage occupied by the area of fresh food products in this type of convenience format, the continued investments in the energy efficiency policy are a crucial measure to improve our environmental and energy performance. It should be noted that we continued to invest in the decarbonization of our energy matrix by generating electricity from renewable sources, and on the back of this, we achieved significant growth in the past year. This translates into the consumption of 6,605 MWh of electricity generated from renewable energy sources. Although it still represents a small portion of the energy consumed, it increased by 47% compared to the previous year. This is the result of our investment in renewable electricity generation systems, which enables us to have a higher degree of energy autonomy.

#### ENERGY CONSUMPTION PER TYPOLOGY (GJ)



2,094,402

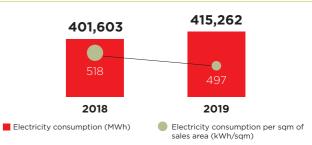
2019

2018

Fossil fuels - fleet and Employee vehicles

Fossil fuels - facilities

#### **ELECTRICITY CONSUMPTION**



#### INVESTING IN RENEWABLE ENERGY

A total of 137 photovoltaic central power stations partially supply energy to our stores and warehouses. This represents an increase of 12 units compared to 2018. This corresponds to an installed capacity of circa 9.9 MWp. In 2019, electricity generation reached 14,150 MWh (+21% compared to 2018). An estimated 6,651 t  $\rm CO_2e$  were avoided in Portugal as a result of our renewable energy deployment. A total of 47% of the electricity generated was used for energy self-consumption, and the remaining was exported to the national grid.

The investments made in store refurbishments and plans for new stores in 2019 were as follows. The Continente Bom Dia store in Canedo is an excellent example of eco-efficiency, whereby solar photovoltaic panels were installed on the roof and parking lot. The electricity generated from the installed solar photovoltaic panels is 334 kW, which guarantees an electricity output of approximately 437 MWh/year. This equates to the consumption of approximately 150 families. It represents circa 45% of the total energy consumption of the store, ensuring it is self-sufficient for a period longer than 8 hours, on a day with good solar radiation. In addition to this, the store has the equipment to control and reduce water consumption, and devices to prevent that on the one hand, additional energy is consumed for cold production and on the other, that there is a heat exchange with the outside.



#### **ENVIRONMENTAL CERTIFICATIONS**

Our commitment to environmental management includes the efficient use of resources, by optimising water and energy consumption, seeking to minimise GHG emissions, whilst ensuring adequate waste management.

Continuous improvement, a key component of the environmental management system, is guaranteed through the "Environmental Certification Programme", according to the international standard NP EN ISO 14001:2015, which helps us identify and manage the environmental impact of our activities. At the end of 2019, Sonae MC had 60 units certified per ISO 14001: 54 stores (100% of Continente hypermarkets, 8 Continente Modelo supermarkets, and 5 Continente Bom Dia supermarkets), 5 warehouses in addition to the Meat Processing Centre in Santarém.

In 2019 Sonae MC coordinated the renewal of the Sonae Group Environmental Management System Certification for Retail with Lloyds Register Quality Assurance in accordance with ISO 14001:2015 standards.



Following our efforts to improve our buildings, in 2017, we were awarded the Leadership in Energy and Environmental Design (LEED) certification granted by the U.S. Green Building Council. The first hypermarket to open in Portugal, the Continente store in Matosinhos, was also the first to be certified in Portugal. In 2013, the Continente Bom Dia store in São João da Foz, in Porto, received the same certification. It was the first Platinum level LEED certification awarded to a retailer in Portugal. The certified units serve as models, enabling us to improve the other units and strengthen our fulfilment with legal obligations in terms of environmental performance, minimising our risk exposure. Audits were also carried out, and improvements were made within this scope, ensuring compliance with legal requirements and Company environmental management procedures.

In addition to the environmental certifications, for the 10<sup>th</sup> consecutive year, we were elected "Trusted Environmental Brand" by our Customers, under the Hyper/Supermarket category, in an annual study carried out by Reader's Digest.

#### **INVESTING IN ECO-EFFICIENCY**

In 2019, we made investments to the value of 7 million Euro with the aim of reducing specific electricity consumption in our facilities. Aside from installing photovoltaic central power stations for self-consumption, we also installed more efficient equipment for cold output, lighting, and air conditioning. More specifically, we installed automatic demisting systems in frozen food displays on cold storage unit doors in the butchers' section, dairy and delicatessen areas, and we installed adiabatic cooling systems.

To ensure a successful strategy, it is imperative that we create conditions to better monitor and manage consumption, developing procedures that enable us to leverage our investments, such as audits carried out across our facilities and our Environmental Information System (EIS). This tool supports the roll-out and maintenance of our environmental management systems to reduce our legal risk and guarantee continuous improvements in the environmental performance of all our units.

The EIS includes information from "Checkwatts" - a monitoring and energy consumption platform used across all Sonae MC stores. It allows for detailed consumption monitoring with information per store every 15 minutes. Data is collated from telemetry devices. The "Checkwater" is a platform to monitor water consumption, and has gradually been installed in stores, and helps to control this indicator.

#### PROMOTING ELECTRIC MOBILITY

Throughout 2019, we continued to install charging stations for electric vehicles, thus promoting electric mobility. We currently have 22 slow charging stations (until 22kW) in our office buildings.

In 2019, Sonae MC obtained financing from the EIB to the sum of 55 million Euro for Company investments totalling 110 million Euro to reduce the environmental impacts of its food retail activity. This financing will be used to replace existing in-store technical systems for more energy-efficient equipment, and to invest in new technology to generate electricity and for waste management. It will also contribute to developing the market for electric vehicles by installing charging stations for EV's in our store parking lots, whilst improving Customer experience. Within the scope of the pilot programme for Continente stores, by the end 2H2O, we aim to have 79 charging stations for electric vehicles distributed throughout 14 stores.

#### MINIMISING THE ENVIRONMENTAL IMPACT OF OUR LOGISTICS DIVISION

Regarding fuel consumption, Sonae MC accounts for the consumption of 599,458 GJ (+14% compared to 2018). This figure cannot be fully compared with that from the financial year 2018 because it was influenced by several changes carried out by the business to integrate Arenal into Sonae MC, and the organic growth of our store network.

To minimise the growth impact of our logistics activities, we work alongside our Suppliers to improve the eco-efficiency levels of the vehicles they use. In 2019, 90% of the vehicles at our service were compliant with Euro 6 Standard (+6pp compared to 2018), and 5% were compliant with Euro 5 Standard. The vehicles which replenish our stores and Continente Online covered approximately 43,7 million km in 2019 (+18% compared to 2018, primarily owed to the organic growth of our store network), resulting in 29,230 t CO<sub>2</sub>e emissions.

We also developed route optimisation initiatives by reducing the distances covered, increasing cargo capacity, and the number of deliveries per km covered, e.g. the "Backhauling" project and agreements signed with companies that supply pallets and reusable boxes.



When the pallets and reusable boxes are emptied in our stores, instead of being collected on a store-by-store basis by companies responsible for supplying them, they are returned to our warehouses in Maia and Azambuja by our replenishment logistics team. In the areas exclusive to processing materials for the transport of goods, these are duly selected and prepared to be reused by the Suppliers. This system means that Supplier companies do not have to collect on a store-by-store basis or transport between supplier warehouses and our Suppliers. The vehicles which replenish our warehouses, load up/replenish the empty pallets. In 2019, this system allowed for direct savings of 244,153 Km in transport by supplier companies.

#### LOW-CARBON TECHNOLOGICAL INNOVATION

To minimise the potential transportation impact, the logistics division has tested several low-carbon technological solutions, such as the use of natural gas vehicles (NGV). Aside from contributing to the reduction of noise pollution in urban centres during night-time distributions, these vehicles have a smaller carbon footprint, thus resulting in a reduction of pollutant gas emissions (with lower carbon dioxide emissions, they are free of sulphur dioxides and have a practically non-existent level of pollutant particulate emissions). The current NGV fleet is comprised of 19 vehicles (+13 compared to 2018 when the initiative was implemented), which equates to 8% of the total fleet.

#### "BACKHAULING" PROJECT

To promote greater efficiency of its transportation service, the logistics division offers its Suppliers a transportation service along the routes that trucks would travel back empty, after completing their last delivery. This implies a longer return route for our vehicles because they must go to the Supplier, but it also means a saving in return trips when the Supplier delivers his goods to our warehouses. Thus, we attain a significant reduction of routes travelled with empty trucks, be it from our store replenishment vehicles (upon return after the last delivery), or our Suppliers after delivering to our warehouse. Within the scope of the "Backhauling" project, in 2019, more than 40% of journeys were completed compared to the previous year. This equates to a net savings (in kilometres) of +98% compared to 2018, from a total of 54 Suppliers, meaning a total of circa 3,000 t CO<sub>2</sub>e were avoided.



#### MATERIALS USAGE AND MANAGEMENT

# RETHINKING PLASTICS AND CONTRIBUTING TO A CIRCULAR ECONOMY

The issue of dependency on natural capital and the excessive consumption of natural resources, as well as the proliferation of single-use plastics, has acquired greater importance in society. Reducing resource consumption and contributing to a circular economy has become a matter of urgency.

Devising eco-friendly packaging with greater usability and recyclable potential, avoiding waste production, and optimising the recovery created from waste is crucial to realize value chain sustainability. In parallel, it is essential to improve and enhance consumer information, making tools available so that everyone can contribute to a more sustainable future.

#### OUR APPROACH

n tandem with our incessant quest for solutions to efficiently manage all types of materials, we decided to focus more specifically on the ssue of plastics. The outcome was twofold. Sonae MC devised a 'Strategy for the Responsible Use of Plastics," whereby it defined its 7 commitments, and contributed for a "Charter of Principles for Sonae Companies for the Use of Plastics", to align the Group's approach by dentifying the main areas of intervention, and the objectives which

ALIGNMENT WITH THE SUSTAINABLE DEVELOPMENT GOALS











KEY HIGHLIGHTS

-4,431

TONNES OF VIRGIN PLASTIC AVOIDED BY HAVING INCORPORATED RECYCLED PLASTIC SINCE 2018

29%

FROM THE TOTAL QUANTITY OF VIRGIN PLASTIC MAPPED OUT (IN TERMS OF PRODUCT, PACKAGING, AND OPERATIONS)

SONAE MC SUBSCRIBED TO THE "NEW PLASTICS ECONOMY GLOBAL COMMITMENT" LED BY THE ELLEN MACARTHUR FOUNDATION

#### **OUR ACTIVITY**

#### STRATEGY FOR THE RESPONSIBLE USE OF PLASTICS

Within the scope of our Environmental Sustainability Strategy, and because of the nature of our business activities, throughout the value chain, we come into direct contact with producers, players, and consumers. With the aim of rethinking and redesigning our processes, products, and services for a more circular economy, we defined a "Strategy for the Responsible Use of Plastics." To put the strategy into practice, we defined 7 commitments in line with National and European strategies for plastics, to stimulate a circular economy.

- Bring forwards to 2025 our aim of reusing 100% of the plastic packaging placed on the market or ensure it can be recycled in an economically efficient way
- Reduce or eliminate the use of fossil-based plastic
- Reduce the complexity of fossil-based plastic
- Increase the incorporation of secondary raw materials into new products
- Increase product reuse levels
- Improve and enhance consumer information
- Promote and/or support third party initiatives

To complement the initiatives, and with the aim of aligning the Sonae Group approach to this issue, we are also part of a transversal team (across all Sonae companies), which systematised the guiding principles and the objectives to be achieved in terms of plastics. This group focuses on identifying and quantifying the plastic materials in packaging and products developed and put on the market by Sonae, as well as plastic generated in the operations. Sonae MC had already initiated this task with the aim of identifying its plastic footprint, to define concrete goals to reduce, reuse, and recycle. The "Sonae Companies Charter of Principles for Plastics" defines the following as priorities and pillars of action:

- Self-assessment, of the quantity and type of plastic used
- Reduce and reuse, strengthening the principles of a circular economy
- Make it easier to recycle the plastic products and packaging we are responsible for
- Minimise the use of fossil-based plastic
- Only use organically sourced material that does not compete with food production or promote waste
- Raise awareness in communities

- Establish **partnerships** with universities and investigation centres
- Monitor and assess performance

Sonae MC's ambition, and that of the other Sonae Group companies, can be translated into additional ambitious goals and objectives for 2025, in line with the National Plastics Pact, of which the Sonae Group is a signatory.

- By 2020 identify single-use plastics considered problematic or unnecessary and define measures to eliminate them
- Guarantee that 70% or more of plastic packaging is effectively recycled by increasing collection and recycling
- Incorporate an average of 30% recycled plastic into new plastic packaging
- Promote awareness-raising campaigns for Customers on the issue of the circularity of plastics

# THE FIRST PORTUGUESE RETAILER TO ACT AS SIGNATORY TO THE "NEW PLASTICS ECONOMY GLOBAL COMMITMENT"

In 2019, we became the first Portuguese retailer to become part of the New Plastics Economy Global Commitment led by the Ellen MacArthur Foundation in collaboration with the United Nations. This pact sets ambitious objectives for 2025, namely, to ensure that all plastic packaging be 100% reusable, recyclable or compostable, with the aim of bringing forwards by 5 years the legislation and European objectives set for this issue.



#### **OUR PRIORITY ACTION PILLARS | ENVIRONMENT**

#### STRATEGY IN ACTION

Since 2018, the implementation of our strategy enabled us to avoid the use of 4,431 tonnes of virgin plastic, by incorporating recycled plastic. At the end of 2019, the amount of plastic recycled already represented 29% of the total quantity of virgin plastic mapped out thus far. We remained on-track with our initiatives to reduce virgin plastic consumption and other unnecessary materials as follows:

- Packaging: reduced the amount of plastic in Continente own brand goods packaging and introduced recycled raw materials. Ensured packaging recyclability by eliminating non-recyclable materials, using components with compatible materials for easier recycling. Made use of easily separable packaging. The changes made to the labels on Continente yoghurt drinks led to the substitution, in annual terms, of 50 tonnes of PVC (non-recyclable plastic) for PET (recyclable plastic) in a category that represents circa 12 million units/year.
- Product: included recycled material (from plastic waste from our operations), in 100% recyclable own brand garbage bags. This resulted in annual savings of 740 tonnes of virgin plastic, for a product that represents 50% of Continente own brand sales in this category. Given the large volume of grocery bags used in our stores and online deliveries, we introduced polyethylene bags made from 80% recycled material which are 100% recyclable. This resulted in yearly savings of 1,295
- Operation: reduction in the thickness of the plastic film used in the logistics operation, saving 140 tonnes of virgin material on an annual basis. Elimination of plastic coffee stirrers, cutlery and plastic cups, straws, and plates at BAGGA coffee shops and Take Away. This resulted in yearly saving of more than 39 tonnes of plastic, corresponding to more than 16,5 million units.
- Raising awareness: launch of the "Responsible Plastic" digital platform which combines informative and educational material

# plástico responsável

<sup>1</sup>Learn more about the "<u>Responsible Plastic</u>" digital platform

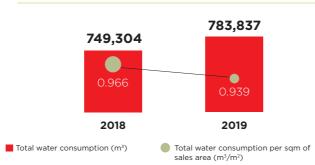
#### REDUCING OUR WATER FOOTPRINT

Sonae MC is committed to reducing its water footprint by increasing the efficiency of its operations, being innovative and rethinking water usage and management at its facilities, oftentimes resorting to technology. In 2019 Sonae MC consumed 783,837 m<sup>3</sup> of water. This represents a 5% increase owed to the expansion of the operations (increase in the number of stores via organic growth and the Arenal acquisition).

With regards to specific consumption, i.e., the total amount of water consumed over the total sales area, consumption was 0.939 m<sup>3</sup> per sgm of sales area. Despite organic growth in the last years focusing on Continente Bom Dia stores, with higher levels of specific consumption associated to it, as a result of a more significant percentage occupied by fresh produce in this convenience store format, we noted a 3% reduction from 2018 to 2019 in specific consumption (0.966 m<sup>3</sup>/sqm). This result is related to the Arenal integration, because the stores have lower associated water consumption figures, the efficiency measures adopted throughout the years, and more recently the progressive roll-out of telemetry devices to better monitor consumption

Throughout the year, we continued to invest in developing initiatives to reduce and restrain our water consumption. We also have several one-off examples of water reuse or recycling at Sonae MC, such as water reuse in sinks and showers to supply some sanitary facilities at the Sonae Business Centre in Maia, and the recovery and recycling of part of the wastewater at the Meat Processing Centre. This project allowed for water reuse in the refrigeration towers. sprinklers, outside washing, and replenishing fire service tanks. In 2019 the Meat Processing Centre recovered and reused 16,071 m<sup>3</sup> of water from the refrigeration towers, which were part of the effluent originated from an industrial process after being duly treated at ETARI (Industrial Wastewater Treatment Plant).

#### TOTAL WATER CONSUMPTION



#### RESPONSIBLE WASTE MANAGEMENT



Within the scope of waste management inherent to our environmental policy, we are equally concerned by the waste we generate in our business activities and the waste our Customers drop off at our stores. In 2019, we were responsible for managing 71,335 tonnes of waste. To promote recycling amongst our Customers, we have collection points for them to dispose of their waste in stores and in our parking lots. Thus, our Customers can exercise their environmental citizenship and contribute in a way that is convenient for them to overcome the challenges posed by this problem. In 2019, there was a 35% increase in waste dropped off by our Customers. It was used for resource recovery. Worthy of note were the following categories: used clothes (+34%), used cork stoppers (+15%), and used cooking oil (5%). It is also worth mentioning an increase of circa 33% in the amount of dangerous waste - batteries (various types), laptops, mobile phones, remote controls, etc. and lightbulbs - dropped off by our Customers compared to 2018.

In the management of non-hazardous waste, we highlight the reduction in the quantities of cardboard and plastic generated. These result from our efforts to minimise the environmental impact of the packaging from the products we sell, namely own brand goods, as previously mentioned. We also recorded a recovery rate of 79% of the waste

produced, with 56,060 tonnes to be recovered (through recycling, composting, or other energy recovery options), and 14,656 tonnes were eliminated (by being sent to landfills).

#### PROMOTING RECYCLING

Missão Continente developed an awareness campaign on the importance of cork recycling and forest conservation. The campaign "Rolhas que dão folhas" (Cork stoppers that bloom into leaves) was carried



out via social media spots and in store, by distributing 500,000 small cork holders - "rolhinhas" - which Customers could use to store their cork stoppers at home and then drop off at our Continente stores. This campaign falls under the framework of the partnership between Misssão Continente, Quercus (National Association for Nature Conservation) and Corticeira Amorim (leader in the cork industry). Since 2008, they have promoted cork and cork recycling to finance replanting via the "Floresta Comum" (Common Forest) project. There are collection points in all stores, and Continente is the largest recycling partner. collecting more than 80% of the yearly total. Since 2008, more than 380 tonnes of cork stoppers have been recycled, enabling Quercus to plant more than 828 thousand native trees.

#### RECYCLE MORE AND BETTER



We want to help our Customers recycle more and more efficiently, hence we created a collaboration with Sociedade Ponto Verde (The Green Dot

Society). We created new visual images and symbols for recycling, which include several instructions to explain how each product should be recycled, and states which recycling container should be used for each part of the packaging. This makes it possible to answer questions as and when, thus educating Customers on issues related to recycling. This project also involved consumers by way of studies, helping to define what information was the most relevant to print on the packaging. On the other hand, this partnership also aims to provide the packaging with enhanced recyclable potential in terms of conception and design. The eco-design process will be implemented on all Continente own brand goods until 2021, and by 2025, all packaging will be recyclable or reusable.

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#### FOOD WASTE

#### FIGHT FOOD WASTE AND RECOVER VALUE FROM IT

Global demand for food has increased, but on the other hand, the amount of food which is wasted throughout the world every day is worrying. According to the Food and Agriculture Organization of the United Nations (FAO), food waste represents circa 1/3 of all food produced every year on a global scale. It occurs at a production, retail, and consumer level, and produces significant emissions that exacerbate the challenge of climate change and the impact on food security. Thus, fighting food loss and waste is a cause we should all embrace.

#### OUR APPROACH

We believe that something which may be considered shrinkage today may have added value tomorrow, and for this reason, in 2016, we created the project "Transformar-te" (Transform it), with several initiatives to recover shrinkage as per those implemented throughout the years. In 2019 we participated in the FreSH project (Food Reform for Sustainability and Health) within the scope of the World Business Council for Sustainable Development (WBCSD), whereby solutions were developed to drive a transformation in the food system. In parallel, we created awareness with our Customers regarding the impact of their choices and the importance of a circular economy.

ALIGNMENT WITH THE SUSTAINABLE DEVELOPMENT GOALS







KEY HIGHLIGHTS

18%

FOOD WASTE RATIO AVOIDED COMPARED TO ALL KNOWN SHRINKAGE

~€8m

IN SURPLUS FOOD DONATION

3.6

TONNES OF SURPLUS
FOOD RECOVERED FROM
CIRCULAR ECONOMY
PRODUCTS

#### SIMPLE INITIATIVES TO REDUCE SHRINKAGE THAT HAVE MAJOR IMPACTS



One of our priorities is to ensure the best products for our Customers with a long shelf-life. Notwithstanding, we aim to reduce food waste when a product does not meet our high aesthetic standards or is close to its sell-by date. For example, by

repackaging fruit when part of the bunch is not commercially attractive or selling the product at a price that safeguards the Customers expectations regarding its validity.

The "Single Banana" and "Caixa ZERO% Desperdício" (ZERO% Waste Box) projects are examples of low-investment solutions created to reduce shrinkage which can be easily implemented.

Bananas represent the highest inventory shrinkage figures, and one of the main reasons is due to spoilage. With the Single Banana project, we can incentivise our Customers to buy bananas, which for one reason or another, "fell off their hand of bananas".

The ZERO% Waste Box project is a fruit and vegetable basket comprised of products that are nearing their sell-by date but are in good condition to be eaten. In 2019 we were able to offer 10 tonnes of fresh produce a second chance, which would otherwise have gone to waste.

#### SURPLUS FOOD DONATIONS

With the double objective of finding solutions for surplus food and caring for our internal community, surplus food can be consumed by our Employees during working hours in the social areas in-store and at our warehouses (in 2019 the approximate value was 3.8 million Euro)

Additionally, we donate surplus food to social solidarity and animal support institutions, when the food cannot be recovered for sale but is in good condition to be eaten. In 2019, our daily food surplus donations from more than 300 stores and warehouses totalled circa 8 million Euro, which was split amongst more than one thousand institutions.

<sup>1</sup>Learn more about "Continente Food Lab" and its main products at <a href="https://foodlab.continente.pt">https://foodlab.continente.pt</a>,

#### RAISING CONSUMER AWARENESS

We want to contribute to raising awareness among the population so that they adopt responsible behaviours in their daily lives.



which can contribute to reducing food waste. To this end, we have developed several transversal and continuous initiatives across the Company with different target audiences, ranging from initiatives in school communities via the *Missão Continente* School Programme to educational initiatives focused on fresh produce sell-by dates such as "Saber a diferença faz a diferença" (Knowing the difference makes all the difference) in partnership with Associação Portuguesa de Empresas de Distribuição - APED (The Portuguese Association of Distribution Companies).

#### FOOD INNOVATION AND CIRCULAR ECONOMY

To counteract this reality, we created innovative, valueadded products for the circular economy. As fruit and vegetables lose their sale value but remain intact to eat, they become ingredients for chutneys, jams, or cakes, such as the Panana cake.

We recently launched the only artisan beer made from Portuguese bread, produced from surplus bread collected at our stores. It boasts an innovative project seal from our "Continente Food Lab", which develops alternative products such as "Beyond Burger", a vegan hamburger that tastes like meat. The "Continente Food Lab" reflects our investment in food innovation and new global food trends. In 2019 our circular economy products resulted in redeeming more than 3.6 tonnes of food which would otherwise have been wasted.







# PROXIMITY AND ENGAGEMENT

communities are key to growing our business, and that is why we seek to get to know them better, by building close relationships, challenging partners and raising Customer awareness for the importance of making the right choices. We are very much aware of the positive changes we can encourage in society

SONAF MC | Annual Report 2019

#### **OUR PRIORITY ACTION PILLARS | COMMUNITY**

#### SUSTAINABLE AND LOCAL SUPPLY CHAIN

#### TO STRENGTHEN LONG-LASTING AND SUCCESSFUL RELATIONSHIPS

Retail, as with the agricultural and farming sector and the food-processing industry, significantly impacts nature and biodiversity. Conscientious of our active role within the value chain, we believe it is crucial to positively influence the different partners with whom we have established relationships, thus contributing to the preservation of natural resources by reducing the impacts our activities have on ecosystems.

In our view, implementing initiatives which impact the entire value chain is the most effective way to contribute to the transitions proposed by the Food and Land Use Coalition (FOLU), to transform the way we produce food and use our land.

#### OUR APPROACH

Click here for more information on the <u>Code of Conduct for Sonae Suppliers</u>

#### ALIGNMENT WITH THE SUSTAINABLE **DEVELOPMENT GOALS**











**KEY HIGHLIGHTS** 

SIGNATORY TO THE "PORTUGAL SOU EU" (I AM AN INITIATIVE FROM THE MINISTRY OF THE **ECONOMY TO SUPPORT** AND STIMULATE **PRODUCTS MADE IN** PORTUGAL

#### **OUR ACTIVITY**

#### **ENDORSING HOME-GROWN PRODUCTS**

The Clube de Produtores Continente (Continente Producers Club - CPC) was founded in 1998 with the aim of supporting Portuguese agri-food production. It is based on a strategy of knowledge sharing between Sonae MC and the producers. Today, the mission still centres on knowledge sharing, but also strengthening strategic partnerships with producers to ensure the availability of good quality, locally sourced, and increasingly more sustainable products in our Continente stores. In 2019, purchase volumes made to CPC members reached 300 million Euro, corresponding to circa 160 thousand tonnes of Portuguese produce. This represents an increase of 19% compared to 2018. It is also worth highlighting that 85% of the purchase value for fresh food products (88% of the volume) for Continente comes from local Suppliers.

Via its Scientific Board, the CPC ensures its members receive technical support and access to advanced technology, which can be integrated into more traditional farming methods. Resource optimisation, and forecasting new consumer habits, can be enhanced when we bring producers and university researchers from Portuguese and international universities closer together. The members are distinguished by a certification system, which was recently reviewed. It includes criteria such as quality and food safety but also the environment, animal well-being, and social responsibility. The implementation of these even more demanding and allencompassing agri-food criterion is guaranteed via audits to ensure parameter compliance from farms to the production units. In 2020, these certification criteria will be adapted to the Sustainability Assessment of Food and Agriculture (SAFA) methodology to ensure an integrated sustainable approach. In 2019, the CPC developed several initiatives and partnerships, a few of which are highlighted below:

- O Clube de Produtores Continente Bio: the launch of an area focused on this segment with the aim of promoting local production for fresh organic produce.
- O 2nd and 3rd editions of the Continente Producers Club **Academy:** training offered to producers on topics related to the various stages of the value chain, to help make them more competitive and aware of the current retail scenario.
- 100% home-grown cereals: in 2016, Sonae MC signed a pioneering supply contract with six cereal producing organizations in the Alentejo region. This ensured the purchase of 4,000 tonnes of wheat in 2019, produced to high quality levels, ensuring the maintenance of biodiverse ecosystems and carbon fixation. With this initiative, there is no longer a need to depend on wheat from external markets. This means that all wheat bread produced in Continente stores is 100% made in Portugal and represents a valuable incentive to relaunch cereal production



in Portugal. It was also identified by the Ministry of Agriculture as a strategic programme for the Portuguese agricultural sector

• Sustainable livestock farming and consumption: we developed a project in partnership with Zero (Sustainable Earth System Association), a non-governmental organisation. By creating specific certifications for CPC members, the aim is to promote sustainable livestock farming, ensuring the origin of meat products respect sustainability criteria and the efficient use of resources.

#### PROMOTE "PORTUGALITY"

Through the CPC, by communicating the benefits of consuming seasonal Portuguese fruit and vegetables (such as oranges from the Algarve), and via own brand goods, and also owed to being a signatory to the "Portugal Sou Eu" programme, we strengthened our commitment to valuing home-grown products. Throughout the year, we communicated the notion of "Portugality." Whenever competitor-based pricing is equal, we opt to purchase from local Suppliers.



#### SUSTAINABLY SOURCED PRODUCTS

An essential part of our strategy is the identification of critical raw-materials for our operations, and the roll-out of procedures to guarantee agricultural production and responsible supply management. Thus, we have been working with reputable external organizations and have defined ambitious objectives in terms of certifying the origin of raw materials used in the development of our own brand goods:

• We selected coffee, cocoa, and teas as certified programmes because they transmit to the producers the best agricultural practices and best illustrate how they can cultivate coffee, cocoa, and tea in a more professional way, with better quality, greater efficiency, and in a more sustainable manner, such as UTZ, Rainforest Alliance and Fairtrade. We launched the Continente own brand chocolate range produced with cocoa certified by the UTZ programme.



- Since 2019, we have guaranteed that 100% of Continente own brand eggs come from cage-free or free-range chickens
- We have committed to substituting palm oil in our Continente own brand goods for other fats which do not affect nutritional content. If it cannot be replaced from a technological standpoint, we guarantee that the palm oil we use comes from a sustainable source. Also, that it is certified by programs that ensure compliance with specific criteria to reduce the adverse effects its cultivation may have on the environment and communities.
- We ensure the paper we use is sourced from sustainable, certified, and origin-controlled managed forests that offer environmental, social, and economic benefits. 100% of our Continente own brand paper is certified by the Forest Stewardship Council (FSC).

#### FOCUS ON QUALITY AND SAFETY

Sonae MC is a Company that promotes the quality of its products, and food safety is one of the vectors which guides decision making processes daily, in a quest for continuous improvement. In this sense, quality and safety are of the utmost importance, hence we continuously invest in the certification and assessment of our processes and products.

In 2019, and per the international quality management standard NP EN ISO 9001:2015, we renewed our certification for Sonae MC's own brand development process. To ensure high-level quality and food safety, our equipment, units, and products are subjected to rigorous monitoring. The own brand goods are analysed at different stages of production, even when, for example, fresh produce is commercialized. Owed to their fragile nature, analyses are carried out via inspections, lab controls, and audits. These are performed by in-house technicians and independent and certified laboratories. In 2019, we carried out 382,458 compliance and product quality tests, 373.303 tests on food products, and 9.155 tests on nonfood products. Within this universe, it is important to note that circa 31 thousand analyses are carried out in-store to assess, amongst other things, the level of hygiene on surfaces and Employee hands.

The assessment and qualification process for own brand Suppliers is the responsibility of the Quality and Investigation Department at Sonae MC. It aims to ensure that all products which are delivered to our stores meet the high levels of quality control, respecting the principles of food safety. Throughout 2019, we assessed 340 product categories and services and carried out audits in over 340 Suppliers.

The Quality and Investigation Department also ensured monitoring in-store with regards to complying with hygiene and food safety best practices.

#### TO DRIVE LOCAL AQUACULTURE

In 2019, we started the largest sea bream aquaculture project in Portugal. This was carried out in tandem with a local partner in the Algarve, and commercialisation will begin in early 2020. Annual sea bream production will be approximately 1,200 tonnes. The main portion will be exclusive to Continente stores. We forecast an increase in the number of species and yearly output in the coming years. This partnership includes, aside from ensuring product flow, technical support provided by CPC and universities, thus contributing to the stabilisation of overexploitation of wild species.

#### SUSTAINABLE FISHERIES

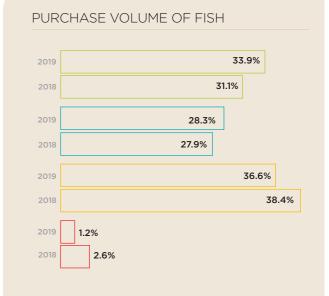


Over the years, we have implemented several initiatives to promote sustainable fishing to minimise the impacts of fishing activities on marine biodiversity. They consider a set of strict operating principles and standards, as set out in Sonae's Sustainable Fisheries Policy<sup>1</sup>, in force since 2010:

- Fish originating from Suppliers with known practices associated with Human Rights abuse or illegal fishing methods are not accepted to be part of our portfolio.
- We do not sell endangered fish species as per consensual information regularly collected from the leading international reference NGOs - Greenpeace, WWF, and IUCN.
- We reduced our promotional activities on "vulnerable" species and have expanded our product range by an average of 20% to incentivise a more diverse consumption of fish.
- We privilege the acquisition of fish from proven sustainable fishing methods, fish farming, or stocks.
- We developed the "Traffic Light System" (TLS), a tool that enables us to evaluate purchases from fisheries according to their level of sustainability. A green, blue, yellow, or red colour-code is assigned per the potential impact on biodiversity or the marine ecosystem. Thus, we can endorse Suppliers who use fishing methods with minimal impact on species and ecosystems.

As a result of these measures, we highlight the increase in the proportion of fish originating from aquaculture or fishing methods with reduced impact on species and ecosystems (from 59% in 2018 to 62% in 2019). We also reduced the proportion of fish originating from fishing methods, which may harm other species or habitats.

<sup>1</sup> Learn more about <u>Sonae's Sustainable Fisheries Policy</u>



COLOUR-CODE FOR THE TRAFFIC LIGHT SYSTEM

- Use of methods/type of fishing gear with reduced potential impact on
- Aquaculture production certified as per Continente quality standards
- Use of methods/type of fishing gear with moderate potential impact
- Use of methods/type of fishing gear with significant potential impact on biodiversity or marine ecosystems

#### THE FISHING TRACEABILITY PROJECT

To promote consumer awareness of the underlying problems in unsustainable fishing practices, and to increase readily available information for more sustainable purchasing decisions, we implemented a fishing traceability project. This is currently being piloted at the Continente store in Antas (Greater Porto). This pilot consists of using a tablet to access information about the fish available at the fish counter in that moment. It contains, for example, information on the fishing method, where it was caught, the country of origin, and other relevant information. This initiative is being developed within the scope of the "ValorMar" (ValueSea) research project headed by Sonae MC. The aim is to recognise the worth of marine resources in Portugal in a sustainable manner through cooperation with 30 entities.



#### HEALTHY EATING AND SUSTAINABLE CONSUMPTION

#### TO PROMOTE HEALTHY EATING HABITS AND CONSCIENTIOUS CONSUMPTION

To comply with the Climate and Sustainable Development Goals (SDGs) and the goals defined by the Paris Pledge for Action on climate change to which the Sonae Group is signatory, it is imperative to transform the global food system.

The adoption of a more sustainable diet is pivotal to this transformation. Sustainable diets have a low environmental impact and contribute to the food and nutritional security of the population and overall health. Considering this transformational challenge faced by society, companies play an increasingly more active and predominant role in implementing lifestyle changes and habits.

#### **OUR APPROACH**

ALIGNMENT WITH THE SUSTAINABLE **DEVELOPMENT GOALS** 











**KEY HIGHLIGHTS** 

#### **OUR ACTIVITY**

#### TO OPTIMISE NUTRITIONAL CONTENT

In 2019 we assessed the nutritional content of all Continente own brand food products, which could be nutritionally optimised. This totalled more than 1,500 products. In parallel, we defined in-house guidelines to support the development and reformulation of own brand food products. We aim to reduce salt, fat, and sugar content and to eliminate hydrogenated fat. While minimizing the impact this will have on the organoleptic characteristics of the products and avoid having to improve sensory appeal through flavour enhancers.

In 2019 we nutritionally optimised more than 100 products. This equates to a reduction of 60 tonnes of salt and 450 tonnes of sugar and 300 tonnes of saturated fat. Nutritional optimisation plans for more than 250 products are currently ongoing.



#### NUTRITIONAL TRAFFIC LIGHT SYSTEM



In 2008 we implemented the "Semáforo Nutricional" (Nutritional Traffic Light) system to simplify label-reading and to help Customers make more informed and conscientious choices. This system highlights specific nutrients, fat.

saturated fat, sugar, and salt, which excessive consumption is a scientifically proven health risk. Products are assigned a threecolour code (green, yellow, and red), depending on their level of concentration (low, medium and high). We also designed conversion cards that help Customers compare foods that do or do not have the traffic light system and included a ColorADD® code on the labels for the colour-blind.

#### MISSÃO CONTINENTE SCHOOL

This educational programme, designed for children from year 1 to 4 (the 1st cycle of compulsory education in Portugal), helps schools raise awareness of the need for healthier eating habits and lifestyles, and for conscientious consumption. It covers topics such as healthy diets, food waste, and the excessive use of plastic. The programme focuses on learning through educational activities, fun materials, field trips, and challenges that encourage the school community to act. These activities are only made possible thanks to Sonae MC Employees participating voluntarily. They visit schools to teach students through interactive and on-topic classes. They also host school trips to Continente stores. The 2019/2020 edition saw the participation of more than 300 volunteer Employees, 332 schools from all districts in Portugal, and approximately 31,000 students. This represents a 30% growth in the number of students compared to 2018.

#### HEALTHY PORTUGAL CONFERENCE

By hosting the "Conferência Portugal Saudável" (Healthy Portugal Conference) promoted by Missão Continente, we sought to contribute to the debate of public interest issues related to food, health, and sustainability. In April 2019, we held the 4th edition of the "Conferência Portugal Saudável" (Healthy Portugal Conference), under the theme "Improving Our Food System." Key individuals from different fields such as; research, food education, the restaurant industry, television, retail, and politics, discussed the future of the food system and the models capable of balancing and integrating health, the environment, and the economy.

#### "À RODA DA ALIMENTAÇÃO" **PLATFORM**

"À roda da alimentação" (food wheel) is an integrated communication platform launched in November 2018 to promote healthier eating habits and lifestyles. This multiplatform, comprised of different mediums, features more than 400 unique content materials on this topic. It includes a television programme, a blog, and content on other digital platforms in a dynamic format, demonstrating how small changes can lead to incredibly positive results.





#### SUPPORTING LOCAL COMMUNITIES

### BUILDING A MORE BALANCED SOCIETY

Establishing a close relationship with surrounding communities is essential to sustainable development. Thus, we believe that companies play a critical role in promoting the prosperity and development of local communities. Whether through impact measurement, creating initiatives that enable us to use our skills and experiences, or sponsoring the causes dear to local communities by capacity-building social economy organisations, we can empower them to enhance the effectiveness of their mission.

We believe that by doing so, and in line with the Sustainable Development Goals, we can contribute to building stronger and more resilient communities.

#### OUR APPROACH

We challenge our partners and encourage our Employees to engage with the communities in which we operate, thus fostering positive changes in society. This is made possible through a 9 million Euro donation provided to more than 1,000 institutions through *Missão Continente*, under the volunteer programmes or the campaigns to support birth rate incentives. In 2019, to promote opportunities for social transformation, the Sonae Group joined the European Round Table (ERT)

ALIGNMENT WITH THE SUSTAINABLE DEVELOPMENT GOALS











KEY HIGHLIGHTS



+1,000

SOCIAL ECONOMY
ORGANISATIONS
SUPPORTED

2<sup>ND</sup> EDITION OF THE MAJOR SUSTAINABILITY SURVEY IN PORTUGAL

#### **OUR ACTIVITY**

#### TO BUILD MORE RESILIENT COMMUNITIES



The "Sonae Activshare" programme combines the Sonae Group volunteering and social responsibility initiatives which impact the communities in which we are present, in addition to *Missão Continente* and the "Baby Well's" initiative. Our Employees participate on a voluntary basis and contribute to building more resilient and inclusive communities in partnership with social solidarity institutions who work directly with the communities daily.

We believe these initiatives offer our Employees the opportunity of encountering different realities and challenges, bringing Employees and Sonae MC closer to the communities. In 2019, the "Sonae Activshare" programme accounted for more than 1,000 volunteer hours provided for by 150 Sonae MC volunteers.

We highlight the following initiatives:

- Reforestation in areas affected by wildfires: we actively contributed to the reforestation of the affected areas in Oliveira do Hospital and Vouzela, some of the areas most affected by the wildfires that devastated Portugalin October 2017, by planting more than 1,400 trees, of the more than 3,500 donated trees.
- The Junior Achievement Portugal (JAP): through this partnership, created by the Sonae Group in 2006, we aim to inspire and offer children and young people the necessary tools to help build their success in an increasingly global world. To this end, the JAP develops programmes such as "Braço Direito" (Right Arm) and "Leaders for a Day". Students are given the opportunity to visit the workplaces of our volunteers and learn more about their professions and their daily lives. Additionally, our Employees participate in school programs that address topics such as citizenship and financial literacy or entrepreneurship, helping to develop the necessary competencies.

#### PROMOTING HIGHER EDUCATION IN PORTUGAL

The "Há melhores saídas para quem entra no ensino superior" (There are more opportunities for those who opt for higher education) information and awareness campaign was held in approximately 300 stores. This campaign, which is the result of a challenge launched by the Ministry of Science, Technology and Higher Education and a partnership between Sonae MC and the Portuguese Polytechnics Coordinating Council (CCISP), was designed to encourage young adults to enrol in higher education. It also helps promote a diversified selection of courses adapted to the realities of the job market. Aware of the role it plays in raising awareness of families and future generations, Sonae MC intends to help improve qualifications in Portugal. Via this campaign it aims to share data that proves the benefits of having a higher education.





#### A HEALTHIER AND MORE CHARITABLE CHRISTMAS WITH GO NATURAL

To promote healthier Christmas celebrations, Go Natural launched a set of Christmas baskets with organic products made in Portugal.

The proceeds from the sale of charity Christmas biscuits sold at Go Natural restaurants and supermarkets reverted in favour of *Associação Terra dos Sonhos* (Land of Dreams Association). This association helps dreams come true for hospitalized children or young people suffering from chronic diseases.



#### MISSÃO CONTINENTE

Our efforts to improve the lives of Portuguese families goes beyond what happens in our operations. From the outset, we are guided by the principle that there is no value creation if it is not shared. In 2015 we created *Missão Continente*, bringing together all the initiatives that Continente puts into practice as part of its social responsibility policy, as a contribution to sustainable development.

We develop activities through *Missão Continente* aimed at encouraging Employees, Customers, producers, and local communities to make more sustainable choices. Awareness raising, and mobilisation are the focus. The initiatives are grouped into three pillars:



#### **FOOD**

Promote healthy eating habits and reduce food waste and raise awareness for sustainable consumption.



#### **PEOPLE**

Look after our Employees and their families and promote the social well-being of local communities



#### **PLANET**

Encouraging sound environmental practices and a circular economy for products and packaging, taking action to reduce the use of natural resources, and mobilising people to adopt responsible behaviours.

We highlight the following initiatives from 2019:

- The 2<sup>nd</sup> edition the "Grande Inquérito de Sustentabilidade em Portugal" (Great Sustainability Survey): Missão Continente, in partnership with the Institute of Social Sciences at the University of Lisbon, carried out the 2<sup>nd</sup> edition of this pioneer study which portrays the Portuguese perception on issues related to Sustainability. The aim is to contribute to the country's sustainable development by recognising the importance of access to information to acquire knowledge about the different realities, and to adjust the strategies.
- Goods collection: we supported fundraising campaigns to collect goods by offering up some of our physical space, providing logistical and communication support to institutions such as the Portuguese Red Cross (the equivalent of 330,000 meals were collected), the Food Bank Against Hunger (more than 1,000 tonnes of food was collected) and the Animal Welfare Bank (more than 745 tonnes of food was collected).
- Missão Continente donation: through a 240,000 Euro donation, we supported and empowered 12 social institutions who presented innovative and socially relevant projects focused on healthy eating habits, food waste, and social inclusion.
- Local support: to come closer together to communities, Missão Continente supports local projects across the country. In the past year, we supported 292 initiatives by donating more than 260,000 Euro.



#### PROMOTE READING WITH NOTE!

Via the "Livro Vadio" (Wandering Book) programme launched in 2019, in partnership with Leya and VASP publishing houses, note! hopes to incentivise reading in a sustainable and fun way.

The idea is to invite readers to leave a book on one of the instore "Livro Vadio" (Wandering Book) shelves and exchange it for a book they want to read. When they've finished reading it, they can return it to the store and exchange it for another book. For each copy registered in the note! "library", there is a page for comments, thus creating a kind of book club from each book.

This circular economy programme which promotes reading has resulted in circa 1,000 books having been exchanged.

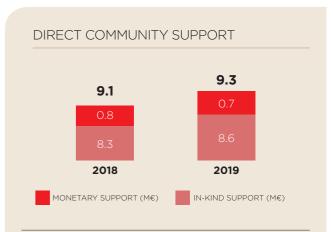


#### ZU, CARING FOR ABANDONED CATS AND DOGS



Aside from caring for our Customers pets throughout the year, we also support several associations for abandoned cats and dogs. In 2019 alone, ZU donated more than 12.500 Euro (+47% compared to 2018). This corresponds to more than 25.000 donated meals. The aim of this initiative is to support pets in vulnerable situations.

ZU embraces this worthy cause for animal welfare.



#### FOR A BABY-FILLED FUTURE

Portugal has one of the lowest birth rates in Europe, and Well's, a brand that is dear to Portuguese families and plays a vital role in the lives of mothers, has taken on the birth-rate issue as the brands' primary stance. Thus, the project "Por um futuro com mais bebés" (For a baby-filled future) was born. This is a citizenship and social responsibility initiative which celebrates all births since 1 January 2018. It helps underprivileged families during their child's first year and helps promote the debate on this issue in Portugal. Well's has handed out more than 87,000 "Baby Well's" kits nationwide since the programme started. This means that more than 50% of babies born in this period have benefited from the initiative. It has made a difference in the lives of 100 underprivileged families, covering all needs during their child's first year. This initiative is supported by a network of more than 120 Well's Employees who actively take part in the project.





# THE ENGINE OF OUR SUCCESS

We are proud of our People, who are professional and proficient. Over 34 thousand Employees work every day to offer our more than 4 million customer families the best service. We have motivated teams who are perfectly integrated into a Company culture that has an increasingly positive impact on surrounding communities. We are a Company made of People for the People.

#### **DIVERSITY AND INCLUSION**

#### WE PROMOTE THE UNIQUENESS OF OUR PEOPLE

We believe that profile diversity is the way forwards. Diversity has been an integral part of our values from the onset. Aside from this, it is the best way to deal with a constant and ever-changing world. We know that each and every one of our 34 thousand People is key to our success.

We are the largest private employer in Portugal and play a fundamental role in job creation and promoting inclusivity. As an inclusive Company, we value individual contributions from all parties and establish relationships based on mutual trust. This is vital so that we can continue offering our Customers excellent service.

#### **OUR APPROACH**

We endeavour to create a work environment based on a diverse Group) to Embrace Difference, and by our Code of Ethics and "Our Way" pledge. This approach covers, amongst others, gender diversity, skill set, age group, culture, sexual orientation, or beliefs.

ALIGNMENT WITH THE SUSTAINABLE **DEVELOPMENT GOALS** 









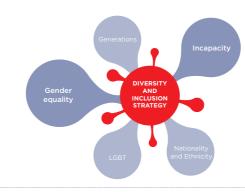


**KEY HIGHLIGHTS** 

ISABEL BARRO **EXCELLENC** CATEGORY AT THE **WBCSD LEADING** WOMEN AWARDS



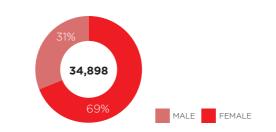
#### **OUR ACTIVITY**



#### OUR PEOPLE

At the end of 2019, the number of Sonae MC Employees totalled 34,898. This figure equates to the creation of 2,145 new jobs and a 6.5% net increase compared to the previous year. This increase is justified by the expansion plans across many banners and the Arenal acquisition. Of these, 69% are permanent Employees. It is worth highlighting that in 2019, 24% of the workforce in our warehouses were non-nationals, and included a total of 20 nationalities. At the end of 2019, the new organizational structure was comprised of 69% women.

#### NUMBER OF EMPLOYEES PER GENDER



#### UNITING GENERATIONS



The "Reverse Mentoring" programme aims to bring leaders and young people together, by building bridges between generations through debate and mutual learning on topics

which leverage Sonae MC's cultural transformation. As part of the programme, the younger generation takes over as mentors for a period of 6 months. During this time, they share their points of view on issues such as technology, the impact that diversity and inclusion have on decision-making processes and discuss the generational gap with their mentees. The programme was launched in February 2019, and the 1st edition was comprised of 111 participants (62 mentors and 49 mentees). The age bracket ranged from 27 to 45 years old.

#### FEMALE LEADERSHIP

One of the vectors of our human resources strategy is to promote a diverse and inclusive organisation. As such, we have defined and prioritised a Gender Equality Plan to be applied across multi levels. The Plan includes initiatives that are on-going plus initiatives to be rolled out in the short and medium-term. A key focus area is to boost the number of women in leadership roles. Therefore, we are committed to have 40% of women in leadership positions by 2023.

#### INVESTING IN THE FUTURE OF RETAIL

We promote integrated young talent programs such as "Call4Summer", "Call4Solution", "Contacto" (Contact), and "Future Leaders @ Retail", whereby we seek to identify high potential candidates.

In 2019 we held the 4th edition of "Future Leaders @ Retail". We received more than one thousand applications, from which we selected 40 promising young adults. The programme spans 9 months and the aim is to prepare future retail leaders by way of theoretical-practical training. It offers the trainees an opportunity to have direct contact with leaders from different business areas.

Sonae MC remains committed to recognising and attracting talent by investing in training to ensure the success of its trainees, and that of the future of the organisation.

#### WE SUPPORT OUR **FMPI OYFFS**

programme to help our Employees when they are at their most vulnerable. The programme has been running for 6 years and has already supported 2,033 People, spanning Employees and their families, including circa 778 children. More than 1 million Euro has been invested in the programme. This amount is split into 3 areas of intervention: goods, services, and essential items; legal support and debt/ credit renegotiation; health care and dental care assistance. We ensure the privacy and anonymity of our People and their families. The processes are led by the Portuguese Red Cross. In 2019, a total of 120 support plans were structured. This equates to helping circa 343 People (a 17% increase compared to 2018).

We created the "Somos Sonae" (We are Sonae)



#### HUMAN CAPITAL DEVELOPMENT

# WE HELP OUR PEOPLE ACHIEVE THEIR FULL POTENTIAL

Performance management and training are essential tools for the professional development of our Employees, and to the business growth. To this end, we seek to develop our training to meet the different requirements, ranging from Employees who work at an operations level to more strategic roles. We consider different generations, areas, and geographies, which characterise our social profile.

Initiatives were developed throughout the year to create professional and personal growth opportunities, to ensure Sonae MC Employees are recognised for their worth.

# Control Control Abit V April April

KEY HIGHLIGHTS

# 889,881

"OUR LEARNING NETWORK": LAUNCH OF THE KNOWLEDGE AND SHARING PLATFORM

2,000

EMPLOYEES ENROLLED IN SONAE MC'S
CENTRO QUALIFICA (PROFESSIONAL TRAINING
QUALIFICATION CENTRE)

#### **OUR APPROACH**

We promote a culture of meritocracy, where individual contribution and performance are assessed and recognised and duly supported by processes and tools. Hence, Sonae MC's management performance model - "Improving Our People" - annually promotes a reflection of the existing development performances and opportunities. Training is viewed as a crucial aspect of this development.

ALIGNMENT WITH THE SUSTAINABLE DEVELOPMENT GOALS





#### **OUR ACTIVITY**

#### CONTINUOUS AND AGILE LEARNING VIA A NETWORK

To meet the continuous learning requirements, our Employees have easily accessible training available 24/7. The training modules meet their needs in terms of topics of interest, study pace, and individual availability. The "Our Learning Network" platform is continuously curated and aims to democratise access to several training and development initiatives, thus enhancing and expanding the Sonae MC network.

#### MEAT CUTTING TRAINING SCHOOL



In 2019, two editions of the "Projeto Talho" (Butchers Project) were held and included a total of 92 participants ranging from 20 to 57 years of age. A total of circa 1,290 internal and external applications were received. 46% of the project participants were Employees who worked in other sections within the store. Having completed 300 hours of training as provided by Continente's Fresh Produce Training School, the new meat cutters went on to work at butchers' counters at our various food-retail banners.

#### WE DEVELOP NEW LEADERS

The "First Time Leaders Programme" is aimed at Sonae MC Employees who take on a leadership role for the first time. This programme was specially designed for our leaders and aims to equip them with the necessary team management, leadership, and business management skills. The programme relies on expertise from in-house trainers as well as external partners renowned for their know-how. It is very practical-based and focuses on real-life situations faced by those who take on leadership roles at Sonae MC at an operations level and the central business units. In 2019, the programme celebrated its 2<sup>nd</sup> year, and we carried out 23 initiatives with a total of 360 participants and circa 5,000 training hours.

#### FIRE PREVENTION

In 2019, the training programme designed for Maxmat focused on behaviour and technique. It was carried out in partnership with the Professional Training Centre for the Construction Industry and Public Works in the North and South (CICCOPN and CENFIC). Training also included fire-fighting in collaboration with the fire department. Fire-fighting training was provided for 50% of the Employees who work at Maxmat stores. In Q1 2020, training will be rolled-out to all Employees.

#### WE CREATE DEVELOPMENT OPPORTUNITIES

By investing in training, Sonae MC values its
Employees and promotes development and
progression, which is key to the business growth.
In 2019 Sonae MC provided a total of 889,881 training
hours. This corresponds to an additional 8,439 training
hours compared to 2018. In 2019, each Employee
benefitted from an average of 26 hours of training.

#### NUMBER OF TRAINING HOURS



#### A PIONEERING CENTRE

Sonae MC is one of the only two private employers to host a pioneering *Centro Qualifica* (Professional Training Qualification Centre). It aims to promote education, training and recognise skills in adults, and contribute to increasing the level of education of the Portuguese population. At the end of 2019, two thousand Employees were enrolled in Sonae MC's *Centro Qualifica*, which has already certified 454 Employees.



#### EMPLOYEE HEALTH, SAFETY AND WELL-BEING

# THE IMPLEMENTATION OF PREVENTIVE AND EFFECTIVE ACTIONS

Employee health, safety, and well-being are a priority for our organisation.

To guarantee a reduction in the absenteeism rate, occupational accidents, and work-related illnesses, while simultaneously increasing productivity and achieving excellent results, it is essential that each individual Employee is valued. This can only be achieved by implementing preventive health and safety measures and following best practices that contribute to Employee work satisfaction, well-being, and professional fulfilment.

#### OUR APPROACH

We are focused on implementing a "zero accidents" culture and in promoting a healthy and safe work environment to ensure the physical, mental, and social well-being of our Employees. Through the "Improving Our Life" (IOL) movement, we create an environment in which our Employees can lead integrated lives, whereby the personal and professional dimensions complement each other, thus contributing to their well-being and valuing our teams.

ALIGNMENT WITH THE SUSTAINABLE DEVELOPMENT GOALS











SONAEMC

KEY HIGHLIGHTS

37%

FREQUENCY INDEX IN
2019 COMPARED TO 2015

LAUNCH OF THE
"FLEX IT UP"
PROGRAMME FOR A
BETTER WORK-LIFE
INTEGRATION

113,409

TRAINEES PARTICIPATED IN OCCUPATIONAL HEALT AND SAFETY (OHS)

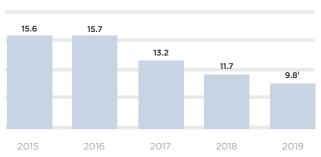
#### **OUR ACTIVITY**

#### A SAFE AND HEALTHY WORKPLACE

The "Segurança, uma questão de atenção" (Safety, it's a matter of paying attention), and "Safety Talks" programmes aim to, within a real-work context, increase awareness of unsecure behaviour which may result in accidents. In 2019, these initiatives spanned more than 2,000 people in management positions and circa 15,000 Employees. Within the scope of the "Frescos A a Z" (Fresh from A to Z) project, the aim of which is to equip the teams with knowledge on fresh food processes and eradicate "prohibited accidents," a "Semáforo de Frescos" (Fresh food Traffic Light System) was created to share information on causes and accidents and preventive measures to be implemented to prevent reoccurrence. The OHS training and awareness initiatives totalled 88,426 hours and covered a population of 113,409 trainees. Owed to this, improved OHS know-how was acquired in the daily activity of our operations. This is reflected in the very positive results achieved in 2019, whereby Sonae MC's Frequency Index decreased by 16%, and the Severity Index decreased by 26% when compared to 2018.

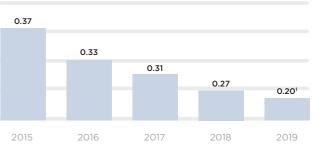


#### FREQUENCY INDEX



Frequency Index = (Total number of accidents with sick leave which occurred at the workplace x  $10^{\circ}$ ) / Number of hours worked by the total number of Employees

#### SEVERITY INDEX



Severity Index = (Total number of lost days due to accidents with sick leave in the workplace  $\times$  10<sup>3</sup>) / Number of hours worked by the total number of Employees

#### IMPROVING ERGONOMICS

Aware of the importance ergonomics plays in the workplace, we made several improvements to our operations. These included the acquisition of more ergonomic equipment and machines, which also reduce physical effort and optimise body postures on the job. The most notable initiative was the wearables proof of concept (for example, sensors that detect high-risk postures or gloves with strength sensors). It was clear to see that applying innovative technology to improve ergonomics can be an asset in the future.



12019 data does not include Arenal

# INCREASED SAFETY AND COMFORT

In 2019, we reviewed the existing range of Personal Protective Equipment (PPE) and were able to identify improvements, hence the PPE's were replaced. This initiative resulted in an increase in equipment usability in terms of safety levels and Employee comfort.

Within the scope of the "Doenças do pé" (Foot Diseases) project, we continued to strengthen our partnership with SPODOS Foot Science Centre, working together on foot diseases. We gathered information on all medical restrictions and types of injuries applied to the feet. We were able to select 17 specific security shoe types for existing conditions within the Sonae MC population. We solved more than 125 cases in 2019 alone and delivered the specific type of footwear required for each situation.

# WE PROMOTE HEALTH AND WELL-BEING

Our Occupational Health Service is available to all Employees and includes 171 consulting rooms on various Company sites. The team is comprised of 93 healthcare professionals. A total of 34,200 hours of health services were provided, and 42,496 medical examinations were carried out in 2019. The medical units are equipped per recommendations issued by the Directorate-General of Health and comply with legal and environmental requirements.

We also established an action plan aimed at raising Employee awareness regarding health and well-being. For example: "Maio - mês do coração" (May is Heart month), "Dia Mundial da Alimentação" (World Food Day), the flu vaccine, and we implemented the most extensive programme in Portugal on Automated External Defibrillator (AED). This initiative is licensed by the National Institute of Medical Emergency (INEM). It has 187 units and 3,102 first responders trained according to the American Heart Association guidelines to bolster reaction capacity and offer emergency assistance in cases of cardiac arrest.





# WE LOOK AFTER OUR FAMILIES

Ever since it was created in 2015, the "Programa Logística Solidária" (Solidarity Logistics Programme) has had an everincreasing impact on the lives of our Employees who work in this division. We highlight the following initiatives from 2019:

- "Bazar Solidário" (Solidarity Bazaar): all proceeds from this bazaar went towards in-house solidarity initiatives. Products donated by Sonae banners for token amounts were made available to circa 2,100 Employees.
- o "Colega mudamos-te a casa" (Buddy, we revamped your home): 13 rehabilitation projects were implemented in Employee homes to improve their family living conditions.
- "Bolsa de Manuais Escolares" (Grant for School Books): more than 650 book kits were given to logistics Employees whose children are enrolled in years 7 to 12 (high school).
- "Clube Júnior" (Junior Club): a week of fun and educational activities that provided entertainment during the summer holidays to 176 families with kids aged 6-12.

Aside from these initiatives, we developed others to promote the well-being of each and every one of our Employees. For example, by granting "Mimos de Verão" (Summer Perks) to 2,100 logistics Employees, offering prizes and recognising their weekly efforts during the summer of 2019 (high season). Also, through the work of social workers who over the course of the year offered support to circa 250 Employees from the logistics division.

# BUILDING A FUTURE FOR THE YOUNGER GENERATION



Sonae MC invests in the future of its Employees' children, inspiring them to explore their skill sets and discover talent and vocation. Within this scope, two new activities were created in 2019:

- "Programa a tua vida e realiza o teu futuro" (Programme your Life and Clinch your Future): under this initiative, 28 youngsters aged between 15 and 18 spent a day working on topics such as assessment and personality traits, entrepreneurship, and digital programming.
- "Geek Tour": an initiative that prepared 3 youngsters to be tutors for 2D game programming. It offered training and monitoring to more than fifty children aged between 12 and 15. Sessions were held in 4 different cities from the north to the south of the county.

# CELEBRATING SONAE MC BABIES



The "Bem-vindo, bebé" (Welcome Baby) initiative helps us share with our Employees the joy felt upon the arrival of a new family member. In 2019, we handed out 850 "Baby Well's" kits to new parents, containing essential items for their baby's first days.

# A COMFORTABLE AND WELCOMING WORK FNVIRONMENT

Refurbishment interventions were carried out in our central units in Carnaxide, Matosinhos, and the Tech Hub in Maia as part of the effort to bring the workplace closer to its People.

The refurbishment interventions were guided by the following guidelines: business proximity, initiative, and proactiveness, which characterise our culture. This impacted more than 1.700 Employees, offering them new collaborative spaces where retail and technology exist as one, as does healthy eating and lifestyle.

# COMBINING PROFESSIONAL AND PERSONAL LIFE

The "Flex it Up" programme was launched in March 2019. The aim is to actively contribute to an enhanced work-life integration for Sonae MC Employees. The programme is aimed at Employees whose job roles are compatible with the requisites as per each one of the five initiatives and offers flexibility in structuring Employee work activities according to individual profiles, fulfilling healthy personal and professional objectives. In 2019, 43% of the eligible population signed up to "Flex it Up", totalling more than 1,400 requests.



Remote work, offering our Employees the possibility to work from home.



Flexiwork, whereby Employees choose their start and end time, and what time they take a lunch break.



Reduction in working hours, with proportional reduction in salary.



Unpaid leave, enhancing unpaid leave within a more all-encompassing scope than that defined by law.



Extra days, Employees have access to an extra 5 days off (unpaid).

SONAF MC | Annual Report 2019 SONAF MC | Annual Report 2019



GRI STANDARDS DISCLOSURES AND APPLICATION LOCALISATION

# GRI 102 - GENERAL DISCLOSURES

# **ORGANISATIONAL PROFILE**

# GRI 102: GENERAL DISCLOSURES

102-1 Name of the organisation

SONAE MC, SGPS, S.A. (hereinafter referred to as Sonae MC).

102-2 Activities, brands, products, and services More information available at: <a href="https://sonaemc.com/en/our-business">https://sonaemc.com/en/our-business</a>

Page 8-9; 16-17

102-3 Location of headquarters

Sonae MC's headquarters are located at Rua João Mendonça, 529, 4464-501 Senhora da Hora, Matosinhos, Portugal.

102-4 Location of operations

Portugal and Spain.

102-6 Markets served

102-5 Ownership and legal form

Sonae MC is a limited liability company, registered at the Porto

Commercial Registry Office.

Page 16-17

102-7 Scale of the organisation

102-8 Information on Employees and other workers

Vide chapter "People. The engine of our success", subchapter "Diversity and inclusion". Supplementary information pertaining to this indicator is detailed below:

Page 66-67

Page 8-9

# Total number of Employees per type of employment contract, per gender

| Type of employment contract | Gender   | 2019   |
|-----------------------------|----------|--------|
| Permanent contract          | Male     | 7,211  |
|                             | Female   | 16,888 |
|                             | Subtotal | 24,099 |
| Temporary contract          | Male     | 3,700  |
|                             | Female   | 7,099  |
|                             | Subtotal | 10,799 |
| TOTAL                       |          | 34 898 |

Total number of Employees per type of employment contract, per country

| Type of employment contract | Gender   | 2019   |
|-----------------------------|----------|--------|
| Permanent contract          | Portugal | 23,588 |
|                             | Spain    | 511    |
|                             | Subtotal | 24,099 |
| Temporary contract          | Portugal | 10,380 |
|                             | Spain    | 419    |
|                             | Subtotal | 10,799 |
| TOTAL                       |          | 34.898 |

Total number of Employees per typology of number of working hours, per gender

| Typology of number of working hours | Gender   | 2019   |
|-------------------------------------|----------|--------|
| Full-time                           | Male     | 8,469  |
|                                     | Female   | 17,148 |
|                                     | Subtotal | 25,617 |
| Part-time                           | Male     | 2,442  |
|                                     | Female   | 6,839  |
|                                     | Subtotal | 9,281  |
| TOTAL                               |          | 34,898 |

**GRI STANDARDS** 

DISCLOSURES AND APPLICATION

LOCALISATION

# GRI 102 - GENERAL DISCLOSURES

# GRI 102: GENERAL DISCLOSURES

# 102-9 Supply Chain

Vide chapter "Community. Proximity and engagement", subchapter "Sustainable and local supply chain" and chapter "GRI Disclosures", indicators: "204-1 Proportion of spending on local Suppliers"; "304-2 Significant impacts of activities, products, and services on biodiversity"; "308-1 New Suppliers that were screened using environmental criteria"; "407-1 Operations and Suppliers in which the right to freedom of association and collective bargaining may be at risk"; "408-1 Operations and Suppliers at significant risk for incidents of child labour"; "409-1 Operations and Suppliers at significant risk for incidents of forced or compulsory labour"; "414-1 New Suppliers that were screened using social criteria".

Page 54-57

102-10 Significant changes to the organization and its supply chain In 2019 the integration of Arenal (Tomenider) was registered in Sonae MC's scope of activity.

# 102-11 Precautionary principle or approach

Vide chapter "Our approach to internal control and risk management".

Page 110-119

# 102-12 External initiatives

Over the years, we have subscribed to various independent policies and commitments (directly or through Sonae SGPS). We also developed internal benchmarks to support us in managing our businesses and achieving the goals we committed to, for example:

| Туре     | Commitments subscribed to and policies developed                            |
|----------|---|
| External | The United Nations Global Compact Principles                                |
|          | The United Nations Universal Declaration of Human Rights                    |
|          | The European Round Table of Industrialists Women's Initiative               |
|          | The Paris Pledge for Action   |
|          | The Charter of Principles of the BCSD Portugal                              |
|          | CEO Guide to Human Rights (WBCSD)   |
|          | The New Plastics Economy Global Commitment                                  |
|          | The National Pact for Plastic   |
| Internal | Sonae MC's Code of Ethics and Conduct                                       |
|          | The Sonae Group Code of Conduct for Suppliers                               |
|          | The Sonae Group Sustainable Fisheries Policy                                |
|          | The Sonae Group Environmental Policy  |
|          | Sonae MC's Gender Equality Plan   |
|          | Sonae Companies' Charter of Principles for CO <sub>2</sub> & Climate Change |
|          | Sonae Companies' Charter of Principles for Plastic                          |
|          | Risk Management Policy  |

# 102-13 Membership of associations

APED (Portuguese Association of Distribution Companies); Consumer Goods Forum; APLOG (Portuguese Logistics Association); ACEPI (The Portuguese Digital Economy Association); GS1 Portugal; APAN (Portuguese Association of Advertisers) and AHRESP (The Portuguese Hotel and Restaurant Association).

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PEOPLE. AS PILLARS OF THE VISION WE ADVOCATE

GRI STANDARDS DISCLOSURES AND APPLICATION LOCALISATION GRI 102 - GENERAL DISCLOSURES **STRATEGY** 102-14 Statement from senior decision-maker Page 6-7 Vide chapter "Message from the CEO". 102-15 Key impacts, risks, and opportunities Page 110-119 Vide chapter "Our approach to internal control and risk management". **ETHICS AND INTEGRITY** GRI 102: GENERAL DISCLOSURES 102-16 Values, principles, standards, and norms of behaviour The Sonae Group is concerned in guaranteeing all activities are governed by and adhere to the principles of ethics and trust set forth. In this sense, we developed Sonae MC's Code of Ethics and Conduct which defines the ethical standards we abide by. GOVERNANCE GRI 102: GENERAL DISCLOSURES 102-18 Governance structure Page 106-107 Vide chapter "Our corporate governance principles". 102-21 Consulting stakeholders on economic, environmental, and social topics Page 30-31 Vide chapter "Our stakeholders". 102-22 Composition of the highest governance body and its committees Page 106-107 Vide chapter "Our corporate governance principles". 102-23 Chair of the highest governance body Page 106-107 Vide chapter "Our corporate governance principles". 102-24 Nominating and selecting the highest governance body Page 106-107 Vide chapter "Our corporate governance principles". 102-25 Conflicts of interest Vide chapter "Our corporate governance principles " and Page 106-107; 110-119 "Our approach to internal control and risk management". 102-35 Remuneration policies Page 108-109 Vide chapter "Our remuneration policy". STAKEHOLDER ENGAGEMENT GRI 102: GENERAL DISCLOSURES 102-40 List of stakeholder groups The main stakeholders are: - Customers - Employees Page 30-31 Suppliers - Shareholder - Society Vide chapter "Our stakeholders". 102-41 Collective bargaining agreements At Sonae MC, 99% of total Employees are covered by collective bargaining agreements.

| GRI STANDARDS                | DISCLOSURES AND APPLICATION   | LOCALISATION                                   |
|------------------------------|---|--|
| GRI 102 - GENERAL DIS        |   | LOCALISATION                                   |
| GRI 102 - GENERAL DIS        | CLOSURES  |  |
|                              | 102-42 Identifying and selecting stakeholders Vide chapter "Our stakeholders".  | Page 30-31                                     |
|                              | 102-43 Approach to stakeholder engagement Vide chapter "Our stakeholders".  | Page 30-31                                     |
|                              | 102-44 Key topics and concerns raised by stakeholders Vide chapter "Our stakeholders".  | Page 30-31                                     |
|                              | REPORTING PRACTICE  |  |
| GRI 102: GENERAL DISCLOSURES | <b>102-45 Entities included in the consolidated financial statements</b> Vide chapter "Financial statements".                               | Page 120-238                                   |
|                              | 102-46 Defining report content and topic Boundaries Vide chapter "About this Report".   | Page 254                                       |
|                              | 102-47 List of material topics Vide chapter "Our commitment to sustainability".   | Page 32-33                                     |
|                              | 102-48 Restatements of information Not applicable.  |  |
|                              | 102-49 Changes in reporting Vide chapter "About this Report".   | Page 254                                       |
|                              | 102-50 Reporting period This report covers the period 1 January 2019 to 31 December 2019.   |  |
|                              | 102-51 Date of most recent report<br>April 2019   |  |
|                              | 102-52 Reporting cycle<br>Annual.   |  |
|                              | 102-53 Contact point for questions regarding the report Vide chapter "About this Report".   | Page 254                                       |
|                              | 102-54 Claims of reporting in accordance with the GRI Standards This report was prepared in accordance with the GRI Standards: Core Option. |  |
|                              | 102-55 GRI content index<br>Current table.  |  |
|                              | 102-56 External assurance Vide chapter "About this Report".   | Page 254                                       |
|                              |   | <u>,                                      </u> |

**GRI STANDARDS** DISCLOSURES AND APPLICATION LOCALISATION

GRI 200 - ECONOMIC DISCLOSURES

#### **ECONOMIC PERFORMANCE**

GRI 201: ECONOMIC DISCLOSURES 201-1 Direct economic value generated and distributed

Vide chapter "Financial statements".

Page 120-238

# 201-2 Financial implications and other risks and opportunities due to climate change

In 2019, a transversal working group was set-up across Sonae Group, with the aim of developing the necessary skills required to integrate the guidelines as defined by Task Force on Climate-related Financial Disclosure (TCFD). This initiative promotes the recommendations for disclosure of financial risks associated with climate change. These efforts materialise through an analysis and mapping process of the main climate risks associated with each business. The potential financial impacts of climate change will be estimated as of now, and mitigation measures will be defined for the prioritised risks, in line with the framework developed by the Financial Stability Board. In its response to the Carbon Disclosure Project (CPD), the Sonae Group made available detailed information on the financial implications and other risks and opportunities associated to climate change. The grade obtained (A<sup>-</sup>), positions the Sonae Group within the group of leading companies, on a global scale, that are fighting climate change.

201-3 Defined benefit plan obligations and other retirement plans Sonae MC does not have a pension fund.

# 201-4 Financial assistance received from government

In 2019 Sonae MC received 26.4 million Euro This refers to the amount received within the scope of tax credits. It is worth highlighting that the Government is not part of the Company shareholder structure.

# MARKET PRESENCE

GRI 202: MARKET PRESENCE

202-1 Proportion of senior management hired from the local community

98% of Sonae MC senior managers are hired locally.

# INDIRECT ECONOMIC IMPACTS (MATERIAL TOPIC)

GRI 103: MANAGEMENT APPROACH

SONAE MC | Annual Report 2019

103-1 Explanation of the material topic and its Boundary

Vide chapter "Our commitment to sustainability".

Page 32-33

103-2 The management approach and its components

Sonae MC has promoted several initiatives related to Indirect Economic Impacts (vide chapter "Environment. For the future of the planet", "Community. Proximity and engagement" and "People. The engine of our success").

Page 36-73

**GRI STANDARDS** DISCLOSURES AND APPLICATION

# LOCALISATION

# GRI 200 - ECONOMIC DISCLOSURES

GRI 103: MANAGEMENT APPROACH

103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

GRI 203: INDIRECT ECONOMIC IMPACTS

203-1 Infrastructure investments and services supported

Vide chapter "Community. Proximity and engagement", subchapter Page 60-63 "Supporting local communities".

203-2 Significant indirect economic impacts

Vide chapter "Environment. For the future of the planet", subchapter "Food waste", chapter "Community. Proximity and engagement", Page 54-57; subchapters "Sustainable and local supply chain", "Supporting local Page 60-63; communities" and chapter "People. The engine of our success", subchapter "Diversity and inclusion", "Human capital development" and "Employee health, safety and well-being".

# PROCUREMENT PRACTICES (MATERIAL TOPIC)

**GRI 103: MANAGEMENT** APPROACH

103-1 Explanation of the material topic and its Boundary

Vide chapter "Our commitment to sustainability".

103-2 The management approach and its components

Sonae MC has promoted several initiatives related to Procurement. Vide chapter "Community. Proximity and engagement", subchapter "Sustainable and local supply chain" and chapter "GRI Disclosures", indicators 308-1; 407-1; 408-1; 409-1; 412-2, 412-3 and 414-1.

Page 50-51;

Page 66-73

Page 32-33

103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

GRI 204: PROCUREMENT PRACTICES

# 204-1 Proportion of spending on local Suppliers

|   | 2018 | 2019 |
|---|------|------|
| Proportion of spending on foreign Suppliers | 16%  | 18%  |
| Proportion of spending on local Suppliers   | 84%  | 82%  |

# ANTI-CORRUPTION

GRI 205: ANTI-CORRUPTION

205-1 Operations assessed for risks related to corruption

Sonae MC's Code of Ethics and Conduct establishes a set of principles and rules related to conflict of interest, offers of inducements or rewards to its Employees. The aim is to ensure they are not unduly influenced in decision-making processes.

No cases were reported.

**GRI STANDARDS** DISCLOSURES AND APPLICATION LOCALISATION

# GRI 200 - ECONOMIC DISCLOSURES

# GRI 205: ANTI-CORRUPTION

# 205-2 Communication and training about anti-corruption policies and procedures

Sonae MC's Code of Ethics and Conduct, which includes anticorruption policies, is communicated to 100% of the Employees at their induction training. Additionally, the Sonae Group has a Suppliers Code of Ethics and Conduct which is an appendix to the general supply contracts.

Training on anti-corruption policies and procedures.

|   | 2019  |
|---|-------|
| Number of Top Executives who participated in anti-corruption training | 19    |
| Number of Employees who participated in anti-corruption training      | 8,412 |

Note: includes all training participants regardless of whether they were actively employed on 31 December 2019.

# 205-3 Confirmed incidents of corruption and actions taken

No corruption cases were recorded in 2019.

# ANTI-COMPETITIVE BEHAVIOUR

# GRI 206: ANTI-COMPETITIVE BEHAVIOUR

# 206-1 Legal actions for anti-competitive behaviour, anti-trust, and monopoly practices

No legal actions were concluded in 2019.

# MATERIALS (MATERIAL ASPECT)

# GRI 103: MANAGEMENT APPROACH 103-1 Explanation of the material topic and its Boundary

Vide chapter "Our commitment to sustainability".

Page 32-33

# 103-2 The management approach and its components

Sonae MC has promoted several initiatives related to Materials (vide chapter "Environment. For the future of the planet", subchapter "Materials usage and management").

Page 46-49

# 103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

**GRI STANDARDS** DISCLOSURES AND APPLICATION LOCALISATION

# GRI 300 - ENVIRONMENTAL DISCLOSURES

# GRI 301: MATERIALS

# 301-1 Materials used by weight or volume

|                            | Materials<br>used | Recycled<br>materials<br>used | Reclaimed<br>products and<br>their packaging<br>materials |
|----------------------------|-------------------|-------------------------------|---|
| Plastic                    | 15,159            | 4,431                         | 212   |
| Paper and cardboard        | 6,522             | 520                           | 0   |
| Glass                      | 7,946             | 0                             | 0   |
| Metal, steel and aluminium | 3,642             | 0                             | 0   |
| Wood                       | 42                | 0                             | 0   |
| CPLF <sup>1</sup>          | 1,625             | 0                             | 0   |
| Others                     | 14                | 0                             | 0   |
| Total                      | 34,949            | 4,951                         | 200   |

**Note:** <sup>1</sup> Cardboard packaging for Liquid Food. <sup>2</sup> Virgin plastic material. The plastic footprint mapped out is 19,590 tonnes (virgin and recycled material)

# 301-2 Recycled input materials used

The answer to this indicator is in the table reported under indicator 301-1.

# 301-3 Reclaimed products and their packaging materials

The answer to this indicator is in the table reported under indicator 301-1.

# **ENERGY (MATERIAL TOPIC)**

# GRI 103: MANAGEMENT APPROACH

# 103-1 Explanation of the material topic and its Boundary Vide chapter "Our commitment to sustainability".

103-2 The management approach and its components

Sonae MC has promoted several initiatives related to Energy (vide chapter "Environment. For the future of the planet". subchapter "Energy efficiency").

# 103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

# GRI 302: ENERGY

# 302-1 Energy consumption within the organization

Vide chapter "Environment. For the future of the planet", subchapter "Energy efficiency".

Supplementary information pertaining to this indicator is detailed

Page 42-45

Page 32-33

# Energy consumption per source (GJ)

| Electricity consumption  Total energy consumption   | 1,445,771<br><b>1.972.248</b> | 1,494,945<br><b>2.094.402</b> |
|---|-------------------------------|-------------------------------|
| Electrical designation of the second | 1 4 4 5 771                   | 1 40 4 0 45                   |
| Fossil fuels - Facilities   | 21,414                        | 33,959                        |
| Fossil fuels - Fleet  | 505,062                       | 565,499                       |
|   | 2018                          | 2019                          |

Note: the Arenal integration within the reporting scope, combined with the organic growth of the businesses justify the energy consumption, despite having implemented energy efficiency measures.

**GRI STANDARDS** DISCLOSURES AND APPLICATION LOCALISATION GRI 300 - ENVIRONMENTAL DISCLOSURES GRI 302: ENERGY 302-2 Energy consumption outside of the organization In 2019 at Sonae MC, there was no energy consumption outside of the organization. 302-3 Energy intensity 2018 2019 Total energy consumption (GJ) 1,972,248 2,094,402 Page 42-45 Sales area (1,000 sqm) 776 835 Energy intensity ratio (GJ/sqm) 2.263 2.454 302-4 Reduction of energy consumption Vide chapter "Environment. For the future of the planet", subchapter Page 42-45 "Energy efficiency". 302-5 Reductions in energy requirements of products and services Vide chapter "Environment. For the future of the planet", subchapter Page 42-45 "Energy efficiency". WATER GRI 303: WATER 303-1 Water withdrawal by source Vide chapter "Environment. For the future of the planet", subchapter Page 46-49 "Materials usage and management". Supplementary information pertaining to this indicator is detailed below: 2018 2019 Underground withdrawal (m<sup>3</sup>) 13,030 9,583 736,274 774,254 Municipal water supply (m<sup>3</sup>) Total water consumption (m<sup>3</sup>) 749.304 783.837 Sales area (1,000 sqm) 776 835 0.939 Water consumption per sales area (m³/sqm) 0.966 303-3 Water recycled and reused Vide chapter "Environment. For the future of the planet", subchapter Page 46-49 "Materials usage and management". **BIODIVERSITY (MATERIAL TOPIC)** 103-1 Explanation of the material topic and its Boundary GRI 103: MANAGEMENT Page 32-33 APPROACH Vide chapter "Our commitment to sustainability". 103-2 The management approach and its components Page 54-57 Biodiversity Vide chapter "Community. Proximity and engagement", subchapter "Sustainable and local supply chain". 103-3 Evaluation of the management approach Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

**GRI STANDARDS** DISCLOSURES AND APPLICATION LOCALISATION GRI 300 - ENVIRONMENTAL DISCLOSURES

# GRI 304: BIODIVERSITY

# 304-1 Operational sites owned, leased, managed in, or adjacent to, protected areas and areas of high biodiversity value outside protected

Sonae MC does not hold facilities in areas classified as zones with habitats rich in biodiversity.

# 304-2 Significant impacts of activities, products, and services on

Vide chapter "Community. Proximity and engagement", subchapter "Sustainable and local supply chain".

Page 54-57

# 304-3 Habitats protected or restored

Vide chapter "Community. Proximity and engagement", subchapter "Sustainable and local supply chain".

Page 54-57

#### **EMISSIONS (MATERIAL TOPIC)**

# GRI 103: MANAGEMENT APPROACH

# 103-1 Explanation of the material topic and its Boundary Vide chapter "Our commitment to sustainability".

Page 32-33

# 103-2 The management approach and its components

Sonae MC has promoted several initiatives related to Emissions (vide chapter "Environment. For the future of the planet", subchapter "Carbon emissions").

Page 38-41

# 103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

# **GRI 305: EMISSIONS**

# 305-1 Direct (Scope 1) GHG emissions

Vide chapter "Environment. For the future of the planet", subchapter "Carbon emissions" See table "GHG emissions - Scope 1, 2 and 3 per source" in indicator 305-3.

Page 38-41

Page 38-41

# 305-2 Energy indirect (Scope 2) GHG emissions

Vide chapter "Environment. For the future of the planet", subchapter "Carbon emissions". See table "GHG emissions - Scope 1, 2 and 3 per source" in indicator

305-3.

SONAE MC | Annual Report 2019 SONAE MC | Annual Report 2019

GRI STANDARDS

DISCLOSURES AND APPLICATION

LOCALISATION

GRI STANDARDS

Electricity

- Market Based

(Arenal)

(kg CO<sub>2</sub>/GJ) -

| Energy  | Unit                     | Factor<br>2018 | Factor<br>2019 | Sources  |
|---|--------------------------|----------------|----------------|--|
| Natural gas                                       | (kg CO <sub>2</sub> /GJ) | 56.1           | 56.4           | 2018: APA (2018) Portuguese<br>National Inventory Report on<br>Greenhouse Gases 1990-2016<br>(pg. 189)   |
| Propane   | (kg CO <sub>2</sub> /GJ) | 63.1           | 63.1           |  |
| Diesel  | (kg CO <sub>2</sub> /GJ) | 74.1           | 74.1           |  |
| Petrol  | (kg CO <sub>2</sub> /GJ) | 69.3           | 69.3           |  |
| Electricity<br>- Market<br>Based                  | (kg CO <sub>2</sub> /GJ) | 104.8          | 77.0           | 2018 and 2019: Elergone Data: The calculation of annual values is based on monthly calculations, which in turn are calculated by weighing the emission factors reported by the various Suppliers and the percentage of consumption of the locations that have an energy supply contract with the respective Suppliers. |
| Electricity<br>- Market<br>Based<br>(Maxmat)      | (kg CO <sub>2</sub> /GJ) | 105.6          | 103.6          | 2018 and 2019: Elergone Data: The calculation of annual values is based on monthly calculations, which in turn are calculated by weighing the emission factors reported by the various Suppliers and the percentage of consumption of the locations that have an energy supply contract with the respective Suppliers. |
| Electricity<br>- Market<br>Based<br>(Sonae<br>RP) | (kg CO <sub>2</sub> /GJ) | 55.2           | 103.6          | 2018 and 2019: Elergone Data: The calculation of annual values is based on monthly calculations, which in turn are calculated by weighing the emission factors reported by the various Suppliers and the percentage of consumption of the locations that have an energy supply contract with the respective Suppliers. |

109.4 2019: Energy mix Endesa, Repsol, Iberdrola, Aldro

Energía and DLR Energía Comercializadora.

# GRI 300 - ENVIRONMENTAL DISCLOSURES

GRI 305: EMISSIONS

# 305-3 Other indirect (Scope 3) GHG emissions

Vide chapter "Environment. For the future of the planet", subchapter

"Carbon emissions".

Supplementary information pertaining to this indicator is detailed

below:

Page 38-41

# GHG emissions - Scope 1, 2 and 3 per source

| Associate | d emissions (expressed as t CO <sub>2</sub> e)              | 2018    | 2019    |
|-----------|---|---------|---------|
| Scope 1   | Consumption of propane                                      | 0       | 0       |
|           | Consumption in-stores (natural gas)                         | 1,980   | 2,063   |
|           | Consumption in-stores (diesel)                              | 0       | 0       |
|           | Consumption of contracted fleet (diesel)                    | 25,139  | 29,230  |
|           | Consumption of contracted fleet (petrol)                    | 0       | 0       |
|           | Consumption of Employee vehicles (diesel)                   | 5,678   | 6,782   |
|           | Consumption of Employee vehicles (petrol)                   | 0       | 16      |
|           | Consumption of supply fleet vehicles (natural gas vehicles) | 0       | 0       |
|           | Emissions linked to the leakage of refrigerant gases        | 30,506  | 14,759  |
|           | Total direct GHG emissions (scope 1)                        | 63,304  | 52,849  |
| Scope 2   | Electricity consumption - market based                      | 132,389 | 115,809 |
|           | Total indirect GHG emissions (scope 2)                      | 132,389 | 115,809 |
| Scope 3   | Energy recovery sources                                     | 133     | 119     |
|           | Organic recovery sources                                    | 241     | 111     |
|           | Sanitary landfill sources                                   | 8,454   | 8.608   |
|           | Total indirect GHG emissions (scope 3)                      | 8,828   | 8,837   |

SONAE MC | Annual Report 2019

| Type of treatment   | Unit                       | Factor<br>2018 | Factor<br>2019 | Sources   |
|---------------------|----------------------------|----------------|----------------|---|
| Sanitary landfill   | t CO <sub>2</sub> /t waste | 0.589          | 0.0214         | 2018: DEFRA (2018). Greenhouse gas reporting - Conversion factors 2018 2019: DEFRA (2019). Greenhouse gas reporting - Conversion factors 2019 |
| Energy<br>recovery  | t CO <sub>2</sub> /t waste | 0.0214         | 0.0102         |   |
| Organic<br>recovery | t CO <sub>2</sub> /t waste | 0.0214         | 0.5865         |   |
|                     |                            |                |                |   |

# 305-4 GHG emissions intensity

|   | 2018    | 2019    |
|---|---------|---------|
| Total GHG emissions (t CO <sub>2</sub> e) -<br>market based | 204,521 | 177,496 |
| Sales area (1,000 sqm)                                      | 776     | 835     |
| GHG emissions intensity ratio (kg CO <sub>2</sub> e/sqm)    | 263.6   | 212.6   |

# 305-5 Reduction of GHG emissions

Vide chapter "Environment. For the future of the planet", subchapter "Carbon emissions".

Page 38-41

LOCALISATION

# 305-6 Emissions of ozone-depleting substances

In 2019 there were no emissions of ozone-depleting substances.

# GRI 300 - ENVIRONMENTAL DISCLOSURES

# 305-7 Nitrogen oxides (NOx), sulphur dioxides (SOx) and other significant air emissions

| Expressed as t            |   | 2018   | 2019   |
|---------------------------|---|--------|--------|
| NOx emissions             | Consumption in-stores (diesel)  | 3.40   | 3.54   |
|                           | Consumption of contracted fleet (diesel)  | 349.26 | 376.09 |
|                           | Consumption of contracted fleet (petrol)  | 0.00   | 0.00   |
|                           | Consumption of Employee vehicles (diesel)   | 83.68  | 71.39  |
|                           | Consumption of Employee vehicles (petrol)   | 0.39   | 3.69   |
|                           | Total NOx emissions   | 436.73 | 454.71 |
|                           |   |        |        |
| SO <sub>2</sub> emissions | Consumption in-stores (diesel)  | 0.89   | 0.93   |
| SO <sub>2</sub> emissions | Consumption in-stores (diesel)  Consumption of contracted fleet (diesel)                                    | 0.89   | 0.93   |
| SO <sub>2</sub> emissions | Consumption of contracted fleet (diesel)  |        |        |
| SO <sub>2</sub> emissions | Consumption of contracted fleet (diesel)  Consumption of contracted fleet                                   | 91.68  | 98.72  |
| SO <sub>2</sub> emissions | Consumption of contracted fleet (diesel)  Consumption of contracted fleet (petrol)  Consumption of Employee | 91.68  | 98.72  |

| Energy | Unit  | NOx | SO <sub>2</sub> | Sources   |
|--------|-------|-----|-----------------|-----------|
| Diesel | kg/GJ | 0,8 | 0,21            | IPCC 2006 |
| Petrol | kg/GJ | 0,6 | 0,075           | IPCC 2006 |

**GRI STANDARDS** DISCLOSURES AND APPLICATION LOCALISATION

GRI 300 - ENVIRONMENTAL DISCLOSURES

# **EFFLUENTS AND WASTE (MATERIAL TOPIC)**

GRI 103: MANAGEMENT APPROACH

103-1 Explanation of the material topic and its Boundary

Vide chapter "Our commitment to sustainability".

Page 32-33

103-2 The management approach and its components

Sonae MC has promoted several initiatives related to effluents and waste (vide chapter "Environment. For the future of the planet", subchapter "Materials usage and management").

Page 46-49

103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

# GRI 306:EFFLUENTS AND WASTE 306-1 Water discharge by quality and destination

Sonae MC does not have quantitative measurements for effluent discharge in stores. Thus, and in accordance with best Engineering practices, we operate on the basis that 80% of the water consumed ends up as wastewater. In 2019, and in accordance with the adopted methodology, wastewater totalled 627,069 m³. Regarding disposal methods, most of the wastewater gets discharged into the public network wastewater systems, and all the effluents discharged to surface waters are subjected to pre-treatment interventions at dedicated facilities (WWTP- Wastewater Treatment Plants). The respective quality monitoring is carried out.

# 306-2 Waste by type and disposal method

Vide chapter "Environment. For the future of the planet",, subchapter "Materials usage and management".

Page 46-49

Supplementary information pertaining to this indicator is detailed below:

| Expressed as t | 2018   | 2019   |
|----------------|--------|--------|
| Total waste    | 75,467 | 70,736 |
| Recovery rate  | 81%    | 79%    |

# 306-3 Significant spills

In 2019 there were no significant spills.

**GRI STANDARDS** DISCLOSURES AND APPLICATION LOCALISATION

# GRI 300 - ENVIRONMENTAL DISCLOSURES

# EMPLOYMENT (MATERIAL TOPIC)

GRI 103: MANAGEMENT APPROACH

103-1 Explanation of the material topic and its Boundary

Vide chapter "Our commitment to sustainability".

Page 32-33

103-2 The management approach and its components

Sonae MC has promoted several initiatives related to Employment (vide chapter "People. The engine of our success", subchapter "Diversity and inclusion").

Page 66-67

103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

#### GRI 401: EMPLOYMENT

# 401-1 New Employee hires and Employee turnover

Vide chapter "People. The engine of our success", subchapter "Diversity and inclusion".

Supplementary information pertaining to this indicator is detailed

|                 | Nun       | nber       | Ra        | ate        |
|-----------------|-----------|------------|-----------|------------|
|                 | New hires | Departures | New hires | Departures |
| Total           | 18,935    | 17,735     | 54%       | 51%        |
| By gender       |           |            |           |            |
| Male            | 7,170     | 6,737      | 21%       | 19%        |
| Female          | 11,765    | 10,998     | 34%       | 32%        |
| Per age group   |           |            |           |            |
| <30 years old   | 14,875    | 13,466     | 43%       | 39%        |
| 30-50 years old | 3,693     | 3,742      | 11%       | 11%        |
| ≥50 years old   | 367       | 527        | 1%        | 2%         |

|                             | 2018   | 2019   |
|-----------------------------|--------|--------|
| Total Employees             | 32,489 | 34,898 |
| Total new hires             | 17,395 | 18,935 |
| New hires expressed as (%)  | 54%    | 54%    |
| Departures                  | 16,492 | 17,735 |
| Departures expressed as (%) | 51%    | 51%    |

Note: Does not include GO NATURAL Restaurants

SONAE MC | Annual Report 2019 SONAE MC | Annual Report 2019

LOCALISATION

2019

19,563,338

GRI STANDARDS

DISCLOSURES AND APPLICATION

LOCALISATION

|   | Gender | 2019   |
|---|--------|--------|
| Total number of Employees entitled                                      | Male   | 10,911 |
| to parental leave   | Female | 23,987 |
|   | Total  | 34,898 |
| Total number of Employees who   | Male   | 493    |
| benefitted from parental leave  | Female | 1,292  |
|   | Total  | 1,785  |
| Total number of Employees who   | Male   | 494    |
| returned to work after parental leave                                   | Female | 1,293  |
|   | Total  | 1,787  |
| Total number of Employees who   | Male   | 406    |
| returned to work after parental leave<br>and remained at the Company 12 | Female | 1,127  |
| months after their return   | Total  | 1,533  |
| Take-up rate  | Male   | 5%     |
|   | Female | 5%     |
|   | Total  | 5%     |
| Rate of return  | Male   | 100%   |
|   | Female | 100%   |
|   | Total  | 100%   |
| Rate of retention   | Male   | 82%    |
|   | Female | 87%    |
|   | Total  | 86%    |
|   | 2018   | 2019   |
| Take-up rate  | 5%     | 5%     |
| Rate of return  | 96%    | 100%   |
| Rate of retention   | 78%    | 86%    |

**Note:** Employees who benefitted from leave in 2018 and remained at the Company 12 months after their return are not accounted for. For this reason, the rate of retention may exceed 100%, considering the denominator refers to the take-up rate in 2019 and not 2018.

# OCCUPATIONAL HEALTH AND SAFETY (MATERIAL TOPIC)

GRI 103: MANAGEMENT **APPROACH** 

103-1 Explanation of the material topic and its Boundary Vide chapter "Our commitment to sustainability".

Page 32-33

103-2 The management approach and its components

Sonae MC has promoted several initiatives related to Occupational Health and Safety (vide chapter "People. The engine of our success", subchapter "Employee health, safety and well-being".

Page 70-73

103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

GRI 400 - SOCIAL DISCLOSURES

GRI 403: OCCUPATIONAL HEALTH AND SAFETY

GRI STANDARDS

403-1 Workers representation at health and safety committees Sonae MC does not have health and safety committees.

DISCLOSURES AND APPLICATION

Number of workable hours by total number of Male

403-2 Types of injury and rates of injury, occupational diseases, lost days, and absenteeism, and number of work-related fatalities

Gender

| Employees                              | Female | 40,743,406 |
|--|--------|------------|
|  | Total  | 60,306,744 |
| Number of                              | Male   | 0          |
| work-related deaths                    | Female | 0          |
|  | Total  | 0          |
| Number of accidents in the workplace   | Male   | 340        |
|  | Female | 695        |
|  | Total  | 1,035      |
| Number of accidents during the commute | Male   | 47         |
| home-work-home                         | Female | 118        |
|  | Total  | 165        |
| Total number of accidents              | Male   | 387        |
|  | Female | 813        |
|  | Total  | 1,200      |
| Accident rate                          | Male   | 0.002%     |
|  | Female | 0.002%     |
|  | Total  | 0.002%     |
| Number of days of absence due to       | Male   | 5,574      |
| occupational accidents                 | Female | 9,746      |
|  | Total  | 15,320     |
| Rate of days lost due to occupational  | Male   | 0.028%     |
| accidents                              | Female | 0.024%     |
|  | Total  | 0.025%     |
| Days of absence due to work-related    | Male   | 0          |
| illnesses                              | Female | 652        |
|  | Total  | 652        |
| Rate of work-related illnesses         | Male   | 0.000%     |
|  | Female | 0.002%     |
|  | Total  | 0.001%     |
| Total number of lost days              | Male   | 5,574      |
|  | Female | 10,398     |
|  | Total  | 15,972     |
| Lost days rate                         | Male   | 0.028%     |
|  | Female | 0.026%     |
|  | Total  | 0.026%     |
| Number of absenteeism hours            | Male   | 625,739    |
|  | Female | 2.,447,622 |
|  | Total  | 3,073,361  |
| Absenteeism rate                       | Male   | 3.199%     |
|  | Female | 6.007%     |
|  | Total  | 5.096%     |
|  |        |            |

| 2018   | 2019                                 |
|--------|--------------------------------------|
| 0.02%  | 0.002%                               |
| 0.030% | 0.025%                               |
| 0.001% | 0.001%                               |
| 0.031% | 0.026%                               |
| 5.141% | 5.096%                               |
|        | 0.02%<br>0.030%<br>0.001%<br>0.0031% |

Information pertaining to indirect Employees not available. To calculate lost days considering the days in which the victims were effectively absent from work. The count regarding lost days begins on the 1st day of absence following the day of the accident, normally from the next day. All accidents were considered (accidents that resulted in actioning insurance companies, accidents that did not require input from insurance companies. accidents without a witness with a witness). Formulas used: Accident rate = (total) number of accidents / number of workable hours by total number of Employees) x 100 • Rate of lost days due to occupational accidents = (number of days of absence due to occupational accidents/number of workable hours by total number of Employees) x 100

· Rate of work-related illnesses = (number of days

of absence due to work-

(number of absenteeism

hours by total number of Employees) x 100

hours / number of workable

/ number of workable hours by total number of

related illnesses

Employees) x 100 • Absenteeism rate =

GRI STANDARDS DISCLOSURES AND APPLICATION LOCALISATION

# GRI 400 - SOCIAL DISCLOSURES

# 403-3 Workers with high incidence or high risk of diseases related to their occupation

None of Sonae MC Employees are involved in occupational activities with high incidence or high risk of specific/serious diseases.

# TRAINING AND EDUCATION (MATERIAL TOPIC)

# GRI 103: MANAGEMENT APPROACH

103-1 Explanation of the material topic and its Boundary

Page 32-33 Vide chapter "Our commitment to sustainability".

# 103-2 The management approach and its components

Sonae MC has promoted several initiatives related to Training and Education (vide chapter "People. The engine of our success", subchapter), subchapter "Human capital development".

Page 68-69

# 103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

# GRI 404: TRAINING AND EDUCATION

# 404-1 Average hours of training per year per Employee

Vide chapter "People. The engine of our success", subchapter "Human capital development".

# Total number of Employees by job category and gender

| Job category            | Gender   | 2019   |
|-------------------------|----------|--------|
| Top Executive           | Male     | 38     |
|                         | Female   | 8      |
|                         | Subtotal | 46     |
| Management              | Male     | 411    |
|                         | Female   | 235    |
|                         | Subtotal | 646    |
| Middle Management       | Male     | 683    |
|                         | Female   | 1,163  |
|                         | Subtotal | 1,846  |
| Technicians/ highly     | Male     | 710    |
| specialized technicians | Female   | 1,425  |
|                         | Subtotal | 2,135  |
| Representatives         | Male     | 9,010  |
|                         | Female   | 20,923 |
|                         | Subtotal | 29,933 |
| Total                   | Male     | 10,852 |
|                         | Female   | 23,754 |
|                         | Total    | 34,606 |

GRI STANDARDS

DISCLOSURES AND APPLICATION

LOCALISATION

# GRI 400 - SOCIAL DISCLOSURES

# GRI 404: TRAINING AND EDUCATION

| Total number | of training | hours per | job categ | gory and g | ender ( | expressed |
|--------------|-------------|-----------|-----------|------------|---------|-----------|
| in hours)    |             |           |           |            |         |           |

| Job category                                | Gender   | 2019    |
|---|----------|---------|
| Top Executive                               | Male     | 984     |
|   | Female   | 119     |
|   | Subtotal | 1,103   |
| Management                                  | Male     | 11,517  |
|   | Female   | 8,163   |
|   | Subtotal | 19,679  |
| Middle Management                           | Male     | 23,339  |
|   | Female   | 34,338  |
|   | Subtotal | 57,678  |
| Technicians/ highly specialized technicians | Male     | 22,136  |
|   | Female   | 47,243  |
|   | Subtotal | 69,379  |
| Representatives                             | Male     | 270,417 |
|   | Female   | 471,625 |
|   | Subtotal | 742,042 |
| Total                                       | Male     | 328,394 |
|   | Female   | 561,487 |
|   | Total    | 889,881 |

# Average number of training hours per year, per Employee, per job category and gender (expressed in hours/Employee)

| Job category                                | Gender   | 2019 |
|---|----------|------|
| Top Executive                               | Male     | 26   |
|   | Female   | 15   |
|   | Subtotal | 24   |
| Management                                  | Male     | 28   |
|   | Female   | 75   |
|   | Subtotal | 30   |
| Middle Management                           | Male     | 7/   |
|   | Female   | 30   |
|   | Subtotal | 31   |
| Technicians/ highly specialized technicians | Male     | 3    |
|   | Female   | 77   |
|   | Subtotal | 32   |
| Representatives                             | Male     | 30   |
|   | Female   | 27   |
|   | Subtotal | 25   |
| Total                                       | Male     | 30   |
|   | Female   | 24   |
|   | Total    | 26   |
|   | 2018     | 201  |

| Average number of training hours per Employee | 27      | 26      |  |
|---|---------|---------|--|
| Total number of training hours                | 881,442 | 889,881 |  |
| Total number of Employees                     | 32,489  | 34,606  |  |
|   | 2018    | 2019    |  |

**Note:** includes all participants in training sessions, regardless of whether they were actively employed on 31 December 2019. Data in the 2018 column does not include Arenal Employees.

GRI STANDARDS

GRI 400 - SOCIAL DISCLOSURES

DISCLOSURES AND APPLICATION

LOCALISATION

# DISCLOSURES AND APPLICATION

LOCALISATION

# GRI 400 - SOCIAL DISCLOSURES

GRI 405: DIVERSITY AND EQUAL OPPORTUNITIES (MATERIAL TOPIC)

GRI STANDARDS

# 405-1 Diversity of governance bodies and Employees

Vide chapter "People. The engine of our success", subchapter "Diversity and inclusion".

Supplementary information pertaining to this indicator is detailed below:

# Percentage of Employees by job category

|                     |                 |      | 2019   |       |
|---------------------|-----------------|------|--------|-------|
| Job category        | Age group       | Male | Female | Total |
| Top Executive       | <30 years old   | 0%   | 0%     | 0%    |
|                     | 30-50 years old | 33%  | 11%    | 43%   |
|                     | ≥50 years old   | 50%  | 7%     | 57%   |
|                     | Total           | 83%  | 17%    | 100%  |
| Management          | <30 years old   | 0%   | 0%     | 0%    |
|                     | 30-50 years old | 44%  | 27%    | 71%   |
|                     | ≥50 years old   | 19%  | 9%     | 29%   |
|                     | Total           | 64%  | 36%    | 100%  |
| Middle              | <30 years old   | 3%   | 7%     | 10%   |
| Management          | 30-50 years old | 27%  | 47%    | 74%   |
|                     | ≥50 years old   | 7%   | 9%     | 16%   |
|                     | Total           | 37%  | 63%    | 100%  |
| Technicians         | <30 years old   | 8%   | 20%    | 28%   |
| /highly specialized | 30-50 years old | 22%  | 40%    | 61%   |
| technicians         | ≥50 years old   | 3%   | 7%     | 10%   |
|                     | Total           | 33%  | 67%    | 100%  |
| Representatives     | <30 years old   | 15%  | 26%    | 41%   |
|                     | 30-50 years old | 12%  | 34%    | 46%   |
|                     | ≥50 years old   | 3%   | 10%    | 13%   |
|                     | Total           | 30%  | 70%    | 100%  |

2019 2018 Male Female Total Male Female Total Top Executive 83% 17% 100% 83% 17% 100% Management 64% 36% 100% 64% 36% 100% Middle 42% 58% 100% 37% 63% 100% Management Technicians/ 36% 64% 100% 33% 67% 100% highly specialized technicians Representatives 30% 30% 70% 100% Note: data does not include Employees from GO NATURAL Restaurants.

GRI 404: TRAINING AND EDUCATION

# 404-2 Programs for upgrading Employee skills and transition assistance programs

Vide chapter "People. The engine of our success", subchapter "Human capital development".

Supplementary information pertaining to this indicator is detailed below:

|                                | 2019                 |                             |
|--------------------------------|----------------------|-----------------------------|
|                                | Total<br>initiatives | Total<br>number<br>of hours |
| Conferences & Seminars         | 204                  | 11,777                      |
| Schools/Academies              | 78,152               | 669,628                     |
| Management &<br>Leadership     | 5,825                | 65,768                      |
| Continuous improvement         | 1,394                | 16,520                      |
| Occupational Health and Safety | 5,760                | 39,647                      |
| Sustainability                 | 66                   | 223                         |
| Technical                      | 2,709                | 36,313                      |
| Transversal                    | 1,025                | 25,543                      |
| Values & People                | 10,231               | 10,391                      |
| Legal/Compliance               | 8,691                | 14,072                      |
| Total                          | 114,057              | 889,881                     |

Note: includes all participants in training sessions, regardless of whether they were actively employed on 31 December 2019.

# 404-3 Percentage of Employees receiving regular performance and career development reviews

At Sonae MC, 87% of the Employees received performance and career development reviews.

# DIVERSITY AND EQUAL OPPORTUNITIES (MATERIAL TOPIC)

# GRI 103: MANAGEMENT

# 103-1 Explanation of the material topic and its Boundary

Vide chapter "Our commitment to sustainability".

Page 32-33

Page 68-69

# 103-2 The management approach and its components

Sonae MC has promoted several initiatives related to Diversity and Equal Opportunities (vide chapter "People. The engine of our success", subchapter "Human capital development").

Page 68-69

# 103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

SONAE MC | Annual Report 2019

SONAE MC | Annual Report 2019

Page 66-67

LOCALISATION

GRI DISCLOSURES

**GRI STANDARDS** DISCLOSURES AND APPLICATION LOCALISATION

# GRI 400 - SOCIAL DISCLOSURES

# **NON-DISCRIMINATION**

#### GRI 406: NON-DISCRIMINATION

406-1 Incidents of discrimination and corrective actions taken In 2019, a total of 19 discrimination cases were raised. The inquiry processes resulted in filing all cases.

# FREEDOM OF ASSOCIATION AND COLLECTIVE BARGAINING

#### GRI 407: FREEDOM OF ASSOCIATION AND COLLECTIVE BARGAINING

407-1 Operations and Suppliers in which the right to freedom of association and collective bargaining may be at risk

At Sonae MC there are no operations involving risks within the scope of the freedom of association and collective bargaining agreements. In accordance with the audit reports carried out, all of the Suppliers adopt the criteria "Freedom of association: they can be members of institutions/associations that represent their rights" accordingly.

#### **CHILD LABOUR**

# GRI 408: CHILD LABOUR

408-1 Operations and Suppliers at significant risk for incidents of child

At Sonae MC, as a rule, minors are not admitted. Exceptionally, minors aged between 16 and 18 years of age are admitted, and always in compliance with the law. There are no operations at risk for incidents of child labour. If a Supplier is found to be at significant risk for incidents of child labour, he is put on stand-by, and is only reaccepted after an SA8000 audit carried out by an accredited entity.

# FORCED OR COMPULSORY LABOUR

#### GRI 409: FORCED OR **COMPULSORY LABOUR**

409-1 Operations and Suppliers at significant risk for incidents of forced or compulsory labour

There is no forced labour at Sonae MC. If a Supplier is found to be at significant risk for incidents of forced or compulsory labour, he is put on stand-by, and is only reaccepted after an SA8000 audit carried out by an accredited entity.

# SECURITY PRACTICES

# GRI 410: SECURITY PRACTICES

410-1 Security personnel trained in Human Rights policies or procedures

In both Portugal and Spain, all security staff must hold a professional license. To obtain and renew said license, security staff must carry out training which includes fundamental/constitutional rights, ethics and deontology.

# **HUMAN RIGHTS ASSESSMENT**

# GRI 412: HUMAN RIGHTS

412-1 Operations that have been subject to Human Rights reviews or impact assessments

No operations subject to Human Rights reviews and/or impact assessments were recorded in 2019.

**GRI STANDARDS** DISCLOSURES AND APPLICATION

# GRI 400 - SOCIAL DISCLOSURES

# 412-2 Employee training on Human Rights policies or procedures

In 2019, Employees received training related to Human Rights policies and practices as per the table:

|   | 2018    | 2019    |
|---|---------|---------|
| Total number of Employees that received formal training related to Human Rights policies and practices          | 36,359  | 15,502  |
| Total number of training hours in Human<br>Rights policies or procedures that are relevant<br>to the operations | 296,474 | 294,519 |

Note: includes all participants in training sessions, regardless of whether they were actively employed on 31 December

The reduction in figures is related a General Data Protection Regulation project launched in 2018 which is transversal to the entire Sonae Group.

# 412-3 Significant investment agreements and contracts that include human rights clauses or that underwent human rights screening

In Sonae MC supply contracts, there is a supplier obligation clause that states "Compliance with all applicable standards and legislation pertaining to work carried out by minors, human rights and the discrimination of its Employees is prohibited, regardless of the reason".

# LOCAL COMMUNITIES (MATERIAL TOPIC)

# GRI 103: MANAGEMENT

103-1 Explanation of the material topic and its Boundary Vide chapter "Our commitment to sustainability".

Page 32-33

Page 54-57

# 103-2 The management approach and its components

onae MC has promoted several initiatives related to Local Communities (vide chapter "Community. Proximity and engagement", subchapter "Supporting local communities").

Page 60-63

# 103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

# **GRI 413: LOCAL COMMUNITIES**

# 413-1 Operations with local community engagement, impact assessments, and development programs

From the moment a new unit is installed, Sonae MC ensures it has the necessary conditions to cause minimal negative impact in the communities. During its operation, the Company develops several initiatives to support the local community, meeting the different needs. Oftentimes the initiatives are carried out in partnership with local entities.

# SUPPLIER SOCIAL AND ENVIRONMENTAL ASSESSMENT (MATERIAL ASPECT)

# GRI 103: MANAGEMENT

103-1 Explanation of the material topic and its Boundary Page 32-33 Vide chapter "Our commitment to sustainability".

# 103-2 The management approach and its components

Sonae MC has promoted several initiatives related to Supplier Social and Environmental Assessment (vide chapter "Community. Proximity and engagement", subchapter "Sustainable and local supply chain").

103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

SONAE MC | Annual Report 2019 SONAE MC | Annual Report 2019 GRI STANDARDS

DISCLOSURES AND APPLICATION

LOCALISATION GRI STANDARDS DISCLOSURES AND APPLICATION

LOCALISATION

# GRI 400 - SOCIAL DISCLOSURES

GRI 414: SUPPLIER SOCIAL ASSESSMENT AND GRI 308: SUPPLIER ENVIRONMENTAL ASSESSMENT

# 414-1 e 308-1 New Suppliers that were screened using social and environmental criteria

Vide chapter "Community. Proximity and engagement", subchapter "Sustainable and local supply chain".

Supplementary information pertaining to this indicator is detailed

Page 54-57

# Suppliers screened based on social and environmental criteria - labour practices, Human Rights, that impact society and the environment

|                        | Categories        |       | National | Foreigners | Total |
|------------------------|-------------------|-------|----------|------------|-------|
| Total number           | Fresh<br>Products | New   | 6        | 5          | 11    |
| Suppliers              |                   | Total | 223      | 47         | 270   |
|                        |                   | New   | 10       | 6          | 16    |
|                        | Food              | Total | 164      | 125        | 289   |
|                        | Non-food          | New   | 12       | 18         | 30    |
|                        |                   | Total | 126      | 221        | 347   |
|                        | Bio &             | New   | 8        | 0          | 8     |
|                        | Healthy           | Total | 32       | 7          | 39    |
|                        |                   | New   | 2        | 6          | 8     |
|                        | Maxmat            | Total | 41       | 29         | 70    |
| Number of              | Fresh             | New   | 2        | 5          | 7     |
| qualified<br>Suppliers | Products          | Total | 214      | 47         | 261   |
| Suppliers              |                   | New   | 0        | 1          | 1     |
|                        | Food              | Total | 152      | 118        | 270   |
|                        | Non-food          | New   | 1        | 1          | 2     |
|                        |                   | Total | 100      | 178        | 278   |
|                        | Bio &<br>Healthy  | New   | 0        | 0          | 0     |
|                        |                   | Total | 18       | 5          | 23    |
|                        |                   | New   | 0        | 0          | 0     |
|                        | Maxmat            | Total | 9        | 8          | 17    |
| Percentage             | Fresh             | New   | 33%      | 100%       | 64%   |
| of qualified           | Products          | Total | 96%      | 100%       | 97%   |
| Suppliers              |                   | New   | 0%       | 17%        | 6%    |
|                        | Food              | Total | 93%      | 94%        | 93%   |
|                        |                   | New   | 8%       | 6%         | 7%    |
|                        | Non-food          | Total | 79%      | 81%        | 80%   |
|                        | Bio &             | New   | 0%       | 0%         | 0%    |
|                        | Healthy           | Total | 56%      | 71%        | 59%   |
|                        |                   | New   | 0%       | 0%         | 0%    |
|                        | Maxmat            | Total | 22%      | 28%        | 24%   |

# GRI 400 - SOCIAL DISCLOSURES

|                        | Categories |       | National | Foreigners | Total |
|------------------------|------------|-------|----------|------------|-------|
| Total audits           | Fresh      | New   | 1        | 0          | 1     |
| performed on Suppliers | Products   | Total | 58       | 2          | 60    |
| o oappo.o              | Food       | New   | 0        | 0          | 0     |
|                        |            | Total | 43       | 6          | 49    |
|                        | Non-food   | New   | 1        | 1          | 2     |
|                        |            | Total | 50       | 168        | 218   |
|                        | Bio &      | New   | 0        | 0          | 0     |
|                        | Healthy    | Total | 2        | 0          | 2     |
|                        | Maxmat     | New   | 0        | 0          | 0     |
|                        |            | Total | 5        | 8          | 13    |

|                         |                |     | 2019 |
|-------------------------|----------------|-----|------|
| Total number            | Fresh Products | 302 | 270  |
| of Suppliers            | Food           | 405 | 289  |
|                         | Non-food       | 299 | 347  |
|                         | Bio & Healthy  | -   | 39   |
|                         | Maxmat         | 73  | 70   |
| Number                  | Fresh Products | 271 | 261  |
| of qualified Suppliers  | Food           | 379 | 270  |
|                         | Non-food       | 235 | 278  |
|                         | Bio & Healthy  | -   | 23   |
|                         | Maxmat         | 29  | 17   |
| Percentage              | Fresh Products | 90% | 97%  |
| f qualified<br>uppliers | Food           | 94% | 93%  |
|                         | Non-food       | 79% | 80%  |
|                         | Bio & Healthy  | -   | 59%  |
|                         | Maxmat         | 40% | 24%  |
| Total audits performed  | Fresh Products | 81  | 60   |
| on Suppliers            | Food           | 78  | 49   |
|                         | Non-food       | 186 | 218  |
|                         | Bio & Healthy  | -   | 2    |
|                         | Maxmat         | 13  | 13   |

DISCLOSURES AND APPLICATION

# GRI 400 - SOCIAL DISCLOSURES

# **CUSTOMER HEALTH AND SAFETY**

# GRI 416: CUSTOMER HEALTH AND SAFETY

**GRI STANDARDS** 

# 416-1 Assessment of the health and safety impacts of product and service categories

In 2019, a total of 8,195 analyses were carried out. Of these, 5,135 were assessed in an internal laboratory, and 3,060 in an external laboratory. Supplementary information pertaining to this indicator is detailed below:

# Categories of significant products and services assessed in terms of health and safety impacts

|  | Categories     | 2019 |
|--|----------------|------|
| Total number of significant  | Fresh Products | 111  |
| product categories and services  | Food           | 205  |
| 30171003   | Non-food       | 2    |
|  | Bio & Healthy  | 21   |
|  | Maxmat         | 1    |
| Total number of significant product categories and services that are assessed in terms of health and | Fresh Products | 111  |
|  | Food           | 205  |
|  | Non-food       | 2    |
| safety impacts   | Bio & Healthy  | 21   |
|  | Maxmat         | 1    |
| Percentage of significant  | Fresh Products | 100% |
| product categories and services that are assessed  | Food           | 100% |
| in terms of health and<br>safety impacts   | Non-food       | 100% |
|  | Bio & Healthy  | 100% |
|  | Maxmat         | 100% |

**Notes:** we take into consideration the health and safety impacts of products at various stages of their life cycle. For example, regarding electronic products, we carry out product image development, packaging, and instructions alongside the manufacturers. The entire manufacturing process of this type of product is monitored by way of numerous inspections. Regarding food goods, we carry out product R&D, for example, by optimising nutritional content.

# MARKETING AND LABELLING (MATERIAL TOPIC)

#### GRI 103: MANAGEMENT APPROACH

# 103-1 Explanation of the material topic and its Boundary

Vide chapter "Our commitment to sustainability".

Page 32-33

LOCALISATION

# 103-2 The management approach and its components

Sonae MC has promoted several initiatives related to marketing and labelling (vide chapter "Community. Proximity and engagement", subchapters "Sustainable and local supply chain" and "Healthy eating and sustainable consumption").

Page 54-59

# 103-3 Evaluation of the management approach

Sonae MC measures and monitors indicators inherent to this topic and reports them in this Report (vide indicators detailed below).

GRI STANDARDS

DISCLOSURES AND APPLICATION

LOCALISATION

# GRI 400 - SOCIAL DISCLOSURES

# GRI 417: MARKETING AND LABELLING

# 417-1 Requirements for product and service information and labelling Categories of significant products and services assessed in terms of health and safety impacts

|  |                                    | Categories     | 2019 |
|--|------------------------------------|----------------|------|
|  | Total number of product            | Fresh Products | 111  |
|  | categories with specific           | Food           | 205  |
|  |                                    | Non-food       | 185  |
|  |                                    | Bio & Healthy  | 21   |
|  |                                    | Maxmat         | 1    |
|  | Total number of product            | Fresh Products | 111  |
|  | categories                         | Food           | 205  |
|  |                                    | Non-food       | 411  |
|  |                                    | Bio & Healthy  | 21   |
|  |                                    | Maxmat         | 1    |
|  | Percentage of product              | Fresh Products | 100% |
|  | categories with specific labelling | Food           | 100% |
|  | labelling                          | Non-food       | 45%  |
|  |                                    | Bio & Healthy  | 100% |
|  |                                    | Maxmat         | 100% |
|  |                                    |                |      |

# **CUSTOMER PRIVACY**

# GRI 418: CUSTOMER PRIVACY

418-1 Substantiated complaints concerning breaches of customer privacy and losses of customer data

In 2019 at Sonae MC, there were no substantiated complaints regarding breaches of customer privacy nor losses of customer data.

# SOCIOECONOMIC AND ENVIRONMENTAL COMPLIANCE

GRI 419: SOCIOECONOMIC COMPLIANCE AND GRI 307: ENVIRONMENTAL COMPLIANCE 419-1 e 307-1 Non-compliance with laws and regulations in the social and economic area

The Sonae Group considers that a significant fine is one in which the monetary value is higher than or equal to 12,000 Euro. This figure corresponds to the minimum administrative fine for committing a serious environmental offense (Law number 114/2015, of 28 August).

|   | 2019 |
|---|------|
| Total monetary value of significant fines -<br>Economic area (€)        | 0    |
| Total number of non-monetary sanctions                                  | 0    |
| Total monetary value of significant fines -<br>Social area (labour) (€) | 0    |
| Total number of non-monetary sanctions (no.)                            | 0    |
| Total monetary value of significant fines -<br>Environmental area (€)   | 0    |
| Total number of non-monetary sanctions (no.)                            | 0    |





# GROWTH AMBITION SUPPORTED BY A ROBUST CORPORATE GOVERNANCE MODEL

Growth is an extremely important factor for the development of any business and is particularly important in the food retail sector. Sonae MC finds itself in a favourable position to face a future replete with challenges. In order to be successful, it will have to maintain its ambition of continuous change and adapt its value propositions and operations to a market environment undergoing transformation, which is more demanding and competitive.

Good corporate governance practices at Sonae MC ensure effective decision-making processes and increase the chances of business success. The Company's robust corporate governance model is based on a clear separation of responsibilities between management and control mechanisms, rigorous internal control systems, and transparent communication practices with Shareholders and capital markets.

The Board of Directors at Sonae MC is focused on the Company's long-term growth and development, with a view to generating value for its stakeholders, supported by solid corporate social responsibility. The governing body is comprised of a balanced team, which is highly skilled and

has in-depth knowledge of food retail. It has defined, with truly clear intentions and focus, its terms for operational and financial sustainable success. It has also defined its mission in the retail industry and the way in which its activities benefit Customers, Employees, and society as a whole. The working environment at Sonae MC fosters innovation and full alignment between the multi-disciplinary teams, which makes it easier to define shared objectives and break down knowledge silos. The Company operates under a common language, which guides execution, monitors progress, and allows for corrections along the way. A resolute control and monitoring of the various businesses is carried out via risk management and internal control systems. Sonae MC is quick to react to shifts in situations and implements the necessary changes accordingly. To this end, it is backed by a strong alignment between teams throughout all areas of the organisation. The speed with which it reacts to changes constitutes a competitive advantage compared to its competitors, enabling the Company to gain time and promote greater efficiency in resource allocation.

# SONAE MC GOVERNING BODIES AND COMMITTEES

# GOVERNING BODIES

#### Board of Directors

Maria Cláudia Azevedo
(Chairman)
Ângelo Paupério
João Dolores
Álvaro Nascimento
António Soares
Ricardo Monteiro
Luís Moutinho
Rui Almeida
Isabel Barros

### Statutory External Auditor

José Fortunato Inês Valadas

PricewaterhouseCoopers &
Associados - Sociedade de
Revisores Oficiais de Contas,
Lda. - SROC nº 183
Joaquim Miguel Barroso
(Alternate External Statutory
Auditor)

# Company's Secretary

Alice Castanho Amado (Secretary) Andreia Gouveia (Substitute)

#### **Executive Committee**

Luís Moutinho (CEO) Rui Almeida Isabel Barros José Fortunato Inês Valadas

#### Statutory Audit Board

António Trabulo (Chair) Maria José Fonseca (Member) Carlos Manuel Silva (Member)

# Shareholders' General Meeting

Manuel Cavaleiro Brandão (Chair) Maria da Conceição Cabaços (Secretary)

# COMMITTEES

## Shareholders Remuneration Committee

Maria Cláudia Azevedo (Chair) José Côrte-Real

# **Board Audit and Finance Committee**

Álvaro Nascimento (Chair) João Dolores António Soares Ricardo Monteiro

#### **Board Nomination and Remuneration Committee**

Maria Cláudia Azevedo (Chair) António Soares Ricardo Monteiro

# Leadership Committee

Luís Moutinho Rui Almeida David Alves Isabel Barros João Afonso José Fortunato Inês Valadas Miguel Águas

The Sonae MC corporate governance model is aligned with the best national and international practices and has evolved by incorporating the recommendations of Corporate Governance Code published by the Portuguese Institute of Corporate Governance (IPCG).

This model aims at transparency and the total, effective functioning of Sonae MC, based on a clear separation of powers between the different governing bodies. It also seeks to establish an independent operating framework based on defining management guidelines, policies, and procedures suited to the development of the Company's businesses, with a view to minimising the inherent risks.

Sonae MC follows a one-tier governance model, where the Board of Directors oversees the management structure, and

the supervisory structure comprises the Statutory Audit Board and the External Statutory Auditor.

It is incumbent upon the Board of Directors to manage the Company's businesses, perform all management acts related to its corporate purpose, set strategic guidelines, and appoint and supervise the activity of the Executive Committee and its specialised committees.

The Board of Directors believes that the corporate governance model adopted is commensurate with the duties to be performed by each of the governing bodies, thus ensuring a balance between their respective functional independence and interaction. Moreover, the specialised committees assigned to matters of great relevance optimise the Board's performance, ensuring the effectiveness of its decision-making process.



# INITIATIVE, COMPETENCE, AND COMMITMENT BASED ON GOOD PERFORMANCE

# 1. PRINCIPLES OF THE REMUNERATION AND COMPENSATION POLICY FOR THE GOVERNING BODIES

The Remuneration and Compensation Policy for the governing bodies and executive directors of the Company are in line with Community guidelines, Portuguese law and the Corporate Governance Code of the Portuguese Institute of Corporate Governance (IPCG), published in 2018 in accordance with the agreement established between the IPCG and the Portuguese Securities Market Commission (CMVM), on 13 October 2017, which introduced a self-regulation model under the recommendations of the regulation on corporate governance, which repealed the CMVM Corporate Governance Code and promoted the implementation of a single code, drawn up by the IPCG, which is responsible for the interpretation and enforcement thereof, and conducting an annual qualitative assessment of the governance structures and practices of companies listed on the stock exchange. The Policy is based upon the premise that initiative, competence, and commitment are essential factors to perform well, and these should be in line with the medium and long-term interests of the Company, with a view to sustainability, based on the following principles:

# **COMPETITIVENESS**

When designing the Remuneration and Compensation Policy for members of the Company's governing bodies, the primary goal is to attract high-performance talent that can make a relevant and material contribution to the sustainability of the Company's businesses. The Policy is defined by benchmarking against global markets and the practices of comparable companies, based on information provided by the key studies conducted for Portuguese and European markets, namely market studies conducted by Mercer and Korn Ferry.

Accordingly, the remuneration parameters for members of the governing bodies are determined and periodically reviewed in line with the pay practices of comparable Portuguese and international companies, aligning the potential maximum amounts to be paid to the members of the governing bodies, in both individual and aggregate terms, with market practices. When doing so, the members of the governing bodies are individually and positively

differentiated explicitly taking into account, among other factors, the profile and experience of the member, the nature and description of the role and competencies of the governing body concerned and that of the particular member, and the degree of the direct correlation between individual and business performance.

To determine the amounts paid in the global market, the median of the market values applicable to the fixed remuneration and the third quartile for the variable pay of Europe's top-tier executives are considered. Companies that are considered comparable businesses for the purposes of remuneration are those whose securities are traded on the Euronext Lisbon Stock Exchange.

# PERFORMANCE-ORIENTED

The Policy envisages the award of bonuses calculated based on the Company's level of success. The variable pay component is structured in a way that establishes a link between bonuses awarded and the levels of individual and collective performance. If predefined goals are not achieved, measured using individual and business KPIs, the amount of short- and medium-term incentives will be partially or totally reduced.

# **ALIGNED WITH SHAREHOLDER INTERESTS**

A portion of the variable bonus for executive directors is deferred for a period of 3 years, and the amount depends on the performance of share prices and the extent to which medium-term goals are achieved during the deferral period. This ensures that directors align their interests with those of the Shareholder and with medium-term performance, thus ensuring business sustainability.

# TRANSPARENCY

Every aspect of the remuneration structure is clear and openly disclosed both within and outside of the Company by publishing documents on the Company's website. This communication process helps promote fairness and independence.

# **REASONABLENESS**

The Policy aims at ensuring a balance between Sonae MC's interests, market positioning, the expectations and motivation of the members of the governing bodies, and the need to retain talent.

The Company's Remuneration and Compensation Policy

| GOVERNING BODIES      |                            | COMPONENTS   |                              | IN RELATION TO<br>THE MARKET | CIRCUMSTANCES UNDER WHICH<br>AMOUNTS ARE OWED                   |  |
|-----------------------|----------------------------|--------------|------------------------------|------------------------------|---|--|
|                       |                            | Fixed        | Basic comp                   | Median                       | N/A   |  |
| Board of Directors    | Executive Directors        | · Variable   | Short-term<br>variable comp  | Third quartile               | Subject to fulfilling objective and subjective KPI requirements |  |
| Directors             | Non-Executive<br>Directors | variable     | Medium-term<br>variable comp | Third quartile               | Subject to fulfilling objective and subjective KPI requirements |  |
|                       |                            | Fixed        | Compensation                 | Median                       | N/A   |  |
| Statutory Audit Board |                            | Fixed        | Compensation                 | Median                       | N/A   |  |
| Statutory External A  | Fixed                      | Compensation | Mediaa                       | N/A                          |   |  |



upholds the principle of not paying compensation to executive directors or the members of the other governing bodies upon the termination of their duties, whether as a result of their term in office ending or early termination for any reason or on any grounds, without prejudice to the Company's obligation to comply with legal provisions in force on such matters. The Remuneration and Compensation Policy does not include any benefit schemes, namely pension schemes, for the members of the governing bodies, supervisory bodies, or other executive directors.

When applying the Remuneration Policy, the duties performed in companies that are in a parent-subsidiary or group relationship with Sonae MC are taken into account. To ensure the effectiveness and transparency of the principles of the Remuneration and Compensation Policy, executive directors must not enter into contracts with the Company or with third parties aimed at mitigating the risks inherent to the variability of the remuneration they receive from the Company.

# A PRUDENT AND DISCIPLINED ATTITUDE

# 1. DESCRIPTION OF PROCESSES FOR IDENTIFICATION, ASSESSMENT, MONITORING, CONTROL, AND RISK MANAGEMENT

Risk Management is integrated into Sonae MC's entire planning process as a structured and disciplined approach that aligns strategy, processes, People, technologies, and knowledge. Its goal is to identify, asses and manage opportunities and threats that Sonae MC businesses face in the pursuit of their business objectives and value creation. Management and monitoring of Sonae MC's main risks are achieved through different approaches, including:

- (i) As part of strategic planning, risks of the existing business portfolio, as well as the development of new businesses and relevant projects are identified and evaluated, and strategies to manage those risks are defined;
- (ii) At the operational level, business risks and planned actions to manage those risks are identified and assessed, and are included and monitored within the realm of the business units and functional unit parts;
- (iii) For risks of a more transversal nature, namely, large-scale organisational changes, contingency, and business continuity plans and structured risk management programmes are developed involving all those responsible for the relevant units and functions:
- (iv) As far as risks to tangible assets and People are concerned, audits are carried out at the main business units. Preventive and corrective actions are implemented for the risks identified. The financial cover of insurable risks is reassessed on a regular basis;
- (v) Financial risk management is carried out and monitored as part of the Company activities and those of its businesses. The outcome is reported, coordinated with, and monitored by the Corporate Finance and Treasury Committee and the Audit and Finance Committee of the Board of Directors:
- (vi) Management of legal, tax, and regulatory risks is carried out and monitored by the legal and tax departments.

The risk management process is supported by a consistent and systematic methodology, based on international standards, including the following:

- (i) Defining risk management focus (risk dictionary, the definition of a business risk matrix and a common language);
- (ii) Systematically identifying the risks that can potentially affect the organisation (risk sources);
- (iii) Evaluating the level of importance and managing the prioritisation of risks as a function of their impact on the objectives of the business, and the likelihood of the risks occurring;
- (iv) Identifying the causes for the most critical risks;
- (v) Evaluating strategic risk management options (e.g., accept, avoid, mitigate, transfer);
- (vi) Developing and implementing a risk management action plan to be integrated into the management and planning procedures of the units and functions of Sonae MC businesses:
- (vii) Monitoring how risks evolve and reporting on the progress made in the implementation of action plans.

# 2. INDIVIDUALS, BODIES OR **COMMITTEES RESPONSIBLE** FOR INTERNAL AUDIT AND / OR IMPLEMENTATION OF INTERNAL **CONTROL SYSTEMS**

Risk Management is deeply rooted in Sonae MC's culture and is one of its key Corporate Governance practices. It forms part of all management processes and is the responsibility of all Company Employees throughout the various levels within the organisation. The main goal of Risk Management is to create value by managing and controlling opportunities and threats that can affect business objectives and the going concern of Sonae MC businesses. Risk Management. alongside Environmental Management and Social Responsibility, are Company pillars of sustainable development. They contribute to continued business development by way of greater awareness and more effective management of the risks which they are

Risk Management is the responsibility of all Sonae MC's managers and Employees and is supported by the Risk Management, Internal Audit, and Strategy,



Planning and Control Departments, at all levels of the organization, and through specialized teams, which report directly to their respective Board of Directors. The Risk Management department's mission is to help companies reach their business objectives via a systematic and structured approach in identifying and managing risks and opportunities.

The Internal Audit department identifies and evaluates the effectiveness and efficiency of management and control of business processes and information systems and reports to the Statutory Audit Board.

The Strategic Planning and Management Control department promotes and supports the integration of risk management into the management and planning control processes of the Company's businesses. Reliability and integrity risks of financial and accounting information are also assessed and reported by the Statutory External Auditor.

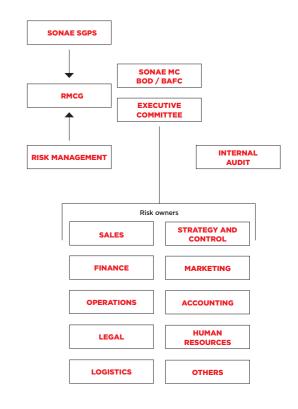
# 3. SUBORDINATE RELATIONSHIPS HIERARCHY AND/OR FUNCTIONAL RELATIONSHIPS WITH OTHER **COMPANY BODIES**

The Statutory Audit Board monitors the internal control and risk management systems, supervises its activity plan, receives periodic reports on the work performed, assesses the results and conclusions drawn, and provides guidelines as it deems necessary. The Statutory External Auditor verifies the effectiveness and functioning of internal control procedures in

accordance with the work plan agreed upon by the

Statutory Audit Board, to whom it reports its findings.

The Board of Directors, through the Board Audit and Finance Committee and the Risk Management Consulting Group monitors the Internal Audit and Risk Management activities.



BOD: Board of Directors | BAFC: Board Audit and Finance Committee | RMCG: Risk Management Consulting Group





# 4. IDENTIFICATION AND DESCRIPTION OF THE MAIN TYPES OF RISK

# **EXTERNAL BUSINESS RISKS**

# MACRO-ECONOMIC INFLUENCES

Sonae MC's businesses are naturally exposed to the instability of the Portuguese economy, and more specifically, consumption. From a macroeconomic perspective, there has been a slowdown in economic activity amongst the main trading partners. Also, high levels of stock of public, private, and external debt, can leave the country vulnerable to external shocks. The banking system remains weak, making it difficult to finance the economy, and economic and/or political instability is likely, with subsequent increases in cost base.

Sonae MC has several initiatives underway to mitigate these risks, either through the internationalization of its businesses or through tighter cost control. Also, by establishing a strong relationship with banks and investors. The Company remains observant for acquisition and merger opportunities and adapts is value proposition to changes in consumer profiles.

# COMPETITION

Risk related to the entry of new competitors, mergers and acquisition opportunities, the repositioning of current competitors, or the actions they might take to reposition themselves to win new markets and gain market share (promotional activity or store expansion). The inability to be competitive in areas such as pricing, product range, quality, and service can have considerable adverse effects on Sonae MC's financial results. To minimize this risk, Sonae continuously benchmarks the competitor's actions and invests in improved or new formats, businesses, and products/ services to consistently provide its Customers with innovative proposals.

### CUSTOMERS

One of the fundamental risk factors is the propensity for consumers to change their behaviour patterns, especially because of economic and social factors. This implies a continuous adaptation and optimization of business concepts and offers

To anticipate consumer needs and market trends, Sonae MC regularly analyses information pertaining to consumer behaviour, benefitting from data collected via the Continente Loyalty Card and carries out pulse surveys with more than 100,000 Customers every year. The introduction of new products, concepts, and technologies is always tested using pilot schemes before being rolled-out across all units. Sonae MC also allocates a significant portion of its yearly investment budget for store refurbishment, and the launch of IT-based services (including transactional sites) to ensure it retains its attractiveness and keeps abreast with technological innovation challenges.

#### **BRAND**

Sonae MC and its businesses own several high-value brands. This is one of its main assets.

The risks associated with brands originate in the negative impacts they have on the image and reputation as a result of extraordinary events. The Company periodically monitors brand value, its attributes, and visibility by systematically carrying out Customer studies, surveys hosted by specialist entities, and other market studies. Sonae MC also performs continuous follow-up of brand reputation, namely through press analysis and opinion articles plus other means of printed press or articles released in the mainstream media and social media. Sonae MC brands are regularly awarded national and international accolades that recognize excellence in specific products/services, business processes, and innovation achievements.

# TANGIBLE ASSET RISKS

In 2019, preventive and safety audits were conducted in different locations of the business units (including stores, logistics warehouses, head offices and production units). In the central business units, tests and simulations were carried out against emergency and preventive systems and plans, usually in the presence of authorities and civil protection services. The development and implementation of security standards and related monitoring and self-assessment procedures (Control Risk Self-Assessment) also remained on-track.

# PEOPLE SAFETY RISKS

The Health and Safety of our staff is a key management feature. Every year, several Health and Safety initiatives and actions are launched, with the aim of increasing the commitment and involvement of all our Employees in preventing and reducing professional risks, as well as promoting healthy behaviour, which may contribute to the well-being of our staff.

We are committed to the implementation of a zero-tolerance culture, and we aim to ensure that the health and safety of our Employees and Customers are never to put at risk. Sonae MC's top priority is to act strategically and in a focused manner. In 2019, Sonae MC HSS technicians maintained a strong presence in the stores and warehouses (80% of the activities carried out), to provide added value and promote a culture of safety in operations.

We continue to invest in training and coaching programs. In 2019, we developed the "Segurança, uma questão de atenção" (Safety, it's a matter of paying attention) programme, lectured in a real-work context, with the primary objective of increasing the level of awareness about unsafe behaviours, as well as consolidating the knowledge already acquired in previous training programmes. To support the program, a Practical Guide for Senior Managers was developed, with the mapping of good practices and useful tips so that they can exercise active and influential supervision in the reduction/elimination of risk behaviours. "Safety Talks" were included in this program, focused on the primary safety rules for each job position, quick training, and on-the-job awareness. More than 2,000 managers and circa 15,000 Employees participated in this initiative.

Occupational risk training is a vital tool for raising awareness. In 2019, 88,426 hours of OSH training were provided, covering a population of 113,409 trainees.



Aware that Safety Animators are drivers and influencers of safe behaviours, we continue to invest in this function (created in 2004 in the operational area) to increasingly train them with skills so that with this knowledge acquisition, they become more robust, autonomous and competent mediators. In 2019 we created the Academy of Safety Animators to renew the training content, expanded training geared towards daily practice and enhanced growth (through stages of evolution) of the animators, as well as introducing innovative methodologies, advanced technologies, and stand-out solutions. In 2019, 109 Animators attended classes at the Academy.

In 2019, Sonae MC reviewed the current range of personal protective equipment to improve the level of comfort, usability, and safety. We continue to work in partnership with specialized companies to work on foot diseases. We gathered information about all medical restrictions and types of injuries applied to the feet. This study enabled us to classify diseases and to choose specific shoes for every kind of disease, for example, tailor-made shoes for diabetic feet. The "foot diseases" project classified 9 types of disease in the Sonae MC population, for which we established 17 different shoe types for various conditions. We have already solved +125 cases by delivering the specific type of footwear required for each situation. In 2019, we continued work on the "Frescos A a Z" (Fresh from A to Z) project, with the primary objective of investigating the direct and indirect causes of occupational accidents, training the teams in matters related to fresh food processes, and eradicating "prohibited accidents." We created the "Semáforo de Frescos" (Fresh food Traffic Light System), a colour coded identification system, with the aim of sharing information on accidents that occurred in the fresh food department, their causes, and preventive measures to be implemented to prevent their reoccurrence. This information is shared monthly by e-mail and is distributed across all units. It also serves as a basis for training/awareness initiatives in the workplace. We developed a set of pilot programs across units that aim to implement operational improvements, from more ergonomic machines to equipment replacement to reduce physical effort and the acquisition of equipment to eliminate extreme and repetitive body postures.

Throughout 2019, we continued the project/partnership with Fidelidade, established in July 2017. This project aims to improve processes, develop management, and operational tools to create more agility, transparency, and control of claims through the value chain.

# **BUSINESS CONTINUITY RISKS**

At Sonae MC, we continue to develop projects and programmes to guarantee the continuity of operations and information systems, by defining, revising and implementing procedures and processes to prepare for catastrophic crisis scenarios, namely by developing resilience, emergency, contingency and recovery plans for the businesses and information systems.

# **ENVIRONMENTAL RISKS**

Concerning environmental risks, we obtained several environmental certifications and continued with our audits and implemented improvement initiatives as part of our Company Environmental Management processes.

In 2007 Sonae MC was granted and has maintained its Environmental Management System certification with Lloyds Register Quality Assurance per ISO 14001 standards.

Sonae MC has 60 certified units in Portugal (41 Continente hypermarkets, 8 Continente Modelo supermarkets, 5 Continente Bom Dia supermarkets, and 5 Logistics Warehouses, in addition to the Meat Processing Centre in Santarém). These certified units act as models for the implementation of best practices throughout the remaining units, within the philosophy of continuous improvements for environmental performance.

# **INSURABLE RISKS**

Concerning the transfer of insurable risks (technical and operational), Sonae MC maintained its objective of rationalizing the financial transfer of these types of risk, be it by establishing an adequate capital structure for the capital at risk (based on the constant changes of the business) or by the intention of gaining even more critical mass in the types of risk covered. This architecture was improved because of the optimisation of the insurance programme regarding coverage and retention following the needs of each business, ensuring on an internal level, the effective insurance management on a global scale using Brokers Link, a worldwide insurance brokerage network coordinated by MDS, Sonae MC's insurance consultants.

# **FOOD SAFETY RISKS**

Sonae MC implemented a food safety audit programme across its stores, coffee shops, restaurants, warehouses, and production centres. Of note was the creation of a report containing the main conclusions and recommendations for corrective actions

This audit programme has the goal of systematically checking compliance with food safety regulations and internal procedures.



We carried out 2,000 food safety audits in 2019.

In 2019, the Quality and Research Department carried out more than 800 store visits. The Quality and Research Department Technical Team checks compliance of products received in Stores, and thus ensures quality management of the products. This team also monitors compliance of the products displayed in Stores in tandem with a pedagogical approach to serve as a reminder for best practices used in product display, handling, and checking that food safety and product quality processes are being complied with.

# INFORMATION RISKS, PERSONAL DATA PROTECTION, AND CYBERSECURITY

Sonae MC's information systems are noted for being all-encompassing, heterogeneous, and distributed across its businesses. From an information security point of view, several risk mitigation initiatives have been developed to ensure confidentiality, availability and integrity of information, including implementing high availability systems, network infrastructure redundancy, controlling the quality of flows between applications; managing access and profiles and strengthening mechanisms for data network perimeter protection.

Throughout 2019, we continued to carry out several awareness initiatives for Personal Data Protection strictly pertaining to job function. Employees across different hierarchical levels and responsibilities participated in these initiatives. The Company also maintained its programme to comply with the standards contained in the General Data Protection Regulation, which includes a review of the Company's standards and procedures, updating its records of processing activities, reviewing its exercise of rights procedures, reviewing the duties to inform and the implementation of the GDPR compliance website.

Regarding Cybersecurity risk, several initiatives were developed as follows: the renewal of the Bitsight rating service, a protocol with the Portuguese National Centre for Cybersecurity (CNCS) in the area of Cyber Intelligence was established, awareness-raising sessions with the Portuguese Intelligence Agency (SIS) were held, training sessions particularly focused on phishing campaigns, the NIST CSF framework was adopted, and an incident management procedure was implemented.





In 2019, audits were carried out on the information systems that support Sonae MC's critical processes, with the aim of identifying and correcting potential vulnerabilities that could have a negative impact on the business and information security. Audits were also carried out on Sonae MC's IT management and governance processes using the Cobit V5 framework as a reference.

# FINANCIAL RISKS

Sonae MC is exposed to a variety of financial risks that may impact on its equity value. In summary, they can be grouped as follows:

- 1. Interest Rate Risks
- 2. Exchange Rate Risks
- 3. Liquidity Risks
- 4. Credit Risks
- 5. Price and Market Risks
- 6. Equity Risks

Hypothetically, financial risk is understood to be the possibility of obtaining different results from those expected, with material impact to the businesses. Sonae MC seeks to, whenever possible, control this volatility in order to protect its equity value.

Considering the varied nature of the various Sonae MC businesses, there is not an individual policy for the management of these risks. There are general principles that arise from best management practices. However, a personalized approach adapted to the intrinsic characteristics of each business unit is preferred.

Sonae MC's approach to financial risk management is conservative and prudent. Sonae MC does not assume any speculative positions. Therefore, all operations carried out within the scope of financial risk management are solely for the purpose of controlling the risks to which Sonae MC is already exposed.

Due to the nature of its business, Sonae MC is particularly active in covering the exchange rate risk that arises principally from the international sourcing activity. These transactions are generally performed by the hiring of derivative financial instruments, with banks with whom Sonae MC has previously signed ISDA agreements with, per best international practices. Although to a lesser degree, in the management of interest rate risk, whenever coverages are made, the proceedings are the same.

A substantial part of Sonae MC's resources is collected from banks with whom there is an existing relationship, and occasionally on the capital markets and, accordingly, Sonae MC is, inevitably, exposed to its intrinsic volatility. In order to ensure that the Company has the financial capability to honour its commitments, Sonae MC follows financing policies that recommend the requirements be refinanced in advance over a period of 18 months, plus predetermined prudential buffers, thus reducing the impact of a sudden disruption of the capital markets, in its businesses activities. Additionally, Sonae MC seeks to have a diversity of counterparties to minimize the effect that any specific events at a bank or country may have on the Company's ability to access funds for the intended amounts and desirable conditions. Coverage of its Customer risks is an area that has been gaining ground in the past years, buoyed by the growth of the sales channels across the various business units. Although this risk is relatively limited in consolidated terms, the expansion of the wholesale and franchising activities of the various businesses has forced Sonae MC to focus on its management of such risks, be it by establishing policies adapted to its characteristics and nature of the different businesses, defining clear credit risk limits, or within the realm of its own policies, the transferal of part of these risks to third parties by way of credit insurance, bank guarantees or documentary credits, among other similar instruments. Additionally, Sonae MC has created Credit Committees on a business by business basis, comprised of a multidisciplinary team so that the risk of defaults by the Customers is mitigated and monitored systematically and in a timely manner.

The objectives of capital structure management (defined as the proportion between equity and net debt) are to safeguard the Company's ability to ensure the continuity and development of its operating activities, at the same time maximise Shareholder returns and optimise financing costs.

The financial risk management policy is determined by Sonae MC's Board of Directors.

Risk exposure is also monitored by the Corporate Finance and Treasury Committee, which in turn reviews a consolidated risk analysis and reports on a monthly basis. The risk management policy is also analysed and regularly reviewed.

The system which has been implemented ensures that, at each moment, appropriate policies to manage financial risks are adopted, and that they do not condition Sonae MC's strategic objectives.

# LEGAL, TAX AND REGULATORY RISKS

Sonae MC relies on legal and tax counsel who are dedicated full-time to the respective activities and operate under management's supervision and develop their competencies by articulating with other teams and counsel to preemptively ensure Sonae MC and businesses interests are protected in strict compliance with its legal obligations and best corporate governance practices.

The teams which comprise these departments have specialised training and participate in in-house and external training courses to update their expertise.

Legal and tax counsel is also provided on a national and international level by outsourced resources selected from firms with established reputations in accordance with the highest levels of competence, ethics, and experience. Sonae MC businesses are obliged to comply with national, local and sector laws and regulations for each market in which they operate, aiming to ensure: consumer safety and protection, workers' rights, environmental protection and compliance with local and country planning regulations, compliance with sector regulations and the maintenance of open and competitive markets. In this way, Sonae MC is naturally exposed to the risk of changes in regulations that may condition business as usual and consequently affect or impede the achievement of its strategic objectives. Sonae MC acts in constant collaboration with the authorities to comply with laws and regulations. In some cases, this collaboration takes the form of comments on public consultation issued by national or international authorities. The growing international presence of Sonae MC businesses is affected by specific risks related to the different nature of legal frameworks in each country, and the specificities and complexities resulting from the Company's diverse business portfolio.

# **HUMAN RESOURCES RISKS**

In 2019, Sonae MC and its businesses in Portugal experienced a situation of full employment, associated with a highly competitive labour market. This put additional pressure on Sonae MC's capacity to recruit and retain high potential Employees. As a way to manage this risk, several initiatives were developed, of which we highlight the following: flexible working hours ("Flex it Up"), the review of remuneration policies, the roll-out of programs aimed at young Employees ("Contacto", "Future Leaders @ Retail"), the management and improvement of Employee performance and potential ("Improving Our People"), and the development of career accelerators for high potential Employees. The Sonae MC's business heterogeneity, size, and stage of development can contribute to the existence of complex

# OUR APPROACH TO INTERNAL CONTROL AND RISK MANAGEMENT



and inflexible organizational structures, which impact timely decision-making processes and consequent loss of opportunities. Aware of this risk, Sonae MC has developed several initiatives to promote projects with mixed and multidisciplinary teams, as well as developing collaborative IT solutions, the digitization of human resources processes, the reduction of organizational silos and the implementation of KaiZen methodologies, and the "Sonae MC Academy" (a training centre for Employees) with its "Sonae Management & Leadership" programme geared towards promoting young talent.

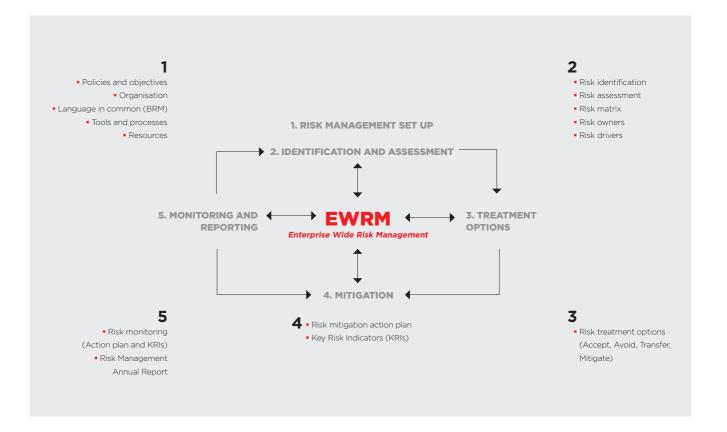
# 5. INITIATIVES DEVELOPED IN 2019

2019 was mainly focused on the implementation and operationalization of an Enterprise-Wide Risk Management exercise, coordinated by Sonae's corporate risk department, which ensured the alignment of risk management methodologies, practices, and calendar across all Sonae companies.

In the first quarter of the year, Sonae MC's risks were identified, and a new dictionary and risk taxonomy were developed. During this period, a questionnaire was prepared to support the risk assessment.

During the second quarter, risk assessment was carried out. This is the responsibility of Sonae MC's Executive Committee. After the individual assessment, a calibration session was held, which resulted in Sonae MC's risk matrix being approved, the identification of critical risks, and the appointment of the respective owners being assigned.

In the third and fourth quarters, a joint effort was carried out with each risk owner where mitigation actions were identified and implemented, and risk indicators were monitored. Across all levels of Sonae MC businesses, these activities were supported by an application tool that was developed internally and is based on the international COSO standard. The Risk Management Department continued to provide support to risk management across the main projects within the organization, as well as in developing crisis management and business continuity plans.



# **6.** SUBSEQUENT EVENTS

# COVID-19 PANDEMIC

The Board of Directors is closely monitoring with grave concern all developments related to the Covid-19 pandemic. Sonae MC is keeping a close eye on guidelines and statements issued by recognised international agencies, namely the World Health Organisation, the European Centre for Disease Prevention and Control, and the Portuguese Directorate-General of Health (DGS).

Within this framework, and still in the phase when the outbreak was limited to China, a Crisis Committee was setup, and prevention/contingency plans defined for similar situations have been implemented. These are based upon concrete and concerted measures, and span the organisation as a whole, ranging from our operations to the Group's core structures.

At this stage, attempting to quantify the magnitude of the impacts if the risk level should worsen is an incredibly complex task. The Company has implemented several initiatives it considers adequate to minimise potential adverse effects in line with recommendations issued by competent entities while considering the stakeholders' best interests.



SONAE MC | Annual Report 2019

# CONSOLIDATED FINANCIAL STATEMENTS

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2019 AND 2018

(Translation of consolidated financial statements originally issued in Portuguese. In case of discrepancy the Portuguese version prevails.)
(Amounts expressed in euro)

|   |                            |  | 31 Dec 2018  | 01 Jan 2018  | Unaudited  | 31 Dec 2018   |
|---|----------------------------|--|--|--|--|---|
| ASSETS  | Notes                      | 31 Dec 2019  | 31 Dec 2018<br>Restated                            | 01 Jan 2018<br>Restated                              | 31 Dec 2019<br>Pro Forma                           | 31 Dec 2018<br>Pro Forma                                    |
| NON-CURRENT ASSETS:   |                            |  |  |  |  |   |
| Property, plant and equipment   | 7                          | 1,346,281,271  | 1,293,140,018                                      | 1,647,932,405  | 1,346,281,271                                      | 1,293,140,01  |
| Intangible assets   | 8                          | 261,231,849  | 211,150,982  | 342,916,302  | 261,231,849  | 211,150,98  |
| Right-of-use assets   | 9                          | 898,438,645  | 780,101,393  | 860,046,399  | 898,438,645  | 780,101,39  |
| Goodwill  | 10                         | 469,424,119  | 446,613,429  | 553,339,386  | 469,424,119  | 446,613,429   |
| Investments in joint ventures and associates  | 11                         | 4,437,916  | 4,084,814  | 41,442,483   | 4,437,916  | 4,084,81  |
| Other investments   | 6 and 12                   | 17,247,851   | 16,589,032   | 12,323,384   | 17,247,851   | 16,589,03:  |
| Deferred tax assets   | 20                         | 256,228,882  | 224,280,905  | 269,793,843  | 256,228,882  | 224,280,90  |
| Income tax assets   | 18                         | 4,489,601  | 4,527,309  | 6,181,878  | 4,489,601  | 4,527,30  |
| Other non-current assets  | 6 and 13                   | 10,763,959   | 4,818,467  | 13,026,695   | 10,763,959   | 4,818,46  |
| Total Non-Current Assets  |                            | 3,268,544,093  | 2,985,306,349                                      | 3,747,002,775  | 3,268,544,093                                      | 2,985,306,34  |
| CURRENT ASSETS:   |                            | 3,200,544,093  | 2,905,300,349                                      | 3,/4/,002,//5  | 3,200,544,093                                      | 2,905,300,34  |
| Inventories   | 14                         | 407,431,039  | 396,767,259  | 713,020,919  | 407,431,039  | 396,767,25  |
| Trade receivables   | 6 and 15                   | 98,402,123   | 123,073,991  | 85,264,416   | 43,058,975   | 51,302,58   |
| Other receivables   | 6 and 16                   |  | 50,360,094   | •  |  |   |
| Income tax assets   | 18                         | 77,059,454   |  | 61,201,495   | 77,059,454   | 50,360,09   |
|   |                            | 43,121,953   | 43,820,498   | 32,179,395   | 43,121,953   | 43,820,49   |
| Other tax assets  | 17                         | 25,346,830   | 21,839,668   | 39,932,718   | 25,346,830   | 21,839,66   |
| Other current assets  | 19                         | 30,704,431   | 25,046,251   | 46,473,653   | 30,704,431   | 31,978,58   |
| Other investments   | 6 and 12                   | 394,309  | 1,231,414  | 179,881  | 117,866  | 1,231,41  |
| Cash and bank balances  | 21                         | 77,339,624   | 78,235,498   | 162,378,843  | 89,050,845   | 98,818,94   |
| Total Current Assets  |                            | 759,799,763  | 740,374,673  | 1,140,631,320  | 715,891,393  | 696,119,04  |
| Assets classified as held for sale  | 7                          | 27,500,462   | -  | 782,540  | 27,500,462   |   |
| TOTAL ASSETS  |                            | 4,055,844,318  | 3,725,681,022                                      | 4,888,416,635  | 4,011,935,948                                      | 3,681,425,39  |
| EQUITY AND LIABILITIES  |                            |  |  |  |  |   |
| QUITY:  |                            |  |  |  |  |   |
|   |                            |  | 4 000 000 000                                      |  | 4 000 000 000                                      |   |
| Share capital   | 22                         | 1,000,000,000  | 1,000,000,000                                      | 1,000,000,000  | 1,000,000,000                                      | 1,000,000,00  |
| Own shares  | 22                         | -  | -  | (320,000,000)  | -  |   |
| Legal reserve   |                            | 177,949,491  | 174,887,958  | 174,845,768  | 177,949,491  | 174,887,95  |
| Reserves and retained earnings  |                            | (590,179,221)  | (1,152,934,100)                                    | (225,926,029)  | (590,179,221)                                      | (1,148,934,10   |
| Profit/(Loss) for the period attributable to the equity holders of the Parent   |                            | 132,300,259  | 641,999,525  |  | 132,300,259  | 641,999,52  |
| Equity attributable to the equity holders of the Parent Company   |                            | 720,070,529  | 663,953,383  | 628,919,739  | 720,070,529  | 667,953,38  |
| Non-controlling interests   | 23                         | 54,735,349   | 29,008,359   | 89,262,617   | 54,735,349   | 29,008,35   |
| TOTAL EQUITY  |                            | 774,805,878  | 692,961,742  | 718,182,356  | 774,805,878  | 696,961,74  |
| LIABILITIES:  |                            |  |  |  |  |   |
| NON-CURRENT LIABILITIES:  |                            |  |  |  |  |   |
| Loans   | 6 and 24                   | 407,666,667  | 403,000,000  | 337,457,361  | 407,666,667  | 403,000,00  |
| Bonds   | 6 and 24                   | 252,163,176  | 254,870,409  | 282,306,545  | 252,163,176  | 254,870,40  |
| Other loans, leases and derivatives   | 6, 24 and 25               | 956  | 11,569   | 720,507  | 956  | 11,56   |
| Lease liabilities   | 6 and 9                    | 930,393,296  | 806,331,265  | 869,557,356  | 930,393,296  | 806,331,26  |
| Other non-current liabilities   | 26                         | 22,719,068   | 23,143,388   | 414,696,058  | 22,719,068   | 22,874,67   |
| Deferred tax liabilities  | 20                         | 330,530,672  | 271,082,478  | 317,864,195  | 330,482,265  | 271,023,87  |
| Provisions  | 31                         | 9,418,605  | 9,570,442  | 14,659,973   | 9,418,605  | 9,570,44  |
| Total Non-Current Liabilities   |                            | 1,952,892,440  | 1,768,009,551                                      | 2,237,261,995  | 1,952,844,033                                      | 1,767,682,23  |
| CURRENT LIABILITIES:  |                            | 1/952/092/440  | 1,700,009,551                                      | 2123/12011995  | 1/932/044/033                                      | 1,707,002,23  |
| Loans   | 6 and 24                   | 16,847,781   | 45,579,391   | 121,452,497  | 16,847,781   | 45,579,39   |
| Bonds   | 6 and 24                   |  |  | 57,970,806   | 2,996,380  |   |
| Other loans, leases and derivatives   |                            | 2,996,380  | 2,996,380  |  |  | 2,865,14  |
|   | 6, 24 and 25               | 430,711  | 265,457  | 1,814,832  | 146,386  | 265,45  |
| ·   | 6 and 9                    | 75,998,767   | 52,581,242   | 69,228,755   | 75,998,767   | 52,581,24   |
| Lease liabilities   |                            | 870,957,571  | 832,109,114  | 1,177,460,245  | 828,570,918  | 783,057,48  |
| Lease liabilities<br>Trade payables   | 6 and 28                   |  | _  |  |  | 0   |
| Lease liabilities<br>Trade payables<br>Other payables   | 6 and 29                   | 76,568,322   | 83,417,341   | 117,838,339  | 76,568,322   |   |
| Lease liabilities<br>Trade payables<br>Other payables<br>Income tax liabilities   |                            |  | 83,417,341<br>36,842,217                           | 117,838,339<br>31,153,884                            | 76,568,322<br>50,200,397                           |   |
| Lease liabilities<br>Trade payables<br>Other payables<br>Income tax liabilities   | 6 and 29                   | 76,568,322   |  |  |  | 36,842,21   |
| Lease liabilities<br>Trade payables<br>Other payables<br>Income tax liabilities<br>Other tax liabilities  | 6 and 29<br>18             | 76,568,322<br>50,200,397   | 36,842,217   | 31,153,884   | 50,200,397   | 36,842,21<br>65,343,09                                      |
| Lease liabilities<br>Trade payables<br>Other payables<br>Income tax liabilities<br>Other tax liabilities<br>Other current liabilities   | 6 and 29<br>18<br>17<br>30 | 76,568,322<br>50,200,397<br>73,346,098<br>160,238,232            | 36,842,217<br>65,407,359<br>144,602,827            | 31,153,884<br>80,980,619<br>269,461,924              | 50,200,397<br>73,340,631<br>159,054,715            | 36,842,21<br>65,343,09<br>147,039,73                        |
| Other loans, leases and derivatives Lease liabilities Trade payables Other payables Income tax liabilities Other tax liabilities Other current liabilities Provisions Total Current Liabilities | 6 and 29<br>18<br>17       | 76,568,322<br>50,200,397<br>73,346,098                           | 36,842,217<br>65,407,359                           | 31,153,884<br>80,980,619                             | 50,200,397<br>73,340,631                           | 82,299,25<br>36,842,21<br>65,343,09<br>147,039,73<br>908,40 |
| Lease liabilities Trade payables Other payables Income tax liabilities Other tax liabilities Other tax liabilities Other ourrent liabilities Provisions   | 6 and 29<br>18<br>17<br>30 | 76,568,322<br>50,200,397<br>73,346,098<br>160,238,232<br>561,741 | 36,842,217<br>65,407,359<br>144,602,827<br>908,401 | 31,153,884<br>80,980,619<br>269,461,924<br>5,610,383 | 50,200,397<br>73,340,631<br>159,054,715<br>561,741 | 36,842,22<br>65,343,09<br>147,039,73<br>908,40              |
| Lease liabilities Trade payables Other payables Income tax liabilities Other tax liabilities Other tax liabilities Other ourrent liabilities Provisions   | 6 and 29<br>18<br>17<br>30 | 76,568,322<br>50,200,397<br>73,346,098<br>160,238,232<br>561,741 | 36,842,217<br>65,407,359<br>144,602,827<br>908,401 | 31,153,884<br>80,980,619<br>269,461,924<br>5,610,383 | 50,200,397<br>73,340,631<br>159,054,715<br>561,741 | 36,842,21<br>65,343,09<br>147,039,73<br>908,40              |

The accompanying notes are part of these consolidated financial statements.

# 125

# CONSOLIDATED INCOME STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019 AND 2018

| (Translation of consolidated financial statements originally issued in Portuguese. I  | , ,        |                 |                 | Unaudited      |
|---|------------|-----------------|-----------------|----------------|
|   |            |                 |                 | amounts        |
| (Amounts expressed in euro)   | Notes      |                 | 31 Dec 2018     | 31 Dec 2018    |
| , ,   |            | 31 Dec 2019     | Restated        | Pro Forma      |
|   |            |                 | 50.5            | 50.5           |
| Sales   | 35         | 4,573,923,275   | 4,191,168,639   | 4,191,168,639  |
| Services rendered   | 35         | 128,090,850     | 116,335,901     | 116,335,901    |
| Gains and losses on investments   | 36         | 93,503          | 1,942,721       | 1,942,72       |
| Otherincome   | 38         | 86,472,011      | 102,959,760     | 102,959,76     |
| Cost of goods sold and materials consumed   | 14         | (3,288,062,137) | (3,003,067,240) | (3,003,067,240 |
| External supplies and services  | 39         | (399,530,587)   | (383,872,415)   | (383,872,41    |
| Employee benefits expense   | 40         | (570,821,703)   | (522,970,216)   | (522,970,216   |
| Other expenses  | 41         | (49,603,888)    | (44,605,836)    | (44,605,836    |
| Depreciation and amortisation expenses  | 7, 8 and 9 | (243,764,969)   | (212,470,949)   | (212,470,949   |
| Impairment losses   | 31         | (3,563,918)     | (12,057,424)    | (12,057,424    |
| Provisions  | 31         | 17,269          | (1,175,554)     | (1,175,55      |
| Profit from continuing operations before interests, dividends, share of profit or loss of joint ventures and associates and tax |            | 233,249,706     | 232,187,387     | 232,187,38     |
| Dividends received during the year  | 36         | 100,450         | 100,450         | 100,450        |
| Share of profit or loss of joint ventures and associates  | 11.3       | 502,548         | (446,603)       | (446,603       |
| Financial income  | 37         | 4,798,602       | 3,776,300       | 2,748,57       |
| Financial expense   | 37         | (79,089,148)    | (124,956,112)   | (67,968,74     |
| Profit from continuing operations before tax  |            | 159,562,158     | 110,661,422     | 166,621,066    |
| Income tax expense  | 42         | (22,174,612)    | (9,069,721)     | (21,063,588    |
| Profit from continuing operations for the period  |            | 137,387,546     | 101,591,701     | 145,557,47     |
| Profit/(Loss) from descontinued operations after taxation   | 5          | 504,843         | 542,395,735     | 498,429,958    |
| Consolidated profit/(Loss) for the period   |            | 137,892,389     | 643,987,436     | 643,987,436    |
| Attributable to owners of the Company:  |            |                 |                 |                |
| Continuing operations   |            | 131,795,416     | 99,094,410      | 143,060,18     |
| Discontinued operations   |            | 504,843         | 542,905,115     | 498,939,338    |
| ·   |            | 132,300,259     | 641,999,525     | 641,999,52     |
| Attributable to non-controlling interests:  |            |                 |                 |                |
| Continuing operations   |            | 5,592,130       | 2,497,291       | 2,497,293      |
| Discontinued operations   |            |                 | (509,380)       | (509,380       |
| ·   |            | 5,592,130       | 1,987,911       | 1,987,911      |
| Profit/(Loss) per share   |            | _               | _               |                |
| From continuing operations  |            |                 |                 |                |
| Basic   | 44         | 0.131795        | 0.107129        | 0.154660       |
| Diluted   | 44         | 0.131795        | 0.107129        | 0.154660       |
| From descontinued operations  |            |                 |                 |                |
| Basic   | 44         | 0.000505        | 0.586924        | 0.539394       |
| Diluted   | 44         | 0.000505        | 0.586924        | 0.539394       |

 $\label{thm:companying} The accompanying notes are part of these consolidated financial statements.$ 

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE PERIODS ENDED 31 DECEMBER 2019 AND 2018

(Translation of consolidated financial statements originally issued in Portuguese. In case of discrepancy the Portuguese version prevails.)

| Notes | 31 Dec 2019 | 31 Dec 2018<br>Restated  |
|-------|-------------|--|
|       | 137,892,389 | 643,987,436  |
|       |             |  |
|       | 776,207     | 3,879,991  |
| 11.3  | 4,730       | 6,076,188  |
|       | (575,833)   | (163,384)  |
|       | 80,199      | 8,310  |
|       | 71,895      | (343,778)  |
|       | 357,198     | 9,457,327  |
|       |             |  |
|       | -           | (74,790)   |
|       | -           | (74,790)   |
|       | 357,198     | 9,382,537  |
|       | 138,249,587 | 653,369,973  |
|       |             |  |
|       | 132,747,518 | 651,598,031  |
|       | 5,502,069   | 1,771,942  |
|       |             | 137,892,389  776,207  11.3  4,730  (575,833)  80,199  71,895  357,198   357,198  138,249,587 |

The accompanying notes are part of these consolidated financial statements.

# CONSOLIDATED FINANCIAL STATEMENTS

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE PERIODS ENDED 31 DECEMBER 2019 AND 2018

|  | (Tr              | anslation of consolid | dated financial stater        | ments originally iss               | ued in Portuguese. Ii | case of discrepancy   | the Portuguese version                                    | prevails.)  |                                   |   |   |  |
|--|------------------|-----------------------|-------------------------------|------------------------------------|-----------------------|---|---|---|-----------------------------------|---|---|--|
|  |                  |                       |                               |                                    | Re                    | serves and Retaine  | d Earnings  |   |                                   |   |   |  |
|  | Share Capital    | Own Shares            | Legal Reserve                 | Currency<br>translation<br>Reserve | Hedging Reserve       | Legal Reserves<br>in accordance<br>with article 342°<br>CSC | Other Reserves and<br>Retained Earnings                   | Total of reserves and retained earnings                   | Net Profit/(Loss)                 | Total   | Non controlling<br>Contolling<br>Interests (Note                    | Total Equity   |
| (Amounts expressed in euro)  |                  |                       |                               | А                                  | ttributable to Equit  | Holders of Parent   | Company   |   |                                   |   |   |  |
| Balance as at 1 January 2018 Published   | 1,000,000,000    | (320,000,000)         | 174,845,768                   | 2,703,308                          | 167,896               | 320,000,000   | (511,803,554)   | (188,932,350)   | 27,632,093                        | 693,545,511                                     | 92,016,336  | 785,561,847  |
| Impact of applying IFRS 16   | -                | -                     | -                             | -                                  | -                     | -   | (64,625,772)  | (64,625,772)  | -                                 | (64,625,772)                                    | (2,753,719)   | (67,379,491)   |
| Balance as at 1 January 2018 Restated  | 1,000,000,000    | (320,000,000)         | 174,845,768                   | 2,703,308                          | 167,896               | 320,000,000   | (576,429,326)   | (253,558,122)   | 27,632,093                        | 628,919,739                                     | 89,262,617  | 718,182,356  |
| Total compreensive income for the period   | -                | -                     | -                             | 3,791,634                          | (57,734)              | -   | 5,864,606   | 9,598,506   | 641,999,525                       | 651,598,031                                     | 1,771,942   | 653,369,973  |
| Appropriation of profit of 2017  Transfer to legal reserves and retained earnings  Dividends distributed  Income distribution  Return of capital inflows   | -<br>-<br>-      | -<br>-<br>-           | 42,190<br>-<br>-<br>-         | -                                  |                       | -   | 27,589,903<br>(473,360,297)<br>-<br>(372,000,000)         | 27,589,903<br>(473,360,297)<br>-<br>(372,000,000)         | (27,632,093)<br>-<br>-<br>-       | -<br>(473,360,297)<br>-<br>(372,000,000)        | (1,393,908)<br>(1,738,459)  | -<br>(474,754,205)<br>(1,738,459)<br>(372,000,000)                 |
| Disposal of own shares Release of reserves under Art. 324 of the CSC   | -                | 320,000,000           | -                             | -                                  | -                     | (320,000,000)   | (96,889,000)<br>320,000,000                               | (96,889,000)  | -                                 | 223,111,000                                     | -   | 223,111,000  |
| Creation of affiliated companies Disposal of affiliated companies Change in consolidation method Others  | -<br>-<br>-      | -<br>-<br>-           | -<br>-<br>-                   | -<br>-<br>-                        | -<br>-<br>-           | -   | 5,684,910   | -<br>-<br>-<br>5,684,910                                  | -<br>-<br>-                       | -<br>-<br>-<br>5,684,910                        | (120,000)<br>(58,907,371)<br>(1,211,038)<br>1,344,576               | (120,000)<br>(58,907,371)<br>(1,211,038)<br>7,029,486              |
| Balance as at 31 December 2018 Restated  | 1,000,000,000    | -                     | 174,887,958                   | 6,494,942                          | 110,162               | -   | (1,159,539,204)   | (1,152,934,100)   | 641,999,525                       | 663,953,383                                     | 29,008,359  | 692,961,742  |
| Balance as at 1 January 2019 Published Impact of applying IFRS 16  | 1,000,000,000    | -                     | 174,887,958                   | 6,494,942                          | 110,162<br>-          | -   | (1,100,598,341)<br>(58,940,863)                           | (1,093,993,237)<br>(58,940,863)                           | 648,954,594<br>(6,955,069)        | 729,849,315<br>(65,895,932)                     | 31,145,956<br>(2,137,597)   | 760,995,271<br>(68,033,529)  |
| Balance as at 1 January 2019 Restated  | 1,000,000,000    | -                     | 174,887,958                   | 6,494,942                          | 110,162               |   | (1,159,539,204)   | (1,152,934,100)   | 641,999,525                       | 663,953,383                                     | 29,008,359  | 692,961,742  |
| Total comprehensive income for the period  | -                | -                     | -                             | 776,207                            | (425,789)             | -   | 96,841  | 447,259   | 132,300,259                       | 132,747,518                                     | 5,502,069   | 138,249,587  |
| Appropriation of profit of 2018  Transfer to legal reserves and retained earnings Dividends distributed (Note 23) Income distribution Aquisitions of affiliated companies (Note 4) Capital increase Others | -<br>-<br>-<br>- | -<br>-<br>-<br>-      | 3,061,533<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-                   | -<br>-<br>-<br>-      | -<br>-<br>-<br>-  | 638,937,992<br>(75,000,000)<br>-<br>-<br>-<br>(1,630,372) | 638,937,992<br>(75,000,000)<br>-<br>-<br>-<br>(1,630,372) | (641,999,525)<br>-<br>-<br>-<br>- | -<br>(75,000,000)<br>-<br>-<br>-<br>(1,630,372) | -<br>(2,027,573)<br>(236,205)<br>20,442,727<br>127,506<br>1,918,466 | -<br>(77,027,573)<br>(236,205)<br>20,442,727<br>127,506<br>288,094 |

(315,627)

(597,134,743)

(590,179,221)

132,300,259

720,070,529

The accompanying notes are part of these consolidated financial statements.

1,000,000,000

177,949,491

7,271,149

Balance as at 31 December 2019

SONAE MC | Annual Report 2019

774,805,878

54,735,349

# CONSOLIDATED FINANCIAL STATEMENTS

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 DECEMBER 2019 AND 2018

 $(Translation\ of\ consolidated\ financial\ statements\ originally\ issued\ in\ Portuguese.\ In\ case\ of\ discrepancy\ the\ Portuguese\ version\ prevails.)$ 

| (Amounts expressed in euro)  | Notes | 31 Dec 2019  | 31 Dec 2018<br>Restated  |
|--|-------|--|--|
| OPERATING ACTIVITIES   |       |  |  |
| Cash receipts from trade debtors Cash paid to trade creditors Cash paid to employees                                 |       | 4,725,804,273<br>(3,629,311,728)<br>(560,885,046)              | 4,312,720,607<br>(3,301,897,700)<br>(516,977,292)              |
| Cash flow generated by operations  |       | 535,607,499  | 493,845,615  |
| Income taxes (paid) / received Other cash receipts and (payments) relating to operating activities                   |       | 2,492,870<br>(18,410,075)                                      | (24,642,535)<br>5,359,223                                      |
| Net cash flow from operating activities (1)  |       | 519,690,295  | 474,562,304  |
| INVESTMENT ACTIVITIES  |       |  |  |
| Cash receipts arising from: Investments Property, plant and equipment Intangible assets Interests and similar income | 45    | 819,547<br>29,368,863<br>4,211,695<br>1,638,422                | 29,275,821<br>93,858,560<br>642,276<br>2,894,607               |
| Dividends  | 36    | 1,204,625  | 642,744  |
|  |       | 37,243,152   | 127,314,008  |
| Cash Payments arising from: Investments Property, plant and equipment Intangible assets                              | 45    | (59,851,932)<br>(212,752,665)<br>(24,049,166)<br>(296,653,763) | (28,120,703)<br>(189,802,057)<br>(33,726,302)<br>(251,649,062) |
| Net cash used in investment activities (2)   |       | (259,410,611)  | (124,335,054)  |
| FINANCING ACTIVITIES   |       |  |  |
| Cash receipts arising from: Loans obtained Capital increases, additional paid in capital and share premiums          |       | 5,168,237,000<br>3,956,767<br>5,172,193,767                    | 5,567,269,577<br>-<br>5,567,269,577                            |
| Cash Payments arising from:<br>Lease agreements  |       | (128,094,863)  | (103,190,825)  |
| Loans obtained Shareholders owns Interests and similar charges   |       | (5,214,529,877)<br>-<br>(13,471,965)                           | (5,597,763,674)<br>(400,000,000)<br>(70,533,154)               |
| Reimbursement of capital and paid in capital   |       | (=314/=13°3/   | (372,000,000)  |
| Dividends  |       | (77,263,778)   | (472,405,352)  |
| Discontinued Activity Flows  |       | (5,433,360,483)  | (7,015,893,005)  |
| Net cash used in financing activities (3)  |       | (261,166,716)  | (1,448,623,428)  |
| Receipts from discontinued operations Payments to discontinued operations  |       | <u> </u>   | 2,768,391,717<br>(1,682,731,135)                               |
|  |       | <del>-</del> -   | 1,085,660,582  |
| Net increase in cash and cash equivalents $(5) = (1) + (2) + (3) + (4)$  |       | (887,032)  | (12,735,596)   |
| Effect of foreign exchange rate  |       | (343)  | 39,238   |
| Effect of discontinued operations  |       |  | (68,576,014)   |
| Cash and cash equivalents at the beginning of the period   |       | 78,212,357   | 159,563,205  |
| Cash and cash equivalents at the end of the period   |       | 77,325,668   | 78,212,357   |

The accompanying notes are part of these consolidated financial statements.

# SONAE MC, SGPS, SA

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2019 AND 2018

(Translation of consolidated financial statements originally issued in Portuguese. In case of discrepancy the Portuguese version prevails)

(Amounts stated in euro)

# INTRODUCTION

Sonae MC, SGPS, S.A., formerly referred to as Sonae Investimentos, SGPS, S.A., has its head-office at Rua João Mendonça nº 529, 4464-501 Senhora da Hora, Portugal, and is the parent company of a group of companies, as detailed in Notes 11, 12 and 48 as Sonae MC Group ("Sonae MC").

# PRINCIPAL ACCOUNTING POLICIES

The principal accounting policies adopted in preparing the accompanying consolidated financial statements are described below. These policies have been consistently applied in comparative periods.

# 2.1 BASIS OF PRESENTATION

The accompanying consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards ("IFRS") as adopted by the European Union and applicable to economic periods beginning on 1 January 2019, issued by the International Accounting Standards Board ("IASB"), and interpretations issued by the IFRS Interpretations Committee ("IFRS - IC") or by the previous Standing Interpretations Committee ("SIC"), as adopted by the European Union as at the consolidated financial statements issuance date.

The accompanying condensed consolidated financial statements have been prepared from the books and accounting records of the company and subsidiaries, joint ventures and associates companies, adjusted in the consolidation process, on a going concern basis. In preparing the consolidated financial statements, the Group used the historical cost adjusted, when applicable, to measure the fair value of i) financial assets at fair value through profit or loss, ii) financial assets at fair value through other comprehensive income and iii) investment properties measured at fair value.

The preparation of the consolidated financial statements according to IFRS requires the use of estimates, assumptions and critical judgments in the process of determining the accounting policies to be adopted by the Entity, with a significant impact on the book value of assets and liabilities, as well as income and expenses of the period.

Although these estimates are based on the best experience of the Board of Directors and their best expectations regarding current and future events and actions, current and future results may differ from these estimates. Areas that involve a greater degree of judgment or complexity, or areas where assumptions and estimates are significant are presented in Note 2.21.

Additionally, for financial reporting purposes, fair value measurement is categorized in Level 1, 2 and 3, according to the level in which the used assumptions are observable and its significance for estimating the fair value, used in the measurement of assets/liabilities or for disclosure purposes.

Level 1 – Fair value is determined based on active market prices for identical assets/liabilities;

Level 2 – Fair value is determined based on other data other than market prices identified in Level 1, but they are possible to be observable; and

Level 3 – Fair value measurements derived from valuation techniques, whose main inputs are not based on observable market data.

# New accounting standards and their impact in these consolidated financial statements:

Up to the date of approval of these consolidated financial statements, the European Union endorsed the following standards, interpretations, amendments and revisions some of which become mandatory during the year 2019:

| With mandatory app    | lication during the year 2019:  | Effective date (for financial years beginning on or after) |
|-----------------------|---|--|
| IFRS 16               | Leases (New definition of lease, recognition and measurement principles; New accounting of lease contracts for tenants. There are no changes to the accounting of leases by lessors.)   | 01 Jan 2019  |
| IFRS 9<br>(amendment) | Financial Instruments (Exemption from the classification of financial assets at amortized cost for financial assets with prepayment features with negative compensation).   | 01 Jan 2019  |
| IAS 19<br>(amendment) | Employee benefits (Obliges to use updated assumptions for the calculation of remaining liabilities after updating, benefit cut or settlement, with an impact on the income statement, except for the decrease of any excess within the asset ceiling) | 01 Jan 2019  |
| IAS 28 (amendamen     | t)Investments in associates and joint ventures (Clarification regarding long-term investments in associates and joint ventures that are not being measured using the equity method)   | 01 Jan 2019  |
| IFRIC 23              | Uncertainly over income tax treatments (Clarification regarding the application of the recognition and measurement principles of IAS 12 when there is uncertainty about the tax treatment of an income tax transaction)                               | 01 Jan 2019  |
|                       | Improvements to standards 2015 - 2017. This cycle of improvements affects the following standards: IAS 23, IAS 12, IFRS 3 and IFRS 11.  | 01 Jan 2019  |

These standards were applied by the Group in 2019. The Group carried out an analysis of the changes introduced and their impact on the financial statements and concluded that the application of those standards part from of IFRS16, did not produce material effects in the financial statements.

# IFRS 16 adoption impact

Sonae MC adopted IFRS 16 using the full retrospective approach, therefore, the information from the financial statements of 2018 were restated, as if this standard had been applied since the beginning of the lease contracts.

The Group opted to make the "grandfather" of the leases, that is, it only considered in the transition the contracts that were already considered operating leases in the light of IAS 17, having excluded the contracts with a duration of 12 months and those of reduced value.

# Recognition

Sonae MC recognize a right of use of an asset and a lease liability on the start date of the lease. The right of use of the asset is initially measured at the cost, comprising the initial value of the lease liability adjusted for any lease payments made on or before the start date, in addition to any initial direct costs incurred, as well as an estimate of the dismantling costs and removal of the underlying asset (if applicable), deducted from any incentive granted.

The lease responsibility is initially recognized by the present value of the rents to be paid at the date of the lease, discounting the implied interest rate in the lease, or in the event that it is not possible to easily determine this rate, using the Group's incremental interest rate.

In general, Sonae MC uses its incremental interest rate as the discount rate to be applied. Lease payments included in the measurement of lease liabilities include fixed payments, deducted from any incentives already received.

The lease liability is measured at amortized cost, using the effective interest method, being remeasured when changes in future payments derived from a change in the rate or index are verified, as well as the possible modifications of lease agreements

When the liability is remeasured, the value of the right of use is also adjusted, or if the carrying amount of the asset of the right of use was already reduced to zero, a profit or loss is recorded in the income statement.

Sonae MC presents the rights of use of assets and responsibilities for leases in duly segregated captions in the statement of the financial position.

# Depreciation

The right of use of the asset is depreciated using the linear depreciation method, based on the lease term.

The quantitative impacts of the application of this standard are detailed in Note 5.

SONAE MC | Annual Report 2019

The following standards, interpretations, amendments and revisions have been endorsed by the European Union and are binding for future economic years:

| With mandatory a             | application after 2020  | Effective date (for financial years beginning on or after) |
|------------------------------|---|--|
| IAS 1 E IAS 8<br>(amendment) | Presentation of financial statements and accounting policies, changes in accounting estimates and errors (Updating the material definition when applying the standards to the financial statements as a whole)          | 01 jan 2020  |
|                              | Concetual structure - Changes in reference to other IFRS (Amendment to some IFRS regarding cross references and clarifications on the application of the new definitions of assets / liabilities and expenses / income) |  |

The Group did not proceed with the early implementation of any of these standards in the financial statements for the year ended 31 December 2019 due to the fact that their application is not mandatory, lying in the process of analysing expected effects of those standards.

The following standards, interpretations, amendments and revisions were not at to the date of approval of these consolidated financial statements endorsed by the European Union:

| With mandatory app                      | olication after 2020  | Effective date (for<br>financial years<br>beginning on or after) |
|---|---|--|
| IFRS 3<br>(amendment)                   | Business combinations (clarifies what a business activity is) | 01 Jan 2020  |
| IFRS 9, IAS 39 and<br>IFRS7 (amendment) | Interest rate benchmark reform                                | 01 Jan 2020  |
| IFRS 17                                 | (Insurance contracts)   | 01 Jan 2021  |

The Group did not proceed with the early implementation of any of these standards in the financial statements for the year ended 31 December 2019 due to the fact that their application is not mandatory, lying in the process of analysing expected effects of those standards.

# 2.2 CONSOLIDATION PRINCIPLE

The consolidation methods adopted by Sonae MC are as follows:

# a) Investments in controlled companies

Investments in companies in which Sonae MC owns, directly or indirectly, control are included in the consolidated financial statements using the full consolidation method.

Sonae has control of the subsidiary when the company fulfils the following conditions cumulatively: i) has power over the subsidiary; ii) is exposed to, or has rights, to variable results from its involvement with the subsidiary; and iii) the ability to use its power to affect its returns.

When the Group has less than a majority of a subsidiary voting rights, it has power over the investee when the voting rights are sufficient to decide unilaterally on the relevant activities of its subsidiary. The Group considers all the facts and circumstances relevant to assess whether the voting rights in the subsidiary are sufficient to give it power.

Sonae MC reassesses both whether it controls an entity or not if facts and circumstances indicate that there are changes to one or more of the control conditions listed above.

Equity and net profit attributable to minority shareholders are shown separately, under the caption non-controlling interests, in the consolidated statement of financial position and in the consolidated income statement, respectively. Companies included in the consolidated financial statements are listed in Note 48.

The comprehensive income of an associated is attributable to the Group owners and non-controlling interests, even if the situation results in a deficit balance at the level of non-controlling interests.

Assets and liabilities of each Sonae subsidiary are measured at their fair value at the acquisition date or control assumption, such measurement can be completed within twelve months after the date of acquisition. The excess of the consideration transferred plus the fair value of any previously held interests and non-controlling interests over the fair value of the identifiable net assets acquired is recognized as goodwill (Note 2.2.c.)). If the difference between the acquisition price plus the fair value of any interests previously held and the value of non-controlling interests and the fair value of identifiable net assets and liabilities acquired is negative, it is recognized as income for the year under "Other Income "after reconfirmation of the fair value attributed to the net assets acquired. The Sonae Group will choose on transaction-by-transaction basis, the fair measurement of non-controlling interests, (i) according to the non-controlling interests share assets, liabilities and contingent liabilities of the acquired, or (ii) according to their fair value.

Subsequent transactions in the disposal or acquisition of interests in non-controlling interests that do not imply a change in control do not result in the recognition of gains, losses or goodwill. Any difference between the transaction and book value of the traded interest is recognized in Equity, in other equity instruments.

The results of subsidiaries acquired or disposed of during the period are included in the consolidated income statement from the effective date of gain of control or up to the effective date of loss of control, as appropriate.

Adjustments to the financial statements of Sonae companies are performed, whenever necessary, in order to adapt accounting policies to those used by Sonae MC. All intra-group transactions, balances, income and expenses and distributed dividends are eliminated on the consolidation process. Unrealized losses are also eliminated if they do not show an impairment of the transferred asset.

# b) Investments in the joint ventures and associates

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement instead of rights to the assets and obligations for the liabilities of the joint arrangement. Joint control is obtained by contractual provision and exists only when the associated decisions must be taken unanimously by the parties who share control.

In situations where the investment or financial interest and the contract concluded between the parties allows the entity holds joint control directly on the active or detention rights obligations inherent liabilities related to this agreement, it is considered that such joint agreement does not correspond to a joint venture but rather a jointly controlled operation. As at 31 December 2019 and 2018 the Group did not hold jointly controlled operations.

Financial investments in associates are investments where Sonae has significant influence, but in which it does not have control or joint control. Significant influence (presumed when contributions are above 20%) is the power to participate in the financial and operating decisions of the entity, without, however, holding control or joint control over those decisions.

Investments in joint ventures and associates are recorded under the equity method.

Under the equity method, investments are recorded at cost, adjusted by the amount corresponding to Sonae MC in comprehensive income (including net profit for the period) of jointly controlled entities and associates, against the Group's comprehensive income or gains or losses for the year as applicable, and dividends received.

The excess of cost of acquisition over the fair value of identifiable assets and liabilities of each joint venture and associate at the acquisition date is recognized as goodwill and is kept under which is included in the caption Investment in joint ventures and associates companies (Note 2.2.c)). Any excess of Sonae's share in the fair value of the identifiable net assets acquired over cost are recognized as income in the profit or loss for the period of acquisition, after reassessment of the estimated fair value of the net assets acquired under the caption "Share of results of joint ventures and associates".

An assessment of investments in jointly controlled and associated companies is performed when there is an indication that the asset might be impaired being any impairment loss recorded in the income statement. Impairment losses recorded in prior years that are no longer justifiable are reversed.

When the proportion of Sonae MC in the accumulated losses of the associate and joint ventures exceeds the value by which the investment is registered, the investment is reported at zero value, except when Sonae has entered into commitments with the investee.

Sonae MC's share in not performed gains, not related to business activities arising from transactions with jointly controlled and associated companies are eliminated in proportion to Sonae's interest in the above-mentioned entities against the investment on the same entity. Unrealized losses are as well eliminated, but only to the extent that there is no evidence of impairment of the asset transferred.

When the not performed gains or losses on transactions correspond to business activities and taking into consideration the inconsistency existing between currently the requirements of IFRS 10 and IAS 28, Sonae MC, taking into account the defined in amendment to IFRS 10 and IAS 28 proceeds to full gain/loss recognition in situations where there is loss of control of that business activity as a result of a transaction with a joint venture.

If the financial holding in a joint venture or an associate is reduced, maintaining significant influence, only a proportionate amount of the amounts previously recognized in other comprehensive income is reclassified to the income statement.

The accounting policies of joint ventures and associates are amended, where necessary, to ensure that they are consistently applied by all Group companies.

Investments in jointly controlled and associates are disclosed in Note 11.

# c) Goodwill

The excess of consideration transferred in the acquisition of investments in subsidiaries of Sonae MC, jointly controlled and associated companies plus the amount of any non-controlling interests (in the case of affiliated companies) over Sonae's share in the fair value of the identifiable assets, liabilities and contingent liabilities of those companies at the date of acquisition, when positive, is shown as goodwill (Note 10) or as Investments in jointly controlled and associated

entities (Note 11). The excess of the consideration transferred in the acquisition of investments in foreign companies the amounts of any non-controlling interests (in the case of affiliated companies) over the fair value of their identifiable assets, liabilities and contingent liabilities at the date of acquisition is calculated using the functional currency of each of those companies. Translation to the Sonae MC's functional currency (Euro) is made using the closing exchange rate. Exchange rate differences arising from this translation are recorded and disclosed in "Currency translation reserves".

Future contingent consideration is recognized as a liability, at the acquisition-date, according to its fair value, and any changes to its value are recorded as a change in the goodwill, but only as long as they occur during the measurement period (until 12 months after the acquisition-date) and as long as they relate to facts and circumstances prior to that existed at the acquisition date, otherwise these changes must be recognized in profit or loss on the income statement.

Transactions regarding the acquisition of additional interests in a subsidiary after control is obtained, or the partial disposal of an investment in a subsidiary while control is retained, are accounted for as equity transactions impacting the shareholders' funds captions, and without giving rise to any additional goodwill and without any gain or loss recognised.

When a disposal transaction generates a loss of control, assets and liabilities of the entity are derecognised, any interest retained in the entity sold is be remeasured at fair value and any gain or loss calculated on the sale is recorded in results.

Goodwill is not amortised, but it is subject to impairment tests on an annual basis or whenever there are indications of impairment to check for impairment losses to be recognized. The analysis of the impairment losses is made based on the valuation of the accounting value of the cash generating unit ("UGC") to which the goodwill was allocated, which is compared to its recoverable value, i.e., the highest between fair value deducted from estimated costs of sale and the value of use of the UGC. Net recoverable amount is determined based on business plans used by Sonae management or on valuation reports issued by independent entities namely for real estate operations and related assets. Goodwill impairment losses recognized in the period are recorded in the income statement under the caption "Provisions and impairment losses".

When the Group reorganizes its activities, implying a change in the composition of its cash generating units, implying a to which goodwill has been imputed, a review of goodwill's allocation to the new cash-generating units is carried out, whenever there is a rational. The reallocation is done through a relative value approach, of the new cash-generating units that result from the reorganization.

Impairment losses relating to Goodwill recognized with the acquisition of subsidiaries business cannot be reversed, unlike Goodwill recognized with the acquisition of jointly controlled companies and associated companies.

The goodwill, if negative is recognized as income in the profit or loss for the period, at the date of acquisition, after reassessment of the fair value of the identifiable assets, liabilities and contingent liabilities acquired.

# d) Translation of financial statments of foreign companies

Assets and liabilities denominated in foreign currencies in the financial statements of foreign companies are translated to euro using exchange rates at date of the statement of financial position. Profit and loss and cash flows are converted to euro using the average exchange rate for the period. Exchange rate differences originated after 1 January 2004 are recorded as equity under "Currency Translation Reserves" in "Other Reserves and Retained Earnings". Exchange rate differences that were originated prior to 1 January 2004 (date of transition to IFRS) were written-off through "Reserves and Retained Earnings".

CONSOLIDATED FINANCIAL STATEMEN

Goodwill and fair value adjustments arising from the acquisition of foreign companies are recorded as assets and liabilities of those companies and translated to euro using exchange rates at the statement of financial position date.

Whenever a foreign company is sold (totally or partially), accumulated exchange rate differences are recorded in the income statement as a gain or loss on the disposal, in the caption Investment income, when there is a control loss; in the case where there is no control loss, it is transferred to non-controlling interests.

Exchange rates used on translation of foreign group, jointly controlled and associated companies are listed below:

|                    | 31 De           | C 2019              | 31 De           | 2018                |
|--------------------|-----------------|---------------------|-----------------|---------------------|
|                    | End of exercice | Average of exercise | End of exercice | Average of exercise |
| US Dollar          | 0.89015         | 0.89342             | 0.87336         | 0.84753             |
| British Pound      | 1.17536         | 1.14051             | 1.11791         | 1.13038             |
| Turquish Lira      | 0.1496          | 0.15734             | 0.22502         | 0.23289             |
| Mozambican Metical | 0.01445         | 0.0143              | 0.01422         | 0.01406             |
| Brazilian Real     | 0.22145         | 0.22676             | 0.22502         | 0.23289             |
| Mexican Peso       | 0.04712         | 0.04642             | 0.04446         | 0.04408             |
| Polish Zloty       | 0.23492         | 0.23275             | 0.23248         | 0.23472             |

# 2.3 PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment acquired up to 1 January 2004 (transition date to IFRS) are recorded at acquisition or production cost, or revalued acquisition cost, in accordance with generally accepted accounting principles in Portugal until that date, net of depreciation and accumulated impairment losses.

Property, plant and equipment acquired after that date is recorded at acquisition cost, net of depreciation and accumulated impairment losses.

The acquisition cost includes the purchase price of the asset, the expenses directly attributable to its acquisition and the costs incurred with the preparation of the asset so that it is placed in its condition of use. Qualified financial costs incurred on loans obtained for the construction of Property, plant and equipment assets are recognized as part of the construction cost of the asset.

Subsequent costs incurred with renewals and major repairs resulting in an increase in the useful life or the ability to generate economic benefits from the assets are recognized in the cost of the asset.

Depreciation is calculated on a straight line basis, according to the estimated life cycle for each group of goods, starting from the date the asset is available for use in the necessary conditions to operate as intended by the management, and recorded against the consolidated income statement caption "Depreciation and amortisation expenses" in the consolidated income statements.

Impairment losses identified in the recoverable amounts of property, plant and equipment are recorded in the year in which they arise, by a corresponding charge against, the caption "Provisions and impairment losses" in the profit and loss statement.

The depreciation rates used correspond to the following estimated useful lives:

|                                      | Years    |
|--------------------------------------|----------|
| Buildings                            | 10 to 50 |
| Plants and machinery                 | 10 a 20  |
| Vehicles                             | 4 to 5   |
| Tools                                | 4 to 8   |
| Fixture and fittings                 | 3 to 10  |
| Other property, plants and equipment | 4 to 8   |

The useful lives of the assets are reviewed in each financial report so that the depreciations practiced are following the consumption patterns of the assets. Land is not depreciated. Changes in useful lives are treated as a change in accounting estimates and are applied prospectively.

Maintenance and repair costs are recorded directly as expenses in the year they are incurred.

Property, plant and equipment in progress represent fixed assets still under construction or development and are stated at acquisition cost net of impairment losses. These assets are depreciated from the date they are completed or become ready for use.

Gains or losses on sale or disposal of property plant and equipment are computed as the difference between the selling price and the carrying amount of the asset at the date of its sale-disposal. Gains and losses are recorded in the consolidated income statement under either "Other income" or "Other expenses".

# 2.4 INTANGIBLE ASSETS

Intangible assets are stated at acquisition or production cost, net of depreciation and accumulated impairment losses. Intangible assets are only recognized if it is probable that future economic benefits will flow from them, if they are controlled by Sonae MC and if their cost can be reasonably measured.

When individually purchased, intangible assets are recognized at cost, which comprises: (i) the purchase price, including intellectual property costs and fees after deduction of any discounts; and ii) any costs directly attributable to the preparation of the asset for its intended use.

When acquired within the scope of a business combination, separable from goodwill, intangible assets are initially valued at fair value determined in the application of the purchase method, as provided by IFRS  $_3$  – Business Combinations.

Research expenditure associated with new technical knowledge are recognized the income statement when incurred.

Expenditure on development is recognized as an intangible asset if Sonae MC demonstrates the technical feasibility and its intention to complete the asset, its ability to sell or use it and the probability that the asset will generate future economic benefits, are capitalized. Expenditure on development which does not fulfil these conditions is recorded as an expense in the period in which it is incurred.

Internal costs associated with maintenance and development of software is recorded as an expense in the period in which they are incurred, except in the situation where these expenses are directly associated with projects for which future economic benefits are likely to be generated for Sonae mc. According to this assumption, the costs are initially accounted for as expenses, being capitalized as intangible assets by mean of "Own work capitalized" (Note 38).

The expenses incurred with the acquisition of client portfolio's (attributed value relating to the allocation of the purchasing price in business activity concentration) are stated as intangible assets and amortized on straight-line bases, during the average estimated period of portfolio's client retention.

Brands and patents are recorded at their acquisition cost and are amortized on a straight-line basis over their respective estimated useful life. In the case of brands and patents with indefinite useful lives, no amortisation is calculated, and their value is tested for impairment on an annual basis, or whenever there are impairment signs.

Amortization is calculated on a straight-line basis, as from the date the asset is first used, over the expected useful life which usually is between 3 to 12 years and recorded in the caption of "Depreciations and Amortizations expenses", in the income statement.

The useful lives of the assets are reviewed in each financial report, so that the amortizations practiced are following the consumption patterns of the assets. Changes in useful lives are treated as a change in accounting estimates and are applied prospectively.

# 2.5 RIGHTS OF USE AND LEASE LIABILITIES

A lease is defined as a contract, or part of a contract, that transfers the right to use an asset (the underlying asset), for a period, in exchange for a value. At the start of each contract, it is evaluated and identified whether it is or contains a lease. This assessment involves an exercise of judgment on whether each contract depends on a specific asset, whether the Sonae Group companies, as lessees, obtain substantially all the economic benefits from the use of that asset and whether they have the right to control the use of the asset.

All contracts constituting a lease are accounted for by the lessee based on a single model for recognition in the statement of financial position.

At the starting date of the lease, the Group recognises the liability related to the lease payments (i.e. the lease liability) and the asset that represents the right to use the underlying asset during the lease period (i.e. the right of use - "right-of-use" or "RoU"). The interest cost on the lease liability and the depreciation of the RoU are recognized separately.

The lease liability is remeasured when certain events occur (such as the change of lease period), a change in future payments resulting from a change in the reference index or rate used to determine those payments). This remeasurement of the lease liability is recognised as an adjustment to the RoU.

# a) Rights of use of assets

The Group recognizes the right to use the assets at the starting date of the lease (i.e. the date on which the underlying asset is available for use).

The right to use the assets is recorded at acquisition cost, net of accumulated depreciation and impairment losses and adjusted for any new measurement of lease liabilities. The cost of the right to use the assets includes the initial value of the lease liability, any direct costs initially incurred, and payments already made before the date of commencement of the lease, deducted from any incentives received and plus restoration costs, if they exist.

Whenever the Group incurs an obligation to dismantle and remove a leased asset, restore it to its original location, or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognised in accordance with IAS 37. The expenses are included in the respective right of use.

Lease incentives (e.g. lease grace periods) are recognized as elements of the measurement of the right to use and lease liabilities. Variable rents that are not dependent on an index or rate are recognized as expenses in the year in which they are ascertained, or payment occurs.

The rights of use are depreciated over the lease term on a straight-line basis or over the estimated useful life of the asset under the right of use, when this is longer than the lease term and management intends to exercise the purchase option.

Unless it is reasonably certain that the Group will obtain ownership of the leased asset at the end of the lease term, the right to use the assets recognized is depreciated on a straight-line basis over the lease term.

The impairment of rights of use is tested in accordance with IAS-36 in substitution of the recognition of provisions for onerous lease contracts.

The Group does not recognize the right to use assets or responsibility under lease leases, recognizing the expenses associated with these leases as expenses during the life of the contracts.

Lease-outs can contain rental and non-location components. However, the expedient rule of not separating the service components from the rental components by accounting for them as a single rental component has been considered.

# b) Lease liabilities

At the starting date of the lease, the Group recognizes liabilities measured at the present value of future payments to be made until the end of the lease contract.

Lease payments include fixed payments (including fixed payments in substance), deducted from any incentives to receive, variable payments, dependent on an index or a rate, and expected values to be paid under residual value guarantees. Lease payments also include the exercise price of a purchase option, if it is reasonably certain that the Group will exercise the option, and payments of penalties for termination of the contract, if it is reasonably certain that the Group will terminate the contract.

Payments for non-lease components are not recognised as lease liabilities. Variable payments that are not dependent on an index or a rate are recognised as an expense in the year in which the event giving rise to them occurs.

In calculating the present value of lease payments, the Group uses the incremental loan rate at the starting date of the lease if the implicit interest rate is not easily determinable.

Extension and termination options are provided for in various lease agreements and their application is based on operational maximization. In determining the term of the lease, the Board of Directors considers all facts and circumstances that create an economic incentive to exercise an extension option or not to exercise a termination option. Most of the extension options were not included in the lease liability and, when exercised, are by the Group and not by the lessor.

The deadline is reviewed only if a significant event or a significant change in circumstances occurs that affects this assessment and is under the control of the tenant.

After the rental start date, the value of the rental liability increases to reflect the accrued interest and reduces by the payments made. In addition, the book value of the lease liability is remeasured if there is a change, such as a change in the lease term, in the fixed payments or in the decision to purchase the underlying asset.

# c) The accounting treatment of Sale and Leaseback operations

The accounting treatment of Sale and Leaseback operations depends on the substance of the transaction by applying the principles explained in the revenue recognition (Note 2.16). According to IFRS 16, if the transfer of the asset complies with the requirements of IFRS 15, then it shall be accounted for as a sale of an asset, and the seller-lessee shall measure the right of use (RoU) of the asset as a proportion of the previous book value of the asset that is related to the right of use, recognizing as gain and loss only that which relates to the rights transferred to the purchaser-leaser, i.e. those which run beyond the lease period.

In accordance with IFRS 16 the value of the right of use to be recognised (RoU) is lower than it would be if the lease contract was entered into without the previous sale transaction. In effect, the value of the RoU is calculated as the proportion of the value retained over the value of the asset sold.

In situations where the Group receives a price higher than its fair value as compensation for expenses to be incurred that are traditionally the responsibility of the owner, such amounts are deferred for the period of the lease.

# 2.6 LEASES FROM THE PERSPECTIVE OF THE LESSOR

Lease contracts are classified as (i) a finance lease if the risks and rewards incidental to ownership lie with the lessee and (ii) as an operating lease if the risks and rewards incidental to ownership do not lie with the lessee.

The leases where Sonae MC acts as lessor under operating leases, the values of the allocated assets are maintained in the statement of financial position of Sonae and income is recognised on a straight-line basis over the period of the lease contract.

# 2.7 NON-CURRENT ASSETS AND LIABILITIES CLASSIFIED AS HELD FOR SALE

The non-current assets and liabilities classified as held for sale if it is expected that the book value will be recovered through the sale and not through the use in the operations. This condition is achieved only if the sale is highly probable and the asset is available for immediate sale in the actual conditions. In addition, there must be in progress actions that should allow conclude that is expectable that will be effective the sale within 12 months counting from the classification's date in this caption. The non-current assets and liabilities recorded as held for sale are booked at the lower amount of the historical cost of sell or the fair value deducted from costs, not being subject to depreciation or amortisation after being classified as held for sale.

With regard to the classification of financial holdings as held for sale:

- in the case of subsidiaries they continue to be consolidated until the date of their disposal, but all their assets and liabilities must be classified as held for sale and recorded at the lowest between the book value and the fair value minus costs of selling, terminating the recording of depreciation/amortization;
- in the case of joint ventures and associates measured by the equity method, they are measured at the lower of book value and fair value less costs to sell, and the application of the equity method is

When, due to changes in the Group's circumstances, non-current assets, and/or Disposal Groups fail to comply with the conditions to be classified as held for sale, these assets and/or Groups for disposal shall be reclassified according to the underlying nature of the assets and shall be remeasured by the minor between (i) the book value before they were classified as held for sale, adjusted for any depreciation/amortization expenses, or revaluation amounts that have been recognized, if those assets had not been classified as held for sale, and (ii) the recoverable values of the items on the date on which they are reclassified according to their underlying nature. These adjustments will be recognized in the results of the financial year.

# 8 GOVERNMENT GRANTS AND OTHER PUBLIC ENTITIES

Government grants are recorded at fair value when there is reasonable assurance that they will be received, and that Sonae MC will comply with the conditions attaching to them.

Grants received as compensation for expenses, namely grants for personnel training, are recognised as income in the same period as the relevant expense.

Investment grants related to the acquisition of fixed assets are included in "Other non-current liabilities" and are credited to the income statement on a straight-line basis over the estimated useful lives of the assets acquired.

# 9 IMPAIRMENT OF NON-CURRENT ASSETS, EXCEPT FOR GOODWILL

Assets are assessed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized in the income statement under "Provisions and impairment losses".

The recoverable amount is the higher of an asset's fair value deducted from costs to sell and its value in use. Fair value deducted from costs to sell is the amount obtainable from the sale of an asset in an arm's length transaction deducted from the costs of disposal. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if this is not possible, for the cash-generating unit to which the asset belongs.

In situations where the use of the asset will be expectedly discontinued (stores to be closed or on the remodelling processes) the Group performs a review of the asset's useful life after considering its impact on the value of use of that asset far terms of impairment analysis, particularly on the net book value of the assets to derecognise.

Reversal of impairment losses recognised in prior years is only recorded when it is concluded that the impairment losses recognised for the asset no longer exist or have decreased. This analysis is performed whenever there is an indication that the impairment loss previously recognised has been reversed. The reversal is recorded in the income statement as Operational income. However, the increased carrying amount of an asset due to a reversal of an impairment loss is recognised to the extent it does not exceed the carrying amount that would have been determined (net of depreciation) had no impairment loss been recognised for that asset in prior years.

# 2.10 FINANCIAL EXPENSES RELATING TO LOANS OBTAINED

Financial expenses related to loans obtained directly attributable to the acquisition, construction or production of property, plant and equipment and intangible assets, are capitalized as part of the cost of the qualifying asset. Financial expenses related to loans obtained are capitalized from the beginning of preparation of the activities to construct or develop the asset up to the time the production or construction is complete or when asset development is interrupted. Any income earned on funds temporarily invested pending their expenditure on the qualifying asset, is deducted from the financial expenses that qualify for capitalization. Other borrowing costs are recognized as an expense in the period in which they are incurred.

# 2.11 INVENTORIES

The goods are recorded at acquisition cost deducted from the value of the respective quantity discounts granted by the suppliers and net realizable value of the two lowest, using as costing method the average cost.

CONSOLIDATED FINANCIAL STATEMENTS

Differences between cost and net realizable value, if negative, are shown as expenses under the caption "Cost of goods sold and materials consumed", as well as impairment reversals. Inventories is derecognised when it is considered obsolete by the Group, and its book value is derecognised by counterpart of "Other expenses".

# 2.12 PROVISIONS

Provisions are recognised when, and only when, Sonae MC has an obligation (legal or constructive) resulting from a past event, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate can be made of that obligation. Provisions are reviewed and adjusted at the balance sheet date to reflect the best estimate as of that date.

Restructuring provisions are recorded by Sonae MC whenever a formal and detailed restructuring plan exists, and that plan has been communicated to the parties involved.

# 2.13 FINANCIAL INSTRUMENTS

Sonae MC classifies the financial instruments in the categories presented and conciliated with the combined statement of financial position disclosed in Note 6.

# a) Financial assets

# Recognition

All purchases and sales of investments in financial assets are recognized on the trade date, the date when the Group commits to buy or sell the asset.

The classification of the financial assets depends on the business model followed by the Group in managing the financial assets (receipt of cash flows or appropriation of changes in fair value) and the contractual terms of the cash flows to be received.

Changes in the classification of financial assets can only be made when the business model is changed, except for financial assets at fair value through other comprehensive income, which are equity instruments, which can never be reclassified to another category.

Financial assets may be classified in the following measurement categories:

- (i) Financial assets at amortized cost: includes financial assets that correspond only to the payment of nominal value and interest and whose business model followed by the management is the receipt of contractual cash flows;
- (ii) Financial assets at fair value through other comprehensive income: this category may include financial assets that qualify as debt instruments (contractual obligation to deliver cash flows) or equity instruments (residual interest in an entity); a) the case of debt instruments, this category includes financial assets that correspond only to the payment of nominal value and interest, for which the business model followed by the management is the receipt of contractual cash flows or punctually their sale; b) in the case of equity instruments, this category includes the percentage of interest held in entities over which the group does not exercise control, joint control or significant influence, and that the group has irrevocably chosen, on the date of initial recognition, to designate the fair value through other comprehensive income;
- (iii) Financial assets at fair value through profit or loss: includes assets that do not meet the criteria for classification as financial assets at amortized cost or at fair value through other comprehensive income, whether they refer to debt instruments or equity instruments that were not designated at fair value through other comprehensive income.

### Measurement

The group initially measures financial assets at fair value, added to the transaction costs directly attributable to the acquisition of the financial asset, for financial assets that are not measured at fair value through profit or loss. Transaction costs of financial assets at fair value through profit or loss are recorded in the income statement when

Financial assets at amortized cost are subsequently measured in accordance with the effective interest rate method and deducted from impairment losses. Interest income on these financial assets is included in "Interest income" on financial income.

Financial assets at fair value through other comprehensive income that constitute equity instruments, are measured at fair value on the date of initial registration and subsequently, and fair value changes are recorded directly in the other comprehensive income, in Equity, and there is no future reclassification even after derecognition of the investment.

# Impairment losses

Sonae MC assesses prospectively the estimated credit losses associated with financial assets, which are debt instruments, classified at amortized cost and at fair value through other comprehensive income. Impairment methodology applied considers the credit risk profile of the debtors, and different approaches are applied depending on the nature of the debtors.

With regard to the balances receivable under "Trade receivables" and "Other receivables" and Assets of customer contracts, the Group applies the simplified approach allowed by IFRS 9, according to which estimated credit losses are recognized from the initial recognition of the balances receivable and for the entire period up to their maturity, considering an matrix of historical default rates for the maturity of the balances receivable, adjusted by prospective estimates.

Regarding to accounts receivable from related entities, which are not considered as part of the financial investment in these entities, credit impairment is assessed against the following criteria: i) if the receivable balance is immediately due ("on demand"); ii) if the balance receivable is low risk; or (iii) if it has a term of less than 12 months.

In cases where the amount receivable is immediately due and the related entity is able to pay, the probability of default is close to o% and therefore the impairment is considered equal to zero. In cases where the receivable balance is not immediately due, the related entity's credit risk is assessed and if it is "low" or if the maturity is less than 12 months, then the Group only assesses the probability of a default occurring for the cash flows that mature in the next 12 months.

For all other situations and nature of receivables, Sonae MC applies the general approach of the impairment model, evaluating at each reporting date whether there has been a significant increase in credit risk since the date of the initial recognition of the asset. If there was no increase in credit risk, the Group calculates an impairment corresponding to the amount expected to be expected within 12 months. If there has been an increase in credit risk, an impairment is calculated corresponding to the amount equivalent to expected losses for all contractual flows until the maturity of the asset.

# Derecognition of financial assets

Sonae MC derecognize financial assets when, and only when, the contractual rights to the cash flows have expired or have been transferred, and the Group has transferred substantially all the risks and rewards of property of the asset.

# b) Loans granted

Loans granted and non-current accounts receivables are measured at amortised cost using the effective interest method, deducted from any impairment losses and are recorded under IFRS 9 - Financial assets at amortized cost.

SONAE MC | Annual Report 2019 SONAE MC | Annual Report 2019 Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

These financial investments arise when Sonae MC provides money, goods or services directly to a debtor with no intention of trading the receivable.

Balances are classified as current assets when collection is estimated within 12 months. The balances are classified as non-current if the estimated charge occurs more than 12 months after the reporting date. These financial assets are included in the caption presented in Note 6.

Impairment losses on loans and accounts receivable are recorded in accordance with the principles described in Note 2.13.a).

#### c) Trade receivables and Other receivables

These captions mainly include the balances of customers resulting from services provided under the Group's activity and other balances related to operating activities.

"Trade receivables" and "Other receivables" captions are initially recognized at fair value and are subsequently measured at amortized cost, net of impairment adjustments.

Impairment losses of trade receivables and other receivables are recorded in accordance with the principles described in Note 2.13.a).

#### d) Cash and bank balance

Amounts included under the caption "Cash and bank balance" correspond to cash on hand, cash at banks, term deposits and other treasury applications which mature in less than three months and are subject to insignificant risk of change in value.

In the consolidated statement of cash flows, cash and cash equivalents also include bank overdrafts, which are included in the balance sheet caption "Other loans", in the consolidated statement of financial position.

All the amounts included in this caption can be reimbursed at demand as there are no pledges or guarantees over these assets.

## e) Classification as equity or liabilities

Financial liabilities and equity instruments are classified and accounted for based on their contractual substance, independently from the legal form they assume.

Equity instruments are contracts that evidence a residual interest in the assets of Sonae after deducting all its liabilities. Equity instruments issued by Sonae MC are recorded at the proceeds received, net of direct issue costs.

#### f) Financial liabilities

Financial liabilities are classified into two categories: i) Financial liabilities at fair value through profit or loss; and ii) Financial liabilities at amortized cost.

The "Financial liabilities at amortized cost" category includes liabilities presented under "Loans", "Bonds", "Other loans", "Other non-current liabilities", "Trade payables" and "Other payable". These liabilities are initially recognized at fair value net of transaction costs and are subsequently measured at amortized cost at the effective interest rate.

As at 31 December 2019, Sonae MC has only recognized liabilities classified as "Financial liabilities at amortized cost".

Financial liabilities are derecognised when the underlying obligations are extinguished by payment, are cancelled or expire.

#### q) Loans

Loans are recorded as liabilities at their nominal value, net of up-front fees and commissions related to the issuance of those instruments. Financial expenses are calculated based on the effective interest rate and are recorded in caption "Financial income" and "Financial expenses" in the income statement on an accruals basis, in accordance with the accounting policy defined in Note 2.17. The portion of the effective interest charge relating to up-front fees and commissions, if not paid in the period, is added to the book value of the loan.

Funding on the form of commercial paper are classified as non-current, when they have guarantees of placing for a period exceeding one year and it is the intention of the group to maintain the use of this form of financing for a period exceeding one year.

#### h) Trade payables and Others payables

Trade payables and other payables generally include balances of suppliers of goods and services that the group acquired, in the normal course of its activity. The items that compose it will be classified as current liabilities if the payment is due within 12 months or less, otherwise the accounts of "Trade payables" will be classified as non-current liabilities.

These financial liabilities are initially recognized at fair value. Subsequent to its initial recognition, the liabilities presented under "Trade payables" are measured at amortized cost using the effective interest method. Accounts payable are stated at their nominal value, as they do not bear interests and the effect of discounting is considered immaterial.

# i) Confirming

Some subsidiaries within the retail business maintain agreements with financial institutions in order to enable its suppliers to an advantageous tool for managing its working capital by the confirmation by these subsidiaries of the validity of invoices and credits that these suppliers hold over these companies.

Under these agreements, some suppliers freely engage into contracts with these financial institutions that allow them to anticipate the amounts receivable from these retail subsidiaries, after confirmation of the validity of such receivables by these subsidiaries.

These retail subsidiaries consider that the economic substance of these financial liabilities does not change, therefore these liabilities are kept as accounts payable to "Suppliers" until the normal maturity of these instruments under the general supply agreement established between the company and the supplier, whenever (i) the maturity corresponds to a term used by the industry in which the company operates, this means that there are no significant differences between the payment terms established with the supplier and the industry, and (ii) the company does not have net costs related with the anticipation of payments to the supplier when compared with the payment within the normal term of this instrument. In some situations, such subsidiaries receive a commission from the financial institutions.

In the due date of such invoice, the amount is paid by the subsidiaries to the financial institution regardless whether or not it anticipated those amounts to the suppliers.

# j) Derivatives

Sonae MC uses derivatives in the management of its financial risks to hedge such risks and-or to optimize the "funding costs", not being used with speculative purposes.

Derivative financial instruments are initially recorded at the fair value of the transaction date and subsequently measured at fair value. The method of recognizing fair value gains and losses depends on the designation of derivative financial instruments as trading or hedging instruments.

The criteria for classifying a derivative instrument as a cash flow hedge instrument is met when:

- there is an economic relationship between the hedged item and the hedging instrument, the value of the hedged item and the hedging instrument move in opposite directions;
- ii) changes in fair value do not result mainly from credit risk; and
- iii) the hedge ratio designated by Sonae, in each transaction is the amount of the hedged item and the amount of the hedging instrument that the entity effectively uses to cover that amount of the hedged item.

Derivatives classified as cash flow hedging instruments are used by Sonae MC mainly to hedge interest risks on loans obtained and exchange rate. Conditions established for these cash flow hedging instruments are identical to those of the corresponding loans in terms of base rates, calculation rules, rate setting dates and repayment schedules of the loans and for these reasons they qualify as perfect hedges. The inefficiencies, if any, are accounted under "Financial income" or "Financial expenses" in the consolidated income statement.

Sonae MC also uses financial instruments with the purpose of cash flow hedging, that essentially refer to exchange rate hedging ("forwards") of loans and commercial operations. If they configure a perfect hedging relation, hedge accounting is used. In certain situations, such as loans and other commercial operations, they do not configure perfect hedging relations, and so do not receive hedge accounting treatment, although they allow in a very significant way, the reduction of the loan and receivable-payable exchange volatility, nominated in foreign currency.

In specific situations, Sonae MC may enter into derivatives on exchange rates in order to hedge the risk of fluctuations in future cash flows caused by changes in those exchange rates, which may not qualify as hedging instruments in accordance with IFRS 9, being the effect of revaluation at fair value of such derivatives recorded in the income statement.

Derivatives, although contracted for the purposes mentioned above (mainly foreign exchange forwards and derivatives in the form of or including interest rate options), for which the company has not applied hedge accounting, are initially recorded at cost, which corresponds to their fair value, if any, and subsequently revaluated at fair value, the changes in which, calculated using specific IT tools, directly affect the "Financial income" and "Financial expenses" items in the consolidated income statement.

When embedded derivatives exist, they are accounted for as separate derivatives when the risks and the characteristics of the host contract, and these are not stated at fair value, gains and losses which are not realizable are recorded in the Income Statement.

Sonae MC may agree to become part of a derivative transaction in order to fair value hedge some interest rate exposure. In these cases, derivatives are recorded at fair value through profit or loss when the hedge instrument is not measured at fair value (namely loans recorded at amortised cost) the effective portion of the hedging relationship is adjusted in the carrying amount of the hedged instrument, through profit or loss.

## k) Own shares

Own shares are recorded at acquisition cost as a reduction to equity. Gains or losses arising from sales of own shares are recorded in "Other reserves", included in "Others reserves and retained earnings".

#### 2.14 CONTINGENT ASSETS AND LIABILITIES

Contingent assets are not recorded in the consolidated financial statements but disclosed when future economic benefits are probable.

Contingent liabilities are not recorded in the consolidated financial statements. Instead they are disclosed in the notes to the financial statements, unless the probability of a cash outflow is remote, in which case, no disclosure is made.

#### 2.15 INCOME TAX AND OTHER TAX

The tax charge for the year is determined based on the taxable income of companies included on consolidation and considers I a deferred taxation

Sonae MC is covered by the Special Taxation Regime for Groups of Companies (RETGS), of which Sonae, SGPS, SA is dominant society since 1 January 2014. The calculated balances of tax receivable or payable are included in the caption in the statement of financial position "Income tax".

Current income tax is determined based on the taxable income of companies included on consolidation, in accordance with the tax rules in force in the respective country of incorporation.

Deferred taxes are calculated using the statement of financial position liability method, reflecting the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Deferred tax assets and liabilities are calculated and annually remeasured using the tax rates that have been enacted or substantively enacted and therefore are expected to apply when the temporary differences are expected to reverse.

Deferred tax assets are recognized only when it is probable that sufficient taxable profits will be available against which the deferred tax assets can be used, or when taxable temporary differences are recognized and expected to reverse in the same period. At each statement of financial position date, a review is made of the deferred tax assets recognized, being reduced whenever their future use is no longer probable.

Deferred tax liabilities are recognized on all taxable temporary differences, except those related to: i) the initial recognition of goodwill; or ii) the initial recognition of assets and liabilities, which do not result from a business combination, and which at the date of the transaction do not affect the accounting or tax result.

Deferred tax assets and liabilities are recorded in the income statement, except if they relate to items directly recorded in equity. In these cases, the corresponding deferred tax is recorded in equity.

The value of taxes recognised in the financial statements correspond to the understanding of Sonae on the tax treatment of specific transactions being recognised liabilities relating to income taxes or other taxes based on interpretation that is performed and what is meant to be the most appropriate.

In situations where such positions will be challenged by the tax authorities as part of their skills by their interpretation is distinct from Sonae MC, such a situation is the subject of review. If such a review, reconfirm the positioning of the Group concluded that the probability of loss of certain tax process is less than 50% Sonae treats the situation as a contingent liability, i.e. is not recognized any amount of tax since the decision more likely is that there will be no place for the payment of any tax. In situations where the probability of loss is greater than 50% is recognized a provision, or if the payment has been made, it is recognized the cost associated.

In situations in which payments were made to Tax Authorities under special schemes of regularization of debts, in which the related tax is Income Tax, and that cumulatively keep the respective lawsuits in progress and the likelihood of success of such lawsuits is greater than 50%, such payments are recognized as assets, as these amounts correspond to determined amounts, which will be reimbursed to the entity, (usually with interests) or which may be used to offset the payment of taxes that will be due by the group, in which case the obligation in question is determined as a present

CONSOLIDATED FINANCIAL STATEMENTS

obligation. In situations where payments correspond to other taxes, such amounts are recorded as expenses, although the Group's understanding is that they will be reimbursed plus interest.

#### 2.16 REVENUE

Revenue corresponds to the fair value of the amount received or receivable from transactions with customers in the normal course of the Group's activity. Revenue is recorded net of any taxes, commercial discounts and other costs inherent to its realization, at the fair value of the amount received or receivable.

In determining the value of revenue, Sonae MC evaluates for each transaction its performance obligations to the customers, the price of the transaction to be affected by each performance obligation identified in the transaction, and the existence of variable price conditions that may lead to future success to the value of the recorded revenue, and for which the group makes its best estimate.

Income from sales of products is recorded in the income statement when the control over the product or service is transferred to the customer, that is, at the moment when the customer becomes able to manage the use of the product or service and obtain all the remaining economic benefits associated with it.

The Group considers that, given the nature of the product or service that is associated with the assumed performance obligations, the transfer of control occurs mostly on a specific date, but there may be transactions in which the transfer of control occurs continuously over the defined contractual period.

Deferral of revenue associated with customer loyalty programs through the allocation of discounts on future purchases by the Food retail segment is quantified taking into account the probability of their exercise and are deducted from the revenue at the time they are generated, being corresponding liability in the caption "Other payables".

## 2.17 ACCRUAL BASIS

Income and expenses are recorded in the year to which they relate, independently of the date of the corresponding payment or receipt. Income and expenses for which their real amount is not known are estimated.

"Other current assets" and "Other current liabilities" include income and expenses of the reporting year which will only be invoiced in the future. Those captions also include receipts and payments that have already occurred but will only correspond to income or expenses of future years, when they will be recognized in the income statement.

#### 2.18 COMMERCIAL REVENUE

Commercial revenues, which includes amounts relating to supplier's agreements that have the objective of carrying out an in-store service (flyers, product placement, in store advertising, etc. ...) or contribution in promotional campaigns for partner's products, they are recorded as a deduction in the cost of goods sold, caption "Cost of goods sold and materials consumed". Commercial revenues are to be formally agreed, with the identification of the dates of the service or for the promotional campaign and value agreement with the partner. These amounts are accounted as other operating income considering in particular the dates of execution of the campaigns, except when directly related to sales of specific products. Commercial revenue agreements lead to the issuance of financial document(s) to suppliers, which are discounted in future invoice payments or through direct collection to partners. The amounts that have not yet been invoiced to the supplier are recorded under "Other current assets".

#### 2.19 BALANCES AND TRANSACTIONS EXPRESSED IN FOREIGN CURRENCIES

Transactions are recorded in the separate financial statements of the subsidiaries in the functional currency of the subsidiary, using the rates in force on the date of the transaction.

At each statement of financial position date, all monetary assets and liabilities expressed in foreign currencies are translated to the functional currency of each foreign company at the exchange rates as at that date. All non-monetary assets and liabilities recorded at fair value and stated in foreign currencies are converted to the functional currency of each company, using the exchange rate at the date the fair value was determined.

Exchange gains and losses arising from differences between historical exchange rates and those prevailing at the date of collection, payment or the date of the statement of financial position, are recorded as income or expenses of the period, except for those related to non-monetary assets or liabilities, for which adjustments to fair value are directly recorded under equity.

When Sonae MC wants to reduce currency exposure, it negotiates hedging currency derivatives (Note 2.13.j)).

#### 2.20 SUBSEQUENT EVENTS

Events after the statement of financial position date that provide additional information about conditions that existed at the statement of financial position date are reflected in the consolidated financial statements. Events after the statement of financial position date that are non-adjusting events are disclosed in the notes to the consolidated financial statements when material.

#### 2.21 JUDGEMENTS AND ESTIMATE

The estimates and judgments with impact on the Group's financial statements are continuously evaluated, representing at each reporting date the Management's best estimate, taking into account historical performance, accumulated experience and expectations about future events that, under the circumstances, if they believe they are reasonable.

The nature of the estimates may lead to the actual reflection of the situations that had been estimated, for the purposes of financial reporting, would differ from the estimated amounts. The most significant accounting estimates reflected in the financial statements include:

- a) Useful lives of the property, plant and equipment and intangible assets;
- Impairment analysis of goodwill in investments in associated companies and jointly controlled entities and of property, plant and equipment and intangible assets;
- Recognition of adjustments on assets, provisions and contingent liabilities; c)
- Determining the fair value of derivative financial instruments;
- Recoverability of deferred tax assets; e)
- f) Valuation at fair value of assets, liabilities and contingent liabilities in business combination transactions;
- g) Impairment of financial assets;
- Recognition of contract revenue; h)
- Investments at fair value through other comprehensive income or results;

#### j) Incremental interest rate on lease contracts.

Estimates used are based on the best information available during the preparation of consolidated financial statements and are based on best knowledge of past and present events. Although future events are neither controlled by Sonae nor foreseeable, some could occur and have impact on the estimates. Changes to estimates that occur after the date of these consolidated financial statements, will be recognized in net income, in accordance with IAS 8 – "Accounting policies, changes in accounting estimates and errors", using a prospective methodology.

#### 2.22 LEGAL RESERVES, OTHER RESERVES AND RETAINED EARNINGS

#### Legal reserves

Portuguese commercial legislation requires that at least 5% of annual net profit must be appropriated to a legal reserve, until such reserve reaches at least 20% of the share capital. This reserve is not distributable, except in the case of liquidation of the company, but it may be used to absorb losses, after all the other reserves are exhausted, or to increase the share capital.

#### Cash flow hedging reserve

The Hedging reserve reflects the changes in fair value of "cash flow" hedging derivatives that are considered as effective (Note 2.13.j)) and is not distributable or used to cover losses.

#### Currency translation reserve

The currency translation reserve corresponds to exchange differences relating to the translation from the functional currencies of the Sonae's foreign subsidiaries and joint ventures into Euro, in accordance with the accounting policy described in Note 2.2.d).

#### FINANCIAL RISK MANAGEMENT

#### 3.1 INTRODUCTION

The ultimate purpose of financial risk management is to support Sonae MC in the achievement of its strategy, reducing unwanted financial risk and volatility and mitigate any negative impacts in the income statement arising from such risks. Sonae MC's attitude towards financial risk management is conservative and cautious. Derivatives are used to hedge certain exposures related to its operating business and, as a rule, Sonae MC does not apply into derivatives or other financial instruments that are unrelated to its operating business or for speculative purposes.

## 3.2 CREDIT RISK

Credit risk is defined as the probability of a counterparty defaulting on its contractual obligations resulting in a financial loss. It is shown in two major ways:

#### 3.2.1 Credit risk arising from Financial Instruments

The credit risk management related to the Financial Instruments (investments and deposits in banks and other financial institutions or resulting from derivative financial instruments entered during the normal hedging activities) or loans to subsidiaries and associates, there are principles for all Sonae MC companies:

- In order to reduce the probability of counterparties defaulting on their payment contractual obligations, Sonae MC companies only enter into transactions (short term investments and derivatives) with counterparties that present a high degree of prestige and national and international recognition and are based on their rating notations, taking into consideration the nature, maturity and size of the transactions;
- No financial instruments shall be contracted unless they have been authorised in advance. The definition of instruments eligible for both excess and derivatives has been defined on a conservative basis (mainly short-term money market instruments for treasury applications, and instruments which can be broken down into their integral parts and duly valued, with a maximum loss identifiable in the case of derivatives);
- In relation to excess funds: i) those are preferentially used, whenever possible and when more efficient to repay debt, or invested preferably in instruments issued by existing relationships banks in order to reduce exposure on a net basis, and ii) may only be applied in pre-approved instruments;
- Any departure from the above-mentioned policies needs to be pre-approved by the respective Executive Committee/Board of Directors.

Regarding to the policies and minimum credit rating, Sonae MC does not expect any material failure in contractual obligation from its external counterparties nevertheless exposure to each counterparty resulting from financial instruments and the credit rating of potential counterparties is regularly monitored by the Sub-holding Finance Department and any departure is promptly reported to the respective Executive Committee/Board of Directors and to the Sonae Finance Committee.

"Loans granted to related entities" balances are considered to have low credit risk and, therefore, impairment losses recognized during the period were limited to estimated credit losses at 12 months. These financial assets are considered to have "low credit risk" when they have a low impairment risk and the borrower has a high capacity to meet its contractual cash flow liabilities in the short term.

# 3.2.2 Credit risk in operational and commercial activities of each business

Credit risk is very low, considering that most transactions are made in cash. In the remaining, in the relationship with customers is controlled through a system of collecting quantitative and qualitative information, provided by high prestige and liable entities that provide information on risks by obtaining suitable guarantees, aimed at reducing the risk of granting credit. Credit risk arises in the relationship with suppliers as a result of advances or debits for discounts and is mitigated by the expectation to maintain the business relationship.

The group applies the simplified approach to calculate and record the estimated credit losses required by IFRS 9, which allows the use of estimated impairment losses for all "Trade receivables" and "Other receivables" balances. In order to measure estimated credit losses, the balances of "Customers" and "Other receivables" were aggregated on the basis of shared credit risk characteristics, as well as on days of delay. The amount related to customers and other debtors represents maximum Sonae MC exposure to credit risk of the assets included in these captions.

# 3.3 LIQUIDITY RISK

Sonae MC has the need, regularly, to raise external funds to finance its activities and investing plans. It holds a long-term diversified portfolio, essentially made of, loan's and structured facilities, but which also includes a variety of other short-term financing facilities in the form of commercial paper and credit lines. As at 31 December 2019, the total gross debt (excluding shareholders loans and lease liabilities) was 680.1 million euro (on 31 December 2018 was 706.7 million euro).

The purpose of liquidity risk management is to ensure, at all times, that Sonae MC has the financial capacity to fulfil its commitments as they become due and to carry on its business activities and strategy. Given the dynamic nature of its activities, Sonae needs a flexible financial structure and therefore uses a combination of:

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- Maintaining with its relationship banks, a combination of short and medium term committed credit facilities, with sufficiently comfortable previous notice cancellation periods with a range that goes (up to 360 days);
- Maintenance of commercial paper programs with different periods and terms, that allow, in some cases, to place the debt directly in institutional investors;
- Detailed rolling annual financial planning, with monthly, weekly and daily cash adjustments in order to forecast cash requirements;
- Diversification of financing sources and counterparties;
- Ensuring an adequate average debt maturity, by issuing long term debt and avoiding excessive concentration of scheduled repayments. In 2019, Sonae MC's average debt maturity was approximately 4.3 years (2018: 3.5 years);
- Negotiating contractual terms which reduce the possibility of the lenders being able to demand an early

#### termination;

- Where possible, by pre-financing forecasted liquidity needs, through transactions with an adequate maturity;
- Management procedures of short-term applications, assuring that the maturity of the applications will match with foreseen liquidity needs (or with a liquidity that allows to cover unprogrammed disbursements, concerning investments in assets), including a margin to hedge forecasting deviations. The margin of error needed in the treasury department prediction, will depend on the confidence degree and it will be determined by the business. The reliably of the treasury forecasts is an important variable to determinate the amounts and the periods of the market applications-borrowings.

The maturity of each major class of financial liabilities is disclosed in Notes 24, 28, and 29, based on the undiscounted cash flows of financial liabilities based on the earliest date on which Sonae can be required to pay ("worst case scenario").

Sonae maintains a liquidity reserve in the form of credit lines together with the banks with which there are activities. This is to ensure the ability to meet its commitments without having to refinance itself in unfavourable terms. In 31 December 2019, the consolidated loan amount maturing in 2020 is of 20.3 million euro (48.8 million euro maturing in 2018) and in 31 December 2019 Sonae MC had 124 million euro available in consolidated credit lines (94 million euro in 2018) with commitment less than or equal to one year and 284 million euro (202 million euro in 2018) with a commitment greater than one year.

Additionally, Sonae MC held, as at 31 December 2019, cash and cash equivalents and current investments amounting to 77.3 million euro (78.2 million euro as at 31 December 2018).

Consequentially, although current liabilities are higher than current assets, a natural situation due to the fact that its main business has negative working capital requirements, Sonae MC expects to meet all its obligations by means of its operating cash flows and its financial assets as well as from drawing existing available credit lines, if needed.

# 3.4 INTEREST RATE RISK

Business exposure to interest rates arises mainly from long term loans which bear interests at Euribor.

The interest rate sensitivity analysis is based on the following assumption:

- Sonae hedging activities do not constitute a profit-making activity and derivatives are entered into without any speculation purpose;

- For each derivative or financial instrument used to hedge a specific loan, the interest payment dates of the hedged loans should be consistent with the settlement dates of the hedging instruments to avoid any mismatch and hedging inefficiencies;
- For each derivative or financial instrument used to hedge a specific loan, the interest payment dates of the hedged loans should be a perfect match between the base rate: the base rate used in the derivative or hedging instrument should be the same as that of the hedged facility / transaction;
- Since the beginning of the transaction, the maximum cost of the hedging operation is known and limited, even in scenarios of extreme change in market interest rates, so that the resulting interest rates are within the cost of the funds considered in Sonae's business plans (or in extreme scenarios are not worse than the underlying cost of the floating rate);
- The counterparties of hedging instruments are limited to institutions of high prestige, national and international recognition and based on respective credit ratings, as described in 3.2. above. It is Sonae MC policy that, when contracting such instruments, preference should be given to financial institutions that form part of Sonae MC's relationships, whilst at the same time obtaining quotes from a sufficient large sample of banks to ensure optimum conditions;
- In determining the fair value of hedging operations Sonae uses certain methods, such as option valuation and discounted future cash flow models, using assumptions based on market interest rates, foreign exchange rates, volatility among others prevailing at the statement of financial position date. Comparative financial institution quotes for specific or similar instruments are used as benchmark for the valuation;
- All transactions have to be documented under ISDA's Agreements (International Swaps and Derivatives Association);
- All transactions which do not follow the rules mentioned above have to be individually approved by the respective Executive Committee Board of Directors, and reported to Finance Committee, namely transactions entered into with the purpose of optimizing the cost of debt when deemed appropriate according to prevailing financial market conditions.

Business exposure to interest rates arises mainly from long term loans which bear interests at Euribor.

The purpose of these holdings is to limit cash-flows volatility and results, considering the profile of its operational activity, by using an appropriate mix of fixed and variable interest rate debt. Sonae MC policy allows the use of interest rate derivatives to decrease the exposure to Euribor fluctuations but does not allow for trading purpose.

# 3.4.1 Sensitivity analysis

The interest rate sensitivity analysis is based on the following assumptions:

- Changes in market interest rates affect the interest income or expense of variable interest rate financial instruments (the interest payments of which are not designated as hedged items of cash flow hedges against interest rate risks). As a consequence, these instruments are included in the calculation of income-related sensitivities;
- Changes in market interest rates only affect interest income or expense in relation to financial instruments with fixed interest rates if these are recognized at their fair value. As such, all financial instruments with fixed interest rates that are carried at amortized cost are not subject to interest rate risk as defined in IFRS 7;
- In the case of fair value hedges designed for hedging interest rate risks, when the changes in the fair values of the hedged item and the hedging instrument attributable to interest rate movements are offset almost completely in the income statement in the same period, these financial instruments are also not exposed to interest rate risk;

- Changes in the market interest rate of financial instruments that were designated as hedging instruments in a cash flow hedge (to hedge payment fluctuations resulting from interest rate movements) affect the hedging reserve in equity and are therefore taken into consideration in the equity-related sensitivity;
- Changes in the market interest rate of interest rate derivatives that are not part of a hedging relationship as set out in IAS 39 affect other financial income or expense (gain/loss in change of the derivatives fair value) therefore it has taken into consideration in the sensitivity calculations for changes in interest rate;
- Changes in the fair values of derivative financial instruments and other financial assets and liabilities are estimated by discounting the future cash flows to net present values using appropriate market rates prevailing at the year end, and assuming a parallel shift in interest rate curves;
- For the purposes of sensitivity analysis, such analysis is performed based on all financial instruments outstanding during the year.

Under these assumptions, if euro interest rate of denominated financial instruments had been 75 basis points higher, the consolidated net profit before tax of Sonae for the period ended as at 31 December 2019 would decrease by approximately 5.4 million euro (6 million euro decrease as at 31 December 2018).

#### 3.5 EXCHANGE RISK

#### 3.5.1 Policies

Sonae MC's currency exposures are divided into two levels: transaction exposures (foreign exchange exposures relating to contracted cash flows and statement of financial position items where changes in exchange rates will have an impact on earnings and cash flows) and translation exposure (equity in foreign subsidiaries).

The impact on the financial statements of changes in exchange rate is immaterial, as the most part of the transactions are denominated in euro. Sonae MC is mainly exposed to exchange rate risk through transactions relating to acquisitions of goods in international markets, which are mainly in US Dollars.

The exchange risk management purpose is to provide a stable decision platform when deciding and negotiating the purchases of inventories establishing fixed exchange rates. The hedging accompanies all the purchase process, since procurement up to the formal agreement of purchase.

The exchange risk exposure is monitored through the purchase of forwards with the goal of minimizing the negative impacts of volatility in exposure level as a consequence of changes of the amounts of imports denominated in other currencies rather than euro.

# 3.5.2. Exposição e Análise de Sensibilidade

As at 31 December 2019 and 2018 Sonae MC amounts of assets and liabilities (in euro) denominated in a currency different from the subsidiary functional currency were the following:

|                  | Asse        | ets         | Liabilities |             |  |  |
|------------------|-------------|-------------|-------------|-------------|--|--|
|                  | 31 Dec 2019 | 31 Dec 2018 | 31 Dec 2019 | 31 Dec 2018 |  |  |
| British Pound    | 18,655      | 6,488       | 162,607     | 1,936       |  |  |
| US Dollar        | 4,055,543   | 2,871,337   | 19,293,058  | 21,775,557  |  |  |
| Other Currencies | 6,271       | 2,952       |             | 2,546       |  |  |

The amounts presented above, only include assets and liabilities expressed in different currency than the functional currency used by the affiliated or jointly controlled company. Therefore, it does not represent any risk of financial statements translation. Due to the short-term character of the majority of monetary assets and liabilities and the magnitude of its net value, the exposure to currency risk is immaterial and therefore a sensitivity analysis to changes in the exchange rate isn't disclosed.

## 3.6 CAPITAL RISK

The capital structure of Sonae MC, determined by the proportion of equity and net debt is managed in order to ensure continuity and development of its operations, maximize the return on shareholders and optimize financing costs.

Sonae MC periodically monitors its capital structure, identifying risks, opportunities and the necessary adjustment measures for the achievement of these objectives.

# CHANGES IN THE CONSOLIDATION SCOPE

In the year ended at 31 Decembe 2019, the following subsidiaries were acquired:

| COMPANY  | Head Office              | Direct  | Total   |
|--|--------------------------|---------|---------|
| Arenal Perfumarias, S.L.U.                         | Lugo (Spain)             | 100.00% | 60.00%  |
| Chão Verde - Sociedade de Gestão Imobiliária, S.A. | Maia (Portugal)          | 100.00% | 100.00% |
| MCCARE - Serviços de Saude, S.A.                   | Matosinhos<br>(Portugal) | 100.00% | 100.00% |
| Tomenider, S.L.                                    | Lugo (Spain)             | 60.00%  | 60.00%  |
| SK - Skin Health Cosmetics                         | Oeiras<br>(Portugal)     | 100.00% | 100.00% |

On 28 September 2018, Sonae SGPS, SA reported that its subsidiary Modelo Continente Hipermercados SA sucursal en España, concluded an agreement with Corpfin Capital in order to acquire 60% of the capital of Tomenider SL ("society"), which holds 100% of the Arenal Perfumeries SLU ("Arenal"). The Arenal is a retail company of pharmacies and perfumeries with a network of 41 stores in the north of Spain.

On 11 December 2018, this transaction was approved by the competent competition authorities. The operation was completed in January 2019 and will allow Sonae MC to significantly enhance the combined assets and competences of Well's and Arenal, reinforcing its position in the Health & Wellness segment, one of its main development strategies pillars.

On 2 January 2019, Sonae MC through its subsidiaries Pharmacontinente – Saúde e Higiene, S.A. and Sonaerp-Retail Properties, S.A., acquired 100% of MCCARE-Serviços de Saúde SA, SK – Skin health Cosmetics, SA and Chão Verde – Sociedade de Gestão Imobiliária, S.A., respectively.



The effects of these acquisitions on the consolidated financial statements can be analysed as follows:

|  |  | Arer                      | Others       |              |  |             |  |
|--|--|---------------------------|--------------|--------------|--|-------------|--|
|  | On t                                       | he date of acquisiti      | on           |              |  |             |  |
| Amounts in euro  | Financial<br>Position before<br>aquisition | Adjustments to fair value | Fair value   | 31 Dec 2019  | Financial<br>Position before<br>aquisition | 31 Dec 2019 |  |
| Net assets   |  |                           |              |              |  |             |  |
| Property, plant and equipment and intagible assets (Notes 7 and 8) | 19,258,447                                 | 58,400,000                | 77,658,447   | 82,706,838   | 10,621,558                                 | 15,161,810  |  |
| Rights-of-use assets (Note 9)                                      | 43,149,710                                 | -                         | 43,149,710   | 54,900,827   | 2,869,504                                  | 1,910,211   |  |
| Inventories (Note 14)  | 23,861,179                                 | -                         | 23,861,179   | 31,062,411   | 964,427                                    | 220,236     |  |
| Other assets   | 10,054,933                                 | -                         | 10,054,933   | 25,123,866   | 3,318,357                                  | 6,802,962   |  |
| Cash and cash equivalents  | 1,982,432                                  | -                         | 1,982,432    | 4,585,525    | 204,054                                    | 68,849      |  |
| Bank loans short term  | (67,601,107)                               | -                         | (67,601,107) | (56,338,077) | (6,933,440)                                | (1,992,564) |  |
| Deferred tax liabilities (Note 20)                                 | -  | (14,600,000)              | (14,600,000) | -            | -  | -           |  |
| Trade payables and other current liabilities                       | (19,850,347)                               | -                         | (19,850,347) | (28,478,548) | (1,656,207)                                | (1,209,140) |  |
| Other liabilities  | (3,630,799)                                | <u> </u>                  | (3,630,799)  | (33,345,200) | (3,187,685)                                | (3,868,092) |  |
| Total net assets acquired  | 7,224,448                                  | 43,800,000                | 51,024,448   | 80,217,642   | 6,200,568                                  | 17,094,272  |  |
| Goodwill (Note 10)   | 44,720,000                                 | (25,280,000)              | 19,440,000   |              | 3,370,690                                  |             |  |
| Badwill  | -  | -                         | -            |              | (16,258)                                   |             |  |
| Non- controlling interests (Note 23)                               | (2,922,727)                                | (17,520,000)              | (20,442,727) |              |  |             |  |
| Acquisition cost   | 49,021,721                                 | 1,000,000                 | 50,021,721   |              | 9,555,000                                  |             |  |
| Net cash flow arising from acquisition                             |  |                           |              |              |  |             |  |
| Cash payment   | 49,021,721                                 | -                         | 49,021,721   |              | 9,555,000                                  |             |  |
| Cash and bank balances acquired                                    | 1,982,432                                  | -                         | 1,982,432    |              | 204,054                                    |             |  |
| ·  | 47,039,289                                 | -                         | 47,039,289   |              | 9,350,946                                  |             |  |

| Amounts in euro                  | Aren                         | al           | Others                       |              |  |  |
|----------------------------------|------------------------------|--------------|------------------------------|--------------|--|--|
|                                  | From the date of acquisition | 12 months    | From the date of acquisition | 12 months    |  |  |
| Sales and services               | 129,156,555                  | 129,156,555  | 8,672,207                    | 9,776,977    |  |  |
| Otherincome                      | 2,978,005                    | 2,978,005    | 133,733                      | 130,418      |  |  |
| Cost of sales                    | (93,213,978)                 | (93,213,978) | (1,154,847)                  | (1,366,278)  |  |  |
| Supplies and external services   | (6,513,082)                  | (6,513,082)  | (7,583,473)                  | (10,166,993) |  |  |
| Employee benefits expense        | (14,586,996)                 | (14,586,996) | (3,051,959)                  | (3,080,065)  |  |  |
| Depreciation and amortization    | (7,875,897)                  | (7,875,897)  | (1,369,586)                  | (1,664,916)  |  |  |
| Others                           | (241,399)                    | (241,399)    | (160,701)                    | (178,059)    |  |  |
| Net financial income             | (3,754,667)                  | (3,754,667)  | (268,925)                    | (419,456)    |  |  |
| Results for associated companies | 15,920                       | 15,920       |                              | -            |  |  |
| Profit/loss before taxation      | 5,964,461                    | 5,964,461    | (4,783,551)                  | (6,968,372)  |  |  |
| Income tax expense               | (1,272,310)                  | (1,631,622)  | 1,613,191                    | 1,615,841    |  |  |
| Profit/(Loss) for the period     | 4,692,151                    | 4,332,839    | (3,170,360)                  | (5,352,531)  |  |  |

Following the Arenal acquisition, the Group carried out an assessment of the fair value of the assets acquired and liabilities assumed, resulting in an increase in net assets of 43.8 million euros, which results from the recognition of the Arenal brand (58.4 million euros) valued using the methodology of royalties released, using discount rates based on the weighted average cost of capital of the segment in which the companies operate (10%) and a 4% royalty rate, and for which no defined life was identified, and the recording of the respective deferred tax liabilities in the amount of Euro 14.6 million. The acquisition cost was increased by 1 million euro for the contingent amount payable dependent on the company's performance.

As usually happens in business combinations, also in the case of the acquisition of this subsidiary, it was not possible to attribute, in accounting terms, to the fair value of identified assets and assumed liabilities, a part of the acquisition cost, being recognized as Goodwill. Goodwill will be related to elements, which cannot be isolated or quantified in a reliable manner.

# RESTATEMENT OF CONSOLIDATED FINANCIAL STATEMENTS

The restatement of the consolidated financial statements for the years ended 31 December 2018 results of application of IFRS 16 Leases as referred to in Note 2.5;

The impacts on the consolidated financial statements as at 1 January 2018 and 31 December 2019 are as follows:

|   | o1 Jan 2018 Restated |               |               |  |  |  |
|---|----------------------|---------------|---------------|--|--|--|
|   | Before the           | IFRS 16       | After the     |  |  |  |
| Amounts in euro   | restatement          | Adjustments   | restatement   |  |  |  |
| Assets  |                      |               |               |  |  |  |
| Property, plant and equipment and intagible assets      | 1,990,848,707        | -             | 1,990,848,707 |  |  |  |
| Right-of-use assets (Note 9)                            | -                    | 860,046,399   | 860,046,399   |  |  |  |
| Goodwill  | 553,339,386          |               | 553,339,386   |  |  |  |
| Investments   | 53,765,866           | 1             | 53,765,867    |  |  |  |
| Deferred tax assets (Note 20)                           | 56,857,992           | 212,935,851   | 269,793,843   |  |  |  |
| Income tax assets                                       | 6,181,878            | -             | 6,181,878     |  |  |  |
| Other non-current assets                                | 13,971,020           | (944,325)     | 13,026,695    |  |  |  |
| Non-current assets                                      | 2,674,964,849        | 1,072,037,926 | 3,747,002,775 |  |  |  |
| Inventories   | 713,020,919          |               | 713,020,919   |  |  |  |
| Trade receivables                                       | 85,264,416           | -             | 85,264,416    |  |  |  |
| Other current assets                                    | 187,565,573          | (7,778,312)   | 179,787,261   |  |  |  |
| Other Investments                                       | 179,881              | -             | 179,881       |  |  |  |
| Cash and bank balances                                  | 162,378,843          | -             | 162,378,843   |  |  |  |
| Current assets  | 1,148,409,632        | (7,778,312)   | 1,140,631,320 |  |  |  |
| Assets classified as held for sale                      | 782,540              | -             | 782,540       |  |  |  |
| Total assets  | 3,824,157,021        | 1,064,259,614 | 4,888,416,635 |  |  |  |
| Liabilities   |                      |               |               |  |  |  |
| Loans   | 620,484,413          | -             | 620,484,413   |  |  |  |
| Lease liabilities (Note 9)                              | -                    | 869,557,356   | 869,557,356   |  |  |  |
| Other non-current liabilities                           | 415,789,765          | (1,093,707)   | 414,696,058   |  |  |  |
| Deferred tax liabilities (Note 20)                      | 122,806,483          | 195,057,712   | 317,864,195   |  |  |  |
| Provisions  | 14,659,973           | -             | 14,659,973    |  |  |  |
| Non current liabilities                                 | 1,173,740,634        | 1,063,521,361 | 2,237,261,995 |  |  |  |
| Loans   | 181,238,135          | -             | 181,238,135   |  |  |  |
| Lease liabilities (Note 9)                              |                      | 69,228,755    | 69,228,755    |  |  |  |
| Trade payables  | 1,177,803,571        | (343,326)     | 1,177,460,245 |  |  |  |
| Other current liabilities                               | 505,812,834          | (767,685)     | 505,045,149   |  |  |  |
| Current liabilities                                     | 1,864,854,540        | 68,117,744    | 1,932,972,284 |  |  |  |
| Total liabilities                                       | 3,038,595,174        | 1,131,639,105 | 4,170,234,279 |  |  |  |
| Shareholders' funds excluding non-controlling interests | 693,545,511          | (64,625,772)  | 628,919,739   |  |  |  |
| Shareholders Tulius excluding non-controlling interests | 92,016,336           | (04,025,7/2)  | 89,262,617    |  |  |  |
| Non controlling interests                               |                      | (4,/53,/19)   | 09,202,01/    |  |  |  |
| Non-controlling interests                               |                      |               | 0.0.6         |  |  |  |
| Non-controlling interests  Total shareholders' funds    | 785,561,847          | (67,379,491)  | 718,182,356   |  |  |  |

|   | 31 Dec 2018 Restated |               |               |  |  |  |
|---|----------------------|---------------|---------------|--|--|--|
|   |                      |               |               |  |  |  |
| Amounts in euro   | Before the           | IFRS 16       | After the     |  |  |  |
|   | restatement          | Adjustments   | restatement   |  |  |  |
| Assets  |                      |               |               |  |  |  |
| Property, plant and equipment and intagible assets      | 1,504,291,000        | -             | 1,504,291,000 |  |  |  |
| Right-of-use assets (Note 9)                            | -                    | 780,101,393   | 780,101,393   |  |  |  |
| Goodwill  | 446,613,429          | -             | 446,613,429   |  |  |  |
| Investments   | 20,673,846           | -             | 20,673,846    |  |  |  |
| Deferred tax assets (Note 20)                           | 31,025,591           | 193,255,314   | 224,280,905   |  |  |  |
| Income tax assets                                       | 4,527,309            | -             | 4,527,309     |  |  |  |
| Other non-current assets                                | 4,818,467            |               | 4,818,467     |  |  |  |
| Non-current assets                                      | 2,011,949,642        | 973,356,707   | 2,985,306,349 |  |  |  |
| Inventories   | 396,767,259          | -             | 396,767,259   |  |  |  |
| Trade receivables                                       | 123,073,991          | -             | 123,073,991   |  |  |  |
| Other current assets                                    | 148,021,425          | (6,954,914)   | 141,066,512   |  |  |  |
| Other investments                                       | 1,231,414            | -             | 1,231,414     |  |  |  |
| Cash and bank balances                                  | 78,235,498           |               | 78,235,498    |  |  |  |
| Current assets  | 747,329,587          | (6,954,914)   | 740,374,673   |  |  |  |
| Total assets  | 2,759,279,229        | 966,401,793   | 3,725,681,022 |  |  |  |
| Liabilities   |                      |               |               |  |  |  |
| Loans   | 657,881,978          | -             | 657,881,978   |  |  |  |
| Lease liabilities (Note 9)                              | -                    | 806,331,265   | 806,331,265   |  |  |  |
| Other non-current liabilities                           | 23,143,388           | -             | 23,143,388    |  |  |  |
| Deferred tax liabilities (Note 20)                      | 95,559,665           | 175,522,813   | 271,082,478   |  |  |  |
| Provisions  | 9,570,442            |               | 9,570,442     |  |  |  |
| Non current liabilities                                 | 786,155,473          | 981,854,078   | 1,768,009,551 |  |  |  |
| Loans   | 48,841,228           | -             | 48,841,228    |  |  |  |
| Lease liabilities (Note 9)                              | -                    | 52,581,242    | 52,581,242    |  |  |  |
| Trade payables  | 832,109,114          | -             | 832,109,114   |  |  |  |
| Other current liabilities                               | 331,178,143          | 2             | 331,178,145   |  |  |  |
| Current liabilities                                     | 1,212,128,485        | 52,581,244    | 1,264,709,729 |  |  |  |
| Total liabilities                                       | 1,998,283,958        | 1,034,435,322 | 3,032,719,280 |  |  |  |
| Shareholders' funds excluding non-controlling interests | 729,849,315          | (65,895,932)  | 663,953,383   |  |  |  |
| Non-controlling interests                               | 31,145,956           | (2,137,597)   | 29,008,359    |  |  |  |
| Total shareholders' funds                               | 760,995,271          | (68,033,529)  | 692,961,742   |  |  |  |
| Total shareholders' funds and liabilities               | 2,759,279,229        | 966,401,793   | 3,725,681,022 |  |  |  |

|   | 31 Dec 2018 Restated   |                     |                       |  |  |  |
|---|------------------------|---------------------|-----------------------|--|--|--|
| Amounts in euro   | Before the restatement | IFRS <sub>1</sub> 6 | After the restatement |  |  |  |
| Sales   | 4,191,168,639          | -                   | 4,191,168,639         |  |  |  |
| Services rendered   | 116,335,901            | -                   | 116,335,901           |  |  |  |
| Income or expenses related to investments   | 1,942,721              | -                   | 1,942,721             |  |  |  |
| Other income  | 102,549,139            | 410,621             | 102,959,760           |  |  |  |
| Cost of good sold and materials consumed  | (3,003,067,240)        | -                   | (3,003,067,240)       |  |  |  |
| External supplies and service   | (488,382,505)          | 104,510,090         | (383,872,415)         |  |  |  |
| Employee benefits expense   | (522,970,216)          | -                   | (522,970,216)         |  |  |  |
| Other expenses  | (44,565,613)           | (40,223)            | (44,605,836)          |  |  |  |
| Depreciation and amortisation expenses  | (146,210,542)          | (66,260,407)        | (212,470,949)         |  |  |  |
| Provisions and impairment losses  | (13,232,978)           | -                   | (13,232,978)          |  |  |  |
| Profit from continuing operations before interests, dividends, share of profit or loss of joint ventures and associates and tax | 193,567,306            | 38,620,081          | 232,187,387           |  |  |  |
| Dividends received during the year  | 100,450                | -                   | 100,450               |  |  |  |
| Gains or losses related to joint ventures and associated undertaking  | (446,603)              | -                   | (446,603)             |  |  |  |
| Other income and financial income   | 3,776,300              | -                   | 3,776,300             |  |  |  |
| Financial expenses  | (72,717,552)           | (52,238,560)        | (124,956,112)         |  |  |  |
| Profit from continuing operations before tax  | 124,279,901            | (13,618,479)        | 110,661,422           |  |  |  |
| Income tax expense  | (13,065,287)           | 3,995,566           | (9,069,721)           |  |  |  |
| Profit from continuing operations for the period  | 111,214,614            | (9,622,913)         | 101,591,701           |  |  |  |
| Profit/(Loss) from discountinuing operations, after tax   | 540,456,346            | 1,939,389           | 542,395,735           |  |  |  |
| Consolidated profit /(loss) for the period  | 651,670,960            | (7,683,524)         | 643,987,436           |  |  |  |

As at 31 December 2019 and 2018, discontinued activities include:

- Modelo Continente International Trade, SA and Sonae MC Serviços Partilhados, SA, have economic activities related to businesses not related to food retail, so these activities were considered to be discontinued in the consolidated income statement for the period ended at 31 December 2019 and 2018.
- In 2018, were sold to related parties the businesses Worten, Sonae Sports & Fashion, Sonae FS, Tlantic Group, properties not assigned to the food retail activity and participation in the MDS SGPS, SA.

These transactions and some operations that are in the process of liquidation, were already considered discontinued operations in 2018.

As provided for in IFRS 5, changes were made to the consolidated statements of income by nature for the periods ended on 31 December 2019 and 2018 to reflect in a single item (Consolidated net income for the period from discontinued operations), on the face of the statement of income. results, profit or loss after tax from discontinued activities mentioned above.

The discontinued activities can be analyzed as follows:

| mounts in euro   | 31 Dec 2019   |
|--|---------------|
| Sales  | 172,032,345   |
| Other income   | 12,202,555    |
| Cost of good sold and materials consumed   | (169,462,941) |
| External supplies and services   | (10,326)      |
| Other expenses   | (12,687,552)  |
| Profit before interests, dividends, share of profit or loss of joint ventures and associates and tax | 2,074,081     |
| Financial expenses   | (1,284,761)   |
| Profit from before tax   | 789,320       |
| Income tax expense   | (284,477)     |
| rofit from discontinuing operations for the period   | 504,843       |

# 160 CONSOLIDATED FINANCIAL STATEMENTS

# 6 FINANCIAL INSTRUMENTS BY CLASS

# As at 31 December 2019 and 2018, the categories and fair value of the financial instruments were classified a

| Financial assets                             | Notes | Financial assets<br>recorded at<br>amortized cost | Assets at fair<br>value through<br>the other<br>comprehensive<br>income | Assets at fair<br>value through<br>the income<br>statment | Others non-<br>financial assets    | Total       |
|--|-------|---|---|---|------------------------------------|-------------|
| As at 31 December 2019<br>Non-current assets |       |   |   |   |                                    |             |
| Other investments                            | 12    | -   | -   | 17,247,851  | -                                  | 17,247,851  |
| Other non-current assets                     | 13    | 10,763,959  |   |   |                                    | 10,763,959  |
|  |       | 10,763,959  | -   | 17,247,851  | -                                  | 28,011,810  |
| Current assets                               |       |   |   |   |                                    |             |
| Trade receivables                            | 15    | 98,402,123  | -   | -   | -                                  | 98,402,123  |
| Other receivables                            | 16    | 77,059,454  | -   | -   | -                                  | 77,059,454  |
| Investments                                  | 12    | -   | 394,309   | -   | -                                  | 394,309     |
| Cash and bank balances                       | 21    | 77,339,624  |   |   |                                    | 77,339,624  |
|  |       | 252,801,201                                       | 394,309   | -   |                                    | 253,195,510 |
|  |       | 263,565,160                                       | 394,309   | 17,247,851  |                                    | 281,207,320 |
| Financial assets                             | Notes | Financial assets<br>recorded at<br>amortized cost | Assets at fair<br>value through the<br>other<br>comprehensive<br>income | Assets at fair value through the income statment          | Others non-<br>financial<br>assets | Total       |
| As at 31 December 2018<br>Non-current assets |       |   |   |   |                                    |             |
| Other investments                            | 12    | -   | -   | 16,589,032  | -                                  | 16,589,032  |
| Other non-current assets                     | 13    | 4,818,467   |   |   |                                    | 4,818,467   |
|  |       | 4,818,467   | -   | 16,589,032  | -                                  | 21,407,499  |
| Current assets                               |       |   |   |   |                                    |             |
| Trade receivables                            | 15    | 123,073,991                                       | -   | -   | -                                  | 123,073,991 |
| Other receivables                            | 16    | 50,360,094  | -   | -   | -                                  | 50,360,094  |
| Investments                                  | 12    | -   | 1,231,414   | -   | -                                  | 1,231,414   |
| Cash and bank balances                       | 21    | 78,235,498  | -   | -   |                                    | 78,235,498  |
|  |       | 251,669,583                                       | 1,231,414   | -   | <u> </u>                           | 252,900,997 |
|  |       | 256,488,050                                       | 1,231,414   | 16,589,032  | <u> </u>                           | 274,308,496 |
|  |       |   |   |   |                                    |             |

| Financial liabilities         | Notes | Financial assets<br>recorded at<br>amortized cost | Assets at fair<br>value through<br>the other<br>comprehensive<br>income | Assets at fair<br>value through<br>the income<br>statment | Others non-<br>financial assets    | Total         |
|-------------------------------|-------|---|---|---|------------------------------------|---------------|
| As at 31 December 2019        |       | . ———   |   |   |                                    |               |
| Non-current liabilities       |       |   |   |   |                                    |               |
| Bank loans                    | 24    | 407,666,667                                       | -   | -   | -                                  | 407,666,667   |
| Bonds                         | 24    | 252,163,176                                       | -   | -   | -                                  | 252,163,176   |
| Other loans                   | 24    | -   | -   | -   | -                                  |               |
| Lease liability               | 9     | 930,393,296                                       | -   | -   | -                                  | 930,393,296   |
| Other non-current liabilities | 26    | 1,823,388   | -   | -   | 20,895,680                         | 22,719,068    |
|                               |       | 1,592,047,483                                     |   | -   | 20,895,680                         | 1,612,943,163 |
| Current liabilities           |       | .55 7-171-5                                       |   |   |                                    | . 15 151=-5   |
| Bank loans                    | 24    | 16,847,781  | -   | _   | _                                  | 16,847,781    |
| Bonds                         | 24    | 2,996,380   | _   | -   | _                                  | 2,996,380     |
| Other loans                   | 24    | 10,613  | 420,098   | _   | _                                  | 430,711       |
| Lease liability               | 9     | 75,998,767  | 420,030   | _   | _                                  | 75,998,767    |
| Trade payables                | 28    | 870,957,571                                       | _   | -   | _                                  | 870,957,571   |
| Other payables                | 29    | 76,568,322  | _   | _   | _                                  | 76,568,322    |
| отно разово                   |       | 1,043,379,434                                     | 420,098   | -   |                                    | 1,043,799,532 |
|                               |       | 2,635,426,917                                     | 420,098   |   | 20,895,680                         | 2,656,742,695 |
| Financial liabilities         | Notes | Financial assets<br>recorded at<br>amortized cost | Assets at fair<br>value through the<br>other<br>comprehensive<br>income | Assets at fair<br>value through<br>the income<br>statment | Others non-<br>financial<br>assets | Total         |
| As at 31 December 2018        |       |   |   |   |                                    |               |
| Non-current liabilities       |       |   |   |   |                                    |               |
| Bank loans                    | 24    | 403,000,000                                       | -   | 403,000,000   | -                                  | 403,000,000   |
| Bonds                         | 24    | 254,870,409                                       | -   | 254,870,409   | -                                  | 254,870,409   |
| Other loans                   | 24    | -   | -   | -   | -                                  | -             |
| Lease liability               | 9     | 806,331,265                                       | -   | 806,331,265   | -                                  | 806,331,265   |
| Other non-current liabilities | 26    | 833,587   |   | 833,587   | 22,309,801                         | 23,143,388    |
|                               |       | 1,465,046,830                                     | -   | 1,465,046,830   | 22,309,801                         | 1,487,356,631 |
| Current liabilities           |       |   |   |   |                                    |               |
| Bank loans                    | 24    | 45,579,391  | -   | 45,579,391  | -                                  | 45,579,391    |
| Bonds                         | 24    | 2,996,380   | -   | 2,996,380   | -                                  | 2,996,380     |
| Other loans                   | 24    | 83,752  | 181,705   | 265,457   | -                                  | 265,457       |
| Lease liability               | 9     | 52,581,242  | -   | 52,581,242  | -                                  | 52,581,242    |
| Trade payables                | 28    | 832,109,114                                       | -   | 832,109,114   | -                                  | 832,109,114   |
| Other payables                | 29    | 83,417,341  | -   | 83,417,341  | -                                  | 83,417,341    |
|                               |       | 1,016,767,220                                     | 181,705   | 1,016,948,925   |                                    | 1,016,948,925 |
|                               |       | 2,481,814,050                                     | 181,705   | 2,481,995,755   | 22,309,801                         | 2,504,305,556 |
|                               |       |   |   |   |                                    |               |

# Financial Instruments recognized at fair value

In accordance with the requirements of IFRS 13, the fair value of financial assets and liabilities measured at fair value correspond to the following fair value hierarchy levels (see Note 2.1)):

|  | 31 Dec 2019 |         |            | 31 Dec 2018 |           |            |  |
|--|-------------|---------|------------|-------------|-----------|------------|--|
|  | Level 1     | Level 2 | Level 3    | Level 1     | Level 2   | Level 3    |  |
| Financial assets measured at fair value      |             |         |            |             |           |            |  |
| Investments (Note 12)                        | -           | -       | 17,247,851 | -           | -         | 16,589,032 |  |
| Derivatives (Note 12 and 25)                 |             | 394,309 |            | -           | 1,231,414 | -          |  |
|  | -           | 394,309 | 17,247,851 | -           | 1,231,414 | 16,589,032 |  |
| Financial liabilities measured at fair value |             |         |            |             |           |            |  |
| Derivatives (Note 25)                        | -           | 420,098 | -          | -           | 181,705   | -          |  |
|  |             | 420,098 |            | -           | 181,705   | -          |  |

# PROPERTY, PLANT AND EQUIPMENT

During the periods ended as at 31 December 2019 and 2018, the movements in Property, plant and equipment as well accumulated depreciation and impairment losses are made up as follows:

| Property, plant and equipment                  | Land and<br>Buildings | Plant and<br>Machinery | Vehicles    | Fixtures and Fittings | Other Tangible<br>Assets | Tangible assets in progress | Total property,<br>plant and<br>equipment |
|--|-----------------------|------------------------|-------------|-----------------------|--------------------------|-----------------------------|---|
| Gross assets:                                  |                       |                        |             |                       |                          |                             |   |
| Opening balance as at 1 January 2018           | 1,367,477,468         | 1,510,838,547          | 26,811,031  | 140,437,244           | 47,113,325               | 39,722,737                  | 3,132,400,352                             |
| Discontinued operations                        | (255,685,471)         | (430,544,251)          | (5,224,786) | (39,100,364)          | (9,800,505)              | (11,547,541)                | (751,902,918)                             |
| Investment                                     | 24,664,513            | 5,421,932              | 268,576     | 515,164               | 353,534                  | 209,519,011                 | 240,742,730                               |
| Acquisitions of subsidiaries                   | 77,979                | 155,399                | 18,450      | 50,776                | 84,692                   | -                           | 387,296                                   |
| Disposals                                      | (61,720,398)          | (48,681,372)           | (1,227,340) | (5,615,509)           | (2,975,569)              | (6,920,226)                 | (127,140,414)                             |
| Exchange rate effect                           | (6,271)               | 1,189                  | (4,326)     | (91,932)              | (3,956)                  | -                           | (105,296)                                 |
| Transfers                                      | 12,749,473            | 165,680,482            | 2,152,996   | 14,072,929            | 3,935,780                | (202,144,666)               | (3,553,006)                               |
| Opening balance as at 1 January 2019           | 1,087,557,293         | 1,202,871,926          | 22,794,601  | 110,268,308           | 38,707,301               | 28,629,315                  | 2,490,828,744                             |
| Investment                                     | 10,377,739            | 8,288,321              | 90,036      | 4,300,907             | 801,034                  | 182,927,738                 | 206,785,775                               |
| Acquisitions of subsidiaries (Note 4)          | 5,740,925             | 20,906,921             | 568,225     | 15,839,145            | 4,032,337                | 1,868,398                   | 48,955,951                                |
| Disposals                                      | (22,131,483)          | (51,518,401)           | (909,679)   | (11,068,401)          | (2,389,444)              | (2,798,229)                 | (90,815,637)                              |
| Exchange rate effect                           | -                     | -                      | -           | (10,878)              | -                        | -                           | (10,878)                                  |
| Assets available for sale                      | (6,648,041)           | (27,413,094)           | (961,788)   | -                     | -                        | -                           | (35,022,923)                              |
| Transfers                                      | (248,390)             | 163,562,157            | 3,177,141   | 11,539,175            | 3,241,852                | (185,324,860)               | (4,052,925)                               |
| Closing balance as at 31 December 2019         | 1,074,648,043         | 1,316,697,830          | 24,758,536  | 130,868,256           | 44,393,080               | 25,302,362                  | 2,616,668,107                             |
| Accumulated depreciation and impairment losses |                       |                        |             |                       |                          |                             |   |
| Opening balance as at 1 January 2018           | 413,694,318           | 910,392,706            | 19,665,961  | 102,100,696           | 38,481,278               | 132,988                     | 1,484,467,947                             |
| Discontinued operations                        | (67,420,152)          | (257,245,574)          | (3,701,449) | (26,503,408)          | (7,374,844)              | (177,319)                   | (362,422,746)                             |
| Depreciation of period                         | 21,557,515            | 106,233,077            | 1,667,968   | 12,249,216            | 3,525,169                | -                           | 145,232,945                               |
| Impairment losses of the period (Note 31)      | 12,985,845            | 632,289                | -           | 242,270               | -                        | 44,331                      | 13,904,735                                |
| Reversals of impairment losses (Note 31)       | (7,385,495)           | (18,857)               | -           | (25)                  | -                        | -                           | (7,404,377)                               |
| Acquisitions of subsidiaries                   | 9,928                 | 45,430                 | 5,439       | 16,365                | 10,048                   | -                           | 87,210                                    |
| Disposals                                      | (22,872,942)          | (42,850,057)           | (1,197,740) | (5,339,853)           | (2,938,021)              | -                           | (75,198,613)                              |
| Exchange rate effect                           | (3,906)               | 42                     | (1,834)     | (72,719)              | (3,317)                  | -                           | (81,734)                                  |
| Transfers                                      | (143,309)             | (351,281)              | (612)       | (381,883)             | (19,556)                 |                             | (896,641)                                 |
| Opening balance as at 1 January 2019           | 350,421,802           | 716,837,775            | 16,437,733  | 82,310,659            | 31,680,757               | -                           | 1,197,688,726                             |
| Depreciation                                   | 16,697,958            | 91,665,615             | 1,528,501   | 11,449,637            | 3,318,514                | -                           | 124,660,225                               |
| Impairment losses of the period (Note 31)      | 2,283,025             | 967,954                | 6,052       | 4,115                 | 4,648                    | -                           | 3,265,794                                 |
| Acquisitions of subsidiaries (Note 4)          | -                     | 8,327,153              | 396,916     | 9,288,901             | 2,025,410                | -                           | 20,038,380                                |
| Disposals                                      | (8,168,330)           | (44,422,314)           | (869,658)   | (10,725,849)          | (2,363,434)              | -                           | (66,549,585)                              |
| Exchange rate effect                           | -                     | -                      | -           | (8,943)               | -                        | -                           | (8,943)                                   |
| Depreciation of assets available for sale      | (6,875,669)           | (646,792)              | -           | -                     | -                        | -                           | (7,522,461)                               |
| Transfers                                      |                       | (826,729)              | (12,148)    | (319,484)             | (26,939)                 |                             | (1,185,300)                               |
| Closing balance as at 31 December 2019         | 354,358,786           | 771,902,662            | 17,487,396  | 91,999,036            | 34,638,956               |                             | 1,270,386,836                             |
| Carrying amount                                |                       |                        |             |                       |                          |                             |   |
| As at 31 December 2018                         | 737,135,491           | 486,034,151            | 6,356,868   | 27,957,649            | 7,026,544                | 28,629,315                  | 1,293,140,018                             |
| As at 31 December 2019                         | 720,289,257           | 544,795,168            | 7,271,140   | 38,869,220            | 9,754,124                | 25,302,362                  | 1,346,281,271                             |

The investment includes the acquisition of assets of approximately 183 million euro (209 million euro in 2018), associated with the opening and remodelling of stores.

As at 31 December 2018, the caption "Depreciation for the year" of Property, plant and equipment and intangible assets includes 35.9 million euro transferred to discontinued operations.

#### Disposals in the years 2019 and 2018 can be analysed as follow:

|   | Land and<br>Buildings       | Plant and<br>Machinery                      | Vehicles    | Fixtures and<br>Fittings               | Other Tangible<br>Assets | Tangible assets in progress | Total property,<br>plant and<br>equipment  |
|---|-----------------------------|---|-------------|--|--------------------------|-----------------------------|--|
| Gross assets:   |                             |   |             |  |                          |                             |  |
| Disposals<br>Sale and Leaseback   | (3,666,645)<br>(18,464,838) | (50,752,555)<br>(765,846)                   | (909,679)   | (11,068,401)                           | (2,389,444)              | (2,798,229)                 | (71,584,953)<br>(19,230,684)               |
| Closing balance as at 31 December 2019  | (22,131,483)                | (51,518,401)                                | (909,679)   | (11,068,401)                           | (2,389,444)              | (2,798,229)                 | (90,815,637)                               |
| Accumulated depreciation and impairment losses:   |                             |   |             |  |                          |                             |  |
| Disposals   | (1,628,027)                 | (43,968,415)                                | (869,658)   | (10,725,849)                           | (2,363,434)              | -                           | (59,555,384)                               |
| Sale and Leaseback  | (6,540,303)                 | (453,899)                                   | <u> </u>    | =                                      | =                        |                             | (6,994,201)                                |
| Closing balance as at 31 December 2019  | (8,168,330)                 | (44,422,314)                                | (869,658)   | (10,725,849)                           | (2,363,434)              |                             | (66,549,585                                |
| Carrying amount   |                             |   |             |  |                          |                             |  |
| Disposals   | (2,038,618)                 | (6,784,139)                                 | (40,021)    | (342,552)                              | (26,010)                 | (2,798,229)                 | (12,029,569                                |
| Sale and Leaseback  | (11,924,535)                | (311,948)                                   | =           | -                                      | -                        |                             | (12,236,483                                |
|   | Land and<br>Buildings       | Plant and<br>Machinery                      | Vehicles    | Fixtures and<br>Fittings               | Other Tangible<br>Assets | Tangible assets in progress | Total property,<br>plant and<br>equipment  |
| Gross assets:   |                             |   |             |  |                          |                             |  |
| Disposals<br>Sale and Leaseback   | (9,272,912)<br>(52,447,486) | (46,653,801)<br>(2,027,571)                 | (1,227,340) | (5,601,297)<br>(14,212)                | (2,975,569)              | (6,914,128)<br>(6,098)      | (72,645,047<br>(54,495,367                 |
|   |                             |   |             |  |                          |                             |  |
| Closing balance as at 31 December 2018  | (61,720,398)                | (48,681,372)                                | (1,227,340) | (5,615,509)                            | (2,975,569)              | (6,920,226)                 |  |
| Accumulated depreciation and impairment losses:   | (61,720,398)                |   | (1,227,340) |  | (2,975,569)              |                             |  |
|   | (61,720,398)                |   | (1,227,340) |  | (2,975,569)              |                             | (127,140,414                               |
| Accumulated depreciation and impairment losses:   |                             | (48,681,372)                                |             | (5,615,509)                            |                          |                             | (57,267,511<br>(17,931,102                 |
| Accumulated depreciation and impairment losses:  Disposals  | (6,276,522)                 | (48,681,372)                                |             | (5,615,509)<br>(5,326,860)             |                          |                             | (127,140,414                               |
| Accumulated depreciation and impairment losses: Disposals Sale and Leaseback  | (6,276,522)<br>(16,596,420) | (48,681,372)<br>(41,528,368)<br>(1,321,689) | (1,197,740) | (5,615,509)<br>(5,326,860)<br>(12,993) | (2,938,021)              |                             | (127,140,414<br>(57,267,511<br>(17,931,102 |
| Accumulated depreciation and impairment losses: Disposals Sale and Leaseback Closing balance as at 31 December 2018 | (6,276,522)<br>(16,596,420) | (48,681,372)<br>(41,528,368)<br>(1,321,689) | (1,197,740) | (5,615,509)<br>(5,326,860)<br>(12,993) | (2,938,021)              |                             | (127,140,414<br>(57,267,511<br>(17,931,102 |

During the period ended at 31 December 2019 and 31 December 2018, several sale and leaseback transactions were accounted by the Group. The accounting values of the disposed assets, approximately, 12.2 million euro (36.6 million euro as at 31 December 2018), corresponds to 2 real estate food retail assets located in Portugal (6 real estate food retail assets located in Portugal in 2018). These operations resulted in a cash inflow of 24.4 million euro (82.8 million euro as at 31 December 2018) and generated a net capital gain of approximately, 3.2 million euro (37.4 million euro as at 31 December 2018) (Note 38) and a right to use of 8.5 million euro.

As described in note 2.5,c), with the adoption of IFRS 16 and if the transfer of the asset complies with the requirements of IFRS 15, the sale of the asset in a sale and leaseback transaction should be recognized and the asset "Rights of use", which must be measured by the proportion of the transferred asset. The gains or losses on these transactions should also be recognized only in proportion to the transferred Rights.

These assets have an initial period of 20 years, and the lease term can be extended, with market conditions, by four additional periods of 10 years, and it was considered by the Board of Directors that only the initial which is less than the remaining useful life of the assets subject to the transaction. It was also considered that there is no type of obligation to repurchase the assets subject to leasing, and the Group's current call options are exercisable based on market prices, as well as the present value of the minimum lease payments location.

The caption "Non-current assets held for sale" includes the net value of 27.5 million euro relating to 5 retail properties located in Portugal, whose sale is estimated to occur in 2020.

Most real estate assets from Sonae MC, as at 31 December 2019 and 2018, which are recorded at acquisition cost deducted of amortization and impairment charges, were evaluated by independent appraisers (Jones Lang LaSalle). These evaluations were performed using the income method, using yields between 6.75% and 9.00 % (6.75% and 9.00% in 2018), where the fair value of the property is in "Level 3" hierarchy - according to the classification given by IFRS 13. Such assessments support the value of the assets as at 31 December 2019.

The most significant values under the caption "Property, plant and equipment in progress" refer to the following projects:

|   | 31 Dec 2019 | 31 Dec 2018 |
|---|-------------|-------------|
| Refurbishment and expansion of stores in Portugal                 | 21,618,856  | 21,492,707  |
| Projects "Continente" stores for which advance payments were made | 717,548     | 1,996,471   |
| Others  | 2,965,958   | 5,140,137   |
|   | 25,302,362  | 28,629,315  |

The caption "Impairment losses for Property, plant and equipment" can be detailed as follows:

|  | Land and<br>Buildings | Plant and<br>Machinery | Vehicles | Fixtures and Fittings | Other Tangible<br>Assets | Tangible assets in progress | Total property,<br>plant and<br>equipment |
|--|-----------------------|------------------------|----------|-----------------------|--------------------------|-----------------------------|---|
| Impairment losses                                |                       |                        |          |                       |                          |                             |   |
| Opening balance as at 1 January 2018             | 90,926,822            | 23,302,445             | 21,582   | 280,129               | 151,637                  | 132,989                     | 114,815,604                               |
| Discontinued operations                          | (360,735)             | (16,930,569)           | (20,701) | (163,744)             | (41,266)                 | (177,320)                   | (17,694,335)                              |
| Impairment losses of the period                  | 12,985,845            | 632,289                | -        | 242,270               | -                        | 44,331                      | 13,904,735                                |
| Disposals (Note 31)                              | (24,806,126)          | (1,498,873)            | (116)    | (41,600)              | (88,532)                 |                             | (26,435,247)                              |
| Opening balance as at 1 January 2019             | 78,745,806            | 5,505,292              | 765      | 317,055               | 21,839                   | -                           | 84,590,757                                |
| Impairment losses of the period (Note 31)        | 2,283,025             | 967,954                | 6,052    | 4,115                 | 4,648                    |                             | 3,265,794                                 |
| Disposals (Note 32)                              | (578,822)             | (570,018)              |          | (17,183)              | (1,909)                  |                             | (1,167,932)                               |
| Closing balance as at 31 December 2018 (Note 31) | 80,450,009            | 5,903,228              | 6,817    | 303,987               | 24,578                   | -                           | 86,688,619                                |
|  |                       |                        |          |                       |                          |                             |   |

# Intangible Assets

In the years ended at 31 December 2019 and 2018, the movement occurred in intangible assets and in the corresponding accumulated amortisation and impairment losses, was as follows:

|   | :                      |              | Premium paid            | Others               | Intangible         |                            |
|---|------------------------|--------------|-------------------------|----------------------|--------------------|----------------------------|
| ntangible Assets                              | Industrial<br>property | Software     | for property occupation | intangible<br>assets | assets in progress | Total Intangible<br>Assets |
| Gross cost                                    |                        |              |                         |                      |                    |                            |
| Opening balance as at 1 January 2018          | 166,782,696            | 352,796,442  | 14,087,325              | 50,100,665           | 27,599,820         | 611,366,948                |
| Discontinued operations                       | (73,140,332)           | (41,586,098) | (6,530,601)             | (49,265,318)         | (5,377,410)        | (175,899,759               |
| Investment                                    | 46,240                 | 227,165      | 534,079                 | -                    | 42,300,372         | 43,107,856                 |
| Acquisitions of subsidiaries                  | -                      | 31,511       | -                       | 11,930               | -                  | 43,441                     |
| Disposals                                     | (87,391)               | (8,756,072)  | -                       | -                    | (1,097,729)        | (9,941,192                 |
| Exchange rate effect                          | (70,750)               | (60,401)     | -                       | (19,355)             | -                  | (150,506                   |
| Transfers                                     | 148,086                | 35,349,502   | -                       | -                    | (37,609,481)       | (2,111,893                 |
| Opening balance as at 1 January 2019          | 93,678,549             | 338,002,049  | 8,090,803               | 827,922              | 25,815,572         | 466,414,895                |
| Investment                                    | 204,000                | 494,912      | -                       | -                    | 25,515,766         | 26,214,678                 |
| Acquisitions of subsidiaries (Note 4)         | 50,903                 | 2,681,526    | 157,485                 | -                    | 42,482             | 2,932,396                  |
| Fair value of acquired assets (Note 4)        | 58,400,000             | -            | -                       | -                    | -                  | 58,400,000                 |
| Disposals                                     | (8,544)                | (9,705,055)  | (22,693)                | -                    | (6,931,517)        | (16,667,809                |
| Exchange rate effect                          | (9,917)                | (8)          | -                       | (2,943)              | -                  | (12,868                    |
| Transfers                                     | (91,500)               | 23,769,808   | -                       | (50,899)             | (23,458,363)       | 169,046                    |
| Closing balance as at 31 December 2019        | 152,223,491            | 355,243,232  | 8,225,595               | 774,080              | 20,983,940         | 537,450,338                |
| ccumulated depreciation and impairment losses |                        |              |                         |                      |                    |                            |
| Opening balance as at 1 January 2018          | 29,998,545             | 218,997,615  | 13,631,606              | 5,822,880            | -                  | 268,450,646                |
| Discontinued operations                       | (13,121,187)           | (21,437,739) | (6,330,901)             | (8,232,904)          | -                  | (49,122,731                |
| Depreciation of the period                    | 1,475,464              | 32,603,539   | 3,375                   | 2,811,768            | -                  | 36,894,146                 |
| Impairment losses                             | -                      | 5,401,878    | -                       | -                    | -                  | 5,401,878                  |
| Acquisitions of subsidiaries                  | -                      | 19,540       | -                       | -                    | -                  | 19,540                     |
| Disposals                                     | (87,274)               | (5,922,005)  | -                       | -                    | -                  | (6,009,279                 |
| Exchange rate effect                          | (59,978)               | (53,675)     | -                       | (17,920)             | -                  | (131,573                   |
| Transfers                                     | -                      | (244,138)    | -                       | 5,424                | -                  | (238,714                   |
| Opening balance as at 1 January 2019          | 18,205,570             | 229,365,015  | 7,304,080               | 389,248              | -                  | 255,263,913                |
| Depreciation of the period                    | 240,427                | 27,456,808   | 579                     | 142,776              | -                  | 27,840,590                 |
| Impairment losses of the period (Note 31)     | -                      | 171,142      | -                       | -                    | -                  | 171,142                    |
| Acquisitions of subsidiaries (Note 4)         | 39,868                 | 1,928,113    | 1,981                   | -                    | -                  | 1,969,962                  |
| Disposals                                     | (8,544)                | (8,778,282)  | -                       | -                    | -                  | (8,786,826                 |
| Exchange rate effect                          | (8,813)                | (7)          | -                       | (2,742)              | -                  | (11,562                    |
| Transfers                                     | (179,842)              | (2,103)      | -                       | (46,785)             | -                  | (228,730                   |
| Closing balance as at 31 December 2019        | 18,288,666             | 250,140,686  | 7,306,640               | 482,497              | -                  | 276,218,489                |
| Carrying amount                               |                        |              |                         |                      |                    |                            |
| As at 31 December 2018                        | 75,472,979             | 108,637,034  | 786,723                 | 438,674              | 25,815,572         | 211,150,982                |
| As at 31 December 2019                        | 133,934,825            | 105,102,546  | 918,955                 | 291,583              | 20,983,940         | 261,231,849                |

As at 31 December 2019 the Investment related to intangible assets in progress includes 26 million euro related to IT projects and development software (42 million euro at 31 December 2018). Within that amount it is included 11 million euro of capitalizations of personnel costs related to own work (about 9 million euro in 31 December 2018) (Note 38).

Additionally, the caption "Patents and other similar rights" include the acquisition cost of a group of brands with indefinite useful lives among which the "Continente" brand, acquired in previous years, amounting to 75 million euro and Arenal brand amounting to 58.4 million euro, the latter valued in the acquisition process.

Sonae performs annual impairment tests over the brands and obtained for this purpose an independent assessment of Continente brand made by independent appraisers (Interbrand). As at 31 December 2019, the external evaluation performed at the beginning of 2016 was internally updated and the value more than supports the accounting value of the asset as at 31 December 2019, and no impairment was recorded in the year.

# 16

## 9 RIGHT OF USE ASSETS

During the years ended on 31 December 2019 and 2018, the detail and the movement in the value of the rights of use, as well as in the respective depreciations, was as follows:

|   | Land and<br>Buildings | Vehicles    | Others<br>tangible assets | Total tangible assets |
|---|-----------------------|-------------|---------------------------|-----------------------|
| Cost  |                       |             |                           |                       |
| Opening balance as at 1 January 2018 (Note 5) | 1,130,223,175         | 21,983,477  | 502,888                   | 1,152,709,540         |
| Acquistion of subsidiaries                    | 709,730               | -           | -                         | 709,730               |
| Additions                                     | 194,630,418           | 7,110,855   | 12,635                    | 201,753,908           |
| Discontinued Operations                       | (229,375,128)         | (5,047,555) | -                         | (234,422,683)         |
| Write-offs and decreases                      | (25,390,137)          | (6,052,364) | -                         | (31,442,502)          |
| Closing balance as at 31 December 2018        | 1,070,798,058         | 17,994,413  | 515,523                   | 1,089,307,993         |
| Acquistion of subsidiaries (Note 4)           | 46,019,214            |             |                           | 46,019,214            |
| Additions                                     | 103,473,063           | 69,395,813  | 99,243                    | 172,968,119           |
| Write-offs and decreases                      | (11,839,761)          | (2,010,186) | (3,590)                   | (13,853,537)          |
| Closing balance as at 31 December 2019        | 1,208,450,574         | 85,380,039  | 611,176                   | 1,294,441,789         |
| Accumulated depreciation and impairment       |                       |             |                           |                       |
| Opening balance as at 1 January 2018 (Note 5) | 283,956,971           | 8,489,400   | 216,770                   | 292,663,141           |
| Depreciation of the period                    | 90,602,898            | 5,844,092   | 95,858                    | 96,542,848            |
| Discontinued Operations                       | (53,175,637)          | (1,949,390) | -                         | (55,125,027)          |
| Write-offs and tranfers                       | (19,721,273)          | (5,153,088) | -                         | (24,874,362)          |
| Closing balance as at 31 December 2018        | 301,662,959           | 7,231,014   | 312,628                   | 309,206,601           |
| Depreciation of the period                    | 70,387,955            | 20,776,876  | 99,322                    | 91,264,154            |
| Write-offs and tranfers                       | (3,384,098)           | (1,083,513) |                           | (4,467,611            |
| Closing balance as at 31 December 2019        | 368,666,816           | 26,924,377  | 411,950                   | 396,003,144           |
| Carrying amount                               |                       |             |                           |                       |
| As at 31 December 2018                        | 769,135,099           | 10,763,399  | 202,895                   | 780,101,393           |
| As at 31 December 2019                        | 839,783,758           | 58,455,662  | 199,225                   | 898,438,645           |
|   |                       |             |                           |                       |

In the consolidated income statement, 91.3 million euro were recognized for depreciation of the period (66.3 million euro in 2018) and 61.2 million of euros of interest relating to the adjusted debt (52.2 million euro in 2018) (Note 37).

The responsibilities related to Right of use were recorded under the caption Non-Current and current Lease Liabilities, in the amount respectively of 930 million euro and 76 million euro (806 million and 53 million euro in 31 December 2018).

The repayment plan for lease liabilities, as at 31 December 2019 and 2018, can be analysed as follows:

|           |               | 31 Dec 2019 |                        | 31 D          | ec 2018 Restated |                        |
|-----------|---------------|-------------|------------------------|---------------|------------------|------------------------|
|           | Capital       | Interests   | Updated<br>liabilities | Capital       | Interests        | Updated<br>liabilities |
| N+1       | 137,961,696   | 61,962,929  | 75,998,767             | 107,534,707   | 54,953,465       | 52,581,242             |
| N+2       | 132,670,795   | 58,199,665  | 74,471,130             | 100,195,805   | 51,940,728       | 48,255,077             |
| N+3       | 127,877,027   | 54,382,109  | 73,494,917             | 92,038,897    | 49,148,105       | 42,890,791             |
| N+4       | 106,764,683   | 50,677,904  | 56,086,779             | 88,854,337    | 46,386,502       | 42,467,835             |
| N+5       | 98,082,867    | 47,260,627  | 50,822,240             | 85,960,979    | 43,601,379       | 42,359,599             |
| After N+5 | 954,130,387   | 278,612,157 | 675,518,231            | 904,343,370   | 273,985,408      | 630,357,962            |
|           | 1,557,487,455 | 551,095,392 | 1,006,392,063          | 1,378,928,095 | 520,015,588      | 858,912,507            |
|           |               |             |                        |               |                  |                        |

# GOODWILL

Goodwill is allocated to each of the homogeneous groups of cash generating units, namely to each of the insignia of the segment distributed by country and each of the properties.

As at 31 December 2019 and 2018, the caption "Goodwill" was made up as follows by country:

|          | 31 Dec 2019 | 31 Dec 2018<br>Restated<br>446,613,429 |  |
|----------|-------------|--|--|
| Portugal | 449,984,119 |  |  |
| Spain    | 19,440,000  | <u>-</u>                               |  |
|          | 469,424,119 | 446,613,429                            |  |

During the year ended in 31 December 2019 and 2018, movements occurred in Goodwill as well as in the corresponding impairment losses, are as follows:

|   | 31 Dec 2019      | 31 Dec 2018<br>Restated |  |
|---|------------------|-------------------------|--|
| Gross value:                              |                  |                         |  |
| Opening balance                           | 453,816,647      | 560,981,054             |  |
| Discontinued operations                   | -                | (106,904,658)           |  |
| Goodwill generated in the period (Note 4) | 22,810,690       | 668,055                 |  |
| Decreases                                 | -                | (546,373)               |  |
| Others variations                         |                  | (381,431)               |  |
| Closing balance                           | 476,627,337      | 453,816,647             |  |
| Accumulated impairment                    |                  |                         |  |
| Opening balance                           | 7,203,218        | 7,641,668               |  |
| Discontinued activity                     | <u> </u>         | (438,450)               |  |
| Closing balance                           | 7,203,218        | 7,203,218               |  |
| Net value                                 | -<br>469,424,119 | -<br>446,613,429        |  |

The evaluation of the existence, or not, of impairment losses in Goodwill is made by taking into account the cash-generating units, based on the most recent business plans duly approved by the Group's Board of Directors, which are made on an annual basis prepared with cash flow projections for periods of five years and ten years, unless there is evidence of impairment, in which case the analysis is done in shorter periods of time.

During the years ended as at 31 December 2019 and 2018, Sonae MC carried out the Goodwill impairment analysis, having not, as a result of this analysis, recognized impairment losses in 2019 and 2018.

For this purpose, the Sonae MC use internal valuation of its business concepts, using annual planning methodologies, supported in business plans that consider cash flow projections for each unit which depend on detailed and properly supported assumptions. These plans take into consideration the impact of the main actions that will be carried out by each business concept as well as a study of the resource's allocation of the company.

The recoverable value of cash generating units is determined based on its value in use, which is calculated taking into consideration the last approved business plans which are prepared using cash flow projections for periods of 5 years and 10 years.

The case scenarios are elaborated with a weighted average cost of capital and with a growth rate of cash-flows in perpetuity that can be detailed as follows:

|   | 31 Dec 2019                               | 31 Dec 2018<br>Restated                            |
|---|---|--|
| Recoverable amount basis Weighted average cost of capital Growth rates in perpetuity Composite rate of sales growth | value in use 9% to 10% <=2% -0,3% to 2,1% | value in use<br>9% to 10%<br><=2%<br>0.1% to 2.17% |
| composite rate or sales growth  | 0/3/000 2/1/0                             | 0.170 to 2.1770                                    |
|   |   |  |

The analyses of the impairment indicators and the review of the impairment projections and tests of Sonae MC have not lead to the account of impairment charges, during the year ended at 31 December 2019. For the sensitivity analyses made, required in the IAS 36 - Impairment of Assets, have not lead to material changes of the recoverable value, and therefore no additional material impairment charge would result.

# JOINT VENTURES AND ASSOCIATED COMPANIES

## 11.1 DETAIL OF BOOK VALUE OF INVESTMENTS IN JOINT VENTURES AND ASSOCIATES

Joint ventures and associates, their head offices, proportion of capital held and value in the statement of financial position as at 31 December 2019 and 2018 are as follows:

|                    |  | Percentage            | of capital he | ld                   |   |   |
|--------------------|--|-----------------------|---------------|----------------------|---|---|
|                    | 31 De                                  | ec 2019               | 31 De         | C 2018               | Statment of fina  | ncial position                                |
| Head Office        | Direct*                                | Total*                | Direct*       | Total*               | 31 Dec 2019   | 31 Dec 2018<br>Restated                       |
| Santarém<br>Madrid | 50.00%<br>50.00%                       | 50.00%<br>30.00%      | 50.00%        | 50.00%               | 3,356,985<br>120,649  | 3,006,331                                     |
|                    |  |                       |               |                      | 3,477,634   | 3,006,331                                     |
| Maputo             |  | -                     | 30.00%        | 30.00%               | -   | -   |
| Lisbon             | 25.00%                                 | 25.00%                | 25.00%        | 25.00%               | 960,282   | 1,078,483                                     |
| Barcelona          | -                                      | -                     | 36.00%        | 36.00%               | -   | -   |
|                    |  |                       |               |                      | 960,282   | 1,078,483                                     |
|                    |  |                       |               |                      | 4,437,916   | 4,084,814                                     |
|                    | Santarém<br>Madrid<br>Maputo<br>Lisbon | Head Office   Direct* | 31 Dec 2019   | 31 Dec 2019   31 Dec | Head Office         Direct*         Total*         Direct*         Total*           Santarém         50.00%         50.00%         50.00%         50.00%           Madrid         50.00%         30.00%         -         -           Maputo         -         -         30.00%         30.00%           Lisbon         25.00%         25.00%         25.00%         25.00% | 31 Dec 2019   31 Dec 2018   Statment of final |

<sup>\*</sup> the percentage of capital held "Total" is the total percentage of interest held by the parent company's shareholders; the percentage of capital held "Direct" corresponds to the percentage that subsidiary(s) which hold(s) a participation, hold(s) this participation directly in the share capital of that company.

- 1) Associate in liquidation process;
- 2) Associated sold during the year.

Jointly controlled companies and associated companies were included in the consolidated financial statements by the equity method.

## 11.2 FINANCIAL INDICATORS OF PARTICIPATIONS

## Joint ventures

As at 31 December 2019 and 2018, summary financial information of joint ventures of the group can be analysed as

|   | 31 Dec                  | 2019    |
|---|-------------------------|---------|
| Joint Ventures  | Sohi Meat               | Maremor |
| Assets  |                         |         |
| Tangible assets   | 18,832,996              | 3,740   |
| Intangible assets                                       | 476,543                 | 154     |
| Right of use  | 2,708,727               |         |
| Other non-current assets                                | 656,974                 | 3,326   |
| Non-current assets                                      | 22,675,240              | 7,220   |
| Cash and cash equivalents                               | 175,853                 | 196,701 |
| Other current assets                                    | 44,284,537              | 104,059 |
| Current assets  | 44,460,390              | 300,760 |
| Total assets  | 67,135,630              | 307,980 |
| Liabilities   |                         |         |
| Other non-current liabilities                           | 1,921,427               |         |
| Non-current liabilities                                 | 1,921,427               |         |
| Other current liabilities                               | 59,331,987              | 66,681  |
| Total current liabilities                               | 59,331,987              | 66,681  |
| Total liabilities                                       | 61,253,414              | 66,681  |
| Shareholders' funds excluding non-controlling interests | 5,882,216               | 241,299 |
| Non-controlling interests                               |                         |         |
| Total shareholders' funds                               | 5,882,216               | 241,299 |
| Total shareholders' funds and liabilities               | 67,135,630              | 307,980 |
|   |                         |         |
|   | 31 Dec 2018<br>Restated |         |
| laint Vantuura  |                         |         |
| Joint Ventures  | Sohi Meat               |         |
| Assets  |                         |         |
| Tangible assets   | 19,454,900              |         |
| Intangible assets Other non-current assets              | 789,101                 |         |
|   | 41,994                  |         |
| Non-current assets                                      | 20.285.995              |         |

| Joint Ventures  | Sohi Meat  |
|---|------------|
| Assets  |            |
| Tangible assets   | 19,454,900 |
| Intangible assets                                       | 789,101    |
| Other non-current assets                                | 41,994     |
| Non-current assets                                      | 20,285,995 |
| Cash and cash equivalents                               | 408,471    |
| Other current assets                                    | 49,723,048 |
| Current assets  | 50,131,519 |
| Total assets  | 70,417,514 |
| Other current liabilities                               | 65,021,799 |
| Total liabilities                                       | 65,021,799 |
| Shareholders' funds excluding non-controlling interests | 5,395,715  |
| Non-controlling interests                               | -          |
| Total shareholders' funds                               | 5,395,715  |
| Total shareholders' funds and liabilities               | 70,417,514 |

| 1 | 7 | 1 |
|---|---|---|
|   | • | _ |

|   | 31 Dec        | 2019      |  |
|---|---------------|-----------|--|
| Joint Ventures                              | Sohi Meat     | Maremor   |  |
| Total revenue                               | 267,877,312   | 566,000   |  |
| Otherincome                                 | 823,108       | -         |  |
|   | 268,700,420   | 566,000   |  |
| Cost of goods sold and materials consumed   | (241,235,444) | -         |  |
| External supplies and services              | (12,067,094)  | -         |  |
| Depreciation and amortisation               | (5,113,810)   | (1,599)   |  |
| Other operating costs                       | (8,262,688)   | (521,934) |  |
|   | (266,679,036) | (523,533) |  |
| Financial results                           | (403,453)     | -         |  |
| Income taxation                             | (361,182)     | (10,625)  |  |
| Consolidated net income/(loss) for the year | 1,256,749     | 31,842    |  |
|   | 31 Dec 2018   |           |  |
|   | Restated      |           |  |
| Joint Ventures                              | Sohi Meat     |           |  |
| Total revenue                               | 272,777,578   |           |  |
| Otherincome                                 | 23,465,026    |           |  |
|   | 296,242,604   |           |  |
| Cost of goods sold and materials consumed   | (263,028,955) |           |  |
| External supplies and services              | (14,282,149)  |           |  |
| Depreciation and amortisation               | (3,791,345)   |           |  |
| Other operating costs                       | (13,287,174)  |           |  |
|   | (294,389,623) |           |  |
| Financial results                           | (238,814)     |           |  |
| Income taxation                             | (323,595)     |           |  |
| Consolidated net income/(loss) for the year |               |           |  |

The reconciliation of financial information with the joint ventures carrying amount can be analysed as follows:

|  | 31 Dec       | 31 Dec 2018<br>Restated |              |
|--|--------------|-------------------------|--------------|
| Joint ventures                               | Sohimeat, SA | Maremor                 | Sohimeat, SA |
| Equity                                       | 5,882,216    | 241,299                 | 5,395,715    |
| Percentage of share capital held             | 50%          | 30%                     | 50%          |
| Share of the net assets                      | 2,941,108    | 72,390                  | 2,697,858    |
| Goodwill recognized in financial investments |              | -                       | -            |
| Other effects                                | 415,877      | 48,259                  | 308,474      |
| Financial investment                         | 3,356,985    | 120,649                 | 3,006,331    |

# Associates

As at 31 December 2019 and 2018, summary financial information of associated companies can be analysed as follows:

| mpre a    | Samora a  | 31 Dec 2018  | Restated  |  |
|-----------|---|--|---|--|
| mpre a    | Sampra a  |  |   |  |
| ostos     | Postos  | S2<br>Mozambique   | Ulabox  | Others   |
| 25%       | 25%   | 30%  | 36%   |  |
| 1,273,483 | 10,221,252  | 8,103,157  | 3,001,232   | 1,186,554  |
| 7,432,356 | 5,907,317   | 5,589,119  | 2,467,268   | 33,741   |
| 3,841,127 | 4,313,935   | 2,514,038  | 533,964   | 1,152,813  |
| ,,336,898 | 61,193,913  | 4,799,919  | 10,667,002  | 179,594  |
| 3,507,675 | 3,005,152   | (2,590,650)  | (4,031,417)   | (97,422)   |
| 2,644,012 | 2,279,937   | (2,892,046)  | (4,031,417)   | (97,465)   |
|           | 20stos<br>25%<br>1,273,483<br>7,432,356<br>3,841,127<br>4,336,898<br>3,507,675<br>2,644,012 | Postos Postos<br>25% 25% 10,221,252<br>7,432,356 5,907,317<br>3,841,127 4,313,935<br>4,336,898 61,193,913<br>3,507,675 3,005,152 | Postos         Mozambique           25%         30%           1,1,273,483         10,221,252         8,103,157           7,432,356         5,907,317         5,589,119           3,841,127         4,313,935         2,514,038           4,336,898         61,193,913         4,799,919           3,507,675         3,005,152         (2,590,650) | Postos Postos Mozambique Ulabox  25% 25% 30% 36%  1,1,273,483 10,221,252 8,103,157 3,001,232  7,432,356 5,907,317 5,589,119 2,467,268  3,841,127 4,313,935 2,514,038 533,964  4,336,898 61,193,913 4,799,919 10,667,002  3,507,675 3,005,152 (2,590,650) (4,031,417) |

The reconciliation of financial information with the associates carrying amount can be analysed as follows:

|                                  | 31 Dec 2019        |                    | 31 Dec 2018 l                | Restated  |           |
|----------------------------------|--------------------|--------------------|------------------------------|-----------|-----------|
| Associates                       | Sempre a<br>Postos | Sempre a<br>Postos | S <sub>2</sub><br>Mozambique | Ulabox    | APOR      |
| Equity                           | 3,841,127          | 4,313,935          | 2,514,038                    | 533,964   | 1,152,813 |
| Percentage of share capital held | 25.00%             | 25.00%             | 30.00%                       | 36.00%    | 22.75%    |
| Share of the net assets          | 960,282            | 1,078,483          | 754,211                      | 192,227   | 262,265   |
| Other effects                    | -                  | -                  | (754,211)                    | (192,227) | -         |
| Financial investment             | 960,282            | 1,078,483          |                              | -         | -         |

# 11.3 MOVEMENTS OCCURED IN THE PERIOD

During the year ended at 31 December 2019 and 2018, movements in investments in joint ventures and associates are as follows:

|   |                     | 31 Dec 2019 |                     | 31                  | Dec 2018 Restated | d                   |
|---|---------------------|-------------|---------------------|---------------------|-------------------|---------------------|
|   | Propotion on equity | Goodwill    | Total<br>investment | Propotion on equity | Goodwill          | Total<br>investment |
| Investments in joint ventures                       | <del></del> -       |             |                     |                     |                   |                     |
| Initial balance as at 1 January                     | 3,006,331           | -           | 3,006,331           | 17,301,187          | 17,160,451        | 34,461,638          |
| Acquisitions during the period                      | 100,000             | -           | 100,000             | -                   | -                 | -                   |
| Discontinued operations                             | -                   | -           | -                   | (13,874,082)        | (17,160,451)      | (31,034,533)        |
| Equity method:                                      |                     |             |                     |                     |                   |                     |
| Effect in gain or losses in joint controlled and    | 691,544             | -           | 691,544             | 645,286             | -                 | 645,286             |
| Distributed dividends                               | (324,970)           | -           | (324,970)           | -                   | -                 | -                   |
| Effect in equity capital                            | 4,730               | -           | 4,730               | 6,203,340           | -                 | 6,203,340           |
| Results of Discontinued operations                  |                     | -           |                     | (7,269,400)         | -                 | (7,269,400)         |
|   | 3,477,635           | -           | 3,477,635           | 3,006,331           | -                 | 3,006,331           |
| Investments in associates companies                 |                     |             |                     |                     |                   |                     |
| Initial balance as at 1 January                     | 1,078,483           | -           | 1,078,483           | 5,431,437           | 1,549,408         | 6,980,845           |
| Capital increase                                    | -                   | -           | -                   | 118,745             | -                 | 118,745             |
| Equity method:                                      | -                   | -           | -                   | -                   | -                 | -                   |
| Effect in gain/losses in associated companies       | 661,003             | -           | 661,003             | (1,091,889)         | -                 | (1,091,889          |
| Distributed dividends                               | (779,205)           | -           | (779,205)           | (542,293)           | -                 | (542,293            |
| Effect in equity capital                            | -                   | -           | -                   | (127,152)           | -                 | (127,152            |
| Results of Discontinued operations                  | -                   | -           | -                   | (858,339)           | -                 | (858,339)           |
| Impairment in associated companies (Note 31 and 36) |                     |             |                     | (1,852,026)         | (1,549,408)       | (3,401,434          |
|   | 960,281             | -           | 960,281             | 1,078,483           |                   | 1,078,483           |
| Total   | 4,437,916           |             | 4,437,916           | 4,084,814           | -                 | 4,084,814           |

The caption "Share of results of joint ventures and associates" in the income statement includes includes about 850 negative thousands of euros related to the sale of the interest held in the associate sold.

In 2018, the "Equity effect" on Investments in joint ventures includes 7 million euro related to recycling due to exchange conversion reserves that existed in discontinued operations.

The caption "Discontinued operations" in Investments in joint ventures in 2018 refers to the sale of the MDS as a result of the corporate reorganization that occurred in that year.

# 172 CONSOLIDATED FINANCIAL STATEMENTS

# 12 OTHER INVESTMENTS

Other non-current investments, their head offices, percentage of share capital held and book value as at 31 December 2019 and 2018, are as follows:

|   |                         | F                | Percentage (     | of capital he    | ld               |                    |                    |
|---|-------------------------|------------------|------------------|------------------|------------------|--------------------|--------------------|
|   |                         | 31 De            | c 2019           | 31 De            | C 2018           | Statment of fina   | ancial position    |
| Company   | Head Office             | Direct           | Total            | Direct           | Total            | 31 Dec 2019        | 31 Dec 2018        |
| Dispar - Distrib. de Participações, SGPS, SA<br>Insco - Insular de Hipermerc., SA | Lisbon<br>Ponta Delgada | 14.28%<br>10.00% | 14.28%<br>10.00% | 14.28%<br>10.00% | 14.28%<br>10.00% | 9,976<br>5,345,040 | 9,976<br>5,252,372 |
| Other investments   |                         |                  |                  |                  |                  | 11,892,835         | 11,326,684         |
|   |                         |                  |                  |                  |                  | 17,247,851         | 16,589,032         |

As at 31 December 2019 the caption "Other investments" includes, among others, 9,823,569 euro (9,872,897 euro in 31 December 2018) related to deposited amounts on an Escrow Account which is applied in investment funds with superior rating, which is a guarantee for contractual liabilities assumed in the disposal of a Brazil Retail business and for which provisions were recorded in the applicable situations (Note 31 and 33).

As at 31 December 2019, with the exception of Escrow Account, these amounts represent financial investments of immaterial value in unlisted companies and in which the Group does not hold significant influence.

Under IFRS 9, these investments are classified as "Financial assets at fair value through profit or loss" as explained in note 2.13.a) iii) and classified at level 3 of the fair value hierarchy defined in IFRS 13-Fair Value.

As at 31 December 2019 and 2018, the movements in "Other investments" made up as follows:

|  | 31 Dec 2019 |           | 31 Dec 2018 Restated |           |
|--|-------------|-----------|----------------------|-----------|
|  | Non Current | Current   | Non Current          | Current   |
| Other investments:                     |             |           |                      |           |
| Opening balance as at 1 January        | 16,589,032  | -         | 12,323,384           | -         |
| Acquisitions in the period             | 1,215,982   | -         | 1,144,576            | -         |
| Disposals in the period                | (569,259)   | -         | (667,493)            | -         |
| Increase/(Decrease) in fair value      | -           | -         | 4,327,176            | -         |
| Others                                 | 12,096      | -         | (538,611)            | -         |
| Closing balance as at 31 December      | 17,247,851  | -         | 16,589,032           | -         |
| Derivative financial instruments       |             |           |                      |           |
| Fair value as at 1 January             | -           | 1,231,414 | -                    | 179,881   |
| Acquisitions in the period             | -           | -         | -                    | 18,244    |
| Changes in perimeter                   | -           | -         | -                    | (241,220  |
| Increase/(Decrease) in fair value      | -           | (837,105) | -                    | 1,274,509 |
| Fair value as at 31 December (Note 25) |             | 394,309   |                      | 1,231,414 |
| Total of Other Investments (Note 6)    | 17,247,851  | 394,309   | 16,589,032           | 1,231,414 |

# OTHER NON-CURRENT ASSETS

As at 31 December 2019 and 2018, "Other non-current assets" are detailed as follows:

|  | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|--|-------------|-------------------------|
| Trade accounts receivable and other debtors        |             |                         |
| Cautions   | 1,395,743   | 66,189                  |
| Sublease receivables                               | 5,171,605   |                         |
| Legal deposits                                     | 3,446,508   | 3,502,069               |
| Amount receivable for selling subsidiary companies | 400,000     | 900,000                 |
| Others   | 350,103     | 350,209                 |
|  | 10,763,959  | 4,818,467               |
| Accumulated impairment losses in other debtors     | -           |                         |
| Total trade accounts receivable and other debtors  | 10,763,959  | 4,818,467               |
| Total financial instruments (Note 6)               | 10,763,959  | 4,818,467               |
| Other non-current assets                           |             |                         |
|  | 10,763,959  | 4,818,467               |

The amounts related to judicial deposits made by a Brazilian subsidiary, for which the corresponding liabilities are recorded under the heading "Other debts to third parties" (Note 29), these values do not have a defined maturity;

# L4 INVENTORIES

As at 31 December 2019 and 2018, this caption was made up as follows:

|  | 31 Dec 2019  | 31 Dec 2018<br>Restated |
|--|--------------|-------------------------|
| Raw materials and consumables          | 462,203      | 288,621                 |
| Goods for resale                       | 421,598,557  | 412,886,114             |
|  | 422,060,760  | 413,174,735             |
| Accumulated adjustments in inventories | (14,629,721) | (16,407,476)            |
|  | 407,431,039  | 396,767,259             |

Cost of goods sold as at 31 December 2019 and 2018 amounted to 3,288,062,137 euro and 3,003,067,240 euro, respectively, and may be detailed as follows:

|                                       | 31 Dec 2019   | 31 Dec 2018<br>Restated |
|---------------------------------------|---------------|-------------------------|
| Opening balance                       | 413,174,736   | 734,777,518             |
| Exchange rate effect                  | (127)         | 6,518                   |
| Discontinued operations               | -             | (333,163,893)           |
| Acquisitions of subsidiaries (Note 4) | 24,825,606    | 134,878                 |
| Purchases                             | 3,283,724,184 | 3,019,147,843           |
| Adjustments                           | (9,479,952)   | (4,355,023)             |
| Closing balance                       | 422,060,759   | 413,174,736             |
|                                       | 3,290,183,688 | 3,003,373,105           |
| Adjustments in inventories            | (2,121,551)   | (305,865)               |
|                                       | 3,288,062,137 | 3,003,067,240           |
|                                       |               |                         |

As at 31 December 2019 and 2018, the caption Adjustments refers essentially to regularizations resulting from offers to social solidarity institutions.

# CONSOLIDATED FINANCIAL STATEMENTS

# TRADE RECEIVABLES

As at 31 December 2019 and 2018, "Trade receivables" are detailed as follows:

|  | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|--|-------------|-------------------------|
| Trade accounts receivable  | 98,407,591  | 123,097,010             |
| Doubtful receivables   | 3,151,821   | 2,930,900               |
|  | 101,559,412 | 126,027,910             |
| Accumulated impairment losses on Trade accounts receivable (Note 31) | (3,157,289) | (2,953,919)             |
|  | 98,402,123  | 123,073,991             |

The caption Current customers includes 69,762,725 euro (9,241,546 euro as at 31 December 2018), on wholesale sales to related companies. The variation is due to the business companies Worten, Sonae Fashion and Sonae FS sold in 2018 and now classified as "other related parties" (Note 43).

At 31 December 2019, impairment losses are calculated based on the expected credit loss, the calculation of which results from the application of expected losses based on receipts from sales and services rendered and from historical credit losses. We also consider that there are amounts for which there is no credit risk and as such the expected credit loss is null, namely balances with letters of credit, sureties, credit insurance and balances with related entities.

# OTHER RECEIVABLES

As at 31 December 2019 and 2018, Other debtors are detailed as follows:

|  | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|--|-------------|-------------------------|
| Granted loans and other receivables to related companies                             | 13,564      | 6,425                   |
| Other debtors  |             |                         |
| Trade creditors - debtor balances  | 38,064,859  | 25,071,018              |
| Vouchers and gift cards  | 10,009,887  | 4,496,588               |
| Accounts receivable resulting from promotional campaigns developed with partnerships | 7,147,774   | 7,685,381               |
| VAT recoverable on real estate assets and vouchers discounts                         | 5,160,490   | 2,516,735               |
| Disposal of intangible assets  | 6,987,272   | 3,945,809               |
| Advances to suppliers of property, plant and equipment                               | 4,844,843   | 321,751                 |
| Disposal of financial investments  | 500,000     | 300,000                 |
| Disposal of property, plant and equipment  | 383,139     | 235,820                 |
| Other current assets   | 7,804,561   | 9,545,583               |
|  | 80,902,825  | 54,118,685              |
| Accumulated impairment losses in receivables (Note 31)                               | (3,856,935) | (3,765,016)             |
| Total of other debtors   | 77,045,890  | 50,353,669              |
| Total of Financial Instruments (Note 6)  | 77,059,454  | 50,360,094              |
| Other current assets   |             | -                       |
|  | 77,059,454  | 50,360,094              |

The amounts disclosed as "Trade payables - debtor balances" relate with commercial discounts billed to suppliers, to be net settled with future purchases.

At 31 December 2019, impairment losses relating to other receivables are calculated based on the expected credit loss based on the non-existence of credit risk for balances with public sector entities, sureties, subsidies and related entities and as such the expected loss is considered null. Current balances approximate their fair value.

# 17 INCOME TAX

As at 31 December 2019 and 2018, "Other tax assets", and "Other tax liabilities" are made up as follows:

|                               | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|-------------------------------|-------------|-------------------------|
| Debtors values                |             |                         |
| VAT                           | 24,222,476  | 20,772,096              |
| Social security contributions | 73,658      | -                       |
| Othertaxes                    | 1,050,696   | 1,067,572               |
|                               | 25,346,830  | 21,839,668              |
| Creditors values              |             |                         |
| VAT                           | 58,115,130  | 51,806,570              |
| Staff income taxes withheld   | 3,470,003   | 3,578,640               |
| Social security contributions | 11,580,102  | 9,886,354               |
| Othertaxes                    | 180,863     | 135,795                 |
|                               | 73,346,098  | 65,407,359              |
|                               |             |                         |

#### INCOME TAX EXPENSE

As at 31 December 2019 and 2018, "Income Tax Expense" are as follows:

|   | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|---|-------------|-------------------------|
| Debtors values                            |             |                         |
| Income taxation with participating entity | 36,028,338  | 23,427,538              |
| Income taxation                           | 7,093,615   | 20,392,960              |
|   | 43,121,953  | 43,820,498              |
| Creditors values                          |             |                         |
| Income taxation with participating entity | 46,966,814  | 33,201,771              |
| Income taxation                           | 3,233,583   | 3,640,446               |
|   | 50,200,397  | 36,842,217              |
|   |             |                         |

As at 31 December 2019, the amounts in the credit amounts under the caption "Income tax with a participating entity" included about 46.9 million euro (33.2 million euros as at 31 December 2018) amount payable to Sonae SGPS, SA resulting from the inclusion of the companies of the Sonae MC group in the tax consolidation, of which Sonae SGPS, SA is the parent company.

The non-current "Income tax" item in the amount of 4.49 M euros, includes the amount related to the Special Regime for the Settlement of Debts to the Tax Authorities corresponding to taxes paid, voluntarily, related to tax assessments on corporate income (IRC) that were already in court, the court proceedings continued to proceed, however, the quarantees provided for those proceedings were canceled. It is the understanding of the Board of Directors that the complaints presented will have a favourable outcome for Sonae MC, reason why they are not provisioned.





**OTHER CURRENT ASSETS** 

As at 31 December 2019 and 2018, "Other current assets" is made up as follows:

|                                    | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|------------------------------------|-------------|-------------------------|
| Commercial discounts               | 12,953,800  | 11,290,106              |
| Insurance premiums paid in advance | 2,437,740   | 3,950,267               |
| Software licenses                  | 2,597,754   | 2,630,616               |
| Deferred costs - Rents             | 868,931     | -                       |
| Interests to be received           | 302,773     | 285,641                 |
| Insurance indemnities              | 408,281     | 67,020                  |
| Other current assets               | 11,135,152  | 6,822,601               |
|                                    | 30,704,431  | 25,046,251              |

The caption "Commercial discounts" refers to promotional campaigns carried out in the retail operating segment stores and reimbursed by Sonae MC suppliers and recognized under "Cost of sales".

## 20 DEFERRED TAXES

Deferred tax assets and liabilities as at 31 December 2019 and 2018 may be described as follows considering the different natures of temporary differences:

|  | Deferred tax assets |                         | Deferred tax | liabilities             |
|--|---------------------|-------------------------|--------------|-------------------------|
|  | 31 Dec 2019         | 31 Dec 2018<br>Restated | 31 Dec 2019  | 31 Dec 2018<br>Restated |
| Difference between fair value and acquisition cost                           | 4,310,278           | 3,897,779               | 18,877,011   | 4,063,924               |
| Temporary differences on property, plant and equipment and intangible assets | 8,113               | 8,867                   | 77,467,323   | 68,282,906              |
| Provisions and impairment losses not accepted for tax purposes               | 11,816,298          | 12,179,279              | -            | -                       |
| Valuation of hedging derivatives   | 107,507             | 45,311                  | 67,639       | 85,641                  |
| Amortisation of goodwill for tax purposes in Spain                           | -                   | -                       | 27,919,963   | 22,103,283              |
| Revaluation of property, plant and equipment                                 |                     | -                       | 683,776      | 746,894                 |
| Tax losses carried forward   | 6,664,266           | 6,791,868               | -            | -                       |
| Reinvested capital gains/(losses)  | -                   | -                       | 252,746      | 277,016                 |
| Rights of use  | 227,885,185         | 193,255,314             | 205,257,299  | 175,522,814             |
| Tax Benefits   | 3,311,517           | 6,354,690               | -            | -                       |
| Others   | 2,125,718           | 1,747,797               | 4,915        | -                       |
|  | 256,228,882         | 224,280,905             | 330,530,672  | 271,082,478             |

During the periods ended 31 December 2019 and 2018, movements in deferred tax assets and liabilities are as follows:

|  | Deferred ta | x assets                | Deferred tax | liabilities             |
|--|-------------|-------------------------|--------------|-------------------------|
|  | 31 Dec 2019 | 31 Dec 2018<br>Restated | 31 Dec 2019  | 31 Dec 2018<br>Restated |
| Opening balance  | 224,280,905 | 56,857,992              | 271,082,478  | 122,806,483             |
| Impact of IFRS16 implementation  | -           | 212,935,851             | -            | 195,057,712             |
| Restated opening balance   | 224,280,905 | 269,793,843             | 271,082,478  | 317,864,195             |
| Effects in net income:   |             |                         |              |                         |
| Difference between fair value and acquisition cost                                   | 412,499     | 314,375                 | 213,087      | (2,242,497)             |
| Temporary differences on property, plant and equipment and intangible assets         | (754)       | (322,058)               | 9,217,803    | 1,429,058               |
| Provisions and impairment losses not accepted for tax purposes                       | (364,047)   | (4,314,896)             | -            | -                       |
| Revaluation of tangible assets   | -           | -                       | (61,491)     | (167,809)               |
| Constitution / reversal of deferred tax assets over tax losses                       | (249,305)   | (1,706,137)             | -            | -                       |
| Amortisation of goodwill for tax purposes in Spain                                   | -           | -                       | 5,816,680    | 5,816,680               |
| Reinvested capital gains/(losses)  | -           | -                       | (24,271)     | (25,947)                |
| Effect of change of tax rate   | (42)        | (7)                     | (93,133)     | (13,512)                |
| Rights of use  | 34,062,949  | 26,211,946              | 29,091,669   | 22,216,380              |
| Tax Benefits   | 1,341,272   | 5,951,836               | -            | -                       |
| Discontinued operations  | -           | 1,848,212               | -            | 628,408                 |
| Others   | 461,238     | (383,545)               | <u>-</u>     | (1,165,178)             |
|  | 35,663,810  | 27,599,726              | 44,160,344   | 26,475,583              |
| Effects in equity:   |             |                         |              |                         |
| Valuation of hedging derivatives   | 62,196      | 35,596                  | (18,003)     | 43,689                  |
| Rights of use  | 566,922     |                         | 642,817      |                         |
| Fair value allocation on the acquition of subsidiaries (including tax losses carried |             |                         | 14,600,000   |                         |
| forward) (Note 4)  | -           | -                       | 14,600,000   | -                       |
| Others   | (4,588,898) | <u> </u>                | (3,000)      | (9,140)                 |
|  | (3,959,780) | 35,596                  | 15,221,814   | 34,549                  |
| Discontinued operations  | -           | (72,817,777)            | -            | (73,413,515)            |
| Others   | 243,947     | (330,483)               | 66,036       | 121,666                 |
| Closing balance  | 256,228,881 | 224,280,905             | 330,530,672  | 271,082,478             |
|  |             |                         |              |                         |

As at 31 December 2019, the tax rate to be used in Portuguese companies, for the calculation of the deferred tax assets relating to tax losses is 21%. The tax rate to be used to calculate deferred taxes in temporary differences in Portuguese companies is 22.5% increased by the state surcharge in companies in which the expected reversal of those deferred taxes will occur when those rates will be applicable. For companies or branches located in other countries, rates applicable in each jurisdiction were used.

In 2016 and in a new decision occurred in 2018, the Spanish Supreme Court decided in favour of Sonae MC considering that goodwill amortization for tax purposes in 2008 was applicable. During 2017, the Group recognized 17.5 million euro in deferred tax liabilities related to the tax deduction of the amortization of the years 2008, 2016, 2017 and in 2018 and in 2019 the recognition of 5.8 million euro relating to this exercise.

Taking into account the tax proceedings pending before the court in Spain for the financial years 2008 to 2011, as well as for the fact that the Group was prevented from recognizing the tax depreciation of goodwill for the financial years 2012 to 2015, the right of the entity to deduct tax depreciation of goodwill amounting to 69.8 million euro might be given in the future.

As at 31 December 2019 and 2018, and in accordance with the tax statements presented by companies that recorded deferred tax assets arising from tax losses carried forward and using exchange rates effective at that time, tax losses carried forward can be summarized as follows:

|                         |          |                            | 31 Dec 2019         |            |                            | 31 Dec 2018         |            |
|-------------------------|----------|----------------------------|---------------------|------------|----------------------------|---------------------|------------|
|                         |          | Tax losses carried forward | Deferred tax assets | Time limit | Tax losses carried forward | Deferred tax assets | Time limit |
| With limited time use   |          |                            |                     |            |                            | _                   |            |
| Generated in 2014       | Portugal | 130,539                    | 27,413              | 2026       | 18,326                     | 3,849               | 2026       |
| Generated in 2015       | Portugal | 111,086                    | 23,328              | 2027       | 69,902                     | 14,680              | 2027       |
| Generated in 2016       | Portugal | 877,197                    | 184,211             | 2028       | 243,591                    | 51,154              | 2028       |
| Generated in 2017       | Portugal | 105,297                    | 22,112              | 2022       | 1,278,464                  | 268,476             | 2022       |
| Generated in 2018       | Portugal | 452,749                    | 95,077              | 2023       | 1,299,779                  | 272,953             | 2023       |
| Generated in 2019       | Portugal | 625,559                    | 131,369             | 2024       | -                          | -                   | 2024       |
|                         |          | 2,302,427                  | 483,510             |            | 2,910,062                  | 611,112             |            |
| Without limited time us | e        |                            |                     |            |                            |                     |            |
|                         | Spain    | 24,723,024                 | 6,180,756           |            | 24,723,024                 | 6,180,756           |            |
|                         |          | 27,025,451                 | 6,664,266           |            | 27,633,086                 | 6,791,868           |            |

As at 31 December 2019 and 2018, the deferred taxes to be recognized arising from tax losses were evaluated. In the cases in which they originated deferred tax assets, they were only recorded to the extent that it is probable that future taxable income will occur that could be used to recover the tax losses or tax differences that reverted in the same period and considering the limit of compensation existing by law in the applicable cases. This assessment was based on the business plans of Sonae MC companies, which are periodically reviewed and updated. The main assumptions used in those business plans are described in Note 10 with the exception of Retail operations in Spain.

As at 31 December 2019, the Group had an amount of 6.2 million euro (6.2 million euro as at 31 December 2018) in the Retail segment of deferred tax assets related to tax losses for this and previous years of the Spanish Tax Group and which can be recovered by it in Spain. The Modelo Continente Hipermercados, SA branch in Spain was, on 31 December 2019 and 2018, the representative entity of the Tax Group in Spain, whose dominant entity is Sonae SGPS, S.A.

The recoverability of the above mentioned deferred tax assets, regarding Sonae operations in Spain is supported by the analysis of the recoverable amount of the cash-generating units for the specialized retail formats in Spain based on their value in use, obtained from business plans with a 10-year projection period, assuming it is the most realistic and appropriate deadline for the implementation of the strategy of internationalization of Sonae in the specialized retail segment, taking into consideration not only the nature of the products in question (more discretionary character) but also the current macro-economic conditions.

Main assumptions used in the business plans of the retail companies and other companies in Spain, included in the mentioned Fiscal Group, are essentially based on a compound rate of sales growth in the 10 years of 4.8% (6.5% in 2018).

Although these tax losses do not expire, the analysis of their recoverability was limited to a 10 years term, also considering the deferred tax liabilities recognized.

It is the Board of Directors understanding, considering the existing business plans for each of the companies, that such deferred tax assets are fully recoverable, including those which were reversed in previous years likely to be recoverable in a longer period than the 10 years of the business plan.

As at 31 December 2019, there are reportable tax losses in the amount of 75.5 million euro (53.7 million euro as at 31 December 2018), whose deferred tax assets are not recorded for prudence purposes.

|                          |          |                            | 31 Dec 2019         |            | 31 Dec 2018                |                        |            |
|--------------------------|----------|----------------------------|---------------------|------------|----------------------------|------------------------|------------|
|                          |          | Tax losses carried forward | Deferred tax credit | Time limit | Tax losses carried forward | Deferred tax<br>credit | Time limit |
| With limited time use    |          |                            |                     |            | <del></del> -              |                        |            |
| Generated in 2017        | Portugal | 1,199,079                  | 251,807             | 2022       | -                          | -                      |            |
| Generated in 2018        | Portugal | 1,074,456                  | 225,636             | 2023       | -                          | -                      |            |
| Generated in 2019        | Portugal | 2,392,392                  | 502,402             | 2024       | <u>-</u>                   | <u> </u>               |            |
|                          |          | 4,665,927                  | 979,845             |            |                            |                        |            |
| Without limited time use |          |                            |                     |            |                            |                        |            |
|                          | Brazil   | 18,853,767                 | 6,410,281           |            | 17,416,580                 | 5,921,637              |            |
|                          | Malta    | 59,633                     | 20,871              |            | 44,040                     | 15,414                 |            |
|                          | Spain    | 51,952,463                 | 12,988,116          |            | 36,233,788                 | 9,058,447              |            |
|                          |          | 70,865,863                 | 19,419,268          |            | 53,694,408                 | 14,995,498             |            |
|                          |          | 75,531,790                 | 20,399,113          |            | 53,694,408                 | 14,995,498             |            |

In 2010 and 2011, Spanish Tax authorities notified Modelo Continente S.A. Spanish Branch of a decrease in 2008 and 2009 tax losses incurred, amounting to approximately 23.3 million euro, challenging the deduction of Goodwill depreciation, generated on the acquisition of Continente Hipermercados for each of the mentioned years. That branch appealed to the proper Spanish Authorities (Tribunal Economico Administrativo Central de Madrid) in 2010 and 2011 respectively, and it is the Board of Directors understanding that the decision will be favourable to the Group, thus maintaining the recognition of deferred tax assets and deferred tax liabilities. In 2012 the Company interposed appeal to the National Court in Spain ("Audiencia Nacional España"), due to a decision opposite to the claims and estimates of the Company, by the Economic and Administrative Central Court of Madrid, for the notification for fiscal year of 2008. The same procedure was adopted in 2014 for the notification corresponding to the financial year 2009.

In 2014 following an additional inspection for fiscal years 2008 to 2011, Spanish Tax authorities corrected tax losses carried forward regarding goodwill depreciation and financial expenses that resulted from the acquisition of Continente Hipermercados S.A. Although in complete disagreement, Sonae carried out the tax returns correction and appealed, to the proper Spanish Authorities (Central Administrative Economic Court Spain). Tax reports for 2012 to 2015 were corrected. During 2018, as a result of the unfavourable decision of the Central Economic-Administrative Court of Madrid, an appeal was lodged against the National Audience in Spain.

In 2015 and 2016, the decision of the National Court in Spain regarding the reduction of tax losses arising from the tax depreciation of goodwill in the years ended at 31 December 2008 and 2009 respectively was contrary to the Group's claims, and despite the Branch appealing to the Supreme Court, the Group prudently annulled deferred tax assets from 2008 to 2011, recognized in the accompanying financial statements, amounting to 36 million euro, and the deferred tax liabilities corresponding to the amortization of goodwill for tax purposes amounting to 18.6 million euro.

In 2016 and in a new decision in 2018, the Supreme Court gave a positive opinion to the Group's pretensions regarding tax amortization of Goodwill, with reference to 2008, and the Group corrected the tax return for 2016, and it is its intention to also consider such amortization in the tax return for the next years. Consequently, it recognized the corresponding deferred tax liability for fiscal years 2008, 2016, 2017, 2018 and 2019.

# 21 CASH AND CASH EQUIVALENTS

As at 31 December 2019 and 2018, Cash and cash equivalents are as follows:

|   | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|---|-------------|-------------------------|
| Cash at hand  | 10,793,121  | 9,240,759               |
| Bank deposits   | 66,534,344  | 68,994,739              |
| Treasury applications   | 12,159      | -                       |
| Cash and bank balances on the statement of financial position | 77,339,624  | 78,235,498              |
| Bank overdrafts (Note 24)                                     | (13,956)    | (23,141)                |
| Cash and bank balances in the statement of cash flows         | 77,325,668  | 78,212,357              |

Bank overdrafts are disclosed in the statement of financial position under "Loans".

# 22 SHARE CAPITAL

As at 31 December 2019, the share capital, which is fully subscribed and paid for, is made up of 1,000,000,000 ordinary shares, which do not have the right to a fixed dividend, with a nominal value of 1 euro each.

As at 31 December 2019 and 2018, the subscribed share capital was held as follows:

| Company                         | 31 December 2019 | 31 December 2018 |
|---------------------------------|------------------|------------------|
| Sonae, SGPS, S.A.               | 35.029%          | 35.029%          |
| Sonae Holdings, SA 1)           | 51.827%          | 51.827%          |
| Sonae Investments, BV           | 13.144%          | 13.144%          |
| Former Sonaecenter Serviços, SA |                  |                  |

As at 31 December 2019 Efanor Investimentos, SGPS, SA and affiliated companies held 52.48% of Sonae's share shares representing the share capital of Sonae, SGPS, SA. Sonae held directly or indirectly 100% of the company.

# Non-controlling interest

As at 31 December 2019 and 2018, "Non-controlling interests" are detailed as follows:

|  | 31 Dec 2019  |                    |   |  |                               |  |  |
|--|--------------|--------------------|---|--|-------------------------------|--|--|
|  | Equity       | Net Profit/ (Loss) | Book value of<br>non-controlling<br>interests | Proportion in<br>income<br>attributable to<br>non controlling<br>interests | Dividends/<br>Income received |  |  |
| Elergone                                 | 7,322,427    | 3,297,256          | 1,778,960                                     | 824,314  | -                             |  |  |
| Gowell                                   | (36,475)     | 20,970             | 3,625,450                                     | 10,275   | -                             |  |  |
| Arenal                                   | 117,389,031  | 3,821,487          | 21,977,691                                    | 1,534,963  | -                             |  |  |
| Real Estate Investment Fund Imosonaedois | 112,077,554  | 8,891,900          | 2,243,500                                     | (71,026)   | -                             |  |  |
| Maxmat                                   | 50,099,237   | 5,884,316          | 25,109,815                                    | 3,293,611  | (2,027,573                    |  |  |
| Others                                   | (15,032,254) | (1,902,493)        | (67)  | (7)  |                               |  |  |
| Total                                    | 271,819,520  | 20,013,436         | 54,735,349                                    | 5,592,130  | (2,027,573)                   |  |  |

|  | 31 Dec 2018 Restated |                    |   |  |                               |  |  |
|--|----------------------|--------------------|---|--|-------------------------------|--|--|
|  | Equity               | Net Profit/ (Loss) | Book value of<br>non-controlling<br>interests | Proportion in income attributable to non controlling interests | Dividends/<br>Income received |  |  |
| Elergone                                 | 4,302,319            | 1,415,669          | 1,012,152                                     | 353,917  | -                             |  |  |
| Gowell                                   | (489,561)            | (543,886)          | 3,167,942                                     | (242,168)  | -                             |  |  |
| Real Estate Investment Fund Imosonaedois | 114,985,651          | 12,703,768         | 2,810,915                                     | 254,516  | -                             |  |  |
| Maxmat                                   | 48,358,110           | 4,282,134          | 22,017,356                                    | 2,158,518  | -                             |  |  |
| Others                                   | (13,386,695)         | (6,220,044)        | (6)   | -  | -                             |  |  |
| Discontinued activities                  | -                    | (8,236,610)        |   | (536,872)  | (1,393,908)                   |  |  |
| Total                                    | 153,769,824          | 3,401,031          | 29,008,359                                    | 1,987,911  | (1,393,908)                   |  |  |

Movements in non-controlling interests during the periods ended as at 31 December 2019 and 2018 are as follows:

| <del>-</del>  | 31 Dec 2019 |           |            |   |             |        |             |
|---|-------------|-----------|------------|---|-------------|--------|-------------|
|   | Elergone    | Gowell    | Arenal     | Real Estate<br>Investment<br>Fund<br>Imosonaedois | Maxmat      | Others | Total       |
| Opening balance as at 1 January   | 1,023,963   | 3,520,072 | -          | 2,301,712   | 24,300,216  | (7)    | 31,145,956  |
| Effect of Restatment  | (11,811)    | (352,130) | -          | 509,203   | (2,282,860) | 1      | (2,137,597) |
| Opening balance as at 1 January 2019 Restated                                       | 1,012,152   | 3,167,942 | -          | 2,810,915   | 22,017,356  | (6)    | 29,008,359  |
| Dividends distributed   | -           | -         | -          | -   | (2,027,573) | -      | (2,027,573) |
| Income distribution from investment funds   | -           | -         | -          | (236,205)   | -           | -      | (236,205)   |
| Acquisition of subsidiaries (Note 4)  | -           | -         | 20,442,727 | -   | -           | -      | 20,442,727  |
| Capital inflow<br>Interest in other comprehensive income, net of                    | -           | 127,506   | -          | -   | -           | -      | 127,506     |
| tax, related to associates and joint ventures accounted for under the equity method | -           | -         | 1,892      | -   | -           | -      | 1,892       |
| Changes in hedging reserves   | (69,316)    | -         | -          | -   | (528)       | -      | (69,844     |
| Others variations   | 11,810      | 319,727   | (1,891)    | (260,184)   | 1,826,949   | (54)   | 1,896,357   |
| Profit for the period attributable to non-<br>controlling interests                 | 824,314     | 10,275    | 1,534,963  | (71,026)  | 3,293,611   | (7)    | 5,592,130   |
| Closing balance as at 31 December   | 1,778,960   | 3,625,450 | 21,977,691 | 2,243,500   | 25,109,815  | (67)   | 54,735,349  |

|   | 31 Dec 2018 Restated |                        |   |                         |                           |          |              |
|---|----------------------|------------------------|---|-------------------------|---------------------------|----------|--------------|
|   | Elergone             | Gowell                 | Real Estate<br>Investment<br>Fund<br>Imosonaedois | Maxmat                  | Discontinued operations   | Others   | Total        |
| Opening balance as at 1 January Effect of Restatment                | 777,572<br>(10,160)  | 3,783,609<br>(294,444) | 2,452,985<br>251,900                              | 21,981,602<br>(802,681) | 63,020,574<br>(1,898,334) | (7)      | 92,016,336   |
| Opening balance as at 1 January 2018 Restated                       | 767,412              | 3,489,165              | 2,704,885   | 21,178,921              | 61,122,240                | (7)      | 89,262,617   |
| Dividends distributed   | -                    | -                      | (67,224)  | -                       | (1,326,684)               | -        | (1,393,908)  |
| Income distribution from investment funds                           | -                    | -                      | (405,352)   | -                       | (1,333,107)               | -        | (1,738,459)  |
| Change in currency translation reserve                              | -                    | -                      | -   | -                       | -                         | 13,567   | 13,567       |
| Constitution of subsidiaries  | -                    | -                      | -   | -                       | 120,000                   | -        | 120,000      |
| Disposal of subsidiaries  | -                    | -                      | -   | -                       | (58,907,371)              | -        | (58,907,371) |
| Changes in hedging reserves   | (105,936)            | -                      | -   | 3,983                   | 4,614                     | -        | (97,339)     |
| Change in consolidation method                                      | -                    | -                      | -   | -                       | (1,211,039)               | -        | (1,211,039)  |
| Other variations  | (3,241)              | (79,056)               | 324,090   | (1,324,066)             | 2,068,219                 | (13,566) | 972,380      |
| Profit for the period attributable to non-<br>controlling interests | 353,917              | (242,168)              | 254,516   | 2,158,518               | (536,872)                 | -        | 1,987,911    |
| Closing balance as at 31 December                                   | 1,012,152            | 3,167,941              | 2,810,915   | 22,017,356              |                           | (6)      | 29,008,359   |

# **CONSOLIDATED FINANCIAL STATEMENTS**

As at 31 December 2019 and 2018, aggregate financial information of subsidiaries with non-controlling interests is as follows:

|  | Elergone              | Gowell                 | Discontinued                        | 31 Dec 2019<br>Real Estate<br>Investment           | Maxmat                   | Others                   | Total                      |
|--|-----------------------|------------------------|-------------------------------------|--|--------------------------|--------------------------|----------------------------|
|  |                       | dowen                  | operations                          | Funds<br>Imosonaedois                              | Waxingt                  |                          |                            |
| Total Non-Current Assets<br>Total Current Assets                 | 307,650<br>13,515,303 | 2,319,998<br>2,536,915 | 215,799,461<br>46,744,817           | 114,149,781<br>124,443                             | 38,594,645<br>46,309,176 | 13,465,355<br>1,111,750  | 384,636,890<br>110,342,404 |
| Total Non-Current Liabilities<br>Total Current Liabilities       | 29,865<br>6,470,661   | 1,210,456<br>3,682,932 | 106,153,727<br>39,001,520           | -<br>2,196,670                                     | 6,199,838<br>28,604,746  | 26,437,543<br>3,171,816  | 140,031,429<br>83,128,345  |
| Equity   | 7,322,427             | (36,475)               | 117,389,031                         | 112,077,554  | 50,099,237               | (15,032,254)             | 271,819,520                |
|  |                       |                        | 31                                  | Dec 2018 Restate                                   | d                        |                          |                            |
|  |                       |                        |                                     | Real Estate  |                          |                          |                            |
|  | Elergone              | Gowell                 | Discontinued operations             | Investment<br>Funds<br>Imosonaedois                | Maxmat                   | Discontinued operations  | Total                      |
| Total Non-Current Assets<br>Total Current Assets                 | 76,296<br>11,190,697  | 2,041,116<br>2,100,972 | 116,398,078<br>724,499              | 37,991,805<br>41,340,204                           | 13,557,657<br>1,327,855  | -                        | 170,064,952<br>56,684,227  |
| Total Non-Current Liabilities Total Current Liabilities          | 50,216<br>6,914,458   | 1,807,633<br>2,824,016 | -<br>2,136,926                      | 6,769,797<br>24,204,102                            | 24,983,928<br>3,288,279  | -                        | 33,611,574<br>39,367,781   |
| Equity   | 4,302,319             | (489,561)              | 114,985,651                         | 48,358,110   | (13,386,695)             |                          | 153,769,824                |
| . ,  |                       | 11 3/3 1               |                                     |  | . 3.3 1 33.              |                          | 33.7 3. 1                  |
|  | -                     |                        |                                     | 31 Dec 2019  |                          |                          |                            |
|  | Elergone              | Gowell                 | Arenal                              | Real Estate<br>Investment<br>Funds<br>Imosonaedois | Maxmat                   | Others                   | Total                      |
| Turnover   | 63,395,559            | 14,157,451             | 129,157,322                         | 12,520,170   | 95,132,050               | -                        | 314,362,552                |
| Other operating income   | 349,064               | 274,294                | 2,978,005                           | 16   | 1,707,831                | 19                       | 5,309,229                  |
| Operational expenses   | (59,482,274)          | (14,297,018)           | (122,646,929)                       | (4,023,409)  | (88,552,141)             | (615,243)                | (289,617,014)              |
| Net financial expenses   | (3,395)               | (65,080)               | (4,394,601)                         | (17,376)   | (526,972)                | (1,287,269)              | (6,294,693)                |
| Income or expense relating to investments Income tax expense     | (961,698)             | (465)<br>(48,212)      | (1,272,310)                         | 412,499  | (1,876,452)              |                          | (465)<br>(3,746,173)       |
| Profit/(Loss) after taxation                                     | 3,297,256             | 20,970                 | 3,821,487                           | 8,891,900  | 5,884,316                | (1,902,493)              | 20,013,436                 |
| Other comprehensive income for the period                        |                       | -                      |                                     | <u>-</u>   | -                        |                          |                            |
| Total comprehensive income for the period                        | 3,297,256             | 20,970                 | 3,821,487                           | 8,891,900  | 5,884,316                | (1,902,493)              | 20,013,436                 |
|  |                       |                        | 21                                  | Dec 2018 Restate                                   | d                        |                          |                            |
|  |                       |                        | Real Estate                         | Dec 2010 Restate                                   | u .                      |                          |                            |
|  | Elergone              | Gowell                 | Investment<br>Funds<br>Imosonaedois | Maxmat   | Outros                   | Discountinued operations | Total                      |
| Turnover   | 58,871,128            | 9,431,660              | 12,706,711                          | 85,548,976   | -                        |                          | 166,558,475                |
| Other operating income   | 1,317,361             | 275,458                | 4,237,651                           | 3,178,118  | 83                       | 9,236                    | 9,017,907                  |
| Operational expenses   | (58,376,363)          | (10,162,426)           | (4,355,572)                         | (82,616,987)                                       | (4,718,595)              | (1,469,094)              | (161,699,037)              |
| Net financial expenses Income or expense relating to investments | (25,802)              | (68,396)<br>381        | (1)                                 | (415,208)  | (1,501,531)              | (807,431)<br>(1,770,360) | (2,818,369)<br>(1,769,979) |
| Income tax expense   | (370,655)             | (20,563)               | 114,979                             | (1,412,765)  |                          | -                        | (1,689,004)                |
| Profit/(Loss) after taxation                                     | 1,415,669             | (543,886)              | 12,703,768                          | 4,282,134  | (6,220,043)              | (4,037,649)              | 7,599,993                  |
| Profit/(Loss) of discontinued operations                         | -                     | -                      | -                                   | -  | -                        | (4,198,961)              | (4,198,961)                |
| Other comprehensive income for the period                        |                       | -                      |                                     |  | -                        |                          | -                          |
| Total comprehensive income for the period                        | 1,415,669             | (543,886)              | 12,703,768                          | 4,282,134  | (6,220,043)              | (8,236,610)              | 3,401,032                  |

# Loans

As at 31 December 2019 and 2018, loans are made up as follows:

|   | 31 Dec 2019 |             | 31 Dec 2018 Restated |             |  |
|---|-------------|-------------|----------------------|-------------|--|
|   | Outstandin  | g amount    | Outstanding amount   |             |  |
|   | Current     | Non Current | Current              | Non Current |  |
| Bank loans  |             |             |                      |             |  |
| Sonae Investimentos, SGPS, S.A commercial paper     | 13,500,000  | 266,000,000 | 15,500,000           | 313,000,000 |  |
| Subsidiary of Sonae Investiments 2014/2023          | -           | 50,000,000  | -                    | 50,000,000  |  |
| Subsidiary of Sonae Investiments 2015/2023          | -           | 20,000,000  | -                    | 20,000,000  |  |
| Subsidiary of Sonae Investiments 2015/2019          | -           | -           | 30,000,000           | -           |  |
| Subsidiary of Sonae Investiments 2017/2025          | 3,333,333   | 16,666,667  | -                    | 20,000,000  |  |
| Sonae MC 2018/2031                                  | -           | 55,000,000  | -                    | -           |  |
| Others  | 492         | -           | 91,323               | -           |  |
|   | 16,833,825  | 407,666,667 | 45,591,323           | 403,000,000 |  |
| Bank overdrafts (Note 21)                           | 13,956      | -           | 23,141               | -           |  |
| Up-front fees beard with the issuance of borrowings | -           | -           | (35,073)             | -           |  |
| Bank loans  | 16,847,781  | 407,666,667 | 45,579,391           | 403,000,000 |  |
| Bonds   |             |             |                      |             |  |
| Bonds Sonae Investimentos / December 2015/2020      | -           | 50,000,000  | -                    | 50,000,000  |  |
| Bonds Sonae Investimentos / May 2015/2022           | -           | 75,000,000  | -                    | 75,000,000  |  |
| Bonds Sonae Investimentos / December 2015/2020      | -           | 30,000,000  | -                    | 30,000,000  |  |
| Bonds Sonae Investimentos / June 2016/2021          | -           | 95,000,000  | -                    | 95,000,000  |  |
| Bonds Sonae Investimentos / September 2016/2021     | 3,000,000   | 3,000,000   | 3,000,000            | 6,000,000   |  |
| Up-front fees beard with the issuance of borrowings | (3,620)     | (836,824)   | (3,620)              | (1,129,591) |  |
| Bonds   | 2,996,380   | 252,163,176 | 2,996,380            | 254,870,409 |  |
| Other loans   | -           | -           | 66,582               | -           |  |
| Obligations under finance leases                    | 10,613      | 956         | 17,170               | 11,569      |  |
| Derivative (Note 25)                                | 420,098     | -           | 181,705              | -           |  |
| Other loans   | 430,711     | 956         | 265,457              | 11,569      |  |
|   | 20,274,872  | 659,830,799 | 48,841,228           | 657,881,978 |  |

Bonds and bank loans bear an average interest rate of 1.20% (1.18% as at 31 December 2018). Most of the bonds and bank loans have variable interest rates indexed to Euribor.

It is estimated that the book value of all loans does not differ significantly from its fair value, determined based on discounted cash flows methodology.

The loans face value, maturities and interests are as follows (including obligations under financial leases):

|           | 31 Dec 2    | 2019       | 31 Dec 2018 Restated |            |  |
|-----------|-------------|------------|----------------------|------------|--|
|           | Capital     | Interests  | Capital              | Interests  |  |
| N+1       | 19,858,394  | 6,350,719  | 48,698,217           | 7,696,734  |  |
| N+2       | 251,334,289 | 5,043,919  | 159,344,902          | 6,726,851  |  |
| N+3       | 138,333,333 | 3,296,450  | 251,333,333          | 4,009,765  |  |
| N+4       | 115,444,444 | 2,433,442  | 138,333,333          | 1,968,101  |  |
| N+5       | 109,444,444 | 1,530,870  | 93,333,333           | 1,178,685  |  |
| After N+5 | 46,111,111  | 2,150,579  | 16,666,667           | 316,380    |  |
|           | 680,526,017 | 20,805,979 | 707,709,786          | 21,896,516 |  |

The maturities above were estimated in accordance with the contractual terms of the loans and taking into account Sonae MC best estimated regarding their reimbursement date.

As at 31 December 2019 there are financial covenants included in borrowing agreements at market conditions, and which at the date of this report are in regular compliance.

SONAE MC | Annual Report 2019 SONAE MC | Annual Report 2019 CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2019 and 2018, Sonae MC had as detailed in Note 21, "Cash and bank balance equivalents" in the amount of 77,325,668 euro (78,212,357 euro as at 31 December 2018) and available credit lines as follows:

|   | 31 De                                   | C 2019                            | 31 Dec 2018 Restated                    |                                   |  |
|---|---|-----------------------------------|---|-----------------------------------|--|
|   | Commitments of<br>less than one<br>year | Commitments of more than one year | Commitments of<br>less than one<br>year | Commitments of more than one year |  |
| Unused credit facilities (Note 3.3)<br>Agreed credit facilities | 124,000,000<br>129,000,000              | 284,000,000<br>550,000,000        | 94,000,000<br>101,500,000               | 202,000,000<br>515,000,000        |  |

# DERIVATIVES

#### Exchange rate derivatives

Sonae MC uses exchange rate derivatives, essentially to hedge future cash flows that will occur in the next 12 months.

Therefore, Sonae entered several exchange rate forwards in order to manage its exchange rate exposure.

The fair value of exchange rate derivatives hedging instruments based on current market values of equivalent exchange rate financial instruments is a liability of 420,098 euro and an asset of 394,309 euro (181,705 euro liabilities and 1,231,414 euro in assets as at 31 December 2018) (Note 24).

The accounting of the fair value for these financial instruments was made taking into consideration the present value at financial position statement date of the forward settlement amount in the maturity date of the contract. The settlement amount considered in the valuation, is equal to the currency notional amount (foreign currency) multiplied by the difference between the contracted forward exchange rate and the forward exchange market rate at that date as at the valuation date.

Losses in the period arising from changes in the fair value of instruments that do not qualify for hedging accounting treatment were recorded directly in the income statement in the captions "Financial income" or "Financial expenses".

Gains and losses associated with changes in the market value of derivative instruments are recorded under the caption "Cash-flow hedging reserves", when considered as cash flow hedges and under "Exchange rate differences" when considered to be fair value hedges. The change in market value of derivative instruments when considered speculation is recorded in the income statement under "Other expenses".

#### Interest rate

As at 31 December 2019 no contracts existed, related to interest rate and exchange rate derivatives.

#### OTHERS NON-CURRENTS LIABILITIES

As at 31 December 2019 and 2018 "Other non-current liabilities" are made up as follows:

|   | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|---|-------------|-------------------------|
|   |             |                         |
| Creditors for acquisition of financial investments  | 1,295,832   | 295,832                 |
| Other non-current liabilities                       | 527,556     | 537,755                 |
| Total of financial instruments (Note 6)             | 1,823,388   | 833,587                 |
| Share based payments (Note 27)                      | 1,358,081   | 1,453,027               |
| Charges made on the sale of real estate ( Note 2.6) | 19,453,371  | 20,453,191              |
| Other accruals and deferrals                        | 84,228      | 403,583                 |
| Other non-current liabilities                       | 22,719,068  | 23,143,388              |

The amount included in the caption "Charges assumed on the sale of properties" is related to the expenses to be incurred, which are traditionally the responsibility of the owner, who in the case of Sale and Leaseback these amounts were paid at the time of the transaction and Sonae MC assumed future responsibility.

# SHARE BASED PAYMENT

Sonae MC, SGPS granted, in 2019 and in previous years, in accordance with the remuneration policy described in the corporate governance report granted deferred performance bonus to its directors and eliqible employees. These are either based on shares to be acquired at nil cost or with discount, three years after they were attributed to the employee, or based on share options with the period price equal to the share price at the grant date, to be exercised three years later. In both cases, the acquisition can be exercised during the period commencing on the third anniversary of the grant date and the end of that year. The company has the right to deliver, in lieu of shares, the equivalent amount in cash. The exercise of rights only occurs if the employee is in the service of company of Sonae Group on the due date.

As at 31 December 2019 and 2018, the number of attributed shares related to the assumed responsibilities arising from share-based payments, which have not yet vested, can be detailed as follows:

|        |            | -               | •                      | Number of   | f shares    | Fair Va     | ilue        |
|--------|------------|-----------------|------------------------|-------------|-------------|-------------|-------------|
|        | Grant year | Vesting<br>year | Number of participants | 31 Dec 2019 | 31 Dec 2018 | 31 Dec 2019 | 31 Dec 2018 |
| Shares |            |                 |                        |             |             |             |             |
|        | 2016       | 2019            | 52                     | -           | 1,515,719   | -           | 1,608,118   |
|        | 2017       | 2020            | 43                     | 1,969,703   | 1,775,373   | 1,057,172   | 2,161,516   |
|        | 2018       | 2021            | 41                     | 2,131,656   | 1,681,427   | 960,552     | 2,088,711   |
|        | 2019       | 2022            | 42                     | 2,319,597   | -           | 1,122,856   | -           |
| Total  |            |                 |                        | 6,420,956   | 4,972,519   | 3,140,581   | 5,858,344   |

As at 31 December 2019 and 2018 the financial statements include the following amounts corresponding to the period elapsed between the date of granting and those dates for each deferred bonus plan, which has not yet vested:

|   | 31 Dec 2019 | 31 Dec 2018 |
|---|-------------|-------------|
| Recorded in employee benefits expense in the current period | 1,554,880   | 706,960     |
| Recorded in previous years                                  | 1,113,746   | 1,942,932   |
|   | 2,668,626   | 2,649,892   |
| Recorded in other non-current liabilities (Note 26)         | 1,358,081   | 1,453,027   |
| Recorded in other current liabilities (Note 30)             | 1,310,545   | 1,196,865   |
|   | 2,668,626   | 2,649,892   |

Expenditures for stock plans are recognized over the period that mediates the attribution and exercise of these in personnel expenses.

# 28 TRADE PAYABLES

As at 31 December 2019 and 2018 Trade payables are as follows:

|                                   |                         | Payable to    |                   |  |
|-----------------------------------|-------------------------|---------------|-------------------|--|
|                                   | 31 Dec 2019             | Up to 90 days | More than 90 days |  |
| Trade payables - current account  | 824,890,076             | 822,385,292   | 2,504,784         |  |
| Trade payables - Invoice Accruals | 46,067,494              | 46,067,494    |                   |  |
|                                   | 870,957,571             | 868,452,786   | 2,504,784         |  |
|                                   |                         |               |                   |  |
|                                   |                         | Payable to    |                   |  |
|                                   | 31 Dec 2018<br>Restated | Up to 90 days | More than 90 days |  |
| Trade payables - current account  | 777,571,055             | 776,834,455   | 736,600           |  |
| Trade payables - Invoice Accruals | 54,538,059              | 54,538,059    |                   |  |
|                                   | 832,109,114             | 831,372,514   | 736,600           |  |
|                                   |                         |               |                   |  |

As at 31 December 2019 and 2018 this caption includes amounts payable to suppliers resulting from Sonae MC operating activity. The Board of Directors believes that the fair value of these balances does not differ significantly from its book value and the effect of discounting these amounts is not material.

The company maintains cooperation agreements with financial institutions in order to enable the suppliers of retail segment, to access to an advantageous tool for managing their working capital, upon confirmation by Sonae of the validity of credits that suppliers hold on it. Under these agreements, some suppliers freely engage into contracts with these financial institutions that allow them to anticipate the amounts receivable from these retail subsidiaries, after confirmation of the validity of such receivables by these companies. These retail subsidiaries consider that the economic substance of these financial liabilities does not change, therefore these liabilities are kept as accounts payable to Suppliers until the normal maturity of these instruments under the general supply agreement established between the company and the supplier, whenever (i) the maturity corresponds to a term used by the industry in which the company operates, this means that there are no significant differences between the payment terms established with the supplier and the industry , and (ii) the company does not have net costs related with the anticipation of payments to the supplier when compared with the payment within the normal term of this instrument.

## OTHER PAYABLES

As at 31 December 2019 and 2018, the caption "Other payables" is detailed as follows:

|                       |                         |               | Payable to     |                    |  |
|-----------------------|-------------------------|---------------|----------------|--------------------|--|
|                       | 31 Dec 2019             | Up to 90 days | 90 to 180 days | More than 180 days |  |
| Fixed asset suppliers | 53,542,714              | 50,807,922    | 1,412,096      | 1,322,696          |  |
| Other payables        | 23,025,608              | 23,025,608    | -              |                    |  |
|                       | 76,568,322              | 73,833,530    | 1,412,096      | 1,322,696          |  |
| Related undertakings  | -                       |               |                |                    |  |
|                       | 76,568,322              |               |                |                    |  |
|                       | -                       |               | Payable to     |                    |  |
|                       | 31 Dec 2018<br>Restated | Up to 90 days | 90 to 180 days | More than 180 days |  |
| Fixed asset suppliers | 54,500,369              | 53,271,144    | 558,151        | 671,074            |  |
| Other payables        | 28,916,972              | 28,904,975    | 43             | 11,954             |  |
|                       | 83,417,341              | 82,176,119    | 558,194        | 683,028            |  |
| Related undertakings  |                         |               |                |                    |  |
|                       | 83,417,341              |               |                |                    |  |

The caption "Other payables" includes:

- 11,199,287 euro (9,890,132 euro as at 31 December 2018) of attributed discounts not yet redeemed related to loyalty card "Cartão Cliente"
- 391,200 euro (798,360 euro as at 31 December 2018) relating to vouchers, gift cards and discount tickets not yet redeemed;
- 3,031,614 euro (3,080,487 euro as at 31 December 2018) relating to amounts payable to Sonae Distribuição Brasil. S.A. buyer as result of responsibilities assumed with that entity (Note 33).

As at 31 December 2019 and 2018, this caption includes payable amounts to other creditors and fixed assets suppliers that do not bear interest. The Board of Directors understands that the fair value of these payables is similar to its book value and the result of discounting these amounts is immaterial.

# OTHER CURRENT LIABILITIES

As at 31 December 2019 and 2018, "Other current liabilities" are made up as follows:

|   | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|---|-------------|-------------------------|
| Holiday pay and bonus   | 100,675,763 | 91,766,856              |
| Other external supplies and services                            | 29,377,014  | 24,619,409              |
| Marketing expenses  | 14,347,895  | 13,791,639              |
| Rights of use   | 2,296,953   | -                       |
| Municipal property tax  | 1,744,512   | 1,709,241               |
| Charges made on the sale of real estate ( Note 2.6 and Note 26) | 1,176,326   | 1,314,235               |
| Fixed income charged in advance                                 | 1,284,399   | 3,845,852               |
| Share based payments obligations (Note 27)                      | 1,310,545   | 1,196,865               |
| Interests payable   | 892,991     | 915,488                 |
| Others  | 7,131,834   | 5,443,242               |
|   | 160,238,232 | 144,602,827             |

This caption mainly includes Accruals of expenses incurred in the year to be settled in the following year.

# PROVISIONS AND IMPAIRMENT LOSSES

Movements in "Provisions and impairment losses" during the period ended 31 December 2019 and 2018 are as follows:

| Caption  | Balance as at<br>1 January 2019 | Increase  | Decrease    | Transfers and other movements | Balance as at<br>31 December 2019 |
|--|---------------------------------|-----------|-------------|-------------------------------|-----------------------------------|
| Accumulated impairment losses on investments                     | 3,401,434                       | 15,000    | (2,647,221) | -                             | 769,213                           |
| Impairment losses on property, plant and equipment (Note 7)      | 84,590,757                      | 3,265,794 | (1,133,310) | (34,622)                      | 86,688,619                        |
| Impairment losses on intangible assets                           | 6,921,736                       | 171,142   | (253,671)   | -                             | 6,839,207                         |
| Accumulated impairment losses on trade receivables (Note 15)     | 2,953,919                       | 860,214   | (663,555)   | 6,711                         | 3,157,289                         |
| Accumulated impairment losses on other current debtors (Note 16) | 3,765,016                       | 503,527   | (411,608)   | -                             | 3,856,935                         |
| Non current provisions   | 9,570,442                       | -         | (151,837)   | -                             | 9,418,605                         |
| Current provisions   | 908,401                         | 333,010   | (679,670)   | -                             | 561,741                           |
|  | 112,111,705                     | 5,148,687 | (5,940,872) | (27,911)                      | 111,291,609                       |

# 188 CONSOLIDATED FINANCIAL STATEMENTS

| Caption  | Balance as at<br>1 January 2018 | Increase   | Decrease     | Transfers and other movements | Balance as at<br>31 December 2018 |
|--|---------------------------------|------------|--------------|-------------------------------|-----------------------------------|
| Accumulated impairment losses on investments                     | 11,451,896                      | 3,401,434  | -            | (11,451,896)                  | 3,401,434                         |
| Impairment losses on on property, plant and equipment (Note 7)   | 114,815,604                     | 13,904,735 | (26,435,247) | (17,694,335)                  | 84,590,757                        |
| Accumulated impairment losses on intangible assets               | 1,519,949                       | 5,401,878  | -            | (91)                          | 6,921,736                         |
| Accumulated impairment losses on trade receivables (Note 15)     | 8,327,142                       | 2,239,085  | (2,895,475)  | (4,716,833)                   | 2,953,919                         |
| Accumulated impairment losses on other current debtors (Note 16) | 7,129,898                       | 1,095,462  | (1,050,051)  | (3,410,293)                   | 3,765,016                         |
| Non current provisions   | 14,659,973                      | 3,122,173  | (1,005,409)  | (7,206,295)                   | 9,570,442                         |
| Current provisions   | 5,610,383                       | 2,222,645  | (5,514,083)  | (1,410,544)                   | 908,401                           |
|  | 163,514,845                     | 31,387,412 | (36,900,265) | (45,890,287)                  | 112,111,705                       |

As at 31 December 2019 and 2018 the amount of "increases" and "decreases" in Provisions and impairment losses are as follows:

|   | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|---|-------------|-------------------------|
| Provisions and impairment losses in the income statement  | 3,546,649   | 13,232,978              |
| Impairment losses on investments in joint ventures  | -           | 3,401,434               |
| Use of the provision for the disposal of Ulabox   | (2,384,956) | -                       |
| Uses and reversions recorded in property, plant and equipment and intangible assets             | (820,070)   | -                       |
| Direct use of impairments on accounts receivable  | (454,433)   | (2,090,442)             |
| Impairment reversal in property, plant and equipment related to the assets disposed of (Nota 7) | -           | (18,955,567)            |
| Closing of Turkey   | (378,000)   | 378,000                 |
| Exchange rate changes   | (151,838)   | (872,349)               |
| Increases and decreases in provisions and impairment losses on discontinued operations          | -           | (563,444)               |
| Others  | 112,728     | (43,464)                |
|   | (529,920)   | (5,512,853)             |
|   |             |                         |

At 31 December 2018, the value of "Transfers and other movements" refers essentially to activities that were discontinued.

The caption "Non-current provisions" and "Current provisions" includes 9,418,665 euro (9,570,442 euro as at 31 December 2018), relating to non-current contingencies assumed by the Company, when selling its subsidiary Sonae Distribuição Brasil, S.A. in 2005. The evolution of the provision between years is associated with the evolution of the real against the euro. This provision is being used in the moment at the liabilities are materialized, being constituted based on the best estimate of the expenses to be incurred with such liabilities and that result from a significant set of processes of a civil and labour nature and of small value (Note 37).

Impairment losses are deducted from the book value of the corresponding asset.

# RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

As at 31 December 2019 the reconciliation of liabilities arising from financing activities are as follows:

|                                     | Bank loans (Note<br>24) | Derivative<br>financial<br>instruments<br>(Note 26) | Rights of use<br>(Note 10) |
|-------------------------------------|-------------------------|---|----------------------------|
| Balance as at 1 January 2019        | 706,541,502             | (1,034,009)   | 858,912,507                |
| Cash flows:                         |                         |   |                            |
| Receipts relating to financial debt | 5,168,237,000           | -   | -                          |
| Payments relating to financial debt | (5,214,529,877)         | -   | (128,094,863)              |
| Bank overdrafts                     | (9,185)                 | -   | -                          |
| Capital Leasing Depreciation        | (17,170)                | -   | -                          |
| Financial Debt Update               |                         | -   | 61,205,055                 |
| Increase/(decrease) in fair value   | -                       | (1,036,116)   | -                          |
| Costs of setting up the financing   | 327,840                 | -   | -                          |
| Acquisitions during the period      | 19,135,464              | -   | -                          |
| Unpaid rents                        |                         | -   | (9,114,900)                |
| Change in consolidation method      | -                       | -   | 46,019,214                 |
| Increases/(decrease) in leases      | -                       | -   | 172,968,119                |
| Others                              | -                       | -   | 4,496,931                  |
| Balance as at 31 December 2019      | 679,685,574             | (2,070,125)   | 1,006,392,063              |

# CONTINGENT ASSETS AND LIABILITIES

As at 31 December 2019 and 2018, contingent liabilities to which Group is exposed can be detailed as follows:

- Guarantees and sureties gives

|                                  | 31 Dec 2019 | 31 Dec 2018 |
|----------------------------------|-------------|-------------|
| Guarantees and securities given: |             |             |
| on tax claims                    | 918,933,032 | 923,944,717 |
| on judicial claims               | 121,808     | 126,583     |
| on municipal claims              | 6,771,833   | 9,692,172   |
| for proper agrement fulfillment  | 14,669,245  | 10,469,261  |
| other guarantees                 | 2,922,770   | 4,469,261   |

#### Tax Claims

The main tax claims with bank guarantees given or sureties associated are as follows:

- Tax claims for additional VAT payment for which guarantees, or sureties were provided in the amount of 509.8 million euro (503.9 million euro as at 31 December 2018). The most significant value amounts to 480.5 million euro (480.5 million euro as at 31 December 2018) is related for the periods from 2004 to 2013, and for which the Group presented or intends to present a tax appeal. The tax claims result from the Tax Administration's understanding that the Group should have invoiced VAT related to promotional discounts granted by suppliers, based on purchases amounts, since Tax Authorities claims it corresponds to alleged services rendered to those entities. Tax authorities also claim that the Group should not have deducted VAT from discount vouchers used by its non-corporate clients.
- Sureties in the amount of, approximately, 60 million euro as a result of a tax appeal presented by the Company Sonae MC SGPS, S.A. concerning an additional tax assessment by Tax authorities, relating to 31 December 2005, corresponding to a prior coverage of tax losses accrued by the company held, which was taken to the cost of the participation, moreover, as is already understood by the Tax Administration itself, it was understood that now and in the concrete case it should not consider the amount of the cost of participation, including, therefore, the coverage of losses, upon the liquidation of the company held;

SONAE MC | Annual Report 2019

- Fiscal lawsuit related to rent tax, concerning a subsidiary of the Company in Brazil, in the amount of, approximately, 14.5 million euro (65.3 million Brazilian real), which is being judged by a tax court, for which there

were granted guarantees in the amount of 45.1 million euro (203.5 million Brazilian real). The difference between

the value of the contingency and the value of the quarantee relates with the update of the related responsibility.

# Contingent assets and liabilities related to tax claims paid under regularization programs of tax debt

Within the framework of regularization of tax debts to Tax Authorities, (Outstanding Debts Settlement of Tax and Social Security – (Decree of law 67/2016 of 3/11, 151-A/2013 of 31/10 and 248-A/2002 of 14/11), the Group made tax payments in the amount of, approximately, 20.1 million euro, having the respective guarantees been eliminated. The related tax appeals continue in courts, having the maximum contingencies been reduced through the elimination of fines and interests related with these tax assessments.

As permitted by law, the Group maintains the legal proceedings, in order to establish the recovery of those amounts, having recorded as an asset the amounts related with income taxes paid under those plans.

#### Other contingent liabilities

CONSOLIDATED FINANCIAL STATEMENTS

- Contingent liabilities related to discontinued activities in subsidiaries in Brazil

Following the disposal of a subsidiary in Brazil, Sonae guaranteed to the buyer of the subsidiary all the losses incurred by that company arising on unfavourably decisions not open for appeal, concerning tax lawsuits on transactions that took place before the sale date (13 December 2005) and that exceed 40 million euro. The amount claimed by the Brazilian Tax Authorities, concerning the tax lawsuits still in progress, which the company's lawyers assess as having a high probability of loss, plus the amounts already paid 24.2 million euro (24.6 million euro at 31 December 2018) related to programs for the Brazilian State of tax recovery, amount to near 21.2 million euro at 31 December 2019 (21.6 million euro at 31 December 2018). Furthermore, there are other tax assessments totalling 41.5 million euro (42 million euro as at 31 December 2018) for which the Board of Directors, based on its lawyers' assessment, understands will not imply future losses to the former subsidiar (Note 34).

- Procedure for contesting fines imposed by the Competition Authority

In 2016, the Competition Authority (AdC) notified Sonae MC SGPS, SA (ex - Sonae Investimentos), Modelo Continente SGPS (Ex Sonae MC) and Modelo Continente Hipermercados, for the purpose of presenting a defence, in the context of a misconduct proceeding under the agreement entered into between Modelo Continente and EDP Comercial campaign known as the "EDP Continente Plan". It should be noted that the Edp / Continent Plan took place during 2012 and was extended in the first months of 2013 to allow the use of discounts that had been allocated to customers until 31 December 2012. The development of this type of business promotion agreement is a common practice in the Portuguese market. In 2017, the AdC imposed fines of 2.8 million euros on Sonae Investimentos and 6.8 million on Modelo Continente. AdC also condemned Sonae MC, but it did not impose any fine on it since that company does not present any turnover. These companies challenged the decision in court, and the Board of Directors expects, based on the opinion of their legal advisors, that there will be no liability for these companies in this proceeding.

- Research in progress by the Competition Authority

In 2017, a Modelo Continente Hipermercados, S.A. was subject to search and seizure of documents by the Competition Authority (AdC), as part of an investigation publicly reported by AdC as involving 21 entities in the retail sector of consumer goods (for example, hypermarkets, supermarkets, hard-discounts and its suppliers).

On 22 March 2019, in the context of that investigation, AdC published on its website that it directed notes of illegality to Modelo Continente Hipermercados, S.A. concerning alleged restrictive competition practices. Illegality notes do not represent the final result of the investigation, but a provisional phase, which is still subject to the exercise of the defendant's right of defence.

During the year 2019, the defendant's right of defence in relation to each of the notes of illegality was suspended, by resolution of the Council of the Authority, having only been withdrawn at the end of December and only on two of the illegality notes. The period for exercising the defendant's right of defense, regarding these two notes of illegality, ended and was exercised during the year of 2020.

# 34 OPERATIONAL LEASE - LESSOR

Minimum lease payments (fixed income) arising from operational leases, in which the Sonae MC acts as a lessor, recognized as income during the period ended 31 December 2019 and 2018 amounted to 29,785,863 euro and 30,660,189 euro, respectively.

Additionally, at 31 December 2019 and 2018, Sonae MC had operational lease contracts, as a lessee, whose minimum lease payments had the following payment schedule:

|                                       | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|---------------------------------------|-------------|-------------------------|
| Due in:                               |             |                         |
| N+1 automatically renewal             | 741,235     | 3,448,527               |
| N+1                                   | 29,084,549  | 27,669,588              |
| N+2                                   | 25,181,628  | 26,621,911              |
| N+3                                   | 20,735,005  | 25,179,378              |
| N+4                                   | 17,117,925  | 24,345,150              |
| N+5                                   | 14,432,222  | 21,456,387              |
| After N+5                             | 37,278,317  | 45,977,241              |
| · · · · · · · · · · · · · · · · · · · | 144,570,881 | 174,698,182             |

#### TURNOVER

As at 31 December 2019 and 2018, Turnover is made up as follows:

|                   | 31 Dec 2019   | 31 Dec 2018<br>Restated |
|-------------------|---------------|-------------------------|
| Sale of goods     | 4,573,923,275 | 4,191,168,639           |
| Services rendered | 128,090,850   | 116,335,901             |
|                   | 4,702,014,125 | 4,307,504,540           |

GAINS AND LOSSES ON INVESTMENTS

# As at 31 December 2019 and 2018, Gain or losses Investment is made up as follows:

|   | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|---|-------------|-------------------------|
| Dividends   | 100,450     | 100,450                 |
| Others  |             | 502                     |
| Gains / (losses) on the sale of investments in subsidiaries |             | 502                     |
| Gains and losses on investments recorded                    | 92,668      | 4,327,175               |
| Others  | 15,835      | -                       |
| Impairment losses on investments in associated companies    | (15,000)    | (2,384,956)             |
| Impairment of reversal/(losses) on investments              | (15,000)    | (2,384,956)             |
| Total income and (expenses) related to investments          | 93,503      | 1,942,721               |

# 37 NET FINANCIAL EXPENSES

# As at 31 December 2019 and 2018, Net financial expenses are as follows:

|  | 31 Dec 2019  | 31 Dec 2018<br>Restated |
|--|--------------|-------------------------|
| Expenses:                                      |              |                         |
| Interests payable                              |              |                         |
| related with bank loans and overdrafts         | (4,194,699)  | (4,339,216)             |
| related with non convertible bonds             | (3,839,788)  | (4,848,469)             |
| related with leases (Note 9)                   | (61,205,055) | (52,238,560)            |
| related with other loans                       |              | (23,901,112)            |
| others   | (821,236)    | (1,728,339)             |
|  | (70,060,778) | (87,055,696)            |
| Foreign exchange losses                        | (4,777,439)  | (1,589,218)             |
| Early termination                              | -            | (32,000,000)            |
| Up front fees and commissions related to loans | (2,927,014)  | (2,767,250)             |
| Others   | (1,323,917)  | (1,543,948)             |
|  | (79,089,148) | (124,956,112)           |
| Income:  |              |                         |
| Interests receivable                           |              |                         |
| related with bank deposits                     | 14,311       | 27,106                  |
| others   | 476,404      | 1,063,006               |
|  | 490,715      | 1,090,112               |
| Foreign exchange gains                         | 3,829,882    | 882,770                 |
| Other financial income                         | 478,005      | 1,803,418               |
|  | 4,798,602    | 3,776,300               |
| Net financial expenses                         | (74,290,546) | (121,179,812)           |

The amount recorded under "Early termination" in 2018 relates to the early amortization of the subordinated debenture loan, amounting to 400,000,000 euro.

# 8 OTHER INCOME

As at 31 December 2019 and 2018, the caption "Other Income" is made up as follow:

|                                     | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|-------------------------------------|-------------|-------------------------|
| Supplementary income                | 29,397,686  | 22,789,108              |
| Gains on sales of assets            | 7,048,307   | 38,508,572              |
| Exchange differences                | 9,072,446   | 6,426,352               |
| Prompt payment discounts received   | 24,034,759  | 23,205,453              |
| Own work capitalised (Note 8)       | 10,813,167  | 8,952,255               |
| Benefits from contractual penalties | 134,571     | 283,090                 |
| Insurance claims                    | 365,536     | 104,939                 |
| Subsidies                           | 1,035,584   | 578,300                 |
| Others                              | 4,569,955   | 2,111,691               |
|                                     | 86,472,011  | 102,959,760             |
|                                     |             |                         |

As at 31 December 2019 under the caption of "Gains on sales of assets" are included gains related to the operation of "Sale & Leaseback" amounting to 3.2 million euro (37.4 million euro as at 31 de December 2018) (Note 8).

# 39 EXTERNAL SUPPLIES AND SERVICES

As at 31 December 2019 and 2018, "External supplies and services" are as follows:

|  | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|--|-------------|-------------------------|
| Advertising expenses                   | 60,007,628  | 64,243,024              |
| Rents                                  | 25,642,181  | 21,190,456              |
| Transports                             | 34,826,701  | 44,175,577              |
| Electricity                            | 64,289,516  | 63,598,872              |
| Services                               | 61,777,202  | 52,268,045              |
| Maintenance                            | 26,555,712  | 23,452,374              |
| Costs with automatic payment terminals | 10,996,664  | 10,072,459              |
| Security                               | 17,519,821  | 15,901,741              |
| Cleaning up services                   | 25,767,665  | 22,508,839              |
| Communications                         | 5,248,906   | 5,447,351               |
| Travel expenses                        | 6,012,952   | 6,295,029               |
| Consumables                            | 10,068,041  | 9,303,241               |
| Insurances                             | 4,837,299   | 4,743,610               |
| Home delivery                          | 8,316,454   | 7,514,904               |
| Subcontracts                           | 3,791,121   | 6,095,437               |
| Others                                 | 33,872,724  | 27,061,456              |
|  | 399,530,587 | 383,872,415             |

The amount included in rents and rentals is related to variable rents from lease agreements.

# 40 EMPLOYEE BENEFIT EXPENSE

As at 31 December 2019 and 2018, Employee benefits expense are as follows:

|                               | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|-------------------------------|-------------|-------------------------|
| Salaries                      | 448,922,190 | 407,295,593             |
| Social security contributions | 91,946,780  | 82,895,079              |
| Insurance                     | 8,982,274   | 9,268,477               |
| Welfare                       | 3,232,295   | 3,484,753               |
| Other staff costs             | 17,738,164  | 20,026,314              |
| ·                             | 570,821,703 | 522,970,216             |

OTHER EXPENSES

# As at 31 December 2019 and 2018, "Other expenses" are as follows:

|                                  | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|----------------------------------|-------------|-------------------------|
| Exchange differences             | 9,904,310   | 5,503,829               |
| Galp/Continente loyalty program  | 13,700,877  | 12,608,328              |
| Losses on the disposal of assets | 6,186,349   | 3,502,216               |
| Other taxes                      | 6,733,005   | 5,285,301               |
| Donations                        | 8,913,604   | 7,987,730               |
| Municipal property tax           | 2,224,105   | 1,979,276               |
| Others                           | 1,941,638   | 7,739,156               |
|                                  | 49,603,888  | 44,605,836              |
|                                  |             |                         |

# 42 INCOME TAX EXPENSE

# As at 31 December 2019 and 2018, income tax is made up as follows:

|                        | 31 Dec 2019  | 31 Dec 2018<br>Restated |
|------------------------|--------------|-------------------------|
| Current tax            | (13,678,078) | (10,193,864)            |
| Deferred tax (Note 20) | (8,496,534)  | 1,124,143               |
|                        | (22,174,612) | (9,069,721)             |

# The reconciliation between the profit before Income tax and the tax charge for the years ended 31 December 2019 and 2018 is as follows:

|   | 31 Dec 2019 | 31 Dec 2018<br>Restated |  |
|---|-------------|-------------------------|--|
| Profit before income tax  | 159,562,158 | 110,661,422             |  |
| Income tax rate in Portugal ( 21%)  | 33,508,053  | 23,238,899              |  |
| Effect of different income tax rates in other countries                   | (7,012,508) | (9,394,329)             |  |
| Difference between capital (losses)/gains for accounting and tax purposes | (1,091,616) | (1,201,150)             |  |
| Gains or losses in jointly controlled and associated companies (Note 11)  | (105,535)   | 594,627                 |  |
| Use of tax losses that have not originated deferred tax assets            | 502,402     | 1,312,162               |  |
| Amortization of goodwill for tax pruposes in Spain (Note 20)              | 5,816,679   | 5,816,679               |  |
| Effect of constitution or reversal of deferred taxes                      | -           | (4,940,115)             |  |
| Donations unforeseen or beyond the legal limits                           | 110,166     | 88,724                  |  |
| Use of tax benefits   | (6,555,907) | (10,100,850)            |  |
| Under/(over) Income tax estimates   | (4,950,830) | (766,766)               |  |
| Autonomous taxes and tax benefits   | 1,320,855   | 2,518,242               |  |
| Municipality surcharge  | 2,708,870   | 2,371,232               |  |
| Others  | (2,076,017) | (467,634)               |  |
| Income tax  | 22,174,612  | 9,069,721               |  |

# 43 RELATED PARTIES

# Balances and transactions with related parties during the periods ended 31 December 2019 and 2018 are as follows:

| _   | Parent co   | mpany                   | Jointly controlle | ed companies            | Associated of | companies               |
|---|-------------|-------------------------|-------------------|-------------------------|---------------|-------------------------|
| _   | 31 Dec 2019 | 31 Dec 2018<br>Restated | 31 Dec 2019       | 31 Dec 2018<br>Restated | 31 Dec 2019   | 31 Dec 2018<br>Restated |
| Sales & Services rendered                 | 1,446,388   | 1,349,603               | 2,828,107         | 3,175,132               | 46,224,664    | 37,448,862              |
| Otherincome                               | 90,177      | 62,740                  | 256,229           | 131,066                 | 386,551       | 209,613                 |
| Financial income                          | -           | -                       | -                 | -                       | -             | -                       |
| Cost of goods sold and materials consumed | -           | -                       | 268,546,594       | 262,955,285             | 22,272        | 990                     |
| External supplies and services            | 2,608,702   | 1,626,596               | 1,728,181         | 65,805                  | 13,104        | -                       |
| Other expenses                            | 145         | 3                       | 5                 | 8,748                   | 11,482        | -                       |
| Financial expense                         | 312,843     | 438,464                 | -                 | -                       | -             | -                       |
| _   | 4,458,255   | 3,477,405               | 273,359,116       | 266,336,036             | 46,658,073    | 37,659,465              |
|   |             |                         |                   |                         |               |                         |

| _   | Other Relat                         | ed Parties  | Discontinued | d Operations            |  |
|---|-------------------------------------|-------------|--------------|-------------------------|--|
| _   | 31 Dec 2019 31 Dec 2018<br>Restated |             | 31 Dec 2019  | 31 Dec 2018<br>Restated |  |
| Sales & Services rendered                 | 95,762,316                          | 44,374,532  | -            | 68,442,840              |  |
| Other income                              | 10,760,101                          | 1,708,270   | -            | 11,385,827              |  |
| Financial income                          | -                                   | -           | -            | 948,970                 |  |
| Cost of goods sold and materials consumed | 24,931,567                          | 1,999,287   | -            | 35,091,002              |  |
| External supplies and services            | 35,158,623                          | 44,034,755  | -            | 14,624,014              |  |
| Other expenses                            | 744,531                             | 907,573     | -            | 3,927,297               |  |
| Financial expense _                       | 6,817,146                           | 55,911,111  | -            | 1,008,452               |  |
|   | 174,174,284                         | 148,935,527 | -            | 135,428,402             |  |

| _  | Parent company |                         | Jointly controlle | ed companies            | Associated companies |                         |
|--|----------------|-------------------------|-------------------|-------------------------|----------------------|-------------------------|
| _  | 31 Dec 2019    | 31 Dec 2018<br>Restated | 31 Dec 2019       | 31 Dec 2018<br>Restated | 31 Dec 2019          | 31 Dec 2018<br>Restated |
| Trade receivables                        | 410,300        | 104,189                 | 564,183           | 312,350                 | 2,261,161            | 1,411,382               |
| Other receivables                        | 26,647         | 30,863                  | 516,005           | 591,594                 | 24,553               | (8)                     |
| Income tax assets                        | 32,915,209     | 21,435,437              | -                 | -                       | -                    | -                       |
| Other current assets                     | 40,352         | 49,320                  | 169,086           | (102,136)               | 111,067              | -                       |
| Trade payables                           | 1,722,869      | 154,049                 | 74,436,005        | 69,610,827              | 6,573                | 2,097                   |
| Other payables                           | 281,156        | -                       | 106,409           | -                       | 1,546                | -                       |
| Income tax liabilities                   | 20,886,901     | 16,816,833              | -                 | -                       | 55,660               | -                       |
| Other current liabilities                | 1,021,018      | 1,510,506               | 137,426           | 167,719                 | 197,443              | -                       |
|  | 57,304,452     | 40,101,198              | 75,929,114        | 70,580,355              | 2,658,003            | 1,413,471               |
| operty, plant and equipment acquisitions | 3,507          | -                       | -                 | 1,790                   | 4,126                | -                       |
| operty, plant and equipment disposals    | 1,762          | <u> </u>                | -                 | 1,790                   | 277,996              | 4,223                   |
|  | 5,269          | -                       | -                 | 3,580                   | 282,122              | 4,223                   |

|  | Other Relate | ed Parties              | Discontinued | Operations              |
|--|--------------|-------------------------|--------------|-------------------------|
| _  | 31 Dec 2019  | 31 Dec 2018<br>Restated | 31 Dec 2019  | 31 Dec 2018<br>Restated |
| Other non-current assets                   | 259,783      | -                       | -            | -                       |
| Trade receivables                          | 69,762,725   | 9,241,546               | -            | 89,900,452              |
| Other receivables                          | 21,267,534   | 6,054,400               | -            | 9,734,256               |
| Income tax assets                          | 3,113,129    | -                       | -            | 1,992,101               |
| Other current assets                       | 3,876,244    | 2,035,528               | -            | 1,202,186               |
| Other non-current liabilities              | 391,535      | 239,447                 | -            | 152,112                 |
| Trade payables                             | 9,665,997    | 2,114,238               | -            | 7,049,159               |
| Other payables                             | 10,983,698   | 12,776,952              | -            | 499,618                 |
| Income tax liabilities                     | 23,022,914   | 538,414                 | -            | 18,739,884              |
| Other current liabilities                  | 4,694,032    | 2,215,790               | -            | 1,844,159               |
|  | 147,037,591  | 35,216,315              | -            | 131,113,928             |
| Property, plant and equipment acquisitions | 23,086,634   | 35,613,067              | -            | -                       |
| Property, plant and equipment disposals    | 1,174,788    | 4,970,719               | -            | 13,010                  |
| Intangible Assets acquisitions             | 3,081,313    | 3,308,763               | -            |                         |
| Intangible Assets disposals                | 7,712,623    | -                       | -            | 6,041,129               |
|  | 35,055,358   | 43,892,549              | -            | 6,054,139               |

The remuneration of the members of the Board of Directors of the parent company and of the employees with strategic management responsibility, earned in all Sonae MC companies for the years ended at 31 December 2019 and 2018, is composed as follows:

|                     | 31 Dec                    | 2019                       | 31 Dec 2                  | 018                        |
|---------------------|---------------------------|----------------------------|---------------------------|----------------------------|
|                     | Administrative<br>Council | Direction<br>Strategic (a) | Administrative<br>Council | Direction<br>Strategic (a) |
| Short-term benefits | 375,000                   | 2,579,425                  | 93,750                    | 3,308,141                  |
| Share Benefits      | -                         | 911,200                    |                           | 1,012,400                  |
|                     | 375,000                   | 3,490,625                  | 93,750                    | 4,320,541                  |

(a) Includes personnel responsible for the strategic management of the companies of Sonae MC (excluding members of the Board of Directors of Sonae MC).

# 44 EARNINGS PER SHARE

Earnings per share for the periods ended 31 December 2019 and 2018 were calculated taking into consideration the following amounts:

| -   |                          |                             |                          |                             |  |
|---|--------------------------|-----------------------------|--------------------------|-----------------------------|--|
|   | 31 Dec                   | 2019                        | 31 Dec 2018              | Restated                    |  |
|   | Continuing<br>Operations | Discontinuing<br>Operations | Continuing<br>Operations | Discontinuing<br>Operations |  |
| Net profit  |                          |                             |                          |                             |  |
| Net profit taken into consideration to calculate basic                            | 131,795,416              | 504,843                     | 99,094,410               | 542,905,115                 |  |
| Net profit taken into consideration to calculate diluted earnings per share       | 131,795,416              | 504,843                     | 99,094,410               | 542,905,115                 |  |
| Number of shares  |                          |                             |                          |                             |  |
| Weighted average number of shares used to calculate basic earnings per share      | 1,000,000,000            | 1,000,000,000               | 925,000,000              | 925,000,000                 |  |
| Effect of dilutive potential ordinary shares from convertible                     | -                        | -                           | -                        | -                           |  |
| Weighted average number of shares used to calculate<br>diluted earnings per share | 1,000,000,000            | 1,000,000,000               | 925,000,000              | 925,000,000                 |  |
| Earnings per share  |                          |                             |                          |                             |  |
| Basic   | 0.131795                 | 0.000505                    | 0.107129                 | 0.586924                    |  |
| Diluted   | 0.131795                 | 0.000505                    | 0.107129                 | 0.586924                    |  |

As at 31 December 2019 and 2018, there are no dilutive effects on the number of shares outstanding.

# 45 CASH RECEIPTS AND CASH PAYMENTS OF INVESTMENTS

As at 31 December 2019 and 2018, cash receipts and cash payments related to investments can be detailed as follows:

| Receipts                             | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|--------------------------------------|-------------|-------------------------|
| Disposal of Sport Zone participation | -           | 28,628,150              |
| Settlement of Apor                   | -           | 254,796                 |
| Compensation Fund Work               | 819,547     | 392,874                 |
|                                      | 819,547     | 29,275,820              |

| yments  | 31 Dec 2019 | 31 Dec 2018<br>Restated |
|---|-------------|-------------------------|
| Acquisition of participation on Arenal Perfumarias, S.L.U. and Tomenider, S.L. (Note 4) | 47,039,289  | -                       |
| Acquisition da Chão Verde - Sociedade de Gestão Imobiliária, S.A. (Note 4)              | 2,472,365   | -                       |
| Acquisition MCCARE - serviços de Saude, S.A. (Note 4)                                   | 4,632,682   | -                       |
| Acquisition SK - Skin Health Cosmetics (Note 4)   | 2,245,899   | -                       |
| Price adjustment on disposal of subsidiary  | 1,526,103   | -                       |
| Capital increase in Movvo   | 850,000     | -                       |
| Compensation Fund Work  | 1,085,594   | 871,499                 |
| Subscription of JD Sprinter Shares  | -           | 26,546,230              |
| Additional paid in capital in S2 Mozambique SA  | -           | 118,745                 |
| Acquisition of Brio- Prod. Agricultura Biológica, SA                                    | -           | 584,229                 |
|   | 59,851,932  | 28,120,703              |

# .6 SUBSEQUENT EVENTS

#### Covid-19

The Board of Directors is closely monitoring all developments related to the Covid-19 pandemic with great concern and is carefully following the position of the relevant international authorities, namely the World Health Organization and the European Centre for Disease Prevention and Control, as well as the Portuguese Direção Geral de Saúde (Health Management Authority).

In this context, and given the existing risk level, a specific governance model was developed for the management of this crisis, led by Sonae's Executive Committee in alignment with the CEOs of each business unit, depending on the risk level defined at each given moment.

Therefore, Sonae has implemented prevention/contingency plans based on concrete and concerted actions, covering the entire organisation, from the operational areas to the central structures, across all the Group's businesses.

To summarise, below we have identified a set of impacts and mitigation measures underway in the different dimensions of the businesses:

- Employees: considering the high risk of contagion and spread of the virus, mandatory actions were defined and communicated, as well as recommendations for all employees, such as a ban on all trips to countries where the virus is actively transmitted; advice against holding/participating in congresses, fairs, exhibitions and large group training sessions; recommendation for teleworking/remote work and dissemination of the appropriate tools for this purpose; disclosure of care to be taken in hand hygiene and respiratory etiquette measures; among many others.
- Business operations: Food retail has been experiencing increasing demand, as Portuguese families have anticipated more demanding containment measures and a potential shortage of essential products. In this sense, Sonae MC plays a vital role in the context of this crisis and, consequently, has strengthened contingency plans, ensuring close dialogue with all stakeholders in the supply chain in order to strengthen the response capacity, either by anticipating needs, or defining mitigation actions in case of limitations, namely in terms of human resources. It should also be mentioned that following the measures of isolation and closure of non-essential activities decreed by the Portuguese and Spanish governments, the shops of the Bagga, Go Natural restaurants and Arenal brands are temporarily closed.
- Capital markets: in terms of financing, Sonae MC, in compliance with its internal liquidity and financing policies, has a policy of pre-financing its liquidity needs 18 months in advance, thus ensuring liquidity needs for that time horizon. In February, Sonae MC had € 284 M of lines available and € 77 M of cash. In this sense, despite any positive and negative impacts that might exist in terms of the performance of each business, we

SONAE MC | Annual Report 2019

do not foresee any additional financing needs for the next 18 months nor is it expected in the short term any situation of breach of the current existing financial covenants in Sonae MC.

At this stage, it is rather complex to quantify the magnitude of the impacts if the risk level worsens, however we have been implementing all the measures that we consider appropriate to minimise their impacts, in line with the recommendations of the competent authorities and in the best interest of all our stakeholders.

#### Sale & Leaseback

In January 2020, an operation of Sale and Leaseback was registered. The carrying amount of the disposed asset is approximately 4.1 million euro and resulted in a financial investment of 6.4 million euro, having generated a net gain on retained costs of approximately of 0.5 million euros and a right to use of 3.0 million euro, for one of the assets classified as held for sale at 31 December 2019.

# 47 APPROVAL OF FINANCIAL STATEMENTS

The accompanying consolidated financial statements were approved by the Board of Directors and authorized for issue on 6 April 2020, However, they are still subject to approval by the Shareholders' General Meeting.

# GROUP COMPANIES INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENTS

Group companies included in the consolidated financial statements, their head offices and percentage of share capital held by Sonae as at 31 December 2019 and 31 December 2018 are as follows:

## Percentage of capital held

|   |  |    |              |         | 31 Decemb | er 2019 | 2019 31 December 2018 |  |
|---|--|----|--------------|---------|-----------|---------|-----------------------|--|
|   | COMPANY  |    | Head Office  | Direct* | Total*    | Direct* | Total*                |  |
|   | Sonae MC SGPS, S.A.                            |    | Matosinhos   | HOLDING | HOLDING   | HOLDING | HOLDING               |  |
|   | Amor Bio, Mercado Biológico, Lda               | a) | Maia         | 100.00% | 100.00%   | 100.00% | 100.00%               |  |
| ) | Arenal Perfumerias SLU                         | a) | Lugo (Spain) | 100.00% | 60.00%    | -       | -                     |  |
|   | Asprela – Sociedade Imobiliária, S.A.          | a) | Matosinhos   | 100.00% | 100.00%   | 100.00% | 100.00%               |  |
|   | Azulino Imobiliária, S.A.                      | a) | Maia         | 100.00% | 100.00%   | 100.00% | 100.00%               |  |
|   | BB Food Service, S.A.                          | a) | Maia         | 100.00% | 100.00%   | 100.00% | 100.00%               |  |
|   | Bertimóvel - Sociedade Imobiliária, S.A.       | a) | Matosinhos   | 100.00% | 100.00%   | 100.00% | 100.00%               |  |
|   | Bom Momento - Restauração, S.A.                | a) | Maia         | 100.00% | 100.00%   | 100.00% | 100.00%               |  |
|   | Brio – Produtos de Agricultura Biológica, S.A. | a) | Matosinhos   | 100.00% | 100.00%   | 100.00% | 100.00%               |  |
|   | Canasta - Empreendimentos Imobiliários, S.A.   | a) | Maia         | 100.00% | 100.00%   | 100.00% | 100.00%               |  |

| 1) | Chão Verde - Sociedade de Gestão Imobiliária,<br>S.A.          | a) | Maia                   | 100.00% | 100.00% | -       | -       |
|----|--|----|------------------------|---------|---------|---------|---------|
|    | Citorres - Sociedade Imobiliária, S.A.                         | a) | Maia                   | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Contimobe - Imobiliária de Castelo de Paiva, S.A.              | a) | Castelo de<br>Paiva    | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Continente Hipermercados, S.A.                                 | a) | Oeiras                 | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Cumulativa - Sociedade Imobiliária, S.A.                       | a) | Maia                   | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Elergone Energias, Lda   | a) | Matosinhos             | 75.00%  | 75.00%  | 75.00%  | 75.00%  |
|    | Farmácia Selecção, S.A.  | a) | Matosinhos             | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Fozimo - Sociedade Imobiliária, S.A.                           | a) | Maia                   | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Fundo de Investimento Imobiliário Imosonae Dois                | a) | Maia                   | 98.00%  | 98.00%  | 98.00%  | 98.00%  |
|    | Go Well – Promoção de Eventos, Catering e<br>Consultoria, S.A. | a) | Lisbon                 | 51.00%  | 51.00%  | 51.00%  | 51.00%  |
|    | Igimo - Sociedade Imobiliária, S.A.                            | a) | Maia                   | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Iginha - Sociedade Imobiliária, S.A.                           | a) | Matosinhos             | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Imoestrutura - Sociedade Imobiliária, S.A.                     | a) | Maia                   | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Imomuro - Sociedade Imobiliária, S.A.                          | a) | Matosinhos             | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Imoresultado - Sociedade Imobiliária, S.A.                     | a) | Maia                   | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Imosistema - Sociedade Imobiliária, S.A.                       | a) | Maia                   | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Make Notes Design, Lda   | a) | Maia                   | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Marcas MC, zRT   | a) | Budapeste<br>(Hungary) | 100.00% | 100.00% | 100.00% | 100.00% |
| 1) | MCCARE – Serviços de Saúde, S.A.                               | a) | Matosinhos             | 100.00% | 100.00% | -       | -       |
|    | MJLF - Empreendimentos Imobiliários, S.A.                      | a) | Maia                   | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Modelo - Distribuição de Materiais de Construção,<br>S.A.      | b) | Maia                   | 50.00%  | 50.00%  | 50.00%  | 50.00%  |
|    | Modelo Continente Hipermercados, S.A.                          | a) | Matosinhos             | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Modelo Continente International Trade, S.A.                    | a) | Madrid (Spain)         | 100.00% | 100.00% | 100.00% | 100.00% |
| 2) | Modelo Continente, SGPS, S.A.                                  | a) | Matosinhos             | -       | -       | 100.00% | 100.00% |
|    | Modelo Hiper Imobiliária, S.A.                                 | a) | Maia                   | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Pharmacontinente - Saúde e Higiene, S.A.                       | a) | Matosinhos             | 100.00% | 100.00% | 100.00% | 100.00% |
|    | Pharmaconcept – Atividades em Saúde, S.A.                      | a) | Matosinhos             | 100.00% | 100.00% | 100.00% | 100.00% |

|      | Ponto de Chegada – Sociedade Imobiliária, S.A.                  | a)    | Maia                       | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
|------|---|-------|----------------------------|----------------|-----------------|---------------|--------------|
|      | Predicomercial - Promoção Imobiliária, S.A.                     | a)    | Maia                       | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
|      | Predilugar - Sociedade Imobiliária, S.A.                        | a)    | Matosinhos                 | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
|      | SCBrasil Participações, Ltda                                    | a)    | São Paulo<br>(Brazil)      | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
|      | Selifa - Empreendimentos Imobiliários de Fafe,<br>S.A.          | a)    | Maia                       | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
|      | Sempre à Mão - Sociedade Imobiliária, S.A.                      | a)    | Matosinhos                 | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
|      | SIAL Participações, Ltda  | a)    | São Paulo<br>(Brazil)      | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
| 1)   | SK Skin Health Cosmetics, S.A.                                  | a)    | Oeiras                     | 100.00%        | 100.00%         | -             | -            |
|      | Socijofra - Sociedade Imobiliária, S.A.                         | a)    | Gondomar                   | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
|      | Sociloures - Sociedade Imobiliária, S.A.                        | a)    | Matosinhos                 | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
|      | Soflorin, BV  | a)    | Amsterdam<br>(Netherlands) | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
|      | Sonae MC S <sub>2</sub> Africa Limited                          | a)    | La Valletta<br>(Malta)     | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
| 3)   | Sonae MC – Serviços Partilhados, S.A.                           | a)    | Maia                       | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
|      | Sonaerp – Retail Properties, S.A.                               | a)    | Porto                      | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
|      | Sondis Imobiliária, S.A.  | a)    | Maia                       | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
|      | Sonvecap, BV  | a)    | Amsterdam<br>(Netherlands) | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
| 4)   | Sport Zone Sport Maiz.Per.Satis Ith.Ve tic Ltd Sti              | a)    | Istanbul<br>(Turkey)       | -              | -               | -             | -            |
| 1)   | Tomenider   | a)    | Lugo (Spain)               | 60.00%         | 60.00%          | -             | -            |
|      | Valor N, S.A.   | a)    | Matosinhos                 | 100.00%        | 100.00%         | 100.00%       | 100.00%      |
| 4)   | Zíppy Cocuk Maiz.Dag.Satis Ith.Ve Tic Ltd Sti                   | a)    | Istanbul<br>(Turkey)       | -              | -               | -             | -            |
| * th | e percentage of capital held "Total" is the total percentage of | inter | est held by the paren      | t company's sh | areholders; the | percentage of | capital held |

<sup>\*</sup> the percentage of capital held "Total" is the total percentage of interest held by the parent company's shareholders; the percentage of capital held "Direct" corresponds to the percentage that subsidiary(s) which hold(s) a participation, hold(s) this participation directly in the share capital of that company.

- a) Control held by majority of voting rights which gives power of relevant activities;
- b) Control held by majority of Board members;
- 1) Company acquired during the period;

- 2) Company merged in Sonae MC SGPS, SA;
- 3) Former Sonaecenter Serviços II, S.A.;
- 4) Company in liquidation process reason why it is classified in discontinued operations in the period.

These entities are consolidated using the full consolidation method.

Approved at the Board of Directors meeting on 6 April 2020.

The Board of Directors,

Maria Cláudia Teixeira de Azevedo

Ângelo Gabriel Ribeirinho dos Santos Paupério

João Pedro Magalhães da Silva Torres Dolores

Álvaro José Barrigas do Nascimento

António Carlos Merckx de Menezes Soares

Ricardo Emanuel Mangana Monteiro

Luís Miguel Mesquita Soares Moutinho

Rui Manuel Teixeira Soares de Almeida

Isabel Sofia Bragança Simões Barros

José Manuel Cardoso Fortunato

Maria Inês Martins Valadas

SONAE MC | Annual Report 2019

# SEPARATE FINANCIAL **STATEMENTS**

# SEPARATE STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019 AND 2018

 $(Translation\ of\ separate\ financial\ statements\ originally\ issued\ in\ Portuguese.\ In\ case\ of\ discrepancy\ the\ Portuguese\ version\ prevails)$ 

| (Amounts expressed in euro)                            | Notes | 31.December.2019      | 31.December.2018 |  |
|--|-------|-----------------------|------------------|--|
| ASSETS:  |       |                       |                  |  |
| NON-CURRENT ASSETS:                                    |       |                       |                  |  |
| Investments in subsidiaries and associated companies   | 5     | 2,143,568,529         | 1,524,967,499    |  |
| Income tax   | 8     | 2,916,832             | 2,916,832        |  |
| Deferred tax assets                                    |       | 10,431                | 6,211            |  |
| Other non-current assets                               | 4, 6  | 412,306,030           | 819,906,686      |  |
| Total non-current assets                               |       | 2,558,801,822         | 2,347,797,228    |  |
| CURRENT ASSETS:  |       |                       |                  |  |
| Other debtors  | 4,7   | 351,317,352           | 771,026,440      |  |
| Income tax   | 8     | 21,136,537            | 14,939,065       |  |
| State and other public entities                        | _     | 653,037               | 653,157          |  |
| Other current assets                                   | 4, 9  | 3,451,025             | 2,348,966        |  |
| Cash and cash equivalents                              | 10    | 10,358,816            | 17,382,396       |  |
| Total current assets                                   |       | 386,916,767           | 806,350,024      |  |
| TOTAL ASSETS   |       | 2,945,718,589         | 3,154,147,252    |  |
| EOUITY AND LIABILITIES                                 |       | -13+31113-3           | 31-3-11-4/1-3-   |  |
| EQUITY:  |       |                       |                  |  |
| Share capital  | 11    | 1,000,000,000         | 1,000,000,000    |  |
| Legal reserves   |       | 177,949,491           | 174,887,958      |  |
| Hedging reserve, fair value reserve and other reserves | 12    | 25,013,347            | 778,740,908      |  |
| Profit for the year                                    |       | 170,618,298           | 61,230,652       |  |
| TOTAL EQUITY   |       | 1,373,581,136         | 2,014,859,518    |  |
| LIABILITIES:   |       |                       |                  |  |
| NON-CURRENT LIABILITIES:                               |       |                       |                  |  |
| Bonds  | 4, 13 | 252,163,176           | 254,870,409      |  |
| Bank loans   | 4, 13 | 321,000,000           | 313,000,000      |  |
| Other non-current liabilities                          | 4     | 294,521               |                  |  |
| Total non-current liabilities                          |       | 573,457,697           | 567,870,409      |  |
| CURRENT LIABILITIES:                                   |       |                       |                  |  |
| Bonds  | 4, 13 | 2,996,380             | 2,996,380        |  |
| Bank loans   | 4, 13 | 13,500,000            | 15,500,000       |  |
| Trade accounts payable                                 | 3     | 192,417               | 262,30           |  |
| Other creditors  | 4, 14 | 977,319,102           | 548,020,548      |  |
| Income tax   | 8     | 2,101,152             | 2,111,814        |  |
| Taxes and contributions payable                        |       | 26,362                | 66,889           |  |
| Other current liabilities                              | 4, 15 | <sup>2</sup> ,544,343 | 2,459,390        |  |
|  |       |                       |                  |  |
| Total current liabilities                              |       | 998,679,756           | 571,417,325      |  |

The accompanying notes are part of these separate financial statements.

# SEPARATE PROFIT AND LOSS STATEMENT FOR THE YEARS ENDED AS AT 31 DECEMBER 2019 AND 2018

(Translation of separate financial statements originally issued in Portuguese. In case of discrepancy the Portuguese version prevails)

| (Amounts expressed in euro)      | Notes | 31.December.2019 | 31.December.2018 |
|----------------------------------|-------|------------------|------------------|
| Gains or losses on investments   | 19    | 175,037,856      | 99,201,216       |
| Financial income                 | 20    | 16,212,066       | 28,416,374       |
| Other income                     |       | 1,956,787        | 628,807          |
| External supplies and services   | 21    | (2,835,924)      | (4,649,546)      |
| Staff costs                      | 22    | (502,076)        | (159,693)        |
| Depreciation and amortisation    |       | -                | (86)             |
| Provisions and impairment losses | 16    | 378,363          | (27,794)         |
| Financial expenses               | 20    | (22,168,356)     | (70,110,029)     |
| Other expenses                   |       | (41,293)         | (78,727)         |
| Profit/(Loss) before taxation    |       | 168,037,423      | 53,220,522       |
| Income taxes                     | 8     | 2,580,875        | 8,010,130        |
| Net profit for the year          |       | 170,618,298      | 61,230,652       |
| Profit/(Loss) per share          | 23    | 0.1706           | 0.0659           |

The accompanying notes are part of these separate financial statements.

# SEPARATE STATEMENT OF COMPREHENSIVE INCOME FOR THE YEARS ENDED AS AT 31 DECEMBER 2019 AND 2018

| (Translation of the separate financial statements origin | ally issued in Portuguese. In case | of discrepancy the |
|--|------------------------------------|--------------------|
| Portuguese version prevails)                             |                                    |                    |
| (Amounts expressed in euro)                              | 31.December.2019                   | 31.dezembro.2018   |
| Net Profit / (Loss) for the year                         | 170,618,298                        | 61,230,652         |
| Total comprehensive income for the year                  | 170,618,298                        | 61,230,652         |

The accompanying notes are part of these separate financial statements.

# SEPARATE STATEMENT OF CHANGES IN EQUITY FOR FOR THE YEARS ENDED AS AT 31 DECEMBER 2019 AND 2018

(Translation of the separate financial statements originally issued in Portuguese. In case of discrepancy the Portuguese version prevails)

| -   | Notes | Share capital | Legal reserves | Reserves in<br>accordance with<br>article 324 of<br>Commercial<br>Companies Code | Other reserves | Total reserves | Net Profit/(Loss) | Total         |
|---|-------|---------------|----------------|--|----------------|----------------|-------------------|---------------|
| Balance as at 1 January 2018                                    |       | 1,000,000,000 | 174,845,768    | 320,000,000  | 1,301,939,314  | 1,621,939,314  | 843,784           | 2,797,628,866 |
| Total comprehensive income for the year                         |       | -             | -              | -  | -              | -              | 61,230,652        | 61,230,652    |
| Appropriation of profit of 2017:                                |       |               |                |  |                |                |                   |               |
| Transfer to legal reserves and other reserves                   |       | -             | 42,190         | -  | 801,594        | 801,594        | (843,784)         | -             |
| Disposal of own shares  | 12    | -             | -              | -  | (372,000,000)  | (372,000,000)  | -                 | (372,000,000) |
| Disposal of other reserves                                      | 12    | -             | -              | -  | (472,000,000)  | (472,000,000)  | -                 | (472,000,000) |
| Deactivation of reserves in accordance with art. 324 of the CSC | 12    | <u>-</u>      | -              | (320,000,000)  | 320,000,000    |                | <u> </u>          |               |
| Balance as at 31 december 2018                                  |       | 1,000,000,000 | 174,887,958    | ·  | 778,740,908    | 778,740,908    | 61,230,652        | 2,014,859,518 |
| Balance as at 1 January 2019                                    | 11    | 1,000,000,000 | 174,887,958    | -  | 778,740,908    | 778,740,908    | 61,230,652        | 2,014,859,518 |
| Total comprehensive income for the year                         |       | -             | -              | -  | -              | -              | 170,618,298       | 170,618,298   |
| Appropriation of profit of 2018:                                |       |               |                |  |                | -              |                   |               |
| Transfer to legal reserves                                      |       | -             | 3,061,533      | -  | -              | -              | (3,061,533)       | -             |
| Dividends distributed   |       | -             | -              | -  | -              | -              | (58,169,119)      | (58,169,119)  |
| Disposal of other reserves                                      | 12    | -             | -              | -  | (16,830,881)   | (16,830,881)   | -                 | (16,830,881)  |
| Merger  | 1     |               | -              |  | (736,896,680)  | (736,896,680)  |                   | (736,896,680) |
| Balance as at 31 december 2019                                  |       | 1,000,000,000 | 177,949,491    |  | 25,013,347     | 25,013,347     | 170,618,298       | 1,373,581,136 |

The accompanying notes are part of these separate financial statements.

# **208**SEPARATE FINANCIAL STATEMENTS

# SEPARATE STATEMENT OF CASH FLOWS FOR THE PERIODS ENDED AS AT 31 DECEMBER 2019 AND 2018

(Translation of the separate financial statements originally issued in Portuguese. In case of discrepancy the Portuguese version prevails)

| (Amounts expressed in euro)   | Notes | 31.December.2019 | 31.December.2018 |
|---|-------|------------------|------------------|
| OPERATING ACTIVITIES  |       |                  |                  |
| Cash paid to trade creditors  |       | (3,354,854)      | (4,212,143)      |
| Cash paid to employees  |       | (545,127)        | (93,186)         |
| Cash flow generated by operations                                   |       | (3,899,981)      | (4,305,329)      |
| Income tax (paid) / received  |       | (51,776)         | (1,151,475)      |
| Other cash receipts and (payments) relating to operating activities |       | 850,190          | 2,325,965        |
| Net cash flow from operating activities (1)                         |       | (3,101,567)      | (3,130,839)      |
| INVESTMENT ACTIVITIES   |       |                  |                  |
| Cash receipts arising from:   |       |                  |                  |
| Investments   | 24    | 46,000           | 217,078,035      |
| Interest and similar income   |       | 36,797,177       | 29,962,935       |
| Dividends   |       | 176,252,543      | 67,225           |
| Others  |       | 10,743           | 7,364,871        |
| Loans granted   |       | 4,229,368,633    | 4,981,451,096    |
|   |       | 4,442,475,096    | 5,235,924,162    |
| Cash payments arising from:   |       |                  |                  |
| Investments   | 24    | (356,772,711)    | (1,800,000)      |
| Loans granted   |       | (3,741,125,925)  | (3,932,548,312)  |
|   |       | (4,097,898,636)  | (3,934,348,312)  |
| Net cash used in investment activities (2)                          |       | 344,576,460      | 1,301,575,850    |
| FINANCING ACTIVITIES:   |       |                  |                  |
| Cash receipts arising from:   |       |                  |                  |
| Loans obtained  | 25    | 8,637,165,483    | 7,604,502,973    |
|   |       | 8,637,165,483    | 7,604,502,973    |
| Cash payments arising from:   |       |                  |                  |
| Loans obtained  | 25    | (8,870,507,273)  | (7,969,848,277)  |
| Interest and similar charges  |       | (40,169,536)     | (69,680,651)     |
| Dividends   |       | (75,000,000)     | (472,000,000)    |
| Capital reduction and supplementary payments                        |       | <del></del>      | (372,000,000)    |
|   |       | (8,985,676,809)  | (8,883,528,928)  |
| Net cash used in financing activities (3)                           |       | (348,511,326)    | (1,279,025,955)  |
| Net increase in cash and cash equivalents $(4) = (1) + (2) + (3)$   | 10    | (7,036,433)      | 19,419,057       |
| Cash and cash equivalents at the beginning of the period            | 10    | 17,382,396       | (2,036,661)      |
| Cash and cash equivalents at merger by incorporation                | 1     | 12,853           | -                |
| Cash and cash equivalents at the end of the year                    |       | 10,358,816       | 17,382,396       |

The accompanying notes are part of these separate financial statements.

# SONAE MC, SGPS, SA

#### NOTES TO THE SEPARATE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2019

(Translation of separate financial statements originally issued in Portuguese. In case of discrepancy the Portuguese

version prevails)

(Amounts stated in euro)

## INTRODUCTION

Sonae MC, SGPS, SA, "the Company" or "Sonae MC" it's a Portuguese Corporation, with head-office in Rua João Mendonça nº 529, 4464-501 Senhora da Hora, Matosinhos, Portugal.

The separate financial statements are presented as required by Commercial Companies Code. According to Decree-Law 158/2009 of 13 July, the company financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (IFRS – EU).

Consolidated financial statements are also presented in accordance with applicable legislation.

The Company's main activity is the management of shareholdings (note 5).

# Merge by incorporation of subsidiary company Modelo Continente, SGPS, SA

During the year ended in 31 December 2019 was fulfilled an operation of merger by incorporation, through the global transfer of Modelo Continente, SGPS, SA assets, incorporated company, into Sonae MC, SGPS, SA, incorporating company. The project was elaborated in compliance with the requirements on which it depends the application of special tax neutrality regime, being the elements of assets and liabilities transferred by the booked amounts. The merger was accounted for as having its effects as of 01 January 2019.

Since the operation took place under common control, the booked values of the assets in the financial statements of the incorporated company were maintained and adjusted of the effect of results internally generated with Sonae MC, SGPS, SA, which were canceled in this process.



| (Amounts expressed in euro)  | 1.January.2019 |
|--|----------------|
| ASSETS:  |                |
| Investments:   |                |
| Aquisition cost  | 1,717,552,374  |
| Impairment losses  | (16,192,524)   |
| Deferred tax assets  | 1,135          |
| Other non-current assets:  |                |
| Aquisition cost  | 480,309,192    |
| Impairment losses  | (4,971,461)    |
| Other debtors  | 343,608        |
| Other current assets   | 12,638,285     |
| Cash and cash equivalents  | 12,853         |
| Total assets   | 2,189,693,462  |
| LIABILITIES:   |                |
| Other non-current liabilities  | 802,255,207    |
| Other current liabilities  | 685,530,659    |
| Total liabilities  | 1,487,785,866  |
| Net assets and liabilities incorporated                                      | 701,907,596    |
| Net value of the investments of the incorporated entity in the merged entity |                |
| Aguisition cost  | 1,438,804,276  |
| Impact of the merger on equity   | (736,896,680)  |
| impact of the merger on equity   | 701,907,596    |

#### 2 MAIN ACCOUNTING POLICIES

The main accounting policies adopted in preparing the accompanying separate financial statements are as follows:

#### 2.1 BASIS OF PRESENTATION

The accompanying financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS), as adopted by the European Union. These standards were issued by the International Accounting Standards Board ("IASB") and interpretations issued by International Financial Reporting Interpretations Committee ("IFRS-IC") or by the previous Standing Interpretations Committee ("SIC"), that have been adopted by the European Union and are force as at 1 January 2019.

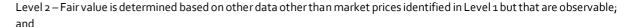
The accompanying financial statements have been prepared from the books and accounting records on a going concern basis and under the historical cost convention, except for financial instruments which are stated at fair value.

The preparation of the separated financial statements in accordance with the IFRS requires use of estimates, assumptions and critic judgements in the process of determination of accounting policies with significant impact in the accounting value of the assets and liabilities, as in the income and expenses of the exercise. Despite these estimates were based in the best experience of the Board of Directors and in its best expectations related to the events and actions current and futures, the actual results involved a highest degree of judgement or complexity, or areas in what the assumptions and estimates be significant are presented in Note 2.11.

Management has assessed the Company's ability to operate on a going concern basis, taking into consideration all relevant information, facts and circumstances of financial, commercial and other nature, including subsequent events to the date of the financial statements. As result of this evaluation, Management concluded that the Company has adequate resources to maintain its activities, having no intention to cease activities in the short term, and considered the use of the going concern assumption as appropriate.

Additionally, for financial reporting purposes, fair value measurement is categorized in Level 1, 2 and 3, according to the level in which the used assumptions are observable and its significance for estimating the fair value used in the measurement of assets/liabilities or for disclosure purposes.

Level 1 – Fair value is determined based on active market prices for identical assets/liabilities;



Level 3 – Fair value measurements derived from valuation techniques, whose main inputs are not observable in the market.

#### New accounting standards and their impact in the financial statements

The following standards, interpretations, amendments and revisions were endorsed by European Union and became effective as of 1 January 2019:

| With mandatoy aplication during the year 2019:                    | Changes   | Effective date (for financial years begining on or after) |
|---|---|---|
| IFRIC 23 – Uncertainty over income tax treatments                 | Clarifies how the recognition and measurement requirements of IAS 12<br>'Income taxes' are applied where there is uncertainty over income tax treatments  | 1-jan-19  |
| IFRS 9 – Financial instruments                                    | Exemption to financial assets at amortised cost classification for financial assets with prepayment negative compensation features  | 1-jan-19  |
| IFRS 16 – Leases  | New definition of lease. New accounting of lease contracts by lessees. No major changes to lessor lease accounting.   | 1-jan-19  |
| IAS 28 (amendment) – Investments in associates and joint ventures | Clarification regarding long-term investments in associates and joint ventures that are not being measured through the equity method  | 1-jan-19  |
| IAS 19 (amendment) – Employee benefits                            | Requirement to use updated assumptions for the calculation of remaining responsibilities after a amendment, curtailment or settlement of benefits, with impact on income statement except for any reduced excess under "asset ceiling' accounting treatment | 1-jan-19  |
| Annual improvements to IFRS 2015 – 2017                           | The 2015-2017 annual improvements impact: IAS 23, IAS 12, IFRS 3 and IFRS 11.   | 1-jan-19  |

There was no significant impact on the financial statements resulting from their application on the year ended on 31 December 2019.

#### Standards, interpretations, amendments and revisions that will became effective on or after 1 January 2020

The following standards, interpretations, amendments and revisions were endorsed by European Union and are mandatory for future financial years:

| With mandatoy aplication after 2019:  | Changes   | Effective date (for financial years beginning on or after) |
|---|---|--|
| Conceptual framework - Amendments to references to other IFRS   | Amendments to references in other IFRS and clarifications regarding the application of the new definitions of assets/liabilities and expense income | 1-jan-20   |
| IAS 1 – Presentation of financial statements;<br>IAS 8 – Accounting policies, changes in<br>accounting estimates and errors | Revision of the definition of material, and the implication on the preparation of financial statements as a whole.                                  | 1-jan-20   |

The company did not proceed with the early adoption of any of these standards on the financial statements for the year ended 31 December 2019. There are no significant impacts estimated on the financial statements resulting from their application.

# Standards, interpretations, amendments and revisions not yet endorsed by European Union

The following standards, interpretations, amendments and revisions, mandatory for future financial years, have not been endorsed by European Union, until the approval of these separate financial statements:

| Standards (new and amendments) that will become effective, on or after 1 January 2020, not yet endorsed by the EU | Changes   | Effective date (for financial years beginning on or after) |
|---|---|--|
| Amendment IFRS 3 – Business combinations  | Revision of the definition of business  | 1-jan-20   |
| Amendment IFRS 9, IAS 39 and IFRS 7 – Interest rate benchmark reform  | Provide certain reliefs in connection with hedge accounting with the objective that interest rate benchmark reform does not cause hedge accounting to cease | 1-jan-20   |
| IFRS 17 – Insurance contracts   | New accounting for insurance contracts, reinsurance contracts and investment contracts with discretionary participation characteristics.                    | 1-jan-21   |

These standards have not been endorsed by European Union and, therefore, the Company did not implement them for the financial year ended 31 December 2019.

#### 2.2 INVESTIMENTS IN SUBSIDIARIES, ASSOCIATED COMPANIES AND JOIN VENTURES

Equity investments in subsidiaries, associated companies and joint ventures are accounted for in accordance with IAS 27, hence at acquisition cost less impairment losses.

Subsidiaries are all entities (including structured entities) over which Sonae has control. Sonae controls an entity when is exposed to, or has rights, to variable results from its involvement with the subsidiary and can use its power to affect its profitability. Subsidiaries are consolidated since the date the control is transferred to Sonae, being excluded from consolidation when control ceases.

Joint ventures are joint arrangements where the parties, that have joint control of the arrangement, share the return obtained from the activity of the joint venture.

Associated companies are entities over which Sonae has significant influence. Sonae has the power to participate in the decisions over financial and operational policies, but it does not have control or joint control over these entities.

The excess of acquisition cost over the fair value of identifiable assets and liabilities at the acquisition date is recognized as goodwill and is included as part of the investment in subsidiaries, associated companies and joint ventures. If the of acquisition cost is less than the fair value of assets and liabilities of the acquired entities, the difference is recognized as a gain in the profit and loss statements.

Dividends received are registered as income related to investments when attributed.

The company carries out impairment assessments related to the investments in subsidiaries, associated companies and joint ventures whenever events or changes in circumstances indicate that the amount at which the asset is recorded in the separate financial statements may not be recoverable.

Additionally, to recognizing impairment in these investments, Sonae recognizes additional losses if it has assumed obligations or if it has made payments benefiting these entities.

Impairment losses are calculated by comparing the investment's recoverable amount, in this case equivalent to the value of use, and the accounting value of the investments.

The above-mentioned estimate is based on the valuation of the investments using discounted cash flow models to estimate the value of use of such investments. Subsidiaries or joint ventures, which main assets refer to real estate

companies or real estate assets, are valued with reference to the market value of the real estate assets owned by such companies.

It is the Board of Directors understanding that the use of the above-mentioned methodology is adequate to conclude on the evaluation of impairment in financial investments as it incorporates the best available information as at the date of the financial statements.

If, on a subsequent date, the impairment amount decreases, and the decrease results of an event that occurred after the initial recognition of the impairment loss, then the amount recorded is reverted up to the limit of the amount that would have been recognized if no impairment loss had been recorded.

#### 2.3 FINANCIAL INSTRUMENTS

#### a) Financial assets

## Recognition:

All purchases and sales of investments in financial assets are recognized on the trade date, on the date where the Company commits to buy or sell the asset.

#### Classification:

Financial assets classification depends on the business model followed by the Company in the management of financial assets (receipt of cash flows or appropriation of fair value changes) and the contractual terms of the cash flows receivable.

Changes in the classification of financial assets can only be made when the business model is changed, except for financial assets at fair value through other comprehensive income, which are equity instruments, which can never be reclassified to another category.

Financial assets may be classified in the following measurement categories:

- i) Financial assets at amortized cost: includes financial assets that correspond only to the payment of nominal value and interest and whose business model followed by the management is the receipt of contractual cash flows;
- ii) Financial assets at fair value through other comprehensive income: this category may include financial assets that qualify as debt instruments (contractual obligation to deliver cash flows) or equity instruments (residual interest in an entity);
  - a) in the case of debt instruments, this category includes financial assets that correspond only to the payment of nominal value and interest, for which the business model followed by the management is the receipt of contractual cash flows or punctually that of their sale;
  - b) in the case of equity instruments, this category includes the percentage of interest held in entities over which the Company does not exercise control, joint control or significant influence, and that the Company has irrevocably chosen on the date of initial recognition to designate the fair value through other comprehensive income;
- iii) Financial assets at fair value through profit or loss: Includes assets that do not meet the criteria for classification as financial assets at amortized cost or at fair value through other comprehensive income, whether they refer to debt instruments or equity instruments that were not designated at fair value through other comprehensive income.

#### Measurement:

The Company initially measures financial assets at fair value, added to the transaction costs directly attributable to the acquisition of the financial asset, for financial assets that are not measured at fair value through profit or loss. Transaction costs of financial assets at fair value through profit or loss are recorded in the income statement when incurred.



Financial assets at amortized cost are subsequently measured in accordance with the effective interest rate method and deducted from impairment losses. Interest income on these financial assets is included in "Interest income" on financial income.

Financial assets at fair value through other comprehensive income that constitute equity instruments, are measured at fair value on the date of initial registration and subsequently, and fair value changes are recorded directly in the other comprehensive income, in Equity, and there is no future reclassification even after derecognition of the investment.

#### Impairment losses:

The company assesses prospectively the estimated credit losses associated with financial assets, which are debt instruments, classified at amortized cost and at fair value through other comprehensive income. Applied impairment methodology considers the credit risk profile of the debtors, and different approaches are applied depending on the nature of the debtors.

With regard to the balances receivable under "Trade receivables" and "Other receivables" and Assets of customer contracts, the Company applies the simplified approach allowed by IFRS 9, according to which estimated credit losses are recognized from the initial recognition of the balances receivable and for the entire period up to their maturity, considering a matrix of historical default rates for the maturity of the balances receivable, adjusted by prospective estimates.

Regarding to accounts receivable from related entities, which are not considered as part of the financial investment in these entities, credit impairment is assessed against the following criteria: i) if the receivable balance is immediately due ("on demand"); ii) if the balance receivable is low risk; or (iii) if it has a term of less than 12 months.

In cases where the amount receivable is immediately payable, and the related entity is able to pay, the probability of default is close to 0% and therefore the impairment is considered equal to zero. In cases where the receivable balance is not immediately due, the related entity's credit risk is assessed and if it is "low" or if the maturity is less than 12 months, then the Company only assesses the probability of a default occurring for the cash flows that mature in the next 12 months.

For all other situations and nature of receivables, the Company applies the general approach of the impairment model, evaluating at each reporting date whether there has been a significant increase in credit risk since the date of the initial recognition of the asset. If there was no increase in credit risk, the Company calculates an impairment corresponding to the amount expected to be loss within 12 months. If there has been an increase in credit risk, an impairment is calculated corresponding to the amount equivalent to expected losses for all contractual flows until the maturity of the asset.

#### Derecognition of financial assets:

The Company derecognize financial assets when, and only when, the contractual rights to the cash flows have expired or have been transferred, and the Company has transferred substantially all the risks and rewards of property of the asset.

#### b) Loans and accounts receivable

Loans are recorded at amortized cost using the effective rate method net of eventual impairment losses.

Interest income is recognized by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

These financial investments arise when the Company provides money or services directly to a debtor with no intention of trading the receivable.

Loans are recorded as current assets, except when its maturity is greater than 12 months from the statement of financial position date, situations when they are classified as non-current assets.

Receivables are recorded at their nominal value net of eventual impairment losses, recognized under the caption impairment losses in receivables, reflecting their net realizable value.

Impairment losses of loans and account receivable are recognized according the accounting polices described on the note 2.3.i).

Impairment losses equals the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate. If the receipt of the full amount is expected to be within one year, the discount is considered null, as it is immaterial.

#### c) Cash and cash equivalents

Cash and cash equivalents include cash on hand, cash at bank, term deposits and other treasury applications which mature in less than three months and are subject to insignificant risk of change in value.

In the cash flows statement, cash and cash equivalents also include bank overdrafts, which are included in the statement of financial position caption of current bank loans.

#### d) Classification as equity or liability

The financial liabilities and the equity instruments are classified according with the contractual substance, independently from the legal form they assume.

# e) Financial liabilities

Financial liabilities are classified into two categories:

- i) Financial liabilities at fair value through profit or loss; and
- i) Financial liabilities at amortized cost.

The "Financial liabilities at amortized cost" category includes liabilities presented under "Loans", "Trade payables" and "Other creditors". These liabilities are initially recognized at fair value net of transaction costs and are subsequently measured at amortized cost at the effective interest rate.

As at 31 December 2019, the company has only recognized liabilities classified as "Financial liabilities at amortized cost".

Financial liabilities are derecognised when the underlying obligations are extinguished by payment, are cancelled or expire.

# f) Loans

Loans are recorded as liabilities at their nominal value, net of up-front fees and commissions related to the issuance of those instruments.

Financial expenses are calculated based on the effective interest rate and are recorded in the income statement on an accruals basis, in accordance with the accounting policy defined in note 2.5. The portion of the effective interest charge relating to up-front fees and commissions, if not paid in the period, is added to the book value of the loan.

Borrowings on the form of commercial paper are classified as non-current, when the Company has guarantees of placing for a period exceeding one year and it is its' intention to maintain the use of this form of financing for a period exceeding one year.



q) Trade accounts payable and other creditors

Trade accounts payable and other creditors are stated at their nominal value, since it relates to short term debt, and its discount effect is estimated to be immaterial.

#### h) Effective interest rate method

The effective interest rate method is a method of calculating the amortized cost of a financial asset or liability and of allocating interest income or expense until the maturity of financial instrument.

#### i) Impairment of financial assets

The determination of impairment on financial assets involves significant estimates. In calculating this estimate, the Company assesses, among other factors, the duration and extent of the circumstances under which the recoverable value of these assets may be lower than their book value. The balances of "Loans granted to related parties", "Trade receivables" and "Other debtors" are valued taking in to account the history of default, current market conditions, and estimated prospective information by reference to the end of each reporting period, while the most critical evaluation elements for the purpose of analysing estimated credit losses.

#### 2.4 CONTIGENT ASSETS AND LIABILITIES

Contingent liabilities are not recorded in the financial statements. Instead they are disclosed in the notes to the financial statements, unless the probability of a cash outflow is remote, in which case, no disclosure is made.

Contingent assets are not recorded in the financial statements but disclosed when future economic benefits are probable.

#### 2.5 RECOGNITION AND ACCRUAL BASIS

Dividends are recognized as income in the year they are attributed to the shareholders.

Income and expenses are recorded in the year to which they relate, independently of the date of the corresponding payment or receipt. Income and expenses for which their real amount is not known are estimated.

Other current assets and other current liabilities include income and expenses of the reporting year which will only be invoiced in the future. Those captions also include receipts and payments that have already occurred but that correspond to income or expenses of future years, when they will be recognized in the income statement.

#### 2.6 SUBSEQUENT EVENTS

Events after the statement of financial position date that provide additional information about conditions that existed at the statement of financial position date (adjusting events), are reflected in the financial statements. Events after the statement of financial position date that are non-adjusting events are disclosed in the notes when material.

#### 2.7 JUDGEMENTS AND ESTIMATES

The estimates and judgements with impact on the financial statements are continuously evaluated, representing at each reporting date the Management's best estimate, taking into consideration historical performance, accumulated experience and expectations about future events that, under the circumstances, if they believe they are reasonable.

The nature of estimates may lead to the actual reflection of the situations that had been estimated, for the purposes of financial reporting, would differ from the estimated amounts. The most significant accounting estimates reflected in the financial statements include:

- a) Impairment analysis of financial investments in subsidiaries;
- b) Recognition of adjustments to asset, provisions and contingent liabilities analysis;

- Recoverability of deferred tax assets;
- d) Impairment of financial assets.

Estimates used are based on the best information available during the preparation of these financial statements and are based on the best knowledge of past and present events. Therefore, and due to this uncertainty, the outcome of the transactions being estimated may differ from the initial estimate. Changes to the estimates used by management that occur after the approval date of these separate financial statements, will be recognized in net income prospectively, in accordance with IAS 8.

#### 2.8 LEGAL RESERVES

The Portuguese commercial legislation establishes that, at least 5% off annual net profit must be aimed at strengthening of the "legal reserve" until this represent, at least, 20% of share capital. This reserve is not distributable, except in case of Company liquidation, but can be used to absorb losses, after all other reserves have been depleted, and for incorporation in capital.

#### 2.9 INCOME TAX

Current income tax is determined on taxable income of Company, in accordance with the tax rules approved in Portugal.

Sonae MC is included in the group of companies dominated by Sonae, SGPS, SA, and it is taxed in accordance with the Special Regime of Taxing Groups of Companies (RETGS), so consequently the calculated balances of the income tax to be receive or pay by Company are record against that entity and included in the balance sheet caption Income tax.

The tax losses generated by the companies taxed in accordance with Special Regime of Taxing Groups of Companies determine their allocation to the tax losses of the parent company. Besides 2017, in which only the dominant company has accounted the tax losses generated by the group, the companies contributing to tax losses record their corresponding tax amount in their individual accounts, against income tax in the statement of financial position

Deferred taxes are calculated using the statement of financial position liability method, reflecting the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Deferred tax assets and liabilities are calculated and annually remeasured using the tax rates that have been enacted or substantively enacted and therefore expected to apply in the periods when the temporary differences are expected to reverse.

Deferred tax assets are recognized only when it is probable that sufficient taxable profits will be available against which the deferred tax assets can be used, or when taxable temporary differences are recognized and expected to reverse in the same period. At each statement of financial position date an assessment of the deferred tax assets recognized is made, being reduced whenever their future use is no longer probable.

Deferred tax liabilities are recognized on all taxable temporary differences, except those related to: i) the initial recognition of goodwill; or ii) the initial recognition of assets and liabilities, which do not result from a business combination, and which at the date of the transaction do not affect the accounting or tax result. However, taxable temporary differences related with investments in subsidiaries should not be recorded given the fact that: i) the parent-company is able to control the timing of the tax difference reversal; and ii) it is likely that the tax difference isn't reversed in the near future.

Deferred tax assets and liabilities are recorded in the income statement, except if they relate to items directly recorded in equity. In those case the corresponding deferred tax is recorded in Equity.

The amount of taxes recognised in the financial statements correspond to the understanding of Sonae on the tax treatment of specific transactions being recognised liabilities relating to income taxes or other taxes based on the interpretation made and which is considered to be the most adequate.

In situations where such positions will be challenged by the tax authorities as part of their skills by their interpretation is distinct from Sonae, such a situation is the subject of review. If such a review, reconfirm the positioning of the company concluded that the probability of loss of certain tax process is less than 50% the company treats the situation as a contingent liability, i.e. is not recognized any amount of tax since the decision more likely is that there will be no place for the payment of any tax. In situations where the probability of loss is greater than 50% is recognized a provision, or if the payment has been made, it is recognized the expense associated.

In situations in which payments were made to Tax Authorities under special schemes of regularization of debts, in which the related tax is Income Tax, and that cumulatively keep the respective lawsuits in progress and the likelihood of success of such lawsuits is greater than 50%, such payments are recognized as assets, as these amounts correspond to determined amounts, which will be reimbursed to the entity, (usually with interests) or which may be used to offset the payment of taxes that will be due by the company, in which case the obligation in question is determined as a present obligation. In situations where payments correspond to other taxes, such amounts are recorded as expenses, although the company's understanding is that they will be reimbursed plus interest.

#### 2.10 TRANSACTIONS WITH RELATED PARTIES

Transactions with related parties are performed at arm's length conditions, and the gains or losses arising on those transactions are recognized and disclosed in note 18.

#### 3 FINANCIAL RISK MANAGEMENT

Risk management general principles are approved by the Board of Directors, and its implementation is supervised by the Group's finance department.

#### 3.1 MARKET RISK

The interest and exchange rate risk have a decisive importance in what concerns market risk management.

#### 3.1.1 Interest rate risk

Sonae MC exposure to the interest rate risk arises mainly from the long-term loans which bear interests indexed to Euribor.

The company's goal is to reduce cash-flows and income volatility, considering the profile of its operational activity, by using an appropriate mix of fixed and variable interest rate debt. Sonae MC's policy allows the use of interest rate derivatives to decrease the exposure to Euribor fluctuations but not for speculation purposes.

Derivatives used to hedge interest risks are classified as cash flow hedging instruments because they qualify as perfect hedging. Conditions established for these cash flow hedging instruments are identical to those of the corresponding loans in terms of base rates, calculation rules, rate setting dates and repayment schedules of the loans and for these reasons they qualify as perfect hedges.

Sensitivity analysis:

The interest rate sensitivity analysis is based on the following assumptions:

- Changes in market interest rates affect the interest income or expense of variable interest financial instruments (the interest payments of which are not designated as hedged items of cash flow hedges against interest rate risks). As consequence, they are included in the calculation of income-related sensitivities;
- Changes in market interest rates only affect interest income or expense in relation to financial instruments with fixed interest rates if these are recognized at their fair value. As such, all financial instruments with fixed interest rates that are carried at amortized cost are not subject to interest rate risk as defined in IFRS 7;

- In the case of fair value hedges designed for hedging interest rate risks, when the changes in the fair values of the hedged item and the hedging instrument attributable to interest rate movements are offset almost completely in the income statement in the same period, these financial instruments are also not exposed to interest rate risk;
- Changes in the market interest rate of financial instruments that were designated as hedging instruments in a cash flow hedge (to hedge payment fluctuations resulting from interest rate movements) affect the hedging reserve in equity and are therefore taken into consideration in the equity-related sensitivity calculation with impact in equity (other reserves);
- Changes in the fair values of derivative financial instruments and other financial assets and liabilities are estimated by discounting the future cash flows to net present values using appropriate market rates prevailing at the year end, and assuming a parallel shift in interest rate curves;
- For the purposes of sensitivity analysis, such analysis is performed based on all financial instruments outstanding during the year.

Under these assumptions, if interest rates of euro denominated financial instruments had been 75 basis points higher, the net profit before tax for the exercise ended as at 31 December 2019 would increase by approximately 1.2 million euro (9 million euro as at 31 December 2018), considering the contractual fixing dates and excluding other effects arising from the Company operations.

#### 3.1.2 Exchange rate risk

The impact on the financial statements of changes in exchange rate is immaterial, as the most part of the assets and liabilities are denominated in euro.

#### 3.1.3 Liquidity risk

The purpose of liquidity risk management is to ensure, at all times, that the Company and its subsidiaries, have the necessary financial resources to fulfil its commitments with third parties and carry on with their strategy, through proper management of financing costs and maturity.

The Company follows an active policy of refinancing, guided by the maintenance of a high level of free financial resources, immediately available to deal with short-term needs, and by increasing or maintenance of the maturity of debt, in accordance with the expected cash flows and the ability to leverage its financial position. As at 31 December 2019 Sonae MC debt average maturity was of 4.5 years (3.3 years as at 31 December 2018).

Other important response instruments to liquidity risk are the limitation for contractual clauses capable of triggering the prepayment of loans, before its termination. The Company also guarantees, a high level of diversification in its relationships with financial institutions, which makes it easier to hire new loans and limits the negative impact of any discontinuation on relationship.

The Company maintains a liquidity reserve in the form of credit lines with its relationship banks, to ensure the ability to meet its commitments without having to refinance itself on unfavourable terms. As at 31 December 2019, the amount of loans with maturity in 2020 is of 17 million euro (19 million with maturity in 2019) and as at 31 December 2019, the Company had a total of 93 million euro committed credit facilities for a period of one year (94 million euro as at 31 December 2018), and 249 million euro (137 million euro as at 31 December 2018) committed for periods over than one year. Furthermore, Sonae MC maintains as at 31 December 2019 a liquidity reserve that includes cash and cash equivalents as described on note 10. Although the current assets is lower than current liabilities Sonae MC expects to meet all its obligations by means of its investments cash flows, from its financial assets, as well as from drawing existing available credit lines, as well as, the extension of group companies' loans, if needed.

The liquidity analysis' for financial instruments is disclosed next to the respective note to each class of financial liabilities.



#### 3.2 CREDIT RISK

Sonae MC is primarily exposed to credit risk in its dealings with financing companies in which it participates.

"Loans granted to related entities" balances are considered to have low credit risk and, therefore, impairment losses recognized during the period were limited to estimated credit losses at 12 months. These financial assets are considered to have "low credit risk" when they have a low impairment risk and the borrower has a high capacity to meet its contractual cash flow liabilities in the short term.

Sonae MC is also exposed to the credit risk in its relationship with financial institutions, in result of bank deposits, debt instruments available facilities, derivates, among others.

The credit risk is limited to financial institutions, by risk concentration management and by a selection of counterparties, which have a high national and international prestige and based on their respective rating notations taking into account the nature, maturity and size of the operations.

#### 3.3 CAPITAL RISK

Sonae MC's capital structure determined by the proportion of equity and net debt, is managed to ensure continuity and development of its operations, maximize return for shareholders and optimize financing costs.

Sonae MC periodically monitors its capital structure, identifying risks, opportunities and the necessary adjustment measures for the achievement of these goals.

#### 4 FINANCIAL INSTRUMENTS CLASSES

The financial instruments classes, in accordance with the policies disclosed in note 2.3, as at 31 December 2019 and 2018 are as follows:

|                               |       | 31.December.2019                        |  |               |  |  |
|-------------------------------|-------|---|--|---------------|--|--|
|                               | Notes | Assets/liabilities at<br>amortized cost | Other non-financial assets/liabilities | Total         |  |  |
| Other non-current assets      | 6     | 412,306,030                             |  | 412,306,030   |  |  |
| Non-current assets            |       | 412,306,030                             | -                                      | 412,306,030   |  |  |
| Other debtors                 | 7     | 351,317,352                             | -                                      | 351,317,352   |  |  |
| Other current assets          | 9     | 1,845,778                               | 1,605,247                              | 3,451,025     |  |  |
| Cash and cash equivalents     | 10    | 10,358,816                              | -                                      | 10,358,816    |  |  |
| Current assets                |       | 363,521,946                             | 1,605,247                              | 365,127,193   |  |  |
| Financial Assets              |       | 775,827,976                             | 1,605,247                              | 777,433,223   |  |  |
| Bonds                         | 13    | 252,163,176                             | -                                      | 252,163,176   |  |  |
| Bank loans                    | 13    | 321,000,000                             | -                                      | 321,000,000   |  |  |
| Other non-current liabilities |       | 294,521                                 | -                                      | 294,521       |  |  |
| Non-current liabilities       |       | 573,457,697                             | -                                      | 573,457,697   |  |  |
| Bonds                         | 13    | 2,996,380 -                             | -                                      | 2,996,380     |  |  |
| Bank loans                    | 13    | 13,500,000                              | -                                      | 13,500,000    |  |  |
| Trade accounts payable        |       | 192,417                                 | -                                      | 192,417       |  |  |
| Other payables accounts       | 14    | 977,319,102                             | -                                      | 977,319,102   |  |  |
| Other current liabilities     | 15    | 2,544,343                               | -                                      | 2,544,343     |  |  |
| Current liabilities           |       | 996,552,242                             |  | 996,552,242   |  |  |
| Financial Liabilities         |       | 1,570,009,939                           |  | 1,570,009,939 |  |  |

|                           |       | 31.                                     | December.2018                          |               |
|---------------------------|-------|---|--|---------------|
|                           | Notes | Assets/liabilities at<br>amortized cost | Other non-financial assets/liabilities | Total         |
| Other non-current assets  | 6     | 819,906,686                             |  | 819,906,686   |
| Non-current assets        |       | 819,906,686                             | -                                      | 819,906,686   |
| Other debtors             | 7     | 771,026,440                             | -                                      | 771,026,440   |
| Other current assets      | 9     | 1,152,986                               | 1,195,980                              | 2,348,966     |
| Cash and cash equivalents | 10    | 17,382,396                              | -                                      | 17,382,396    |
| Current assets            |       | 789,561,822                             | 1,195,980                              | 790,757,802   |
| Financial Assets          |       | 1,609,468,508                           | 1,195,980                              | 1,610,664,488 |
| Bonds                     | 13    | 254,870,409                             | -                                      | 254,870,409   |
| Bank loans                | 13    | 313,000,000                             | -                                      | 313,000,000   |
| Non-current liabilities   |       | 567,870,409                             | -                                      | 567,870,409   |
| Bonds                     | 13    | 2,996,380 -                             |  | 2,996,380     |
| Bank loans                | 13    | 15,500,000                              | -                                      | 15,500,000    |
| Trade accounts payable    |       | 262,304                                 | -                                      | 262,304       |
| Other payables accounts   | 14    | 548,020,548                             | -                                      | 548,020,548   |
| Other current liabilities | 15    | 2,459,390                               | -                                      | 2,459,390     |
| Current liabilities       |       | 569,238,622                             |  | 569,238,622   |
| Financial Liabilities     |       | 1,137,109,031                           | -                                      | 1,137,109,031 |

SONAE MC | Annual Report 2019

SONAE MC | Annual Report 2019

#### 5 INVESTMENTS IN SUBSIDIARIES AND ASSOCIATED COMPANIES

As at 31 December 2019 and 2018 the Company held investments in the following subsidiaries and associated companies (net of impairment losses):

|   | 31.December.2019 |                  |             |     |           |               |             |               |            |                        |                       |
|---|------------------|------------------|-------------|-----|-----------|---------------|-------------|---------------|------------|------------------------|-----------------------|
| Company   |                  | Acquisition cost |             |     |           |               |             | - Accumulated |            | Amount of statament of |                       |
|   | % held           | Opening balance  | Increases   |     | Decreases | Merger/split  |             | Final balance | impairment |                        | financial<br>position |
| Bom Momento - Restauração, SA                           | -                |                  | -           | _   | 727 256   | (3) 727 256   | (4)(5)      | -             | -          | -                      | -                     |
| Elergone Energia, Lda                                   | 75,00%           | 1 196 862        | -           |     | -         | -             |             | 1 196 862     | -          |                        | 1 196 862             |
| Farmácia Selecção, SA                                   | 100,00%          | -                | 4 000 000   | (1) | -         | 9 940 377     | (4)         | 13 940 377    | 3 860 377  | (4)                    | 10 080 000            |
| Fundo de Investimento Imobiliário Imosonae Dois         | 0,09%            | 143 429          | -           |     | -         | =             |             | 143 429       | -          |                        | 143 429               |
| GO WELL-Promoção de Eventos, Catering e Consultoria, SA | 51,00%           | -                | 132 711     | (2) | -         | 3 926 946     | (4)         | 4 059 657     | -          |                        | 4 059 657             |
| Marcas MC, ZRT  | 100,00%          | -                | -           |     | -         | 146 943 000   | (4)         | 146 943 000   | -          |                        | 146 943 000           |
| Modelo Continente Hipermercados, SA                     | 100,00%          | -                | 296 640 000 | (1) | -         | 1 035 123 097 | (4) (5) (6) | 1 331 763 097 | -          |                        | 1 331 763 097         |
| Modelo - Distribuição de Materiais de Construção, SA    | 50,00%           | 24790614         | -           |     | -         | -             |             | 24 790 614    | -          |                        | 24 790 614            |
| MOVVO, SA   | 25,58%           | 3 632 843        | -           |     | -         | -             |             | 3 632 843     | 3 632 843  |                        | -                     |
| Pharmacontinente - Saúde e Higiene, SA                  | 100,00%          | -                | 2 000 000   | (1) | -         | 48 082 875    | (4)(6)      | 50 082 875    | -          |                        | 50 082 875            |
| Sport Zone Sport Maiz.Per.Satis Ith. Ve Tic Ltd Sti     | 100,00%          | -                |             |     | -         | 396 395       | (4)         | 396 395       | 396 395    | (4)                    | -                     |
| Zippy Cocuk Maiz.Dag.Satis Ith. Ve Tic Ltd Sti          | 100,00%          | -                |             |     | -         | 3 591 619     | (4)         | 3 591 619     | 3 591 619  | (4)                    | -                     |
| Soflorin BV   | 100,00%          | -                | -           |     | -         | 8 342 933     | (4)         | 8 342 933     | 8 342 933  | (4)                    | -                     |
| Sohi Meat Solutions - Distribuição de Carnes, SA        | 50,00%           | -                | -           |     | -         | 2 340 000     |             | 2 340 000     | -          |                        | 2 340 000             |
| SCBrasil Participações, Ltda                            | 37,00%           | 19 600 308       | -           |     | -         | -             |             | 19 600 308    | 19 600 308 |                        | -                     |
| Sonae MC - Serviços Partilhados, SA                     | 100,00%          | 60 032 319       | 2 000 000   | (1) | -         | -             |             | 62 032 319    | -          |                        | 62 032 319            |
| Modelo Continente, SGPS, SA                             | 100,00%          | 1 438 804 276    | -           |     | -         | ########      | (4)         | -             | -          |                        | -                     |
| Sonae Retail Properties, SA                             | 100,00%          | -                | 52 000 000  | (1) | -         | 302 563 564   | (4)         | 354 563 564   | -          |                        | 354 563 564           |
| Sonae MC S2 Africa Limited                              | 100,00%          | -                | -           |     | -         | 1 200         | (4)         | 1 200         | 1 200      | (4)                    | -                     |
| Sonvecap BV   | 100,00%          |                  |             | _   | -         | 155 573 113   | (4)         | 155 573 113   |            | _                      | 155 573 113           |
| Total   |                  | 1 548 200 651    | 356 772 711 |     | 727 256   | 278 748 098   |             | 2 182 994 204 | 39 425 675 |                        | 2 143 568 529         |

- (1) Capital increases;
- (2) Coverage of losses;
- Disposal to related entities;
- (4) Merger by incorporating the dominated entity, Modelo Continente, SGPS, SA;
- (5) Split from Modelo Continente Hipermercados, SA for incorporation into the entity Bom Momento Restauração, SA
- (6) Split from Modelo Continente Hipermercados, SA for incorporation into the entity, Pharmacontinente Saúde e Higiene, SA

|   | 31.December.2018 |                  |           |     |             |     |               |             |                        |
|---|------------------|------------------|-----------|-----|-------------|-----|---------------|-------------|------------------------|
| Company   |                  | Acquisition cost |           |     |             |     |               | Accumulated | Amount of statament of |
|   | % held           | Opening balance  | Increases |     | Decreases   |     | Final balance | impairment  | financial position     |
| Apor - Agência para a Modernização do Porto, SA       | -                | 300 000          | -         | _   | 300 000     | (3) | -             | -           | -                      |
| Elergone Energia, Lda                                 | 75,00%           | 1 196 862        | -         |     | -           |     | 1 196 862     |             | 1 196 862              |
| Fundo de Investimento Imobiliário Fechado Imosede     | -                | 103 497 607      | -         |     | 103 497 607 | (2) | -             | -           | -                      |
| Fundo de Investimento Imobiliário Imosonae Dois       | 0,09%            | 143 429          | -         |     | -           |     | 143 429       | -           | 143 429                |
| MCCARE, Serviços de Sáude, SA                         | -                | 2 050 000        | 500 000   | (1) | 2 550 000   | (2) | -             |             |                        |
| Modelo - Distribuição de Materiais de Construção, SA  | 50,00%           | 24 790 614       | -         |     | -           |     | 24 790 614    | -           | 24 790 614             |
| MOVVO, SA   | 25,58%           | 3 632 843        | -         |     | -           |     | 3 632 843     | 3 632 843   | -                      |
| SFS - Gestão e Consultoria, SA                        | -                | 30 980 000       | -         |     | 30 980 000  | (2) | -             |             |                        |
| Sk - Skin Health Cosmetics, SA                        | -                | 2 050 000        | -         |     | 2 050 000   | (2) | -             |             |                        |
| SCBrasil Participações, Ltda                          | 37,00%           | 19 600 308       | -         |     | -           |     | 19 600 308    | 19 600 308  | -                      |
| Sonae MC - Serviços Partilhados, SA                   | 100,00%          | 60 032 319       | -         |     | -           |     | 60 032 319    | -           | 60 032 319             |
| Modelo Continente, SGPS, SA                           | 100,00%          | 1 438 804 276    | -         |     | -           |     | 1 438 804 276 | -           | 1 438 804 276          |
| Sonae Financial Services, SA                          | -                | 20 330 000       | 1 300 000 | (1) | 21 630 000  | (2) | -             | -           | -                      |
| Sonae SR Malta Holding Limited                        | -                | 1                | -         |     | 1           | (2) | -             | -           | -                      |
| Sonaegest - Soc. Gest. de Fundos de Investimentos, SA |                  | 384 351          |           | _   | 384 351     | (2) | -             |             |                        |
| Total   |                  | 1 707 792 609    | 1800000   |     | 161 391 958 |     | 1 548 200 650 | 23 233 151  | 1 524 967 499          |

- (1) Coverage of losses;
- (2) Disposal to related entities;
- (3) Company liquidation.

During 2019 reversals of impairments on equity investments in subsidiaries were booked in accordance with notes 19 and 19.

In result of the disposals made in 2018, were reversed impairment losses and recognized gains according to notes 16 and 19.

### 225

#### As at 31 December 2019 and 2018 the non-current assets are as follows:

|                                       | 31.December.2019 | 31.December.2018 |
|---------------------------------------|------------------|------------------|
| Group companies:                      |                  |                  |
| Loans (note 18, 27)                   | 431,796,798      | 834,282,558      |
| Impairment on loans granted (note 16) | (19,834,376)     | (14,375,872      |
| Other debtors                         | 343,608          | -                |
|                                       | 412,306,030      | 819,906,686      |

As at 31 December 2019 loans granted to group companies bear interest at market rates indexed to Euribor, have long-term maturity and their fair value is similar to their carrying amount.

There are no overdue non-current assets balances as at 31 December 2019 and 2018. Impairment losses for loans granted to group companies are assessed as described in note 2.3 i).

#### OTHER DEBTORS

#### As at 31 December 2019 and 2019 this caption are as follows:

|   | 31.December.2019         | 31.December.2018 |
|---|--------------------------|------------------|
| Group companies:                        |                          |                  |
| Loans (note 18, 27)                     | 344,984,087              | 752,392,528      |
| Interests charged but not received      | 6,193,143                | 18,481,133       |
| Others                                  | 377,127                  | 194,095          |
|   | 35 <sup>1</sup> ,554,357 | 771,067,756      |
| Accumulated impairment losses (note 16) | (237,005)                | (41,316)         |
|   | 351,317,352              | 771,026,440      |

Loans granted to group companies bear interest at market rates indexed to Euribor and their maturity is less than one year.

There were no impaired or overdue assets as at 31 December 2019 and 2018. The fair value of loans granted is similar to its carrying amount.

#### 3 INCOME TAX

#### As at 31 December 2019 and 2018 income tax are made up as follows:

|  | 31.December.2019 | 31.December.2018 |
|--|------------------|------------------|
| Adicionnal tax payment   | 17,721           | 17,721           |
| Special program of debt reduction to the state (DL 67/2016, 3 November)                  | 1,002,114        | 1,002,114        |
| Special regime for payment of tax and social security debts (DL 248-A/2002, 14 November) | 1,108,699        | 1,108,699        |
| Special regime for payment of tax and social security debts (DL 151-A/2013, 31 October)  | 788,298          | 788,298          |
| Non-current assets   |                  |                  |
| Income tax for the year  | 16,170,362       | 9,972,890        |
| Income tax from previous years   | 4,966,175        | 4,966,175        |
| Current assets   | 24,053,369       | 17,855,897       |
| Income tax from previous years   | 2,101,152        | 2,111,814        |
| Current liabilities  | 2,101,152        | 2,111,814        |

The amounts related with special regime for payment of tax and social security debts (DL 248-A/2002, of 14 November, DL 151-A/2013, of 31 October and DL 67/2017 of 3 November) correspond to amounts payed, related to settlements of income tax that are already in court, the legal proceedings are still being processed, however the guarantees provided for

those proceedings have been canceled. Is understanding of Sonae MC that the result of the complaints made will be favorable, fact for which did not record any adjustment to face possible losses.

The caption current assets income tax includes the tax estimate and withholding tax for the year, as well the recoverable income tax for the year 2018. These amounts were recorded against of Sonae, SGPS, SA, that the company is under the Special Taxation Regime for Groups of Companies.

The amounts of the caption income tax from previous years are the receivables amounts, related to the exercises that the company was the dominant society of Special Taxation Regime for Groups of Companies.

As at 31 December 2019 and 2018 income tax recorded in the profit and loss statements can be detailed as follows:

|              | 31.December.2019 | 31.December.2018 |
|--------------|------------------|------------------|
| Current tax  | (2.577.790)      | (8.006.961)      |
| Deferred tax | (3.085)          | (3.169)          |
| Total        | (2.580.875)      | (8.010.130)      |

The reconciliation between profit before taxes and income tax for the years ended 31 December 2019 and 2018 is summarized as follows:

|  | 31.December.2019 | 31.December.2018 |
|--|------------------|------------------|
| Profit before income tax                 | 168,037,423      | 53,220,522       |
| Income tax rate                          | 21%              | 21%              |
| Tax                                      | 35,287,859       | 11,176,310       |
| Non taxable                              |                  |                  |
| Dividends                                | (37,013,034)     | (14,117)         |
| Impairment (reversal)/losse              | 114,285          | (7,784,812)      |
| (Gains)/ losses in sales of investments  | 143,064          | (11,403,831)     |
| Impairment (reversal) taxable            | (79,389)         | -                |
| Excess of income tax from previous years | (1,038,376)      | 894              |
| Autonomous from previous years           | 41               | -                |
| Other                                    | 4,674            | 15,426           |
| Income tax                               | (2,580,875)      | (8,010,130)      |

#### OTHER CURRENT ASSETS

#### As at 31 December 2019 and 2018, the caption Other current assets can be detailed as follows:

| 31.December.2019 | 31.December.2018   |
|------------------|--|
| 1,244,646        | 187,031  |
| 331,327          | 696,151  |
| 269,805          | 269,804  |
| 1,845,778        | 1,152,986  |
| 1,577,066        | 1,166,360  |
| 28,181           | 29,620   |
| 1,605,247        | 1,195,980  |
| 3,451,025        | 2,348,966  |
|                  | 1,244,646<br>331,327<br>269,805<br>1,845,778<br>1,577,066<br>28,181<br>1,605,247 |

## SEPARATE FINANCIAL STATEMENTS

#### 10 CASH AND CASH EQUIVALENTS

As at 31 December 2019 and 2018, cash and cash equivalents can be detailed as follows:

|  | 31.December.2019 | 31.December.2018 |
|--|------------------|------------------|
| Bank deposits  | 10,358,816       | 17,382,396       |
| Cash and cash equivalents on the balance sheet       | 10,358,816       | 17,382,396       |
| Cash and cash equivalents on the cash flow statement | 10,358,816       | 17,382,396       |

#### 11 SHARE CAPITAL

As at 31 December 2019 and 2018, the share capital, which is fully subscribed and paid for, is made up by 1,000,000 ordinary shares, with a nominal value of 1 euro each.

As at 31 December 2019 and 2018, the subscribed share capital was held as follows:

|                      | 31.December.2019 | 31.December.2018 |
|----------------------|------------------|------------------|
| Sonae, SGPS, SA      | 35.0287%         | 35.0287%         |
| Sonae Investments BV | 13.1444%         | 13.1444%         |
| Sonae Holdings, SA   | 51.8269%         | 51.8269%         |

As at 31 December 2019 Efanor Investimentos, SGPS, SA and affiliated companies held 52.8528% of Sonae's share capital. Sonae held directly or indirectly 100% of the Company.

#### 12 OTHER RESERVES

As at 17 September 2018 a subsidiary company, Modelo Continente, SGPS, SA sold 100,000,000 Sonae MC, SGPS, SA shares to Sonae, SGPS. Therefore, in accordance with article 324 of Commercial Companies Code an unavailable free reserve amount of 320,000,000 euro became available.

The movements occurred in 2019 and 2018 in these reserves are detailed in changes in equity.

#### 13 BONDS AND BANK LOANS

As at 31 December 2019 and 2018 this caption included the following loans:

|   | 31.December.2019 | 31.December.2018 |
|---|------------------|------------------|
| Bonds Sonae Investimentos / December 2015/2024    | 50,000,000       | 50,000,000       |
| Bonds Sonae Investimentos / May 2015/2022         | 75,000,000       | 75,000,000       |
| Bonds Sonae Investimentos / December 2015/2024    | 30,000,000       | 30,000,000       |
| Bonds Sonae Investimentos / June 2016/2021        | 95,000,000       | 95,000,000       |
| Bonds Sonae Investimentos / September 2016/2021   | 3,000,000        | 6,000,000        |
| Up-front fees not yet charged to income statement | (836,824)        | (1,129,591)      |
| Bond loans  | 252,163,176      | 254,870,409      |
| Commercial paper                                  | 266,000,000      | 313,000,000      |
| Other bank loans                                  | 55,000,000       | -                |
| Bank loans  | 321,000,000      | 313,000,000      |
| Non-current loans                                 | 573,163,176      | 567,870,409      |
| Bonds Sonae Investimentos / 2016/2021             | 3,000,000        | 3,000,000        |
| Up-front fees not yet charged to income statement | (3,620)          | (3,620)          |
| Bond loans  | 2,996,380        | 2,996,380        |
| Commercial paper                                  | 13,500,000       | 15,500,000       |
| Bank loans  | 13,500,000       | 15,500,000       |
| Current loans                                     | 16,496,380       | 18,496,380       |

Loans estimated fair value is considered to be near it carrying amount. Loans fair value was determined by discounting estimated future cash flows. The majority of loans bears interests at variable interest rates indexed to market reference rates.

Loans and interests shall be reimbursed as follows:

|           | 31.December | r.2019     | 31.December | r.2018     |
|-----------|-------------|------------|-------------|------------|
|           | Capital     | Interests  | Capital     | Interests  |
| N+1       | 16,500,000  | 5,487,099  | 18,500,000  | 6,433,366  |
| N+2       | 248,000,000 | 4,217,989  | 156,000,000 | 5,863,231  |
| N+3       | 135,000,000 | 2,504,315  | 248,000,000 | 3,183,834  |
| N+4       | 42,111,111  | 1,589,340  | 135,000,000 | 1,175,967  |
| N+5       | 106,111,111 | 1,479,944  | 20,000,000  | 334,583    |
| after N+5 | 42,777,778  | 2,133,542  | 10,000,000  | 248,417    |
|           | 590,500,000 | 17,412,229 | 587,500,000 | 17,239,398 |

The maturities above were estimated in accordance with the contractual terms of the loans and considering Sonae MC best estimate regarding their reimbursement date.

The amounts of interests were calculated considering the rates in force for each loan at 31 December 2019 and 2018.

As at 31 December 2019 e 2018, there are financial covenants included in the borrowing agreements, similar to the market practices, which, at the reporting date, are fulfilled.

As at 31 December 2019 and 2018 in addition to the amounts in cash and its equivalents (note 10) the Company has available 342 million euros (231 million at 31 December 20148) credit facilities in order to manage liquidity risk that can be summarized as follows:

|                                     | 31.Decem                        | 31.December.2019                |                                    | ber.2018                        |
|-------------------------------------|---------------------------------|---------------------------------|------------------------------------|---------------------------------|
|                                     | Commitments of less than a year | Commitments of more than a year | Commitments of less<br>than a year | Commitments of more than a year |
| Agreed credit facilities amounts    | 99,000,000                      | 515,000,000                     | 101,500,000                        | 450,000,000                     |
| Available credit facilities amounts | 94,000,000                      | 249,000,000                     | 94,000,000                         | 137,000,000                     |

The interest rate at 31 December 2019 of the bonds and bank loans were in average about 1.23% (1.21% at 31 December 2018).

#### 4 OTHER CREDITORS

As at 31 December 2019 and 2018, this caption are as follows:

|  | 31.December.2019 | 31.December.2018 |
|--|------------------|------------------|
| Group companies:                             |                  |                  |
| Loans (note 27)                              | 977,234,983      | 547,974,423      |
| Payables on the acquisitions of investements | 82,887           | 33,800           |
| Others                                       | 1,232            | 12,325           |
|  | 977,319,102      | 548,020,548      |

The obtained loans bear interest at market rates indexed to Euribor and has maturity less than a year.



#### 15 OTHER CURRENT LIABILITIES

As at 31 December 2019 and 2018 other current liabilities were made up as follows:

|                   | 31.December.2019 | 31.December.2018 |
|-------------------|------------------|------------------|
| Accrued interests | 1,617,064        | 1,039,624        |
| Guarantees        | 860,196          | 1,049,794        |
| Others            | 67,083           | 369,972          |
| Accruals          | 2,544,343        | 2,459,390        |

#### 16 PROVISIONS AND ACCUMULATED IMPAIRMENT LOSSES

As at 31 December 2019 and 2018 the movements in provisions and accumulated impairment losses were as follows:

| 2019   | Opening balance | Increases | Decreases | Merger     | Closing balance |
|--|-----------------|-----------|-----------|------------|-----------------|
| Investments impairment (notes 5 and 19)              | 23,233,151      | -         | -         | 16,192,524 | 39,425,675      |
| Other non-current assets impairment (notes 6 and 19) | 14,375,871      | 487,044   | -         | 4,971,461  | 19,834,376      |
| Other debtors impairment (note 7)                    | 41,316          | 57,172    | 41        | 138,558    | 237,005         |
| Other current liabilites provisions                  | -               | -         | 378,363   | 378,363    | -               |

The increases in the caption other non-current assets were recorded in the income statement in the caption Investments income / losses.

The amounts included in the column "merger" were recognized in the caption other reserves as a result of the operation of merger by incorporation of the dominated entity Modelo Continente, SGPS, SA (note 1).

| 2018   | Opening balance | Increases  | Decreases  | Closing balance |
|--|-----------------|------------|------------|-----------------|
| Investments impairment (notes 5 and 19)              | 71,450,151      | -          | 48,217,000 | 23,233,151      |
| Other non-current assets impairment (notes 6 and 19) | 3,241,916       | 11,133,956 | -          | 14,375,872      |
| Other debtors impairment (note 7)                    | 13,522          | 27,794     | -          | 41,316          |

The decreases recorded in impairment losses in investments and the increases recorded in impairment losses in other noncurrent assets are reflected in the income statement in the caption gains or losses on investments.

#### L7 CONTINGENT LIABILITIES

As at 31 December 2019 and 2018 guarantees in favour of third parties are as follows:

|  | 31.December.2019 | 31.December.2018 |
|--|------------------|------------------|
| Guarantees rendered:                           |                  |                  |
| related to tax claims awaiting outcome         |                  |                  |
| Guarantees provided by financial institutions  | 91,944,064       | 91,944,064       |
| Guarantees provided by parent company          | 245,070,150      | 244,707,426      |
| Others   | 1,770,000        | 1,770,000        |
| Guarantees given in favour of subsidiaries (a) | 373,006,292      | 62,887,051       |

a) Guarantees given to the tax authorities in favour of subsidiaries to defer tax claims. The main tax claims for which guarantees were issued are disclosed in the consolidated financial statements.

Guarantees given on tax claims includes guarantees granted to tax authorities regarding income tax. Concerning theses guarantees, the most significant amounts relate to an additional tax assessment made by Tax Authorities, relating the taxable period ending 2005, regarding the covering of losses made by the Company in a subsidiary, having Tax Authorities not considered the usage of taxable losses on this operation and subsequent liquidation of the Company's subsidiary, which is not in accordance with previous assessments made by Tax Authorities. The Company has presented an appeal against these tax claims being the Board of Directors' understanding, based on its advisers' assessment, that such appeal will be favourable.

No provision has been recorded for these additional tax assessments, to which some guarantees were provided, as the Board of Directors considers that their outcome will be favourable, therefore with no additional liabilities to the Company.

Within the framework of regularization of tax debts to Tax Authorities (Outstanding Debts Settlement of Tax and Social Security - Decree of Law DL 248-A/2002, DL 151-A/2013 and DL67/2017), in previous years the Company made tax payments. As at 31 December 2019 the outstanding amount is 5,099,431,000 euro (5,099,431,000 as at 31 December 2018), having the respective guarantees been cancelled and the related tax appeals continued in courts.

Following the disposal of a Brazilian subsidiary company, the group guaranteed to that subsidiary company buyer all the losses it will have as consequence of tax additional assessments as it is described in the note of contingent assets and liabilities in the consolidated financial statements.

#### 18 RELATED PARTIES

As at 31 December 2019 and 2018 balances and transactions with related parties are as follows:

| Balances:                     | 31.December.2019 | 31.December.2018 |
|-------------------------------|------------------|------------------|
| Shareolders                   | 16,210,715       | 10,034,214       |
| Subsidiaries                  | 7,761,433        | 19,513,128       |
| Jointly controlled companies  | 33,507           | -                |
| Other related parties         | 87,264           | 14,896           |
| Accounts receivable           | 24,092,919       | 29,562,238       |
| Shareolders                   | 991,786          | 1,061,371        |
| Subsidiaries                  | 1,067,449        | 544,389          |
| Other related parties         | 66,080           | 118,995          |
| Accounts payable              | 2,125,315        | 1,724,755        |
| Subsidiaries                  | 776,780,885      | 1,586,675,087    |
| Loans granted (note 6, 7, 27) | 776,780,885      | 1,586,675,087    |
| Subsidiaries                  | 977,234,983      | 547,974,423      |
| Loans obtained (note 14, 27)  | 977,234,983      | 547,974,423      |

# SEPARATE FINANCIAL STATEMENTS

| Transactions:   | 31.December.2019 | 31.December.2018 |
|---|------------------|------------------|
| Shareolders   | 1,002,125        | 1,090,067        |
| Subsidiaries  | 442,792          | 224,290          |
| Jointly controlled companies                              | 27,131           | -                |
| Other related parties                                     | 3,997            | 38,138           |
| Purchases and services obtained                           | 1,476,044        | 1,352,495        |
| Shareolders   | 42,320           | 51,115           |
| Subsidiaries  | 1,275,767        | 213,200          |
| Other related parties                                     | 97,810           | 15,293           |
| Other income  | 1,415,896        | 279,608          |
| Subsidiaries  | 16,132,672       | 26,469,151       |
| Other related parties                                     | -                | 164,862          |
| Interest income (note 20)                                 | 16,132,672       | 26,634,013       |
| Shareolders   | 312,528          | 438,464          |
| Subsidiaries  | 12,180,223       | 2,346,029        |
| Other related parties                                     | -                | 24,848,032       |
| Interest expenses (not2 20)                               | 12,492,751       | 27,632,525       |
| Other related parties                                     |                  | 32,000,000       |
| Other financing expenses (note 20)                        |                  | 32,000,000       |
| Subsidiaries  | 173,900,000      | -                |
| Jointly controlled companies                              | 324,970          | -                |
| Associated companies                                      | 2,027,573        | -                |
| Other related parties                                     |                  | 67,225           |
| Dividend income (note19)                                  | 176,252,543      | 67,225           |
| Subsidiaries  | 10,744           | 7,364,871        |
| Income from Investment Fund Participation Units (note 19) | 10,744           | 7,364,871        |
| Shareolders   | -                | 140,074,991      |
| Subsidiaries  | 46,000           | 8                |
| Other related parties                                     |                  | 75,748,240       |
| Sale financial investments                                | 46,000           | 215,823,239      |

All Efanor, SGPS, SA's subsidiaries, associated companies and joint ventures are considered related parties namely: all companies of Sonae MC, SGPS, SA Group (group in which the company operates and that justify the major reported balances and transactions); the companies of Sonae, SGPS, SA Group (including in addition to the Sonae MC Group, companies belonging to Sonae Holdings, SA, Sonae Sierra, SGPS, SA and SonaeCom, SGPS, SA); and the companies of Sonae Indústria, SGPS, SA Group and of Sonae Capital, SGPS, SA Group. The Board of Directors members are also considered related parties.

In 2019 and 2018 no loans were granted to the Company's Directors.

The remuneration attributed to the Board of Directors for the years ended 31 December 2019 and 2018 is detailed as follows:

|                      | 31.December 2019 | 31.December.2018 |
|----------------------|------------------|------------------|
| Short-term beneficts | 398,500          | 93,750           |
|                      | 398,500          | 93,750           |

As at 31 December 2019 and 2018 there were no balances with Company's Directors.

#### 19 GAINS OR LOSSES ON INVESTMENTS

#### As at 31 December 2019 and 2018 gains or losses on investments are detailed as follows:

|   | 31.December.2019 | 31.December.2018 |
|---|------------------|------------------|
| Dividends:  |                  |                  |
| Marcas MC, ZRT  | 100,000,000      | -                |
| Sonvecap BV   | 32,000,000       | -                |
| Pharmacontinente - Saúde e Higiene, SA                | 15,000,000       | -                |
| Sonae Retail Properties, SA                           | 11,600,000       | -                |
| Modelo Continente Hipermercados, SA                   | 8,000,000        | -                |
| Sonae MC - Serviços Partilhados, SA                   | 7,300,000        | -                |
| Modelo - Distribuição de Materiais de Construção, SA  | 2,027,573        | -                |
| Sohi Meat Solutions - Distribuição de Carnes, SA      | 324,970          | -                |
| Sonaegest - Soc. Gest. de Fundos de Investimentos, SA | -                | 67,225           |
|   | 176,252,543      | 67,225           |
| ncome of financial investments:                       |                  |                  |
| Fundo de Investimento Imobiliário Fechado Imosede     | -                | 7,346,137        |
| Fundo de Investimento Imobiliário Imosonae Dois       | 10,744           | 18,735           |
|   | 10,744           | 7,364,872        |
| mpairment reverse / (losses):                         |                  |                  |
| Zippy Cocuk Maiz.Dag.Satis Ith. Ve Tic Ltd Sti        | (544,023)        | -                |
| Sport Zone Sport Maiz.Per.Satis Ith. Ve Tic Ltd Sti   | (193)            | -                |
| Sonae MC S2 Africa Limited                            | 41               | -                |
| Modelo Continente, SGPS, SA                           | -                | 48,217,000       |
| SCBrasil Participações Ltda                           | <u> </u>         | (11,133,956)     |
|   | (544,175)        | 37,083,044       |
| nvestments disposal income / (losses):                |                  |                  |
| Bom Momento - Restauração, SA                         | (681,256)        | -                |
| Sonae Financial Services, SA                          | -                | 23,070,000       |
| Fundo de Investimento Imobiliário Fechado Imosede     | -                | 18,298,083       |
| SFS - Gestão e Consultoria, SA                        | -                | 15,473,140       |
| Sonaegest - Soc. Gest. de Fundos de Investimentos, SA | -                | 158,049          |
| Sonae SR Malta Holding Limited                        | -                | 6                |
| Apor - Agência para a modernização do Porto, SA       | -                | (45,203)         |
| Sk - Skin Health Cosmetics, S.A                       | -                | (798,000)        |
| MCCARE, Serviços de Saúde, SA                         | -                | (1,470,000)      |
|   | (681,256)        | 54,686,075       |
|   | 175,037,856      | 99,201,216       |

#### 20 FINANCIAL INCOME / EXPENSES

#### As at 31 December 2019 and 2018 net financial income and expenses are as follows:

|                                       | 31.December.2019 | 31.December.2018 |
|---------------------------------------|------------------|------------------|
| Interest receivable:                  |                  |                  |
| related to bank deposits              | 7,561            | 16,205           |
| related to lans granted               | 16,132,672       | 26,634,013       |
| Other financial income                | 450,196          | 1,766,156        |
| Finacial income                       | 16,590,429       | 28,416,374       |
| Interest payable                      |                  |                  |
| related to bank deposits              | (2,951,520)      | (2,748,260)      |
| related to non convertible bonds      | (3,839,788)      | (4,838,469)      |
| related to obtained loans             | (12,492,751)     | (27,632,552)     |
| Others financial expenses:            |                  |                  |
| other financing expenses              | -                | (32,000,000)     |
| up front fees on the issuance of debt | (2,875,283)      | (2,877,564)      |
| others                                | (9,014)          | (13,184)         |
| Financial expenses                    | (22,168,356)     | (70,110,029)     |

The amount of 32,000,000 euro recorded in the caption other financial expenses in 2018 is related to the early amortization of the subordinated bond loan, amounting to 400,000,000 euro.

#### EXTERNAL SUPPLIES AND SERVICES

As at 31 December 2019 and 2018 external supplies and services are as follows:

| -                    | 31.December.2019 | 31.December.2018 |
|----------------------|------------------|------------------|
| Bank services        | 1,116,423        | 1,141,269        |
| Guarantees           | 902,920          | 1,089,811        |
| Specialized services | 741,360          | 1,800,356        |
| Insurance            | 61,339           | 521,905          |
| Others services      | 7,356            | 89,366           |
| Legal support        | 5,858            | 6,839            |
| Advertising          | 668              | -                |
|                      | 2,835,924        | 4,649,546        |

#### STAFF COSTS

As at 31 December 2019 and 2018 staff costs are as follows:

|                   | 31.December.2019 | 31.December.2018 |
|-------------------|------------------|------------------|
| Salaries          | 403,499          | 126,258          |
| Social costs      | 92,545           | 27,739           |
| Other staff costs | 6,032            | 5,696            |
|                   | 502,076          | 159,693          |

#### EARNINGS PER SHARE

Earnings per share for the periods ended 31 December 2019 and 2018 were calculated taking into consideration the following amounts:

|   | 31.December.2019 | 31.December.2018 |
|---|------------------|------------------|
| Net Profit  |                  |                  |
| Net profit taken into consideration to calculate basic and diluted earnings per share (Net profit for the year) | 170,618,298      | 61,230,652       |
| Number of shares  |                  |                  |
| Weighted average number of shares used to calculate basic and diluted earnings per share                        | 1,000,000,000    | 929,315,068      |
| Earnings per share (basic and diluted)  | 0.1706           | 0.0659           |

#### COLLECTIONS / PAYMENTS OF INVESTMENTS

As at 31 December 2019 and 2018 collections and payments of investments are as follows:

|   | 31.December.2018            |                 |             |
|---|-----------------------------|-----------------|-------------|
|   | Investments / (Divestments) | Amount received | Amount paid |
| Modelo Continente Hipermercados, SA                       | 296,640,000                 | -               | 296,640,000 |
| Sonae Retail Properties, SA                               | 52,000,000                  | -               | 52,000,000  |
| Farmácia Seleção, SA                                      | 4,000,000                   | -               | 4,000,000   |
| Pharmacontinente - Saúde e Higiena, SA                    | 2,000,000                   | -               | 2,000,000   |
| Sonae MC - Serviços Partilhados, SA                       | 2,000,000                   | -               | 2,000,000   |
| GO WELL - Promoção de Eventos, Catering e Consultoria, SA | 132,711                     | -               | 132,711     |
| Bom Momento - Restauuração, SA                            | (46,000)                    | 46,000          | -           |
|   | 356,726,711                 | 46,000          | 356,772,711 |

|  | (Divestments) |             | p         |
|--|---------------|-------------|-----------|
| Sonae Financial Services, SA   | 1,300,000     | -           | 1,300,000 |
| MCCARE, Serviços de Saúde, SA  | 500,000       | -           | 500,000   |
| MDS, SGPS, SA  | -             | 1,000,000   | -         |
| Sonae SR Malta Holding Limited   | (8)           | 8           | -         |
| Apor - Agência para a Modernização do Porto, SA                              | (254,797)     | 254,797     | -         |
| Sonaegest - Soc. Gest. de Fundos de Investimentos, SA                        | (542,400)     | 542,400     | -         |
| MCCARE, Serviços de Saúde, SA  | (1,080,000)   | 1,080,000   | -         |
| Sk - Skin Health Cosmetics, SA   | (1,252,000)   | 1,252,000   | -         |
| Sonae Financial Services, SA   | (44,700,000)  | 44,700,000  | -         |
| SFS - Gestão e Consultoria, SA (ex: SFS -Serviços de Gestão e Marketing, SA) | (46,453,140)  | 46,453,140  | -         |
| Fundo de Investimento Imobiliário Fechado Imosede                            | (121,795,691) | 121,795,691 | -         |
|  | (214,278,035) | 217,078,035 | 1,800,000 |

#### RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

The reconciliation of liabilities arising from financing activities during 2019 and 2018 is as follows:

|   | Borrowings<br>(note 13) | Group companies<br>(note 14) |
|---|-------------------------|------------------------------|
| Openning balance as at 1 January 2018   | 633,000,000             | 867,819,727                  |
| Receipts arising from bank loans        | 3,369,300,000           | -                            |
| (Payments) arising from bank loans      | (3,361,800,000)         | -                            |
| (Payments) arising from bond loans      | (53,000,000)            | -                            |
| Receipts arising from group companies   | -                       | 4,235,202,973                |
| (Payments) arising from group companies | <u> </u>                | (4,555,048,277)              |
| Closing balance as at 31 december 2018  | 587,500,000             | 547,974,423                  |
| Openning balance as at 1 January 2019   | 587,500,000             | 547,974,423                  |
| Merger by incorporation                 | -                       | 665,602,350                  |
| Receipts arising from bank loans        | 2,942,000,000           | -                            |
| (Payments) arising from bank loans      | (2,936,000,000)         | -                            |
| (Payments) arising from bond loans      | (3,000,000)             | -                            |
| Receipts arising from group companies   | -                       | 5,695,165,483                |
| (Payments) arising from group companies |                         | (5,931,507,273)              |
| Closing balance as at 31 december 2019  | 590,500,000             | 977,234,983                  |

#### APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved by the Board of Directors on 6th April 2020. These financial statements will be presented to the Shareholders' General Meeting for final approval.

#### INFORMATION REQUIRED BY LAW

Decree-Law nr 318/94 art 5 nr 4

During the year ended as at 2019 the company entered into shareholders' loan agreements with the following entities:

SCBrasil Participações, Ltda

Sonaerp – Retail Properties, SA

Zippy Cocuk Maiz. Dag. Satis Ith. Ve Tic Ltd Sti

During the year ended 2019 Sonae entered into loan agreements with the following entities:

Amor Bio - Mercado Biológico Lda

Asprela - Sociedade Imobiliária, SA

Azulino - Imobiliária, SA

BB Food Service, SA

Bertimóvel - Sociedade Imobiliária, SA

Bom Momento - Restauração, SA

BRIO - Produtos de Agricultura Biológica, SA

Canasta - Empreendimentos Imobiliários, SA

Citorres - Sociedade Imobiliária, SA

Chão Verde – Sociedade de Gestão Imobiliária, SA

Contimobe – Imobiliária do Castelo de Paiva, SA

Continente Hipermercados, SA

Cumulativa - Sociedade Imobiliária, SA

Elergone Energia, Lda

Farmácia Selecção, SA

Fozimo - Sociedade Imobiliária, SA

Igimo - Sociedade Imobiliária, SA

Iginha - Sociedade Imobiliária, SA

Imoestrutura - Sociedade Imobiliária, SA

Imomuro - Sociedade Imobiliária, SA

Imoresultado - Sociedade Imobiliária, SA

Imosistema- Sociedade Imobiliária, SA

Make Notes Design, Lda

Marcas MC, ZRT

MCCARE, Serviços de Saúde, SA

Modelo Continente Hipermercados, SA

Modelo Hiper Imobiliária, SA

MJLF - Empreendimentos Imobiliários, SA

Pharmaconcept – Actividades em Saúde, SA

Pharmacontinente – Saúde e Higiene, SA

Ponto de Chegada - Sociedade Imobiliária, SA

Predilugar - Sociedade Imobiliária, SA

Predicomercial - Promoção Imobiliária, SA

Selifa - Sociedade de Empreendimentos Imobiliários, SA

Sempre à Mão - Sociedade Imobiliária, SA

SK Skin Health Cosmetics, SA

Socijofra - Sociedade Imobiliária, SA

Sociloures - Sociedade Imobiliária, SA

Sonae MC – Serviços Partilhados, SA

Sonae SGPS, SA

Sonaerp – Retail Properties, SA

Sondis - Sociedade Imobiliária, SA

Sonvecap BV

Valor N, SA



#### As at 31 December 2019 balances payable related to these agreements can be detailed as follows:

| Company  | 31.December.2019 |
|--|------------------|
| Marcas MC, ZRT   | 446,860,000      |
| Continente Hipermercados, S.A.                         | 304,332,896      |
| Contimobe - Imobiliária do Castelo de Paiva, SA        | 40,161,000       |
| Sonvecap, BV   | 36,522,000       |
| Predicomercial - Promoção Imobiliária, SA              | 17,180,000       |
| Modelo Hiper Imobiliária, SA                           | 12,398,000       |
| Bertimóvel - Sociedade Imobiliária, SA                 | 11,845,000       |
| Cumulativa - Sociedade Imobiliária, SA                 | 7,848,000        |
| Iginha – Sociedade Imobiliária, SA                     | 7,304,000        |
| Socijofra - Sociedade Imobiliária, SA                  | 6,525,000        |
| Selifa - Sociedade de Empreendimentos Imobiliários, SA | 6,497,000        |
| Citorres - Sociedade Imobiliária, SA                   | 6,020,000        |
| Imosistema - Sociedade Imobiliária, S.A.               | 5,977,000        |
| Farmácia Selecção, SA                                  | 5,972,000        |
| Imoestrutura - Sociedade Imobiliária, SA               | 5,734,000        |
| Fozimo – Sociedade Imobiliária, SA                     | 5,566,000        |
| Imoresultado – Sociedade Imobiliária, SA               | 5,457,000        |
| MJLF - Empreendimentos Imobiliários, SA                | 5,058,000        |
| Valor N, SA  | 4,858,000        |
| Sonae MC - Serviços Partilhados, SA                    | 4,803,000        |
| Canasta - Empreendimentos Imobiliários, SA             | 4,388,000        |
| Pharmaconcept - Actividades em Saúde, SA               | 3,975,000        |
| Make Notes Design, Lda                                 | 3,775,000        |
| Azulino - Imobiliária, SA                              | 3,341,000        |
| Ponto de Chegada - Promoção Imobiliária, SA            | 2,652,000        |
| Imomuro - Sociedade Imobiliária, SA                    | 2,617,000        |
| Bom Momento - Comercio Retalhista, SA                  | 2,444,000        |
| BB Food Service, SA                                    | 2,328,000        |
| Igimo – Sociedade Imobiliária, SA                      | 1,853,000        |
| Amor Bio - Mercado Biológico, Lda                      | 1,323,000        |
| Sondis Imobiliária, SA                                 | 1,064,087        |
| SK Skin Health Cosmetics, SA                           | 557,000          |
|  | 977,234,983      |

#### As at 31 December 2019 balances receivable related to these agreements can be detailed as follows:

| Company   | 31.December.2019 |
|---|------------------|
| Sonaerp - Retail Properties, SA                     | 475,203,327      |
| Modelo Continente Hipermercados, SA                 | 246,821,000      |
| Pharmacontinente - Saúde e Higiene, SA              | 18,830,000       |
| SCBrasil Participações, Ltda                        | 15,775,872       |
| MCCARE, Serviços de Saúde, SA                       | 6,605,000        |
| Zippy Cocuk Maiz.Dag.Satis Ith. Ve Tic Ltd Sti      | 5,424,416        |
| Chão Verde - Sociedade de Gestão Imobiliária, SA    | 1,809,000        |
| Sociloures - Sociedade Imobiliária, SA              | 1,773,491        |
| Sempre à Mão - Sociedade Imobiliária, SA            | 1,551,000        |
| BRIO - Produtos de Agricultura Biológica, SA        | 1,107,000        |
| Predilugar - Sociedade Imobiliária, SA              | 933,000          |
| Go Well,SA  | 800,000          |
| Asprela - Sociedade Imobiliária, SA                 | 78,000           |
| Sport Zone Sport Maiz.Per.Satis lth. Ve Tic Ltd Sti | 55,840           |
| Elergone - Energia Lda                              | 11,000           |
| Sonae MC S2 Africa Limited                          | 2,939            |
|   | 776,780,885      |

#### 8 SUBSEQUENT EVENTS

The Board of Directors is closely monitoring all developments related to the Covid-19 pandemic with great concern and is carefully following the position of the relevant international authorities, namely the World Health Organization and the European Centre for Disease Prevention and Control, as well as the Portuguese Direção Geral de Saúde (Health Management Authority).

In this context, and given the existing risk level, a specific governance model was developed for the management of this crisis, led by Sonae's Executive Committee in alignment with the CEOs of the several businesses in which it operates, depending on the risk level defined at each given moment.

Therefore, Sonae has implemented prevention/contingency plans based on concrete and concerted actions, covering the entire organisation, from the operational areas to the central structures, across all the Group's businesses.

To summarise, below we have identified a set of impacts and mitigation measures underway in the different dimensions of the businesses:

- Employees: considering the high risk of contagion and spread of the virus, mandatory actions were defined and communicated, as well as recommendations for all employees, such as a ban on all trips to countries where the virus is actively transmitted; advice against holding/participating in congresses, fairs, exhibitions and large group training sessions; recommendation for teleworking/remote work and dissemination of the appropriate tools for this purpose; disclosure of care to be taken in hand hygiene and respiratory etiquette measures; among many others.
- Capital markets: in terms of financing, Sonae, in compliance with its internal liquidity and financing policies, has a policy of pre-financing its liquidity needs 18 months in advance, thus ensuring liquidity needs for that time horizon. In this sense, despite any positive and negative impacts that might exist in terms of the performance of each business, we do not foresee any additional financing needs for the next 18 months nor is it expected in the short term any situation of breach of the current existing financial covenants.

Sonae MC is a holding entity, which held interests in entities operating in several business segments. However, it should be highlighted the Food Retail sector, experiencing increasing demand, as Portuguese families have anticipated more demanding containment measures and a potential shortage of essential products. In this sense, Sonae MC plays a vital role in the context of this crisis and, consequently, has strengthened contingency plans, ensuring close dialogue with all stakeholders in the supply chain in order to strengthen the response capacity, either by anticipating needs, or defining mitigation actions in case of limitations, namely in terms of human resources

At this stage, it is rather complex to quantify the magnitude of the impacts if the risk level worsens, however we have been implementing all the measures that we consider appropriate to minimise their impacts, in line with the recommendations of the competent authorities and in the best interest of all our stakeholders.

Maria Cláudia Teixeira de Azevedo

Ângelo Gabriel Ribeirinho dos Santos Paupério

João Pedro Magalhães da Silva Torres Dolores

Álvaro José Barrigas do Nascimento

António Carlos Merckx de Menezes Soares

Ricardo Emanuel Mangana Monteiro

Luís Miguel Mesquita Soares Moutinho

Rui Manuel Teixeira Soares de Almeida

Isabel Sofia Bragança Simões de Barros

José Manuel Cardoso Fortunato

Maria Inês Martins Valadas

# STATUTORY AUDIT REPORT

SONAE MC | Annual Report 2019

E. AT THE HEART OF OUR BUSINESS.

RS OF THE VISION WE ADVOCATE FOR THE FI



#### Statutory Audit Report

(Free translation from the original in Portuguese)

Report on the audit of the consolidated financial statements

#### Opinion

We have audited the accompanying consolidated financial statements of Sonae MC, SGPS, SA (the Group), which comprise the consolidated statement of financial position as at 31 December 2019 (which shows total assets of Euros 4,055,844,318 and total shareholders' equity of Euros 774,805,878 including a profit for the period attributable to the equity holders of the parent company of Euros 132,300,259), the consolidated statement of income, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and the notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly in all material respects, the consolidated financial position of Sonae MC, SGPS, SA as at 31 December 2019, and their consolidated financial performance and their consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and other technical and ethical standards and recommendations issued by the Institute of Statutory Auditors. Our responsibilities under those standards are described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section below. In accordance with the law we are independent of the entities that are included in the Group and we have fulfilled our other ethical responsibilities in accordance with the ethics code of the Institute of Statutory Auditors.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis**

We draw attention to the matter disclosed in the Note 46 of the consolidated financial statements related to the impacts that COVID-19 pandemic might have on the future operational activity of the Group.

Our opinion is not modified in respect of this matter.

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Tel: +351 225 433 000, Fax: +351 225 433 499, www.pwc.put.
Matriculada na CRC sob o NUPC 506 628 752, Capital Social Euros 314.000
Inscrita na lista das Sociedades de Revisores Oficiais de Contas sob o nº 183 e na CMVM sob o nº 20161485

PricewaterhouseCoopers & Associados - Sociedade de Revisores Oficiais de Contas, Lda. pertence à rede de entidades que são membros da PricewaterhouseCoopers International Limited,

#### Responsibilities of management and supervisory board for the consolidated financial statements

Management is responsible for:

- a) the preparation of the consolidated financial statements, which present fairly the financial position, the financial performance and the cash flows of the Group in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union;
- b) the preparation of the Directors' Report in accordance with the applicable law and regulations;
- the creation and maintenance of an appropriate system of internal control to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error;
- d) the adoption of appropriate accounting policies and criteria;
- e) the assessment of the Group's ability to continue as a going concern, disclosing, as applicable, events or conditions that may cast significant doubt on the Group's ability to continue its activities.

The supervisory board is responsible for overseeing the process of preparation and disclosure of the Group's financial information.

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our responsibility is to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- a) identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control;

Statutory Audit Report 31 December 2019 Sonae MC, SGPS, SA PwC 2 of 3

STATUTORY AUDIT REPORT

- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- d) conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to th date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern;
- e) evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation;
- f) obtain sufficient appropriate audit evidence regarding the financial information of the entities c business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion;
- g) communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit;

Our responsibility also includes verifying that the information included in the Directors' report is consistent with the consolidated financial statements.

#### Report on other legal and regulatory requirements

#### Director's report

In compliance with paragraph 3 e) of article Nº 451 of the Portuguese Company Law, it is our opinion that the Director's report has been prepared in accordance with applicable requirements of the law and regulation, that the information included in the Directors' report is consistent with the audited consolidated financial statements and, taking into account the knowledge and assessment about the Group, no material misstatements were identified.

8 April 2020

PricewaterhouseCoopers & Associados - Sociedade de Revisores Oficiais de Contas, Lda. represented by:

Herminio António Paulos Afonso, R.O.C.

Statutory Audit Report 31 December 2019 Sonae MC, SGPS, SA



#### Statutory Audit Report

(Free translation from the original in Portuguese)

Report on the audit of the financial statements

#### Opinion

We have audited the accompanying financial statements of Sonae MC, SGPS, SA (the Entity), which comprise the separate statement of financial position as at 31 December 2019 (which shows total assets of Euros 2,945,718,589 and total shareholders' equity of Euros 1,373,581,136, including a net profit of Euros 170,618,298), the separate statement of income, the separate statement of comprehensive income, the separate statement of changes in equity and the separate statement of cash flows for the year then ended, and the notes to the separate financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly in all material respects, the financial position of Sonae MC, SGPS, SA as at 31 December 2019, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and other technical and ethical standards and recommendations issued by the Institute of Statutory Auditors. Our responsibilities under those standards are described in the "Auditor's responsibilities for the audit of the financial statements" section below. In accordance with the law, we are independent of the Entity and we have fulfilled our other ethical responsibilities in accordance with the ethics code of the Institute of Statutory Auditors.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis

We draw attention to the matter disclosed in the Note 28 of the separate financial statements related to the impacts that COVID-19 pandemic might have on the future activity of the Entity.

Our opinion is not modified in respect of this matter.

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PricewaterhouseCoopers & Associados - Sociedade de Revisores Oficiais de Contas, Lda. pertence à rede de entidades que são membros da PricewaterhouseCoopers International Limit

#### Responsibilities of management and supervisory board for the financial statements

Management is responsible for:

- a) the preparation of the financial statements, which present fairly the financial position, the financial performance and the cash flows of the Entity in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union;
- b) the preparation of the Directors' Report in accordance with the applicable law and regulations;
- the creation and maintenance of an appropriate system of internal control to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error;
- d) the adoption of appropriate accounting policies and criteria; and
- e) the assessment of the Entity's ability to continue as a going concern, disclosing, as applicable, events or conditions that may cast significant doubt on the Entity's ability to continue its activities.

The supervisory board is responsible for overseeing the process of preparation and disclosure process of the Entity's financial information.

#### Auditor's responsibilities for the audit of the financial statements

Our responsibility is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or, in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- a) identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- b) obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control:
- c) evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;

Statutory Audit Report

Sonae MC, SGPS, S.A.
31 December 2019

PwC 2 of 3

- d) conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern;
- e) evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation; and
- f) communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Our responsibility also includes verifying that the information included in the Directors' report is consistent with the financial statements.

#### Report on other legal and regulatory requirements

#### Director's report

In compliance with paragraph 3 e) of article No. 451 of the Portuguese Company Law, it is our opinion that the Director's report has been prepared in accordance with applicable requirements of the law and regulation, that the information included in the Directors' report is consistent with the audited financial statements and, taking into account the knowledge and assessment about the Entity, no material misstatements were identified.

8 April 2020

PricewaterhouseCoopers & Associados

- Sociedade de Revisores Oficiais de Contas, Lda. represented by:

Herminio António Paulos Afonso, R.O.C.

Statutory Audit Report 31 December 2019 Sonae MC, SGPS, S.A. PwC 3 of 3

# REPORT AND OPINION OF THE STATUTORY AUDIT BOARD

#### Report and Opinion of Sonae MC SGPS Statutory Audit Board

(Translation of a Report and Opinion originally issued in Portuguese.

In case of discrepancy the Portuguese version prevails)

To the Shareholders

1 - Report

#### 1.1 - Introduction

In compliance with the applicable legislation and statutory regulations, as well in accordance with the terms of our mandate, the Statutory Audit Board presents its report over the supervision performed and its Report and Opinion on the Report of the Board of Directors and the remaining individual and consolidated documents of accounts for the year ended 31 December 2019, which are the responsibility of the Board of Directors.

#### 1.2 - Supervision

During the year, the Statutory Audit Board, in accordance with its competence and in accordance with its Regulations, accompanied the strategic lines and risk policy approved by the management of the Company and its subsidiaries, from which didn't arises any issue, and has oversaw, with the required scope, the activity of the Board of Directors and its committees, evolution of the operations, the adequacy of accounting records, the quality and appropriateness regarding the process of preparation and disclosure of financial information, corresponding accounting policies and valuation criteria used, as well as verified compliance with legal regulatory requirements.

In the exercise of its competences, the Statutory Audit Board obtained from the Board of Directors the necessary information to carry out its supervision activity and proceeded with the necessary interactions to fulfill the competencies listed in the law and its Internal Regulation.

The Audit Board verified the effectiveness of the risk management and internal control systems, analyzed the planning and results of the external and internal auditors' activity, accompanied the system involving the reception and follow up of reported irregularities and oversaw the reports issued by Sonae's Ombudsman, assessed the process of preparing the individual and consolidated accounts, provided the Board of Directors with information on the conclusions and quality of the financial statements audit and its intervention in this process, approved, previously, the rendering of non-audit services by the Statutory and External Auditor permitted under the law, and also having exercised its mandate in what concerns the evolution of the competence and independence of the Statutory and External Auditor, as well as to the supervision of the establishment of their remuneration.

During the year, the Statutory Audit Board accompanied, with special care, the accounting treatment of transactions that materially influenced the evolution of the activity expressed in the consolidated and individual financial position of Sonae MC, SGPS, S.A. and highlights the positive evolution of the business

segments and the main joint ventures, which effects are visible in the good economic and financial development of the Group.

REPORT AND OPINION OF THE STATUTORY AUDIT BOARD

The Statutory Audit Board has complied with Recommendation I.5 of the Corporate Governance Code of the IPCG, in accordance with the criteria established in paragraphs 3 to 5 of article 4º of its Regulation, in order to characterize the relevant level of transactions with shareholders of qualifying holdings or entities with them in any of the relationships established in paragraph 1 of article 20 of the Portuguese Securities Code, neither having identified relevant transactions that falls within the scope of that criteria nor identified the presence of any conflict of interests.

The Statutory Audit Board complied with the Recommendations of the Corporate Governance Code of the IPCG I.2.2, I.2.3, 1,2,4, I.3.1,1.3.2, 1.5.1, 1.5.2, III.1.1, III. 8 (with incidence on the risk policy in accordance with and within its competence), III.11, III.12, IV.4, V.1.2 (with a focus on the assessment of budget compliance and risk management, in accordance with and within the scope of its legal competence) VII.1.1, VII.2.1, VII.2.2 and VII. 2.3.

As a fully body of independent members, in accordance with the legal criteria, and professionally qualified to perform their duties, the Statutory Audit Board developed its competences and interrelations with the other statutory bodies and Company's services in accordance with the principles and conduct recommended in the terms of legal and recommendations, and did not receive from the Statutory and External Auditor any report relating to irregularities or difficulties in the performance of its duties.

In the fulfilment of its duties, the Statutory Audit Board held regular quarterly meetings, in addition to other extraordinary ones, with the presence of, depending on the matters in the agenda, the Board of Directors, the officers in charge of Management Planning and Control, Administrative and Accounting Services, Treasury and Finance, Tax, Internal Audit, Risk Management, the Statutory and External Auditor and Sonae's Ombudsman. Additionally, the Statutory Audit Board participated in the Board of Directors' meeting where the Report of the Board of Directors and the financial statements for the year were approved and, during the year, had access to all the documental or personal information that appeared appropriate to the exercise of its audit action.

Still, in the fulfilment of its duties, the Statutory Audit Board reviewed the Report of the Board of Directors and remaining individual and consolidated documents of account prepared by the Board of Directors, concluding that these information was prepared in accordance with the applicable legislation and that it is appropriate to the understanding of the financial position and results of the Company and the consolidation perimeter, and has reviewed the Statutory Audit Report, which includes an emphasis on the impacts that the COVID-19 pandemic may have on the Entity's future activity, and Auditors' Report issued by the Statutory Auditor and agreed with its content.

#### 2 - Opinion

Considering the above, in the opinion of the Statutory Audit Board, that all the necessary conditions are fulfilled in order for the Shareholders' General Meeting to approve:

- a) the Report of the Board of Directors;
- b) the individual and consolidated statements of financial position, profit and loss by natures, comprehensive income, changes in equity and of cash flows and related notes for the year ended 31 December 2019;
- c) the proposal of net profit appropriation presented by the Board of Directors.

#### 3 - Responsibility Statement

In accordance with paragraph a), number 1 of article 8º of the Regulation of CMVM nr. 5/2008 and with the terms defined in subparagraph c) of paragraph 1 of the article 245º of the Portuguese Securities Code, the members of the Statutory Audit Board declare that, to their knowledge, the information contained individual and consolidated financial statements were prepared in accordance with applicable accounting standards, giving a true and fair view of the assets and liabilities, financial position and the results of the Sonae MC, SGPS, S.A. and companies included in the consolidation perimeter. Also, it is their understanding that the Management Report faithfully describes the business evolution, performance and financial position of Sonae MC, S.G.P.S., S.A. and of the companies included in the consolidation perimeter and contains a description of the major risks and uncertainties that they face.

Matosinhos, 9 April 2020

The Statutory Audit Board

António Augusto Almeida Trabulo

Maria José Martins Lourenço da Fonseca

Carlos Manuel Pereira da Silva



## **APPENDIX**



#### **GLOSSARY**

Absenteeism rate: number of absenteeism hours by the number of workable hours of the total number of direct Employees

Acquisitions capital expenditure ("Acquisitions CAPEX"): integration of companies/businesses acquired in the period, including the assumed financial debt

**Cash conversion:** (Underlying EBITDA less fixed rents, less maintenance and optimisation CAPEX) as a percentage of (underlying EBITDA less fixed rents)

Change in working capital: working capital variation from one period to another

**D&A:** depreciations, amortisations, provisions and impairments

**Direct community support:** voluntary contributions to the community (internally and externally), via financial support or in-kind donations. Financial support does not include making food products available at Company social areas to be consumed by the Employees

EBIT: profit before interest, tax, dividends, and share of profit/loss of joint ventures and associates

**EBITDA:** EBIT before depreciation and amortisation expenses, provisions and impairments losses, gains/losses on the disposal of subsidiaries and property, plant and equipment, excluding non-recurring items

**Expansion capital expenditure ("Expansion capex"):** investments to open new stores in the period (including associated real estate investments)

**Fish sourced from sustainable methods or aquaculture:** quantity of fish caught using methods/type of fishing gear with reduced potential impact on biodiversity or marine ecosystems or produced in aquaculture, certified according to Continente quality standards, divided by the total purchase value for fresh fish

Fixed rents: rental costs from leased real estate assets

Free cash flow (FCF): Underlying EBITDA, less fixed rents, less income tax expense and net capital expenditure, less change in working capital, plus other items (non-recurring items, the share of profit or loss of joint ventures and associates, non-controlling interests and dividends received during the year)

Freehold: stores sales area ownership in the percentage of total stores sales area (end of period figures)

Frequency index for work-related accidents: number of occupational accidents with sick leave per million hours x number of hours worked

Fresh produce acquired from local suppliers: the amount of fresh produce acquired from local suppliers divided by the total purchase value for fresh produce

**GHG emissions (scope 1 and 2) per sqm of sales area:** greenhouse gas emissions (GHG) of scope 1 and scope 2, per Sonae MC sales area (Company operated stores)

**GHG:** Greenhouse Gas emissions

**GJ:** gigajoule

Goodwill and financial investments: goodwill, investments in joint ventures and associates and other non-current investments

**GRI:** Global Reporting Initiative

Gross capital expenditure ("Gross CAPEX"): maintenance capex, plus optimisation capex, plus expansion capex, plus acquisitions capex

**GWP:** Global Warming Potential

**Hypermarkets (segment):** namely Continente and Continente Online banners

**LFL (Like for Like) sales:** sales from Company operated stores that operated under similar conditions in comparable months, both in the current period and the prior comparable period. Excludes stores opened, closed, or those which underwent significant remodelling in one of the periods.

Maintenance capital expenditure ("Maintenance CAPEX"): investments to maintain and refurbish existing stores, and investments in areas such as IT, warehousing, logistics and e-commerce

MWh: Megawatt hour

Net capital expenditure ("Net CAPEX"): gross capex less sale-and-leaseback divestments

Net financial debt: loans, bonds and other loans, leases and derivatives less cash and bank balances and other current investments

**Net fixed assets:** property, plant and equipment and intangible assets

**Net invested capital:** Net financial debt plus Shareholder funds

**New growth businesses & Others (segment):** namely Meu Super, Well's, Go Natural, Bagga, Note!, Zu, and Maxmat banners. From 2019, it includes Arenal and Dr. Well's banners. It also includes the real estate component that owns the assets and rents them out to third parties

Non-recurring items: net capital gains/losses on the sale & leaseback transactions of real estate assets

**Optimisation capital expenditure ("Optimisation CAPEX"):** investments to significantly change stores or optimise customer experience This type of investment goes beyond a typical store refurbishment

Recycled plastic: quantity of recycled plastic divided by the total quantity of virgin plastic mapped out

Sale-and-leaseback divestments: net book value of retail properties sold in sale-and-leaseback transactions

Scope 1: direct GHG emissions from sources that are owned or controlled by the Company

Scope 2: indirect GHG emissions from electricity acquired by the Company

**Scope 3**: other indirect emissions, includes all other indirect emissions generated from business activities which occur at sources that are not owned or not controlled by the Company

**SDG:** Sustainable Development Goals

Severity Index: number of lost days per thousand hours x number of hours worked

Shareholders' funds: equity attributable to owners of the Company and non-controlling interests

Specific electricity consumption: the total quantity of electricity consumed at Sonae MC per sales area (Company operated stores)

Sqm.: square metres

Supermarkets (segment): mainly Continente Modelo and Continente Bom Dia banners

**Total net debt:** net financial debt plus lease liabilities

Turnover: total revenue from sales and services rendered

Underlying EBIT margin: Underlying EBIT as a percentage of the turnover

Underlying EBIT: EBIT excluding non-recurring items

Underlying EBITDA margin: Underlying EBITDA as a percentage of the turnover

Underlying EBITDA: EBITDA excluding non-recurring items

Working capital: inventories, trade creditors and trade debtors and other current assets and current liabilities (excluding loans obtained from

non-controlling interests, items included in the computation of net debt and Shareholder attributed dividends)



In its first Integrated Annual Report, Sonae MC sought to compile in a single document financial and non-financial disclosures, thus offering its stakeholders a holistic overview of the Company and its capacity to create value. The Report was prepared in accordance with the International Integrated Reporting Council (IIRC) principles and structure.

#### SCOPE AND PERIOD OF THE REPORT

Sonae MC, SGPS, SA (hereinafter designated Sonae MC), is part of the Sonae Group. The Company aggregates the food-based retail activity of the group along with the management and operation of its respective real estate assets.

Sonae MC operates throughout Portuguese territory and northern Spain. The Company is present across various sectors via a diversified portfolio of banners and formats which include: Continente (urban hypermarkets), Continente Modelo (large supermarkets), Continente Bom Dia (proximity supermarkets), Continente Online (e-commerce) and Meu Super (franchise proximity stores) on the food-based retail side of the business and Well's (health, well-being, cosmetics and eye-care) and Arenal (para-pharmacy and perfumery), Dr. Wells (dental and aesthetic medicine), Go Natural (organic supermarkets and restaurants), Bagga (coffee shops), Note! (stationary, books and gifts), ZU (pet care and veterinary services), Maxmat (DIY retail), Washy (self-service laundries), and Home Story (home furnishings and accessories) on the complementary growth side of the business.

This Report refers to activities carried out during the 2019 financial year (1 January to 31 December 2019).

#### DISCLOSURE OF FINANCIAL INFORMATION

The financial statements included in the report were prepared in accordance with the International Financial Reporting Standards ("IFRS") as adopted by the European Union.

For the 2019 financial year, Sonae MC adopted several accounting standards approved by the European Union, namely IFRS 16, the effects of which had a material impact on financial statements.

From the 1st of January 2019 onwards, Sonae MC adopted the IFRS 16 standard and accordingly the IFRS 15 standard. Under IFRS 16, most leases were brought onto the balance sheet by recognising a right-of-use asset and a lease liability equivalent to the present value of future lease payments. Correspondingly, it also affected the presentation of the income statement, with rental charges being replaced by depreciation (on right of use asset) and interest (on lease liability). On transition to the new standard, Sonae MC adopted the full retrospective approach to provide analysts of its financial statements with a more comprehensive view, ensure comparability, and enable performance assessment over time.

The adoption of IFRS 16 had also a significative impact in the recognition of capital gains related with sale and leaseback transactions of real estate assets. Before the application of this standard, capital gains were computed through the difference between cash proceeds from the sale and net book value of the asset. Under the new standard, a part of the value which would be previously recognized as capital gains starts to impact the calculation of the right of use and, as such, to be recognized over the length of the lease contract. In the first instant, following the

sale and leaseback transaction, only the amount corresponding to the proportion of the right of use that Sonae MC no longer holds is recognized as capital gains.

For further detailed information, please refer to the Financial Statements section of this document.

#### DISCLOSURE OF NON-FINANCIAL INFORMATION

The disclosure of information within the sustainability scope was prepared in accordance with the guidelines contained in the Global Reporting Initiative (GRI standards), under the "Core" option. The aim is to report, in a transparent manner, the Company's performance throughout the year across three priority action pillars focusing on material aspects.

This report also highlights the Company's performance in terms

This report also highlights the Company's performance in terms of the Principles of the United Nations Global Compact (UNGC) and the United Nations Sustainable Development Goals (SDGs). Notwithstanding, it is important to highlight that the Company is exempted from the obligation to present an individual or consolidated non-financial statement. This information is included in the consolidated report and sustainability report presented by its parent Company Sonae, SGPS, SA.

#### INFORMATION REVIEW

The financial information contained in the report was audited by PwC, who prepared an independent audit report and issued a Legal Certification of Accounts, which can be found in the Financial Statements section of this document.

The sustainability information is based on information provided in chapter "5.3. Environmental and Social Performance" per Sonae, SGPS, S.A. Management Report, and respective "GRI Supplement" appendix. Within this scope, Sonae SGPS, S.A. Annual Report, the information was assured externally by KPMG.

#### CONTACTS

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